

2023 Annual Report



#### 2023 highlights

#### Global growth decelerated as visibility decreased

- Global growth is expected to come in at 3.1% for 2023, below the 3.8% average over the past 20 years.
- Despite heightened uncertainty particularly in the geopolitical arena the Swiss and Vaud economies remained resilient, with both expanding by around 1%.
- The banking sector was impacted early in the year by the failure of several US banks and the takeover of Credit Suisse by UBS.

## We posted record results driven by positive interest rates

- Our revenues rose 12% on the prior year to CHF 1.16bn, driven by the return of positive interest rates.
- Operating expenses were up 5% reflecting higher costs on IT and financial information providers as well as the general inflationary environment. Operating profit increased 21% to CHF 541m, the highest in our history.
- Net profit also climbed 21%, to CHF 469m, corresponding to an ROE of 12.5% one of the best in BCV's peer group.

## We are proposing an increase in our 2023 dividend and raising our distribution range and target ratios

- Given the strength of our results, the Board of Directors is recommending that shareholders approve a CHF 0.50 increase in our ordinary dividend to CHF 4.30 per share, for a total payout of CHF 370m.
- As a sign of our confidence going forward, we are raising our dividend target range to CHF 4.30–4.70 per share, barring significant changes in the economic or regulatory environment or in the Bank's situation.
- We have also raised our target ratios: we are now targeting a cost/income ratio of 55% to 57% and an ROE of 10% to 12%.

## We continued to make progress in our strategic focus areas

- We pressed ahead with our digital strategy, rolling out around a dozen new features across all our platforms.
- Several years ago, we launched a major bank-wide program to improve our service quality and enhance peer-recommendation of our Bank. Our hard work in this area has paid off: BCV has now been the mostrecommended bank in Vaud Canton for six straight years.
- We stepped up our sustainability efforts on multiple fronts, including by training our advisors in socially responsible investing (SRI) and by communicating with customers about the energy transition. And in the area of social responsibility, we are putting in place a range of employee benefits designed to enhance our employer value proposition and help us hire and retain talent.
- These and other initiatives are detailed in our 2023 Sustainability Report, which will be published alongside our annual report. This year for the first time, the Sustainability Report will be submitted to a vote at our Annual Shareholders' Meeting, which will be held on 25 April 2024.

### Key figures – 5-year overview

Balance sheet (in CHF millions)	2019	2020	2021	2022	2023
Total assets	48 352	53 186	55 952	59 397	58870
Advances to customers	32 768	33 8 4 9	35 582	36 6 26	37 908
Customer deposits	33048	35 424	38 195	38 395	36 475
Shareholders' equity	3 586	3 5 7 4	3644	3713	3855
Assets under management (in CHF millions)					
Assets under management	97 840	103 159	112 887	108 879	112 944
cash and cash equivalents	29837	31 729	33 736	34863	33 199
investment funds	25 217	27402	30 927	27 165	28 776
shares	20934	22 336	23 906	21 298	23 581
bonds	9746	8 5 3 6	8925	9 088	10 262
other	12 106	13 156	15 393	16 464	17 126
Headcount					
Full-time equivalents	1921	1909	1932	1957	1982
Income statement (in CHF millions) Total income	1002	045	1005	1020	1160
	505	<u>945</u> 495	<u>1005</u> 505	1039	1 160
Operating expenses Depreciation and amortization of	505	495	505	517	541
fixed assets and impairment on					
equity investments	71	72	72	70	76
Other provisions and losses	7	5	-1	5	2
Operating profit	419	373	429	448	541
Net profit	363	375	379	388	469
Liquidity and capital ratios <sup>1</sup> Liquidity Coverage Ratio (LCR)	129%	136%	157%	129%	129%
Leverage Ratio	6.3%	5.8%	5.6%	5.5%	5.6%
Tier 1 capital ratio	17.1%	17.7%	17.2%	17.6%	17.9%
Total capital ratio	17.1%	17.7%	17.2%	17.8%	17.9%
	17.5%	17.870	17.5%	17.7%	18.0%
Income ratios					
Operating profit/average shareholders' equity	11.9%	10.5%	12.0%	12.3%	14.5%
Cost/income ratio <sup>2</sup>	57.7%	58.7%	56.7%	56.6%	53.2%
Operating profit per employee (in CHF thousands)	219.3	195.8	221.9	230.5	276.7
ROE	10.4%	9.3%	10.7%	10.7%	12.5%
Credit ratings					
Standard & Poor's					
Long term	AA / stable	AA / stable	AA / stable	AA / stable	AA / stable
Short term	A-1+	A-1+	A-1+	A-1+	A-1+
Moody's					
Long term	Aa2 / stable	Aa2 / stable	Aa2 / stable	Aa2 / stable	Aa2 / stable
-	Prime-1	Prime-1	Prime-1	Prime-1	Prime-1

<sup>1</sup> More detailed information on Group and parent company liquidity and capital ratios can be found in the Basel III Pillar 3 report, which is available at www.bcv.ch.

<sup>2</sup> Excluding goodwill amortization and write-downs

# Here are some examples of how we've executed on our commitment to corporate social responsibility



1 in 2 people in Vaud banks with BCV



**75%** of our customers use our digital banking services



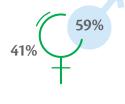
We provide **1** in **3** mortgage loans in Vaud



Retail banking advisors



interns



Staff



1 in 2 Vaud small businesses banks with BCV



Over **120** new businesses financed



**3** in **4** Vaud pension funds count on BCV



Our target for cutting CO<sub>2</sub> emissions: -35% by 2030





#### Annual report

This report contains BCV's consolidated and parentcompany financial statements. It also provides information on our activities in 2023, including a review of each of our business sectors and an overview of the overall economic environment. You will find other key information as well, especially in the chapters on risk management and corporate governance.

#### Sustainability report

Our sustainability report provides a detailed look at the progress we made and the steps we took as a responsible corporate citizen in 2023. It offers a broad, transparent view of what we are doing to fulfill our commitment to promoting economically, socially, and environmentally sustainable development. The report is drawn up in line with the Global Reporting Initiative standards (www.globalreporting.org), which are the worldwide reference for reporting on sustainable development issues.

#### Pillar 3 report

Our Pillar 3 report provides investors, analysts, rating agencies, and regulators with in-depth information on risk management at BCV, including detailed information about the Bank's capital adequacy, risk-assessment methods, and risk levels in 2023. The report was drawn up in accordance with the Pillar 3 disclosure requirements set forth in the Basel III Accord and in Circular 2016/1 "Disclosure – banks" issued by the Swiss Financial Market Supervisory Authority (FINMA). The Pillar 3 report is issued on a half-yearly basis with reporting dates at 30 June and 31 December.



of our discretionary agreements and Swiss asset allocation funds incorporate ESG criteria



The equivalent amount per household that BCV paid out to Vaud Canton and municipalities



Standard & Poor's rating

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# Letter from the Chair and the CEO

#### Slower economic growth worldwide and in Switzerland

While the world economy proved fairly resilient in 2023, the interest-rate hikes enacted to counter the surge in inflation weighed on growth. According to the International Monetary Fund's World Economic Outlook Update, global growth edged down from 3.5% in 2022 to 3.1% in 2023. At the same time, regional disparities increased: growth in the eurozone was weak, while it strengthened somewhat in the US and a number of emerging markets.

The Swiss and Vaud economies were held back by the sluggish macro trend in neighboring countries. Under the latest estimates, GDP growth eased in the country, from around 2.5% to 1.3%, and in the Canton, from 2.6% to 0.9%, last year. But stable domestic demand, underpinned by low

unemployment and relatively upbeat sentiment among business leaders, enabled the economy to remain relatively solid both locally and nationwide. Inflation in Switzerland and Vaud fell below the 2% mark in June, and the Swiss National Bank kept its policy rate on hold in the second half of the year after raising it from 1% to 1.75% in the first half. In the banking sector, UBS's takeover of Credit Suisse was a major development in 2023.

#### **Record financial results**

BCV Group delivered record results in 2023 as interest rates rose rapidly back into positive territory. With the normalization of rates, customer deposits once again became a revenue stream, which was not the case during the period of negative interest rates that lasted from 2015



**Eftychia Fischer** Chair of the Board of Directors

Pascal Kiener CEO to 2022, and total revenue increased 12% to CHF 1.16bn. Operating profit was up 21% to CHF 541m and net profit was also up 21%, to CHF 469m. Our return on equity was 12.5% – one of the highest in our peer group.

#### Dividend and dividend target range increased

Given these record results and our confidence going forward, we will recommend that shareholders approve a CHF 0.50 increase in our ordinary dividend to CHF 4.30 per share, for a total payout of CHF 370m. We have also raised our target dividend range, after extending our distribution policy last year for another five years as announced with our full-year 2022 earnings. Beginning with the 2023 reporting period, we intend to pay an ordinary dividend of CHF 4.30 to 4.70, barring significant changes in the economic or regulatory environment or our Bank's situation. In addition, we have raised our financial ratio targets.

#### Sustainability at BCV

BCV is committed to sustainability, and our 2023 Sustainability Report describes our many initiatives in this area – we encourage you to read it. It is being published alongside this Annual Report. This year's Sustainability Report follows the new non-financial reporting requirements set forth in the Swiss Code of Obligations and, for the first time, will be submitted to a vote at our Annual Shareholders' Meeting, which is set for 25 April 2024. In 2023 we also introduced several measures to strengthen BCV's position as a benchmark employer in Vaud Canton.

In recognition of our extensive efforts to address all aspects of sustainability, a number of rating agencies gave our Bank strong ESG scores last year. MSCI ESG and Ethos reaffirmed their respective ratings of AA and A-, their second-highest scores, while CDP gave us a B climate rating, the thirdhighest on its scale. These scores mean that BCV is one of the best-rated cantonal banks in terms of non-financial metrics. We're also one of the highest-rated banks in the world when it comes to to financial metrics, with AA and Aa2 ratings from Standard & Poor's and Moody's.

#### The BCV share

In a turbulent year for equities, BCV shares did extremely well. Our share price rose 22.3% over the period to close at CHF 108.50. This, combined with the dividend payout of

CHF 3.80 per share for the 2022 financial year, represents a total shareholder return of 26.5% – one of the highest among banks listed on the SIX Swiss Exchange.

### Ongoing implementation of our strategy and expansion of our digital services

We're continuing to execute successfully on our strategy of serving as a universal bank with solid local roots. For instance, our efforts to enhance service quality were again recognized by the people of Vaud, who have named BCV the mostrecommended bank in Vaud Canton for the past six years in a row. In digital banking, our developers are working hard to constantly improve the features and user experience of our online services. Today, our mobile applications are among the highest-rated banking apps in Switzerland and have strong traction with our customers.

#### Changes to the Board of Directors

In 2023, we were pleased to welcome Stefan Fuchs to the Board of Directors. Mr. Fuchs was appointed by the Vaud Cantonal Government to succeed Peter Ochsner, who stepped down from the Board on 30 June after seven years of service. Upon joining the board, Mr. Fuchs also took over as chair of the Audit and Risk Committee.

#### Acknowledgments

None of these achievements would have been possible without the unfailing dedication of all BCV Group employees, and we offer them our sincere gratitude on behalf of BCV's Board of Directors and Executive Board. We would also like to thank our customers – both individuals and businesses – for the trust they place in us every day. Lastly, we're grateful to all our shareholders for their continued loyalty and support.

fischer

Eftychia Fischer

Pascal Kiener



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# Who We Are Overview of BCV

#### Our legal status

BCV (Banque Cantonale Vaudoise) was founded on 19 December 1845 by the Vaud Cantonal Parliament (Grand Conseil Vaudois) as a société anonyme de droit public (i.e., a corporation organized under public law). The Canton of Vaud is BCV's majority shareholder, with 66.95% of the share capital. BCV is listed in the Vaud Commercial Register and is subject to all applicable legislation. Its legal status is defined in the Cantonal Act Governing the Organization of Banque Cantonale Vaudoise (LBCV) of 20 June 1995, as amended on 25 June 2002, 30 January 2007, 2 March 2010, and 8 December 2020. BCV's commitments are not underwritten by the Canton. However, customer deposits are covered by a nationwide system of investor protection concerning Swiss banks and securities dealers. This system insures deposits of up to CHF 100,000 per person and per bank.

#### Our core businesses

With revenues of CHF 1.16bn in 2023 and total assets of CHF 58.9bn, BCV Group is Switzerland's sixth-largest banking group. BCV, the Group's main entity, is the country's fourth-largest universal bank and second-largest cantonal bank. It is also the largest bank in Vaud, with a network of nearly 60 staffed branches and approximately 180 ATMs at over 100 locations throughout the Canton. BCV can also be easily reached online and by telephone. The Bank's organizational structure is based on four client-oriented divisions: Retail Banking, Private Banking, Corporate Banking, and Asset Management & Trading. We offer a comprehensive range of financial services to all client segments. BCV Group had 1,982 full-timeequivalent employees at 31 December 2023. At that date, in addition to the parent company, BCV Group comprised the private bank Piguet Galland & Cie SA, the fund management firm Gérifonds SA (with its Luxembourgbased subsidiary), and the real-estate fund management company GEP SA (Société pour la gestion de placements collectifs). The full scope of consolidation at 31 December 2023 is described on page 141.

#### Our missions

Pursuant to Article 4 of the LBCV, BCV's corporate mandate is to offer a comprehensive range of banking services to the local community and to contribute to the development of all sectors of the Vaud economy and to the financing of the Canton's public-sector institutions and entities. Also, as part of our community focus, we provide mortgage financing in Vaud. The LBCV also stipulates that BCV is to be guided by the principles of economically, environmentally, and socially sustainable development. More generally, our missions are to create value for our shareholders and clients, to be a benchmark employer, and to be a good corporate citizen.

#### Our recent history

Since the Bank was founded in 1845, it has considerably expanded its business in the Canton. In the 1990s, the banking industry in Vaud underwent major consolidation. BCV acquired Banque Vaudoise de Crédit in 1993 and merged with Crédit Foncier Vaudois in 1995. From 1996 to 2000, we moved to diversify our operations, particularly in international trade finance, offshore wealth management, and trading. Total assets more than doubled between 1990 and 2000 as a result. Following an in-depth assessment of loan-book quality in 2001 and 2002, BCV Group carried out two recapitalizations, in 2002 and 2003. The Canton provided most of the funds raised on both occasions.

From 2003 to 2005, we successfully refocused operations on our four core businesses while remaining active in selected niche activities offering strong potential in terms of both growth and profitability. From 2005 to 2008, we implemented the second phase of that strategy to take full advantage of our unrivaled presence in our local market, the Canton of Vaud. That project included the reorganization of our local distribution structure into nine regions in order to strengthen ties with customers.

In 2007, the Bank repurchased the final tranche of the participation-certificate capital created in the 2003 recapitalization. On 15 April 2008, the Vaud Cantonal Parliament voted to authorize the Cantonal Government to reduce the Canton's stake in our share capital from 66.95% to 50.12%. The Cantonal Government's decision not to sell any shares, first announced on 25 November 2008 and reaffirmed on 16 July 2010, remains unchanged.

Starting in 2008, we implemented a series of strategic plans based on our business model as a universal bank with solid local roots. These strategic phases have driven the Bank forward following the 2002–2007 phase where we refocused our activities on the Canton of Vaud, and have paved the way for new strategic focus areas – leveraging our high-quality service to set ourselves apart from the competition, further expanding our multichannel products and services to meet our customers' needs across all channels (branches, call centers, and online), and continuing to enhance our digital offering.

As part of the growth strategy for our onshore wealth management business, BCV Group acquired Banque Franck Galland & Cie SA in 2011. This bank was merged with Banque Piguet & Cie SA, a BCV subsidiary since 1991, creating Piguet Galland & Cie SA, a major wealth manager in French-speaking Switzerland.

In 2019, the Board of Directors and Executive Board conducted a new in-depth review of the Bank's strategy, in light of the numerous challenges facing the banking sector and the overall economy. The review confirmed that the strategy would continue on the same course and identified additional targeted improvements.

#### Our strategy

Our current strategy - *vista* - was rolled out in 2019 and builds on those enacted in previous years. Our aim is to maintain the positive trend that the Bank's business lines have been experiencing over the past few years. This strategy is also designed to position the Bank to respond to the main challenges we will face in the coming years, such as heightened competition, advancements in digital technology, and ever-changing customer needs.

For the business lines, we are targeting:

- above-market growth in asset management, SMEs, and onshore private banking
- at least market growth in retail banking
- a focus on the profitability of our commodities trade finance and large corporates businesses
- continued development of our other business lines.

We have identified several strategic focus areas that will enable us to meet future challenges. These goals include:

- continuing to improve our service quality along the entire value chain to create an even better customer experience
- enhancing our distribution channels (branches, digital services, and call centers) to give customers an integrated omnichannel experience
- capturing more of the cross-selling potential inherent in our universal bank business model
- implementing operational improvements through targeted measures
- increasing our attractiveness as an employer and fostering continuous skills development among our employees
- sharpening our focus on corporate social responsibility (CSR) measures, including a wider range of sustainable banking products, socially responsible investment options, and mortgage solutions.

The Group aims to achieve sustainable growth, with revenues and operating profit trending along the same lines as in recent years. We are targeting a cost/income ratio of 55% to 57% and an ROE (based on current shareholders' equity) of 10% to 12%. We consider a CET1 ratio of 13% to be a minimum threshold.

In line with the approach adopted over the last 15 years, BCV decided in 2022 to extend its dividend policy for another five years. And in view of our record financial results in 2023, we have also increased our dividend target range. Beginning with the 2023 reporting period, the Bank intends to pay an ordinary dividend of CHF 4.30 to 4.70 per share, barring significant changes in the economic or regulatory environment or in the Bank's situation.

#### Our values

We have defined four values that are central to our strategy and culture: responsibility, performance, professionalism, and close ties with our customers and the broader community. We believe that a key to long-term success is ensuring that all our employees share a common culture built around core values. The values described below underpin all our actions – as well as our interactions with customers and colleagues.

#### Close ties

As a Swiss cantonal bank, BCV maintains a deep connection with the local community that goes back a century and a half. Our employees use their on-theground presence in Vaud Canton and knowledge of the local community to fully appreciate and understand the needs and expectations of BCV's customers.

#### Professionalism

Every employee is committed to delivering the best possible service to customers. To achieve this, our people draw on the best practices in their respective fields of expertise and constantly seek to expand their skills and knowledge.

#### Performance

At BCV, we set ourselves ambitious goals across the board. Our people are results-oriented. They systematically seek pragmatic and effective solutions to the challenges that arise every day.

#### Responsibility

BCV employees demonstrate responsible professional behavior. This includes taking responsibility for their actions, being conscientious in their work, and being loyal to the company.

Given the importance that we ascribe to our core values, we have put in place a long-term employee information and training program. Our values are also an integral part of employee performance reviews.

# Who We Are The BCV Share

After being battered by inflation, monetary tightening, and the energy crisis in 2022, stock markets appeared set for a better year in 2023. However, markets were impacted in the first guarter by the turmoil in the US banking sector, with repercussions that spread all the way to Europe with UBS's takeover of Credit Suisse. Although 2023 was a turbulent year, most of the main stock markets ended in positive territory, helped by a bull run in the last two months. The SMI rose 3.8% over the year to close at 11,138 points. Other European indices posted even stronger gains: the STOXX Europe 600 added 12.7%, the DAX climbed 20.3%, and CAC40 was up 16.5%. In the US, where economic growth proved resilient, flagship indices rallied to new peaks - the Nasdag composite gained an impressive 53.8%, the S&P 500 moved 24.2% higher, and the Dow Jones Industrial Average added 13.7%. In Asia, the Nikkei erased all of its 2022 losses and ended 2023 up 28.2%. The Shanghai Stock Exchange Composite Index, however, dropped 3.7%.

The BCV share continued the upwards trajectory that began in 2022. Our share price rose 22.3% to CHF 108.50 at year-end. This appreciation, together with the dividend payout of CHF 3.80 per share (disbursed in May), brought the total shareholder return to 26.5% – one of the highest among banks listed on the SIX Swiss Exchange.

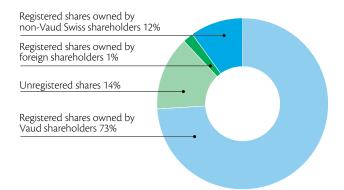
With an average of CHF 6.7m changing hands daily, the BCV share was the third most liquid Swiss banking stock in 2023, behind UBS and Julius Baer.

At 31 December 2023, 16,058 shareholders were listed in the share register (down 2% from the prior year), 15,120 of which were individuals.

#### Registered shares owned by private shareholders 9% Registered shares owned by institutional shareholders 9% Registered shares owned by BCV employees 1% Unregistered shares 14% Registered shares owned by the Canton of Vaud 67%

Share ownership structure

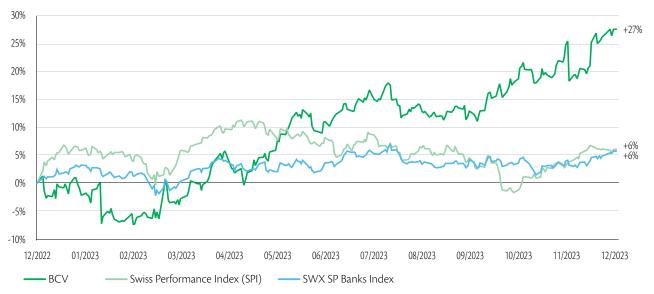
#### Share ownership by geographical zone



Listed on:SIX Swiss ExchangePar value:CHF 1Swiss security number:53 175 175ISIN code:CH0531751755Ticker symbol:BCVN

Standard & Poor's	
Long-term credit rating:	AA / stable
Short-term credit rating:	A-1+
Moody's	
Long-term credit rating:	Aa2 / stable
Short-term credit rating:	Prime-1
Short-term credit rating: Moody's Long-term credit rating:	A-1+ Aa2 / stable

#### Total shareholder return<sup>1</sup>



<sup>1</sup> Stockmarket performance over the period plus dividends and capital distributions

	2019	2020 <sup>2</sup>	2021	2022	2023
Number of shares outstanding (in thousands)	8,606	86,062	86,062	86,062	86,062
Period-end share price (in CHF)	790.00	96.30	70.80	88.75	108.50
Share price high / low (unadjusted, in CHF) – high	820.00	101.40	101.60	98.80	108.50
– low	708.00	67.50	67.30	70.70	81.20
Adjusted EPS <sup>3</sup> (in CHF)	42.3	3.85	4.41	4.52	5.46
Dividend per share (in CHF)	36.0	3.60	3.70	3.80	4.304
Dividend yield <sup>5</sup> (in %)	4.6	3.7	5.2	4.3	4.0

<sup>2</sup> Amounts adjusted for the 10-for-1 stock split on 28 May 2020

<sup>3</sup>Reported net profit after minority interests over average number of shares outstanding over the period

<sup>4</sup> Dividend to be proposed at the 2024 Shareholders' Meeting

<sup>5</sup>Relative to the period-end share price

# Who We Are Our Missions

Under the Cantonal Act Governing the Organization of Banque Cantonale Vaudoise (LBCV), BCV's objective as a full-service bank with a regional focus is to contribute to the development of all sectors of the economy of our home region, the Canton of Vaud, and to the financing of public-sector entities as well as to help meet demand for mortgage lending in the Canton. Furthermore, these missions apply across the Canton and entail a particular focus on the principles of economically, environmentally, and socially sustainable development. Our role as a cantonal bank is to produce positive impacts for all our stakeholders – our customers, shareholders, employees, and the people of Vaud. As a modern company mindful of our duties and obligations, we have defined a series of objectives for our Bank:

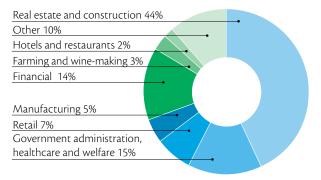
- Contributing to the development of all sectors of the economy of our home region, the Canton of Vaud, and to the financing of public-sector entities, as well as helping meet demand for mortgage lending in the Canton.
- 2. Meeting our clients' needs with high-quality financial products and services.
- 3. Paying particular attention to the principles of economically, environmentally, and socially sustainable development.
- 4. Creating lasting value for shareholders.
- 5. Being a benchmark employer.
- 6. Playing an active role in the community.

## 1. Contributing to the economic development of the Canton of Vaud

We are the leading bank in Vaud. The surveys and studies we regularly conduct to assess our market position, along with the fact that half of the Canton's people and companies bank with us, show that we are an integral part of life in Vaud. Thanks to our concerted and ongoing efforts to improve service quality, and despite increasingly fierce competition, BCV is perceived as solid, reliable, and competent. Indeed, we have witnessed a significant influx of new funds as a result of expanded business with existing clients and the arrival of many new clients. According to representative surveys, BCV has been the most recommended bank in the Canton since 2018.

Our strong market position in the Canton is the result of several factors: our extensive on-the-ground presence, our understanding of the needs of both individual and business customers, our know-how, our professionalism, and our responsible approach to banking. As the leading bank in Vaud Canton and in accordance with Article 4 of the LBCV, we are committed to contributing to the development of all sectors of the economy across our home region and to the financing of public-sector entities, as well as helping meet demand for mortgage lending in the Canton.

#### Business loans by sector



Source: BCV

The way we kept executing on our mission during the Covid-19 pandemic was appreciated by people and businesses across Vaud. In 2020, BCV worked with the federal and cantonal authorities and other banks to develop the federally backed Covid-19 bridge-loan program and its equivalent for Vaud startups. Overall, we granted more than 6,000 bridge loans for a total of over CHF 700m; at end-2023, around 70% of those loans had been paid off.

#### Around 80% of our lending is local

Our loan book covers all of our client segments across the entire Canton, with the people and businesses of Vaud accounting for 79% of total lending volumes. At end-2023, 50% of our outstanding customer loans were to individuals and 50% to companies across all sectors of the economy as well as public-sector entities.

We work with companies through every stage of their development: from startup and growth to maturity and succession. Our partnerships with growing and mature businesses are well known, but our role in business creation and succession is less so. In 2023, we financed over 60 business successions for a total of over CHF 50m and provided more than CHF 70m in financing to get over 120 startups off the ground in Vaud Canton.



In addition, BCV supports Innovaud, the Vaud Cantonal Government's platform for promoting innovation in Vaud Canton, through an annual contribution of CHF 50,000. As part of the Innovaud project, in 2022 we renewed our commitment to the Foundation for Technological Innovation (FIT), agreeing to provide CHF 500,000 in funding per year for a further eight years. These activities are part of an initiative launched several years ago. For example, we have published guides to setting up a business, in collaboration with the Vaud Chamber of Commerce and Industry (CVCI). We also conduct seminars in collaboration with the CVCI and GENILEM (a startup support organization). For example, more than 300 people participated in the "Financer son entreprise" ("Finance your business") webinar in 2023.

#### Working with clients in difficulty

In line with our mission, we aim to continue our relationship for as long as possible with businesses and individuals that, for one reason or another, run into temporary difficulties. Specialized staff work with these clients in order to find solutions that will help them restore their financial stability.

Naturally, continuing the business relationship is only possible if the company or individual can be reasonably expected to return to a sustainably sound financial position without any distortion of competition. Our procedures in this respect follow clearly defined rules that meet the highest ethical standards. We have shown that we can manage difficult cases effectively by looking for constructive solutions and working proactively on a caseby-case basis.

#### 2. Meeting our clients' needs

#### Close ties with our customers

Our local presence is of key strategic importance. We are the Canton's top employer in banking and the most widely accessible bank in Vaud thanks to our dense retail network, which includes nine regional centers of expertise and nearly 60 branch offices across the Canton (see our retail map and list of branch addresses on pages 206–209).

We believe that our branch footprint effectively aligns with the needs of the dynamic and diversified community and economy that we serve, and we enhance our network each year to meet those needs.

Being close to our customers also means being increasingly accessible and in step with changing lifestyles. This is reflected in the convenient opening hours of our branches, with appointments with BCV advisors available Monday through Friday from 8am to 7pm and on Saturday mornings in some of our shopping center branches. Our customers may also speak with an advisor remotely. Our Customer Service Center is available every weekday from 7:30am to 7:30pm, and customers can contact our center's advisors through traditional channels – such as telephone, email, and the post - or through our instant messaging service. Our advisors provide answers to customers' questions on topics spanning day-to-day banking, investments, and loans in videoconference sessions or via call-back for individuals who make a request on bcv.ch. In 2023, our Customer Service Center handled 640,000 customer contacts - a decrease compared to 2022, as more and more customers took advantage of our FAQ and related resources to find answers to their questions in just a few clicks. Our banking hotline for businesses and self-employed people is available between 8am and 6pm, Monday to Friday. Last year, our advisors handled around 100,000 customer contacts, which was on par with the 2022 figure.

We also offer automated services through our network of around 180 ATMs in more than 100 locations across Vaud. For greater ease of use, our ATMs feature touchscreens and an interface for the visually impaired and run on the new ATM Futura software for Swiss bank ATMs. In 2023, around 6.4 million transactions were carried out via our ATMs - a slight decrease on the previous year, reflecting the growing use of paperless payment methods. In 2023, debit card transactions (with a Maestro or Visa Debit card) were up 7% and BCV TWINT transactions were up 60%.

#### A broad digital proposition

Our corporate and individual clients are also increasingly taking advantage of the 24/7 access provided by our online banking services through our website, www.bcv.ch, and our online banking platform accessible via BCV-net on a computer or via BCV Mobile on a smartphone. Currently, some 75% of our customers bank online and more than nine out of every ten payments are made on BCV-net or BCV Mobile. Our customers are increasingly using their smartphones to access our online banking services. More than 90% of e-banking logins are via our BCV Mobile app, and over 60% of users now do their online banking exclusively on their smartphones.

We have significantly expanded our online banking services in recent years. From our website, anyone can now open an account or use our enhanced investment proposal tool, which includes an option to filter for funds that integrate environmental, social, and governance criteria (ESG) into their investment process. On our online banking platform BCV-net, customers can do far more than just check their account balances and enter and view payments. For example, they can use the financial cockpit functions to monitor their income and expenses and manage their cards, and corporate clients can manage employees' access rights. Customers can also schedule a videoconference meeting with their advisor, apply for and manage certain loans (e.g., fixed-term advances for businesses or mortgage-loan renewals for individual customers), and pay and issue QR bills.

			Nord					Gros-	
	Broye	Lavaux	Vaudois	Nyon	Morges	Riviera	Chablais	de-Vaud	Lausanne
Mortgages	4%	11%	16%	16%	13%	10%	8%	9%	14%
Other loans	3%	9%	16%	14%	11%	7%	11%	8%	19%
Workforce distribution	3%	5%	11%	10%	9%	9%	5%	6%	43%

#### Comparison of mortgage loans, other loans, and workforce distribution, by region

Sources: BCV; Statistique Vaud

Mortgages: real-estate lending including fixed-term loans secured by a mortgage Workforce distribution: Structural Business Statistics, 2021

BCV Mobile offers the same features and more. For example, customers can sign up for standard banking packs, foreign currency accounts, savings accounts, and retirement investment accounts directly in the app. We are constantly upgrading BCV-net and BCV Mobile, and in 2023 we made them more user-friendly through enhanced interfaces. Thanks to its features and continual upgrades, BCV Mobile is now one of the highest-rated banking apps in Switzerland.

#### BCV TWINT mobile payment

Our BCV TWINT app has been growing in popularity every year since it was launched in 2017. In 2023, the number of active users grew by nearly 20% to 160,000. TWINT is a payment app developed by the Swiss banking sector that allows users to pay for in-store and online purchases, transfer money to other TWINT users, buy public transportation tickets, and pay for parking in many locations. The total number of transactions surpassed 20 million in 2023. We have also added features, such as the ability to add loyalty cards, pay for gas at the pump, and delay payments for up to 30 days.



**75%** of our customers use our digital banking services

BCV's TradeDirect platform remains one of the most competitively priced online brokerage services in Switzerland. This platform provides access to 35 stock exchanges and over 100,000 investment vehicles and has powerful market-tracking, search, and analytical tools. Users can enter orders, manage their portfolios, track individual stocks, stay up to date with the latest market news, and view ratings and analyses provided by research firm TheScreener. TradeDirect continued to attract new customers in 2023 at the same pace as in the previous year. In Wealth Management, our BCV Conseil advisory services include an online platform – fully integrated into our BCV Mobile app – where customers can speak with their dedicated advisor, manage their portfolio, and stay informed with our expert analysis of the latest financial news.

In addition to the content on our website, BCV publishes economic news and information on a single platform (www.bcv.ch/pointsforts). This includes analyses from our specialists, videos of their guest appearances on the "Votre argent" segments broadcast on La Télé Vaud Fribourg, and an array of articles covering investments, financial planning, real estate, and the Vaud economy.

These various physical and digital distribution channels allow us to offer rapid, practical, and efficient services that customers can access whenever and wherever they need.

## High-quality customer care and a full range of banking services

We constantly strive to fulfill our mission as Vaud's cantonal bank by providing a wide range of products and services through various digital and physical channels, meeting the needs of the individuals, businesses, pension funds, and public-sector entities in our community. We focus in particular on service quality – a strategic priority and differentiating factor for our Bank – and in 2015 we set up a bank-wide program to continually improve the quality of our customer interactions and the wider BCV customer experience. That long-term, ongoing effort has been recognized by the people of Vaud. Since 2018, BCV has consistently been named the most recommended bank in the Canton, according to independent surveys carried out among representative samples of Vaud residents.

We have a comprehensive service-quality monitoring system based on data gathered from customer satisfaction surveys and other key indicators within the organization. This system enables us to meet our objectives in this area and measure customer satisfaction. It also helps us identify concrete ways in which we can improve our products and services.

For example, in response to feedback we obtained via this system, BCV Mobile users can now receive alerts when a service that is free of charge up to a certain level reaches that level, such as after a certain number of withdrawals from their savings account.

As for our specific banking solutions, we offer our personal banking customers a comprehensive and constantly evolving range of products and services, and in 2023, we enhanced the interface of our digital services. Customers of all ages, whether working or in school, can choose the BCV banking pack that best fits their daily banking needs and open it online or at a BCV branch.



We provide 1 in 3 mortgage loans in Vaud

Personal banking customers can also take out mortgage loans to meet their home financing needs. Our Start Immo offer, with its preferential lending terms, has had strong traction with first-time home buyers. In addition, our Green Bonus loans offer preferential terms on financing for properties with an eco-rating of A or that are undergoing energy-efficient renovations eligible for a cantonal subsidy (both primary residences and rental properties). What's more, thanks to our partnership with Romande Energie, homeowners can use the calculator available on our website, www.bcv.ch, to estimate how much they would save by installing solar panels or a new heating system. They can also carry out a CECB® Plus energy audit – which consists of a cantonal energy certificate for buildings plus an analysis of potential green renovations - for a reduced price. Our guide on energy-efficient renovations helps our customers learn more about this topic.

In addition, our customers can use our asset allocation funds, which incorporate ESG criteria, to invest their savings for the long term. They can even open an investment savings account as a gift for a child. Personalbanking customers can sign up for third-pillar individual retirement accounts, with the option of investing part or all of their savings in investment funds. BCV offers a comprehensive advisory service that addresses all financial, tax, pension, and estate-planning issues that customers and their loved ones may face. Our advisors provide personalized financial planning support that takes into account customers' overall financial situation, helping them build their savings, prepare for retirement, and achieve other financial goals. Through our partnership with the Swiss Philanthropy Foundation, our personalbanking customers can donate all or part of their estate to existing philanthropic initiatives or to a new initiative that aligns with their interests.

In Wealth Management, we offer a full range of investment solutions: clients may enter into a discretionary management agreement, where we manage their assets, or they may choose to simply benefit from our advice through an advisory agreement. All our wealth management customers can draw on the support of their advisor and, through an online platform accessible via BCV-net and BCV Mobile, manage their portfolio and stay informed with financial news articles written by our experts. In the area of socially responsible investing, BCV offers a range of ESG products, and our advisors make a point of understanding our customers' expectations in order to provide relevant guidance. Our regional footprint means we have advisors throughout the Canton; customers appreciate knowing that our specialists are close by when they want to talk over their financial situation or the larger economic picture. We help our customers stay on top of market and economic news through talks and round-tables, both online and inperson, and a regular newsletter.

In Corporate Banking, BCV offers a comprehensive range of products and services, including financing, treasury management, hedging, occupational pension solutions, and advisory services at all stages of the company's life, from startup to succession. That means we can meet the needs of a very diverse clientele, from artisans serving the local market to multinationals conducting business the world over. We also provide various e-banking services geared towards businesses, such as a QR-bill generator, which is available free of charge. And for help navigating the energy transition, our corporate clients can enjoy a reduced price on PEIK energy-efficiency audits and CECB<sup>®</sup> Plus audits, while our Green Bonus offer provides them with preferential terms on loans used to finance energyefficiency renovations. BCV also keeps pace with changing standards on incoming and outgoing payments in Switzerland. One way we do this is through BCV-Connect EBICS, a standardized interbank communications protocol that businesses can use to automate their cash flows. Since 2022, we have been partnering with the main Vaud business associations and other trusted local companies to offer BCV clients special deals to help them create or manage their businesses – such as discounts on Worldline payment terminals and the bexio online accounting software. We also continued our efforts to support businesses and keep them informed of developments affecting them. To that end, we held various events and released short videos on key topics such as interest-rate risks, cybersecurity, the energy transition, and hiring difficulties faced by businesses. We also issued a guide in association with PME magazine to help companies find ways of hiring and retaining talent.



**1 in 2 Vaud small businesses** banks with BCV

In Asset Management & Trading, investors can take advantage of BCV's investment strategy and proven expertise through our comprehensive range of advisory and other services together with investment products, from investment funds and structured products to management agreements and asset allocation funds in both specific and global investment universes. To continue meeting our clients' needs in private and institutional asset management - areas in which BCV is a leading player – we have focused on investment solutions that incorporate ESG criteria. Our Bank is playing an active role in this field. In discretionary asset management, for example, all of our asset allocation funds and asset management agreements for private clients incorporate ESG criteria. And we have been marketing an ESG fund investing in physical gold since 2022. We also work with several organizations to support our socially responsible investment (SRI) approach, including Swiss SRI specialist

Ethos, with which we entered into a strategic partnership in 2020.

In structured products, our AMC Access360 tool – which allows investment professionals to manage their actively managed certificates directly online – continued to add new features, such as generating reports for asset managers. We also continued to expand the range of structured products we issue via deritrade<sup>®</sup>, Vontobel's multi-issuer platform for derivative instruments, with the goal of eventually offering one of the most comprehensive product ranges on the platform.

We have also developed capital-protected investment solutions specifically for our individual customers.

All this shows that we are continually striving to meet our customers' needs and improve our service quality.

Given the current and upcoming regulatory changes affecting financial products, we are adapting our service model and product range accordingly. Our aim is to ensure that all individual and corporate customers are wellinformed and provided with a high degree of protection and high-quality service across all our physical and digital distribution channels. With regard to our institutional clients, BCV's Asset Management Department complies with the ISAE 3402 Type II standard on the effectiveness of internal controls for the full range of services we provide – from client onboarding to performance reporting.



3 in 4 Vaud pension funds count on BCV

#### 3. Acting on the principles of sustainable development

The principles of economically, environmentally, and socially sustainable development are innately linked to BCV's mission and our success in the Vaud market. We see this link as a chance to create a virtuous circle that allows us to be both competitive and socially responsible. That is how we can maximize the benefits we bring to all our stakeholders – by creating value for our customers, shareholders, employees, and the people of Vaud all while doing our part to address economic, social, and environmental issues. For more than 15 years, we have shared the details of our sustainable development performance as well as the impacts of our Bank's activities across Vaud in our sustainability report.

As part of the strategic plan we defined in 2019, called vista (see the Overview of BCV and BCV in 2023 sections), we have enhanced our approach to sustainability. We have created dedicated CSR organizational and governance structures and, since 2020, have been publishing our sustainability report annually in both French and English (it was previously published in French every two years), with added content in line with the international Global Reporting Initiative Standards. This year, our sustainability report is being published alongside our annual report and, for the first time, will be submitted to a vote at our Annual Shareholders' Meeting, which will be held on 25 April 2024 in Lausanne. This document, available in both English and French, is available on our website at www. bcv.ch/en/home/la-bcv/responsabilite-d-entreprise/isr. html. This page also contains our Sustainability Policy, which describes the guidelines and principles we have adopted in our business lines and operations.

Our CSR approach is reflected in our range of banking solutions. For example, our Green Bonus offer consists of preferential terms on loans used to finance owneroccupied properties with an eco-rating of A as well as energy-efficiency renovations and commercial equipment. In addition, we entered into a partnership with Romande Energie to provide an online tool to calculate savings from a new heating system or newly installed solar panels, and to offer preferential rates on CECBR Plus energy audits. And in conjunction with the Swiss government's PEIK program, we set up a similar arrangement for businesses to obtain energy audits for their commercial equipment at preferential rates. BCV is a signatory to the United Nations Principles for Responsible Investment (UNPRI) and is a member of Swiss Sustainable Finance, which aims to strengthen Switzerland's position as a hub for sustainable finance. We have made it possible for institutional and private clients to build portfolios that integrate ESG criteria, in accordance with SRI principles. We incorporate ESG factors into our stock-picking and investment management process primarily through negative screening, ESG integration, positive screening, best-in-class selection, and stewardship (active ownership). We also offer thematic products that invest in companies whose products and services offer sustainable solutions to environmental and social issues. More information can be found on our website at https:// www.bcv.ch/en/home/la-bcv/responsabilite-d-entreprise/ isr.html.



Our range of products incorporating ESG criteria includes investment funds, management agreements, and certificates. We also offer products managed in collaboration with Swiss SRI specialist Ethos. This partnership, which we entered into in 2020, currently covers six Ethos funds. Under our agreement, Ethos is responsible for carrying out ESG analyses, exercising voting rights at shareholders' meetings in accordance with its own guidelines, and actively engaging in dialogue with investee companies to encourage them to improve their ESG practices. BCV's Asset Management Department's role is to select investments and build the portfolio, taking Ethos's ratings into account, and to conduct financial and risk analyses. Ethos and BCV's asset management team will work together closely in order to strengthen this partnership over the coming years and create a new center of expertise in sustainable finance in Switzerland.

Our partnership is already seeing results. BCV-managed funds Ethos II - Ethos Swiss Sustainable Equities and Ethos - Equities Sustainable World ex-CH were again awarded FNG's three-star label, the highest ranking awarded by FNG, in 2023. This independent label was created by Forum Nachhaltige Geldanlagen, an association specializing in SRI in Germany, Austria, and Switzerland. It is awarded to funds that meet FNG's quality standards for sustainable investments and pass an independent audit conducted by the University of Hamburg.

We guide our customers towards ESG investments and we aim to progressively gear their portfolios toward the goals of the Paris Agreement, the Swiss government's commitments, and the Vaud Canton climate plan. We also work with the Center for Risk Management (CRML) at the University of Lausanne's Faculty of Business and Economics (HEC) to analyze Switzerland's real-estate investment market. The second version of the CRML report, published in spring 2023, shows that progress has been made on incorporating ESG criteria into this asset class. At the end of 2023, the CRML also released a new ESG rating system for Swiss real-estate funds, called PRESS (Public Real Estate Sustainability Switzerland) scores. These scores are derived from publicly available to ensure they are comparable and to boost transparency on this market.

Among the three dimensions of sustainable development, economic development is, of course, fundamental for a bank. The previous sections of this chapter have illustrated some of the ways we contribute to the local economy and serve individuals and businesses in Vaud. To continue achieving our objective of contributing to the economic development of our Canton, we must ensure that our foundations are solid and that our vision for BCV leads to steady profitability going forward. In keeping with this mission, our strategy targets sustainable growth and a moderate risk profile. This approach benefits all our stakeholders. For the 2023 financial year, for example, BCV will pay out CHF 282m to our majority shareholder (the Canton of Vaud) and to Vaud municipalities. This amount comprises a dividend and cantonal and municipal taxes.

The principles of sustainable development underpin the actions we take to enable employees to reach their full potential and are reflected in our involvement in the local community. Yet another example of this approach concerns the environment. We continued our efforts

to reduce our energy consumption and environmental footprint in 2023. For several years now, we have been commissioning an environmental assessment in order to quantify our impact and suggest targeted mitigation measures. While we regularly take steps to reduce our consumption of paper and other supplies and to make our IT system more energy efficient, most of the potential savings are to be found in our infrastructure, an area we have been investing in for a number of years. For example, we cut our electricity consumption by a quarter in five years, in part by installing new electrical equipment.

We have committed to cutting the  $CO_2$  emissions from our operations by at least 35% from 2019 levels by 2030, in line with Vaud Canton's Climate Plan and the targets set by the federal government.

We offset 100% of the greenhouse gas emissions from our operations by financing projects in Vaud and outside Switzerland in conjunction with Swiss Climate. These projects eliminate the equivalent amount of carbon emissions that are associated with our direct impacts. BCV's longstanding commitment to sustainable economic development is reflected in the Bank's ESG scores. In 2022, MSCI upgraded the Bank's ESG rating to AA, the agency's second-highest rating, placing BCV in the "Leader" category. MSCI reaffirmed this rating in 2023, and Ethos reaffirmed our A– rating, its secondhighest score. CDP's climate rating for the Bank is B, its third-highest score.

#### 4. Creating lasting value for shareholders

At BCV, we are committed to creating lasting value for our shareholders. In keeping with this mission, our strategy targets sustainable growth and a moderate risk profile. We have therefore adopted a dividend policy aimed at generating attractive returns for all our shareholders over the long term.

Under our distribution policy, which we set out in 2008, we will have paid out a total of CHF 4.7bn to our shareholders for the 2008 to 2023 financial years. Over the same period, the BCV share price more than doubled, making it one of the best-performing stocks in the Swiss banking sector. That share-price appreciation, coupled with the distributions paid out over the years, equates to an average total shareholder return of over 10% per year.

Our financial strength, solid market position and status as a cantonal bank have won recognition from the rating agencies. Standard & Poor's maintained our AA rating for the 12th year running, and Moody's reaffirmed our long-term rating of Aa2 for the eighth year in a row. Both agencies' ratings are accompanied by a stable outlook. Our ratings attest to the Bank's ongoing efforts in recent years, in terms of both strategy and operations. All of the rating agencies' credit opinions can be found in the Investor Relations section of our website, www.bcv.ch/en/home/la-bcv/ investor-relations/for-bondholders/ratings-history.html.

#### 5. Being a benchmark employer

BCV is one of Vaud's leading employers and the largest employer in the Canton's banking sector. We consider our dynamic human resources policy to be crucial to both our mission and our strategy. Alongside clear job descriptions and performance objectives, skills development is a key employee success factor. We encourage training as a driver of staff motivation and knowledge management. Moreover, we are dedicated to creating workplace equality, promoting diversity, and offering the same opportunities to all staff.

A common corporate culture is an integral part of our human resources policy. At the heart of this culture are BCV's four core values: responsibility, performance, professionalism, and close ties with our customers and the broader community. These values are also central to the ethical principles described in the code of conduct in force within BCV Group. This code of conduct, which is available on our website, was reviewed and expanded in 2021.

#### Staff

At the end of 2023, BCV Group had 1,982 employees on a full-time-equivalent (FTE) basis, up slightly from the prior year. The parent company accounts for the largest share of the workforce, with a total of 1,956 employees, or 1,773 FTEs. In 2023 we filled 346 positions: there were 248 outside hires and 98 people transferred internally. Apart from retiring staff, average staff turnover was 8.6% in 2023.

In terms of gender equality, the parent company had 796 female employees (41% of the workforce) at the end of 2023. Women accounted for 31% of managers (421 positions) and

17% of all senior managers (58 positions). We aim to have 25% of our senior leadership positions held by women by 2030. In addition, women run 30% of our branches (nine positions), where they play a key role in running our retail network. There were 495 employees (25% of the Bank's staff) working part time at the end of the year.



Every two years, BCV commissions a third-party polling service to conduct an anonymous survey of all staff members in order to obtain their opinions on working conditions, workplace relations, and satisfaction with supervisors and, more generally, to determine employee buy-in and commitment. 83% of employees took part in the last survey, which took place in 2022. The findings showed that employee buy-in remains high. Once again, the results were considered very good in comparison with those at other companies in almost all areas studied, but especially in terms of support for the Bank's strategy and confidence in senior management.

#### Equal pay

In compliance with the amended Swiss Federal Gender Equality Act, in 2021 we hired Comp-On SA, a humanresources consulting firm specializing in employee compensation, to conduct a pay analysis of all employees. The results showed that BCV's compensation meets Swiss federal requirements on gender-equal pay. The analysis was approved by the Consortium of Social Partners for Equal Pay in Banks (CeParEB).

Beyond meeting Swiss legal requirements, we were awarded the Fair-ON-Pay+ certification by Comp-On SA and SGS. This certification, which is valid for four years and included an interim audit in 2023, recognizes BCV's equal pay practices over the long term.



#### Focus on training

In 2023, BCV provided job training for 96 trainees, including 37 apprentices, 35 high school graduate trainees, 19 university interns, and five participants in our "Rejoignez-nous" training program for people moving into banking after a career break.

BCV is one of the Canton's main providers of professional training. We have our own training center with around 200 instructors, more than three-quarters of whom work elsewhere within the Bank.

In 2023, the training center focused on skills development for all of the Bank's employees. Client advisors in particular require regular training to be able to keep pace with constant changes in client needs and the regulatory environment. To that end, we set up courses on socially responsible investing and on addressing the issue of energy-efficiency renovations in the mortgage-lending advisory process. We also adopted a certification system used by several other banks that is in line with the ISO 17024 standard and recognized by the Swiss Association for Quality (SAQ). Some 248 client advisors had received their certification by end-2023.

The ninth edition of BCV's Micro MBA program, offered in collaboration with the Entrepreneurial Leadership program at the University of Geneva's School of Economics and Management, started in March 2023. The 17 participants are developing interdisciplinary and project management skills. In addition, 19 BCV employees received post-secondary degrees from outside institutions in 2023, with BCV's support. Through these actions, we are laying the groundwork to fill future leadership roles within the Bank.

#### **Employee benefits**

BCV Group provides its employees with comprehensive pension coverage well in excess of the minimum legal requirements. The staff pension fund is run as a definedcontribution plan for purposes of retirement benefits, and as a defined-benefit plan for purposes of death and disability benefits.

At the end of 2023, pension fund members comprised 2,109 employees, 1,891 of whom were working at the parent company, and another 1,507 pension recipients, including 1,077 retirees.

BCV takes several kinds of action in the interest of employees' health. A key focus is on prevention, for instance by providing flu shots and financing the Bank's employee sports association.

#### 6. Playing an active role in the community

Our local community is important to us, and we take our responsibilities as a corporate citizen in Vaud Canton seriously. In addition to the purely economic aspects of our mission, we provide support for cultural and sporting activities as well as outreach initiatives. Our commitment has not wavered.

Cultural activities are a fundamental part of life in Vaud and a key component of our sponsorship policy. Last year we supported the following cultural events and organizations: the Paléo Music Festival, the Cully Jazz Festival, the 4 Seasons Festival, the Blues Rules Crissier Festival, the Red Pigs Festival, the Théâtre du Jorat, the Théâtre de Beausobre, the Vevey Festival of Images, the Lausanne International Percussion Festival, Lausanne-Pully Museum Night, the Maison d'Ailleurs science-fiction museum, the Fondation Vaudoise pour la Culture, the Fondation du Conservatoire de Lausanne, Plateforme 10 (i.e., the Musée cantonal des Beaux-Arts, or MCBA, in Lausanne), and Organissima & Lux (an event marking the 20th anniversary of the installation of organs in the Lausanne Cathedral).

We also support a number of outreach initiatives that help bring together the local community. In 2023, these included: Société Vaudoise d'Utilité Publique (an association of social-service institutions), Pro Senectute Vaud (an organization that helps senior citizens), La Paternelle (a not-for-profit mutual insurance company for orphans), the Vaud Red Cross, Ma Vie Ton Sang, the Fondation Mère Sofia, the Ligue Vaudoise contre le Cancer, Association Cerebral Vaud (an organization that supports people with cerebral palsy and their families), Fondation Pro-XY (which supports caregivers), Vaud Famille (an information platform for local families), and the Fondation Compétences Bénévoles (an organization that provides support services to charities).

The future of Vaud is taking shape in its schools. Last year we presented prizes at schools across the Canton (including primary schools, secondary schools, and universities) and provided support for Lausanne's Centre Sports-Etudes for school-age athletes and the 42 Lausanne computer programming school.

Sports activities are also a key part of the social fabric of Vaud and are central to our sponsorship policy. Last year we sponsored a number of sports clubs and events, including: FC Lausanne-Sport, the Association Cantonale Vaudoise de Football, the Lausanne Hockey Club, the Lausanne 20K, the Villars Ultraks trail races, the Fondation d'Aide aux Sportifs Vaudois, the Mérite Sportif Vaudois, Vaud Générations Champions, the Vevey Lavaux Up carfree event, the Traîne-Savates running race, the La Favorite cycling race, and the Leysin Tobogganing Park.

We also support various other important initiatives in the Canton, including the Forum de l'Economie Vaudoise, the Forum des 100, the Forum Economique de la Côte, the Forum Economique de l'Ouest Lausannois, the PERL awards, the Prix Strategis for the best Swiss startup, the Mérites de l'Economie awards, the Numerik Games Festival in Yverdon-les-Bains, and the Enterprise for Society Center (E4S).



Bike to work: 20,350 km covered by bike or on foot We have links with programs that allow staff members to take part in humanitarian and environmental initiatives in association with non-governmental organizations. In 2023, we supported the following programs: Don du Sang, a blood-donation program; the yearly orangesale fundraiser by the NGO Terre des Hommes; and the "bike to work" challenge, which encourages people to ride their bikes on a daily basis. Groups of employees also took part in environmental initiatives, including a community effort to remove invasive plants and to plant trees. Other employees took part in a volunteer event run by Samedi du Partage Vaud at four shopping centers in Vaud where they collected non-perishable food items for charities and other social-service institutions.

In 2023, we put in place a new initiative, Terre Vaud Eau, as part of our commitment to nature and biodiversity conservation. Each time someone opens an Epargne 3 Youth account with us, we donate CHF 10 to selected projects. For 2023–2024, three projects were selected: converting a reservoir into a natural habitat in the village of L'Isle; protecting the common midwife toad in the Vallée de Joux, working with staff from the Parc Jura vaudois; and creating a biodiversity-rich wet meadow in Yens with the association Maison de la Rivière. In the area of biodiversity, BCV also supports the Printemps d'abeilles association.

BCV acts on its commitments in other ways too. The Château de Montagny is a BCV-owned property nestled among 3.4 hectares of vineyards above the village of Lutry. The estate, operated by J&M Dizerens, received the Bourgeon Bio Suisse label after opting to forgo synthetic chemicals. Last year, a new exhibition in the Espace Projet exhibition space at the Musée Cantonal des Beaux-Arts in Lausanne drew on BCV's art collection, which comprises more than 2,400 works. BCV and other cantonal banks, together with educators, backed FinanceMission, a Swiss-wide initiative to promote financial literacy and teach adolescents how to manage their money, and www.jeunesetbudget.ch, an online resource that helps parents talk about money matters with their children.

Another initiative close to our heart is BCV Solidarity. In 2012, we decided to replace the end-of-year gift to employees with an annual donation in our employees' name to a humanitarian project somewhere in the world. Every year, a different project is chosen by a working group selected from a pool of volunteers.

In 2023, BCV Solidarity supported a project run by SURGIR Foundation for young women leaders in Guinea. The project aims to equip participants with the knowledge and skills to combat gender-based violence in their communities and to protect young women survivors.

In addition, BCV supports its employees' involvement in the community, thereby contributing to their personal development. In 2023, over 200 staff members were actively involved in a variety of societies, associations, and other organizations of a social, political, cultural, or sporting nature. However, BCV has a policy not to provide any type of formal support to any political party or organization.

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# Year in Review Economic Environment

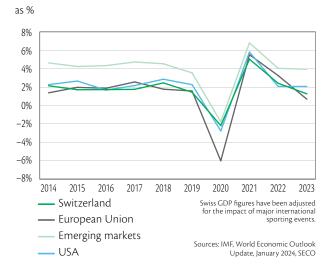
The world economy slowed again in 2023, with GDP growth falling to 3.1% from 3.5% in 2022 against a backdrop of geopolitical tensions. The eurozone fared particularly badly, with the German economy experiencing a sharp slowdown. However, inflation fell and the upward pressure on interest rates eased, allowing central banks to pause monetary tightening.

The slowdown also affected Switzerland and Vaud Canton. In 2022 Swiss GDP had grown by 2.5%, with Vaud's GDP gaining 2.6%, but in 2023 the pace slowed to 1.3% for Switzerland as a whole and 0.9% for Vaud. However, both Vaud and Switzerland as a whole had lower inflation and a smaller increase in interest rates than neighboring countries in Europe did. The local job market also remained solid, with the unemployment rate close to a 20-year low.

#### Further slowdown in global growth

2023 did not get off to the most auspicious start, with tension and a risk of shortages in the energy market, high inflation, tighter central-bank monetary policies, slowing growth, and a risk of recession. As the year wore on, though, the situation improved. The risk of energy shortages receded and energy prices fell. Inflation also eased, although it remained above 2% – except in Switzerland, where it went lower. This decline gave central banks more leeway, and they started to space out their policy rate hikes or leave rates unchanged. Long-term bond yields even fell. Although there were widespread recession fears at the start of the year, only the German economy – where manufacturing is heavily reliant on exports – saw a slight contraction in output.

Growth forecasts were not downgraded repeatedly as they had been in 2022. In January 2024, the IMF estimated that the world economy grew by 3.1% in 2023, close to the rate it had predicted a year previously but below the



#### GDP growth around the world





2022 figure of 3.5%. Growth slowed from 2.6% to 1.6% in industrialized economies, while it remained flat at 4.1% in emerging economies. The US economy held firm, with growth accelerating from 1.9% in 2022 to 2.5% in 2023, while eurozone growth was hit hard by the deterioration in the economic environment, falling from 3.4% to 0.5%. Germany, whose manufacturing sector is a major exporter, was especially affected by higher energy prices.

#### Mixed financial-market and macro climates

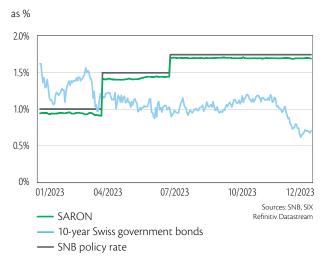
In the financial markets, 2023 was totally different from 2022, with equities rallying and long-term sovereign bond yields again falling. The steady improvement in the outlook meant that the main stock-market indices gained ground. In the US, the S&P 500 rose 24.2% to 4,770 points, and the eurozone's blue-chip EURO STOXX 50 Index gained 19.2%. In Switzerland, the Swiss Market Index (SMI), made up of the largest companies listed on the SIX Swiss Exchange, saw a limited rally of 3.8%, closing at 11,138 points, while the MSCI emerging-market index gained 7.0% in US dollar terms.

In the bond markets, long-term sovereign bond yields leveled off or fell in 2023, while official interest rates stabilized in the summer as lower inflation gave central banks more room for maneuver. The yield on 10-year US Treasuries fluctuated, starting the year at 3.83% and ending it at 3.87%, while the Federal Reserve hiked its Fed funds target range from 4.25–4.50% in January to 5.25–5.50% in July, before leaving it unchanged for the rest of the year. In the eurozone, the 10-year German Bund yield fell back from 2.56% to 2.00%. The European Central Bank raised its deposit facility rate from 2.0% to 4.0% between January and September and then held it steady. In Switzerland, the 10-year government bond yield fell from 1.62% at the start of the year to 0.70% at the end, and the Swiss National Bank increased its policy rate from 1.00% to 1.75% in the first half of the year, with no changes in the second.

These movements were linked to the decline in inflation around the world, resulting particularly from lower commodity and energy prices. After ending 2022 at 6.5% in the US, annual inflation was back down to 3.4% a year later. In the eurozone, inflation ended 2023 at 2.9% as opposed to 9.2% a year earlier. Switzerland was less affected by inflation, partly because of the strong franc, and it fell from 2.8% in December 2022 to 1.7% in December 2023.

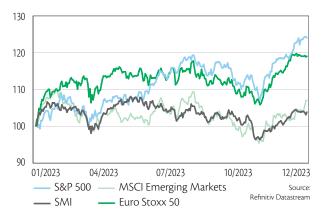
In the precious metals market, the gold price ended the year up 13.8% at USD 2,065 per ounce. In Swiss-franc terms, gold rose 2.9% to CHF 55,578 per kilo.

In the currency markets, the Swiss franc strengthened against the euro and dollar. The euro was worth CHF 0.99 at the start of the year and CHF 0.93 at the end, a decline of 5.8%. The dollar, meanwhile, fell 9.0% from CHF 0.92 to CHF 0.84.



#### Interest rates

### **Stock-market indices in local currency terms** base of 100 at 31 December 2023



#### Economic slowdown in Switzerland

Switzerland was also affected by the worsening global economic climate, with growth decelerating from 2.5% in 2022 to 1.3% in 2023, based on March 2024 estimates. The domestic economy remained solid, but some export-focused industries were held back by slower growth in their destination markets.

Conditions remained good in the labor market. The number of full-time-equivalent jobs rose by 1.7% to 4.3m in 2023. In the fourth quarter of 2023, employment was up 0.8% year on year to 1.0m in the secondary sector and up 2.0% to 3.2m in the tertiary sector. The unemployment rate declined from an average of 2.2% in 2022 to 2.0% in 2023, a 20-year low.

Exports fell 1.2% to CHF 274.3bn, although they remained close to the record level achieved in 2022. The decrease was mainly due to lower prices. In terms of the volume of goods sold – i.e., in real terms – exports rose 2.5% according to the Federal Office for Customs and Border Security. The decline in the value of exports was driven particularly by



#### Vaud and Swiss GDP growth

metals (down 9.0% in nominal terms and 7.7% in real terms), precision instruments (-2.0%, +9.2%), food (-2.8%, -5.8%), and machinery (-0.5%, -3.8%). On the upside, there was an increase in Swiss exports of chemicals and pharmaceuticals (up 0.7% in nominal terms and up 5.3% in real terms) and watches (+7.6%, +3.1%).

#### Slower growth in Vaud Canton

The Vaud economy followed a similar trajectory to the rest of Switzerland, with GDP growth slowing from 2.6% in 2022 to 0.9% in 2023. Manufacturing, which is more sensitive to the global economy than services, saw a sharper slowdown according to estimates published by the Commission Conjoncture Vaudoise (CCV) in January 2024. The fall economic survey of the Vaud Chamber of Commerce and Industry (CVCI) showed that although the trend had weakened, business sentiment remained solidly positive in both services and manufacturing.

The Vaud job market was firm. The number of jobs (on a full-time-equivalent basis) in the Canton was up 2.4%, with a 2.2% increase in the secondary sector and a 3.2% increase in the tertiary sector. The unemployment rate was unchanged at 3.3% in 2023.

#### Real-estate market still dynamic

The Vaud real-estate market softened in 2023 because of higher mortgage rates. The number of properties changing hands fell, while price increases were subdued. On average across the Canton, prices of detached single-family homes rose 1.5% year on year and condominium apartment and townhouse prices were 0.3% higher, according to Wüest Partner figures. Despite rising much more slowly than in previous years, prices still hit new all-time highs.

Although high prices limited the pool of potential buyers, demand was boosted by interest rates – which remained low in historical terms and fell in the second half of the year – and by population growth. However, the supply of homes remained limited. There have been around 5,000 new home starts per year in Vaud since 2013, but the proportion intended for owner-occupiers has fallen from around two-thirds between 2005 and 2015 to less than half since 2018. In absolute terms, this has reduced the number of new homes for owner-occupiers from 3,000 per year to around 2,000.

The investment real-estate market remains strong. Prices rose 3.7% nationally in 2023 and are now at historically high levels. However, rental property construction has fallen in recent years and the vacancy rate in Vaud Canton declined again, from 1.1% in 2022 to 1.0% in 2023. Asking rents rose by 7.0% in 2023 after having fallen by around 20% between 2014 and 2022.

#### Outlook

As 2024 began, the outlook was mixed. Global economic growth remained moderate, owing in particular to increases in interest rates in 2022 and 2023, but inflation was down from its 2022 peak, leaving central banks room to pivot towards looser policy-rate stances going forward.

In 2024, economic growth could move in opposite directions in the US and Europe. The IMF forecasts a decline in GDP growth in the US from 2.5% in 2023 to 2.1% in 2024. In the eurozone, however, growth could rise from 0.5% to

#### Vaud Canton and Switzerland in figures

	Vaud	Switzerland
Area	3,212 km²	41,285 km²
Population (end-2023) <sup>1</sup>	846,303 residents	8,969,946 residents
Population density	263 residents/km <sup>2</sup>	217 residents/km <sup>2</sup>
Working population <sup>2</sup>	424,917	4,686,630
Number of companies <sup>3</sup>	62,251	703,957
Primary sector Secondary sector Tertiary sector	6.0% 13.0% 81.1%	7.3% 13.7% 78.9%
Jobs	475,903	5,417,999
Primary sector Secondary sector Tertiary sector	2.8% 15.9% 81.3%	3.0% 20.1% 77.0%
Unemployment rate (2023 average)	3.3%	2.0%
GDP (2023 est.) <sup>4</sup>	CHF 64.4bn	CHF 797.2bn
GDP/inhabitant	CHF 76,112	CHF 88,880

<sup>1</sup>Vaud: Source = Statistique Vaud; Switzerland: Source = estimate based on quarterly FSO data <sup>2</sup>Permanent residents aged 15 and over, 2022

<sup>3</sup> A company or part of a company (e.g., a workshop or factory) located in a given place, 2021
<sup>4</sup> Data adjusted for the impact of major international sporting events

Sources: FSO, Statistique Vaud, SECO, Commission Conjoncture Vaudoise



#### **BCV** Immobilier

In 2023, BCV published two more issues of BCV Immobilier, a half-yearly report on the Vaud real-estate market that first appeared in 2017. These latest issues take a closer look at the Broye-Vully region as well as Switzerland's plans to abolish imputed rental value as a component of an individual's taxable income. Although no substitute for advice from a real-estate professional, these 24-page guides provide valuable information to prospective buyers, homeowners, individuals, and businesses wanting to keep up to date with market developments.

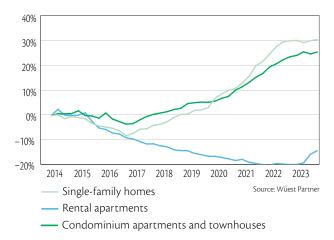
The reports (in French only) can be downloaded from the BCV website at bcv.ch.

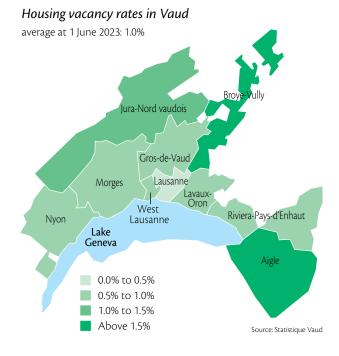
0.9%. Overall, growth in industrialized economies is likely to slow slightly, from 1.6% to 1.5%. Emerging economies should fare a little better, with growth expected to be 4.1% in 2024, the same as in 2023.

Switzerland posted GDP growth of 1.3% in 2023, and the State Secretariat for Economic Affairs is forecasting 1.1% this year. In Vaud Canton, the CCV expects the economy to grow by 1.4% after expanding by 0.9% in 2023. A gradual upswing could take place in 2025.

#### Real-estate prices in Vaud

indices, base of 100 in Q1 2014





#### Economic sectors in the Canton

#### Primary sector

2023 was the second-warmest year since records began in 1864, and weather conditions were challenging for farmers according to a report published by AGIR (the agricultural information agency for French-speaking Switzerland). A cold spring and adverse weather conditions in the summer pushed down the production of fruit and vegetables, particularly potatoes and beets, while grain yields were variable.

The value of Vaud's farming output rose 2.1% according to data from the Federal Statistical Office (FSO). Income from arable farming increased, with higher income from feed crops and wine-growing more than offsetting a decline in major crops. Income from livestock fell by 0.2% owing to lower revenue from dairy production.

#### Sharp increase in the Vaud population

Vaud Canton's population rose by 15,500 (+1.9%) to 846,300 in 2023 according to estimates from Statistique Vaud. The pace of growth was therefore twice the average over in the previous five years (7,300 people or 0.9% per year), and a rate not seen since 2008–2013.

The increase was due in part to people fleeing the war in Ukraine (4,500 people), who are counted as permanent residents after living in the Canton for 12 months. However, most of the population growth was attributable to immigration driven by Vaud's strong economy.

The Canton's foreign-born population rose by 3.2%, while its Swiss population grew by 1.2%. Foreigners make up 33.6% of Vaud's population, and two thirds of them come from the European Union. The Canton's largest foreign communities consist of people from France (21% of the foreign-born population), Portugal (19%), Italy (11%), Spain (6%) and Kosovo (4%).

For winegrowers, weather conditions meant that the 2023 harvest was a good one in terms of both quantity and quality. The amount of grapes collected rose 5.0% year on year to 35.9m kilos according to Vaud's Department of Agriculture and Winegrowing. Although the combination of warm weather and low rainfall encouraged mildew, grapes remained very healthy and the 2023 vintage is set to be full-bodied, fruity, and balanced.

#### Secondary sector

Despite the deteriorating global economic environment, Vaud's manufacturers had a good 2023 overall. However, the CVCI's fall survey showed a deterioration in business sentiment among manufacturing companies. Domestically oriented firms, particularly those in the construction industry, saw business conditions remain broadly stable in 2023.

#### 2023 growth by economic segment in Vaud

#### Growth above 2%

Hotels and restaurants Wholesale and retail distribution, repairs, etc. Water and electricity production and distribution Transport, postal services, telecommunications, and publishing

#### Growth of 0.5% to 1.5%

Government administration, healthcare, education, sports, etc.

#### Growth of -0.5% to +0.5% Real estate, business services, etc.

#### Contraction of 0.5% to 2%

Machinery, instruments, watches, etc. Primary sector

#### Contraction of more than 2%

Chemicals, pharmaceuticals, rubber, glass, metallurgy, etc. Finance and insurance Construction Food, textiles, leather, wood, and paper

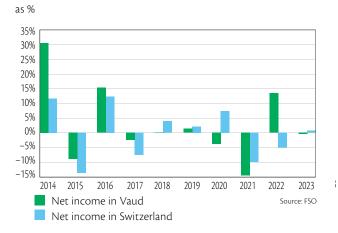
Sources: QUANTITAS/HES-SO, FSO, SECO

#### Manufacturing

In its assessment of the manufacturing sector in late 2023, the CCV concluded that it had been a subdued year and that the outlook was mixed. Its indicator of current business conditions was negative, with the proportion of companies reporting "good" business levels falling from 25% in 2022 to 14% in 2023, while the percentage of companies with a pessimistic outlook rose from 12% to 35%. Weak demand, cited by almost half of all businesses (45%), was the main factor holding back production. However, manufacturing output remained firm and order books represented seven months of production on average for Vaud's manufacturers, slightly more than the 10-year average of six months.

#### Construction

Business conditions in the construction industry were good, with a large number of building projects underway in Vaud Canton. The number of people working in the sector rose by 1.6% year on year to 29,303. Employment rose particularly sharply in energy-related trades: for example, the number of electricians in Vaud has risen 13.6% over two years according to the CCV. Like other parts of the economy, building firms are finding it hard to recruit staff, with the CCV reporting that labor shortages are hampering the businesses of 64% of survey respondents. Recruitment problems were particularly severe in mechanical, electrical, and plumbing installation work.



#### Change in farming income

#### Tertiary sector

In services, although the CVCI's fall 2023 survey also showed a decline in the business sentiment indicator, it was less pronounced than the decline in manufacturing. Overall, the indicator remained relatively high. The situation varied between different types of services, but the sector in general played its traditional supportive role for the economy as a whole.

#### Wholesale and retail distribution

Local retailers, already dealing with the rise of e-commerce, again faced competition from their foreign counterparts as Swiss consumers responded to the rising Swiss franc by shopping abroad. Inflation was also a concern for retailers. According to the FSO's national retail sales figures, food sales were up 3.1% in nominal terms, but down 1.0% in real terms. With the exception of information and communication hardware, where sales have been on an uptrend for several years, sales in other categories – such as clothing and furniture – fell in both nominal and real terms. CCV figures show that business sentiment deteriorated among Vaud Canton's retailers and wholesalers. Store footfall and sales volumes fell, and the sector's profitability eroded. The situation was tougher for small and mediumsized retailers and wholesalers than for large chains, which actually saw an increase in footfall.

#### Composite index of business sentiment in manufacturing net positive responses



#### Hospitality services

Hotels and restaurants had mixed fortunes in 2023. Hotels welcomed back foreign guests, and the number of overnight stays rose by 8.6%, taking it almost back to its 2019 level. The CCV found a shift in the origin of hotel guests: overnight stays fell among Swiss guests, were stable among European guests, and rose sharply among those from further afield, particularly the US and Asia. For restaurants, however, revenues and profits fell or were stable at best. The summer season was particularly below par. The main problems were a lack of demand, staff shortages, and higher costs.

#### Services

As in 2022, business levels remained robust in services. CCV indicators show that demand continued to rise for IT services, but fell for personal services. Demand for personal services was particularly weak, and was the main factor holding back business levels in this segment (reported by 30% of respondents). Staff shortages (41%) were also widespread, particularly in IT services (75%).

#### Business sentiment in construction

net positive responses



#### Structure of the Vaud economy

Sectors and segments	Share of Vaud GDP (2023)	Full-year growth (2014–2023)	Jobs (2021)	Share of total jobs (2021)
Primary sector	0.9%	-0.7%	13,359	2.8%
Agriculture, forestry, hunting, fishing	0.9%	-0.7%	13,359	2.8%
Secondary sector	23.1%	3.5%	75,556	15.9%
Food, textiles, leather, wood, paper	2.1%	-1.1%	11,130	2.3%
Chemicals, pharmaceuticals, rubber, glass, metallurgy, etc.	11.4%	12.9%	11,297	2.4%
Machinery, instruments, watches, etc.	4.9%	0.5%	18,092	3.8%
Water and electricity production and distribution	1.5%	-1.8%	4,368	0.9%
Construction	4.1%	-0.5%	30,669	6.4%
Tertiary sector	76.2%	1.5%	386,988	81.3%
Wholesale and retail distribution, repairs, etc.	12.2%	0.0%	55,202	11.6%
Hotels and restaurants	1.6%	-0.6%	20,719	4.4%
Transport, postal services, telecommunications, publishing	4.3%	-0.8%	24,704	5.2%
Finance and insurance	7.5%	2.2%	18,428	3.9%
Real estate, business services, etc.	23.8%	2.0%	97,425	20.5%
Government administration, healthcare, education, sports, etc.	25.9%	2.2%	163,530	34.4%
Other	0.9%	0.8%	6,980	1.5%
Total Vaud GDP (after adjustments)	100.0%	1.9%	475,903	100.0%

Sources: FSO. SECO. Commission Conjoncture Vaudoise. GDP figures have been adjusted for the impact of major international sporting events.

#### **Regional overview**

The broad trends discussed in the previous pages were reflected in the various regions of Vaud Canton. However, each region has specific points worth mentioning.

#### Aigle

In demographic terms, Aigle was Vaud's fastest-growing region in 2023, with a population increase of 2.8% – and one of the Canton's fastest-growing regions in recent years. The region's housing vacancy rate remained stable at 1.6% at 1 June 2023. Higher interest rates caused momentum in the real-estate market to slow, and residential prices fell slightly year on year – by 0.2% for detached single-family homes and 1.3% for condominium apartments and townhouses, according to Wüest Partner indices. Residential construction was also lower than the ten-year average. The unemployment rate rose very slightly, from 3.4% on average in 2022 to 3.6% in 2023. In the region's mountain resorts, improved weather conditions boosted overnight stays in hotels by 8.0% compared to 2022.

#### Broye-Vully

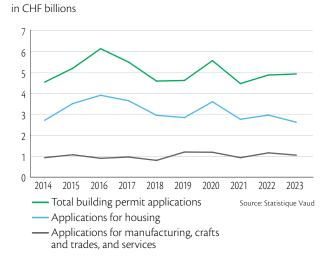
This region has experienced one of the Canton's highest rates of population growth for several years now, and the

Value of work from building permit applications in Vaud

number of people living in Broye-Vully rose by a further 2.6% in 2023, the second-largest increase in Vaud. The housing vacancy rate fell from 1.8% to 1.5%. Residential construction was lower than the ten-year average, and home prices rose slightly despite higher interest rates: Wüest Partner indices show a 1.6% increase for detached single-family homes and 1.9% for condominium apartments and townhouses. The local unemployment rate fell from 3.7% in 2022 to 3.6% in 2023. Among the region's business hubs, Swiss Aeropole celebrated its tenth year of existence and continued to grow, both as a commercial airport – with the IATA airport code of "VIP", standing for "Very welcome In Payerne" – and as a technology park home to around 30 companies.

#### Gros-de-Vaud

Gros-de-Vaud had been one of the Canton's fastestgrowing regions from 2000 to around 2020, but its population growth (2.0% in 2023) has moved closer to the Vaud average since then. The housing vacancy rate tightened from 1.1% to 0.9%. Residential construction recovered following a dip, boosted by projects such as the Osiris eco-district in Echallens, which has the potential to house around 800 people. Osiris is being developed by the Fonds Immobilier Romand (FIR) and various partners, and welcomed its first residents in 2023. In Gros-de-Vaud's residential real-estate market, prices of detached single-



#### Business sentiment in the retail sector net positive responses

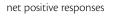


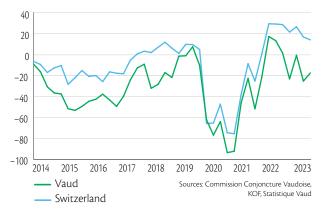
family homes edged up 0.7% according to Wüest Partner figures, while condominium apartment and townhouse prices rose 2.4%. The region's unemployment rate fell from 2.1% to 2.0%, the lowest in Vaud. In the secondary sector, the new training center for construction trades in Echallens began dispensing its courses. In the primary sector, Grosde-Vaud's agricultural development plan was greenlighted by the federal and cantonal authorities.

#### Jura-Nord Vaudois

This region's population rose by 1.4% in 2023 and that of Yverdon-les-Bains, Vaud Canton's second-largest city, rose back above 30,000. Although residential construction was relatively solid, the proportion of homes lying vacant fell from 1.4% to 1.2%. Jura-Nord Vaudois remains popular among homebuyers: according to Wüest Partner indices, prices for detached single-family homes (up 1.4%) and condominium apartments and townhousess (up 4.1%) rose faster than the cantonal average in 2023. The region's unemployment rate was unchanged at 3.0%. Business trends remained positive for manufacturers in segments like machinery, precision instruments, and plastic injection molding, while business levels were stable in watchmaking. In the primary sector, major crops (except potatoes) and open-field vegetables fared well.

#### Sales index in the hotel and restaurant industry





#### Lausanne

The population of the region around Vaud Canton's capital city grew by 2% last year. Its housing market remained as stretched as ever, and its vacancy rate was unchanged at 0.6% – the Canton's second-lowest figure after West Lausanne. Construction activity remained solid, with a number of ongoing projects including the Plaines-du-Loup eco-district. In the residential real-estate market, prices of detached single-family homes were up 1.1% according to Wüest Partner indices, while condominium apartment and townhouse prices were unchanged overall. The unemployment rate rose from 4.0% to 4.1%. Overall, the region's economy – which is heavily dependent on services and retail – performed well despite occasional disruptions resulting from major construction projects in the area. The region's hotels recorded a 7.8% increase in overnight stays.

#### Lavaux-Oron

The Lavaux-Oron region's population grew 1.0% and its housing vacancy rate fell from 1.0% to 0.9% in 2023. Although they were already high, local housing prices rose faster than the cantonal average: by 1.9% for detached single-family homes and by 2.3% for condominium apartments and townhouses, according to Wüest Partner figures. Residential construction activity remained robust, underpinned by

### Sales index in the services sector net positive responses



strong demand. Because of a lack of available land, some houses are being demolished to clear land for new blocks of condominium apartments or townhouses intended for sale or rent. Lavaux-Oron's unemployment rate fell from 2.5% to 2.4% and its economic outlook is good, with businesses reporting strong order books and stable pricing. However, all sectors are experiencing a shortage of staff.

#### Morges

The number of people living in the Morges region increased by 1.4% in 2023. In terms of residential construction, although some projects are taking place, for example in the town of Morges itself, activity is limited in the region and the proportion of homes lying vacant fell from 1.0% in 2022 to 0.8% in 2023. Prices of detached single-family homes were up 0.8% last year according to Wüest Partner, while condominium apartment and townhouse prices rose 1.5%. The region's unemployment rate was unchanged at 2.5%. Its economy is highly diverse, and most of its companies reported business conditions that were at least satisfactory. Overnight stays in hotels in the Nyon-Morges region rose by 22.8%. Businesses continued to have trouble hiring staff and struggled to find sites for manufacturing and lightindustrial activities.

#### Nyon

The Nyon region's population grew 1.6% in 2023. Residential construction activity was solid, particularly in the rental segment. The housing vacancy rate rose slightly, from 1.1% to 1.2%, and Wüest Partner figures show that prices of detached single-family homes fell 0.7%, while condominium apartment and townhouse prices rose 2.3%. While the region is very diverse economically – it is home to the headquarters of various multinationals as well as a life sciences hub – its unemployment rate rose from 2.8% to 2.9% last year. Nyon's private school sector saw growth as institutions added new buildings. Overnight stays in hotels in the Nyon-Morges region rose by 22.8%.

#### West Lausanne

The West Lausanne region is undergoing rapid development, including numerous construction projects and an extension of the Lausanne tram network. Its population rose 2.2% in 2023. Despite high levels of residential construction, mainly for rental properties, the housing vacancy rate fell sharply, from 1.3% to 0.5% – the lowest in the Canton. Prices of detached single-family homes fell 1.1% according to Wüest Partner, while condominium apartment and townhouse prices rose 2.4%. The unemployment rate rose from 3.7% to 3.8%.

#### Riviera-Pays-d'Enhaut

This region's population increased by 2.1% in 2023. Although residential construction activity declined, the proportion of homes lying vacant remained stable at 1.2%. Regarding residential real-estate prices, Wüest Partner indices show a 0.3% decline for detached single-family homes and a 1.7% increase for condominium apartments and townhouses. The local unemployment rate rose from 3.8% to 3.9%. Hotels in the Montreux-Riviera area recorded a 7.1% rise in overnight stays. There are some major construction projects underway or planned in the region, such as the refurbishment of the Montreux Music & Convention Centre (2M2C) and the redevelopment of Grand-Rue in the center of Montreux. Montreux was also named a UNESCO City of Music and joined UNESCO's Creative Cities Network.

#### Economic structure by BCV region

	Aigle	Broye- Vully	Gros-de- Vaud	Jura- Nord vaudois	Lausanne	Lavaux- Oron	Morges	Nyon	Ouest lausannois	Riviera- Pays- d'Enhaut
Population at end-2023	49,205	47,143	48,115	95,950	173,876	65,135	88,437	106,963	82,666	88,813
Population growth in 2023	+2.8%	+2.6%	+2.0%	+1.4%	+2.0%	+1.0%	+1.4%	+1.6%	+2.2%	+2.1%
Proportion of Canton's population	5.8%	5.6%	5.7%	11.3%	20.5%	7.7%	10.4%	12.6%	9.8%	10.5%
Jobs (2021)	22,986	19,185	17,434	51,612	143,133	24,059	46,831	47,335	62,610	40,718
Proportion of Canton's jobs	4.8%	4.0%	3.7%	10.8%	30.1%	5.1%	9.8%	9.9%	13.2%	8.6%
Jobs in the primary sector	5.9%	9.2%	7.3%	4.7%	0.2%	5.8%	5.2%	3.5%	0.2%	1.8%
Jobs in the secondary sector	20.6%	23.7%	29.9%	28.7%	6.7%	15.0%	21.3%	15.1%	19.0%	9.9%
Jobs in the tertiary sector	73.5%	67.1%	62.8%	66.7%	93.2%	79.2%	73.5%	81.4%	80.8%	88.2%
Average unemployment in 2023	3.6%	3.6%	2.0%	3.0%	4.1%	2.4%	2.5%	2.9%	3.8%	3.9%
Change in unemployment in 2023	+0.2%	-0.2%	-0.1%	-0.0%	+0.1%	-0.1%	-0.0%	+0.0%	+0.1%	+0.1%

Sources: Statistique Vaud, FSO

# Year in Review BCV in 2023

BCV Group delivered record results for FY 2023. Revenues were up 12% to CHF 1.16bn on higher interest rates. Operating profit was CHF 541m and net profit was CHF 469m, both up 21%.

#### Further slowdown in global growth

2023 did not get off to the most auspicious start, with tension and a risk of shortages in the energy market, high inflation, tighter central-bank monetary policies, slowing growth, and a risk of recession. As the year wore on, though, the situation improved. The risk of energy shortages receded and energy prices fell. Inflation also eased, giving central banks more leeway, and they started to space out their policy rate hikes or leave rates unchanged. In January 2024, the International Monetary Fund (IMF) put its GDP growth estimate for 2023 at 3.1% - a similar level to its 2023 forecast from a year earlier but down on the 2022 figure of 3.5%. The global slowdown hit the eurozone economy particularly hard, with GDP growth dropping from 3.4% to 0.5%. The German economy, which is heavily export-oriented, was particularly affected by rising energy prices.

Even though domestic demand remained robust, the Swiss and Vaud economies were not left unscathed by the global economic slowdown, with both recording weaker growth in 2023. Swiss GDP growth came in at 2.5% in 2022 and slowed to 1.3% in 2023, based on the State Secretariat for Economic Affairs' March 2024 estimates. Vaud recorded economic growth of 2.6% in 2022, with that figure falling to 0.9% for 2023, according to data published by the Commission Conjoncture Vaudoise in January 2024. However, inflation fell back below 2%, mainly owing to the rising Swiss franc, and unemployment hit a two-decade low.

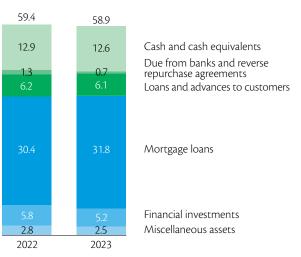
The Vaud real-estate market softened in 2023 as mortgage rates rose. The number of transactions was down, and the price trend was largely flat. On average across the Canton,

#### Operating and net profit



#### Assets

in CHF billions



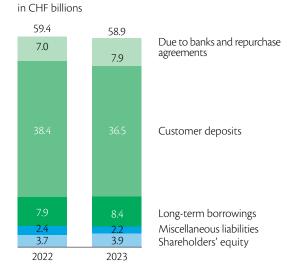
prices of detached single-family homes rose 1.5% year on year and condominium apartment and townhouse prices were 0.3% higher, according to Wüest Partner figures. Although these growth rates were sharply down on those recorded in prior years, prices still hit an all-time high.

## Continued growth in customer-driven business volumes

Mortgage lending expanded 4%, or CHF 1.4bn, to CHF 31.8bn in a real-estate market that was slightly softer, especially in the first half. Other loans remained stable at CHF 6.1bn (-1%), as an increase in lending to SMEs and large corporates offset continued Covid-19 loan reimbursements and a reduction in trade finance activity. On the liabilities side, customer deposits decreased 5% to CHF 36.5bn, owing primarily to a treasury withdrawal by a large institutional client.

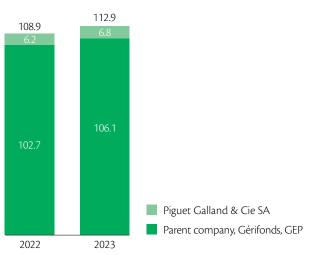
The Group's assets under management rose by 4%, or CHF 4.1bn, to CHF 112.9bn. Net new money totaled CHF 539m on inflows across all business lines (individuals, SMEs, large corporates, and institutional clients) less the abovementioned treasury withdrawal and an outflow concerning the custody-only assets of another institutional client. The Bank's investment performance drove AuM up by CHF 3.5bn.

#### Liabilities and shareholders' equity

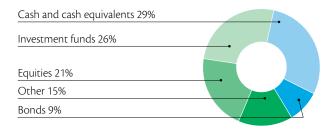


#### Assets under management

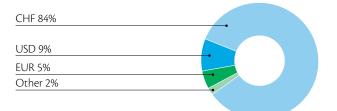
in CHF billions



## Assets under management by investment type



#### Assets under management by currency



#### **Financial results**

Total revenues were up 12% year on year to CHF 1.16bn. Net interest income grew 28% to CHF 596m on higher interest rates. Fee and commission income was stable at CHF 339m (-1%), as stronger business in the personal banking segment offset the impact of a reduction in trade finance exposures due to the current geopolitical situation. Net trading income was stable at CHF 190m (+1%). Other ordinary income declined 19% to CHF 35m, reflecting a real-estate disposal in 2022.

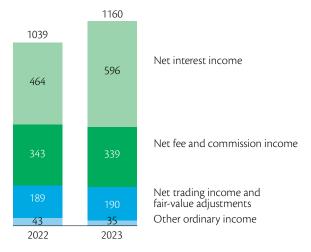
Operating expenses rose 5% to CHF 541m. Personnel costs were up 3% to CHF 364m. Other operating expenses grew 8% to CHF 177m, reflecting higher costs on IT and financial information providers as well as the general inflationary environment. Depreciation and amortization increased 9% to CHF 76m. Operating profit was up 21% to CHF 541m.

The Bank recorded a tax expense of CHF 74m. Net profit was up 21% to CHF 469m. That corresponds to an ROE of 12.5% – one of the highest in BCV's peer group.

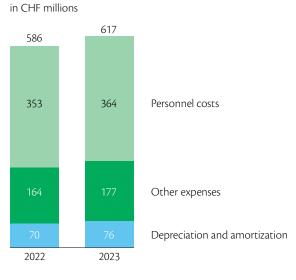
The cost/income ratio improved from 56.6% to 53.2%. The net interest margin increased from 0.79% to 1.01%. Shareholders' equity rose 4% to CHF 3.9bn. The Group's Common Equity Tier 1 (CET1) ratio at 31 December 2023 was 17.9%, and the leverage ratio was 5.6%.

#### Revenues

in CHF millions



## Operating expenses, depreciation, and amortization



#### Business sector overview

#### **Retail Banking**

The Retail Banking Sector experienced a strong business trend, as in 2022. The mortgage book expanded by 3% to CHF 9.9bn despite rising interest rates and the softening real-estate market, particularly in the first half of the year. Customer deposits continued to expand, reaching CHF 12.0bn (+2%). Sector revenues rose 20% to CHF 231.5m, driven by positive interest rates. The sharp rise in revenues underpinned a 56% jump in operating profit to CHF 79.5m. The Digital & Multichannel Banking Department, part of the Retail Banking Sector, continued to build out its offering and rolled out around a dozen new features and functions across all channels.

#### **Corporate Banking**

The Corporate Banking Sector achieved firm business growth in 2023, overcoming the sluggish economy. The SME segment, which drives the Sector's business, held up well despite the Swiss franc's continued rise. The Real-Estate segment also gained momentum, even though the property market softened in the first half, while the business trend was firm in Large Corporates. Trade finance activity continued to be impacted by a lower risk appetite resulting from the current geopolitical tensions. The decline in commodity prices also pushed down volumes. Lending and commitments grew to CHF 19.5bn, while deposits decreased 3% to CHF 12.0bn, owing primarily to a treasury withdrawal by a large institutional client. The Sector's revenues increased by 4% to CHF 273.3m, and operating profit rose 5% to CHF 162.0m. The corporate loan book remained healthy, and new provisioning needs were low throughout the year.

#### Wealth Management

The Wealth Management Sector had a solid year in 2023 thanks to the return of positive interest rates as well as to the financial market recovery after a very tough 2022. With both private-banking and institutional clients increasingly drawn to socially responsible investing, the Sector continued to work actively to keep pace with best practices in this area. The Sector's assets under management rose 3% to CHF 80.3bn thanks in part to the financial markets' positive performance. Sector revenues

and operating profit were both sharply up, with revenues gaining 12% to CHF 438.4m and operating profit up 23% to CHF 205.5m.

#### Trading

BCV's Trading Sector focuses on customer-driven transactions for personal-banking and corporate clients. In 2023, the Sector's currency trading business was slightly down on the previous year. Despite the decline in volumes, currency trading is still the Sector's main revenue stream. The slowdown in forex in 2023 was partly offset by an increase in structured products activity. Trading revenues were stable at CHF 58.0m, and operating profit held steady at CHF 29.8m (-1%). Risk levels stayed extremely low, as the Sector does not engage in proprietary trading.

#### Highlights of the year

#### Dividend

Given our record full-year 2023 results, the Board of Directors is recommending that shareholders approve an ordinary dividend of CHF 4.30 per share, up CHF 0.50 on the prior-year figure, for a total payout of CHF 370m. This is in line with the distribution policy that we first adopted in 2008. For the 2008 to 2023 financial years, we will have paid out a total of CHF 4.7bn to our shareholders.

We have also raised our target dividend range. This comes after we extended our distribution policy last year for another five years, as announced with our full-year 2022 earnings. Beginning with the 2023 reporting period, we intend to pay an ordinary dividend of CHF 4.30 to CHF 4.70, barring significant changes in the economic or regulatory environment or in the Bank's situation.

#### Credit ratings reaffirmed

Standard & Poor's maintained our long-term rating of AA, with a stable outlook, a rating we were first assigned in 2011. Moody's reaffirmed our long-term rating of Aa2, also with a stable outlook.

#### Very solid ESG ratings

Our longstanding commitment to sustainable economic development is reflected in the Bank's ESG scores. In 2022, MSCI upgraded the Bank's ESG rating to AA, the agency's second-highest rating, placing BCV in the "Leader" category. Ethos reaffirmed the Bank's A– rating, its second-highest score, while CDP's climate rating for the Bank is B, its third-highest score.

#### Change to the Board of Directors

Stefan Fuchs, took up his position on BCV's Board of Directors on 1 July 2023. He was appointed by the Vaud Cantonal Government to replace Peter Ochsner, who stepped down from the Board on 30 June 2023 after seven years of service. Upon joining the Board, Mr. Fuchs became the chair of the Audit and Risk Committee.

#### Key projects and investments

#### Key projects

In 2023, we continued to invest in our digital banking services. We made our online banking platform – accessible via BCV-net on a computer or via BCV Mobile on a smartphone – even more user-friendly and added a number of new features.

We continued to execute on our corporate social responsibility strategy. We made progress in a number of areas, including socially responsible investing (SRI), lending, reducing our direct environmental footprint, and being a responsible employer. In SRI, we continued to build out our product range for all customers, integrate ESG criteria into our investment products, and further develop the partnership we entered into in 2020 with Ethos, a foundation that plays a leading role in SRI in Switzerland. And in the area of social responsibility, we put in place a range of employee benefits designed to enhance our employer value proposition and help us hire and retain talent. We intend to press ahead on all these initiatives going forward.

#### Investments

In recent years, we have been investing regularly in our IT system, spread over infrastructure, equipment,

maintenance, and development. Detailed figures are available on page 142.

#### Outsourcing of services

We entrusted IT service provider Kyndryl (formerly the IBM banking IT center) with carrying out activities that include data storage, operating and maintaining databases, and operating IT systems. Bank employee workstations have been provided and maintained by Swisscom since 2019. For printing and mailing banking documents to customers, our service provider is Swiss Post Solutions SA. This form of IT systems management meets the legal requirements relative to outsourcing. The maintenance and development of our banking platform are handled in-house.

In addition, BCV uses valuation models supplied by Wüest Partner (hedonic valuation functions for private residential properties and a capitalization valuation model for income-producing real estate). Our contract with Wüest Partner complies with legal requirements for the outsourcing of data storage.

#### Strategy and outlook

In 2019, the Board of Directors and Executive Board conducted a review of the strategy in place since 2014 and defined a new strategic plan for the years to come. This plan builds on those we have been implementing for more than ten years and positions the Bank to respond to future challenges.

The strategic plan developed in 2019 – called *vista* – aims to maintain the positive trend that the Bank's business lines have been experiencing over the past few years. It is also designed to position the Bank to respond to the main challenges we will face in the coming years, such as heightened competition, advancements in digital technology, and ever-changing customer needs.

For the business lines, we are targeting:

- above-market growth in asset management, SMEs, and onshore private banking
- at least market growth in retail banking

- a focus on the profitability of our commodities trade finance and large corporates businesses
- continued development of our other business lines.

We have identified several strategic focus areas. These goals include:

- continuing to improve our service quality along the entire value chain to create an even better customer experience
- enhancing our distribution channels (branches, digital services, and call centers) to give customers an integrated omnichannel experience
- capturing more of the cross-selling potential inherent in our universal bank business model
- implementing operational improvements through targeted measures
- increasing our attractiveness as an employer and fostering continuous skills development among our employees
- sharpening our focus on corporate social responsibility (CSR) measures, including a wider range of sustainable banking products, socially responsible investment options, and mortgage solutions.

In addition, the focus on service quality and our core values reflects our belief that a common culture shared by all employees is one of the key success factors for our strategy. From this foundation, we intend to generate sustainable growth and stable earnings going forward.

#### **Financial targets**

The Group aims to achieve sustainable growth, with revenues and operating profit trending along the same lines as in recent years. We are targeting a cost/income ratio of 55% to 57% and an ROE (based on current shareholders' equity) of 10% to 12%; we consider a CET1 ratio of 13% to be a minimum threshold.

#### Business trends at the main subsidiaries

#### Piguet Galland & Cie SA

Piguet Galland & Cie SA is a private bank with its head office in Yverdon-les-Bains and five other branch offices across French-speaking Switzerland, in Geneva, Lausanne, Nyon, Neuchâtel, and La Chaux-de-Fonds. It provides comprehensive wealth advisory services and personalized investment solutions to private and institutional clients based primarily in Switzerland.

In 2023, Piguet Galland & Cie recorded a 93% increase in net profit to CHF 13.6m. Revenues from banking operations were up 19% and operating expenses increased 8%. AuM rose CHF 604m, or 10%, to CHF 6.8bn on the financialmarket uptrend and net new money of CHF 484m for the year.

#### Gérifonds SA

Gérifonds SA is the fund administrator for BCV and 11 other fund managers. At year-end, assets of funds under management were up CHF 1.2bn (+7%) to CHF 18.7bn, with net new money totaling CHF 534m. At 31 December 2023, Gérifonds managed 135 funds, 90 of which were registered in Switzerland and 45 in Luxembourg.

Gérifonds' 2023 revenues held steady at CHF 17.6m, and net profit fell 2% to CHF 5.1m.

#### GEP SA

GEP SA manages and administers the Fonds Immobilier Romand (FIR), a listed, Swiss-registered real-estate fund launched in 1953 and open to private investors. According to its latest annual report, FIR had a portfolio of 4,166 residences in 151 buildings, most of which are in the Lake Geneva region.

At 31 December 2023, total assets were CHF 1.6bn (+5%) and rental income stood at CHF 77m (+2%). In recent years, FIR has applied a highly selective growth strategy. This, coupled with its low debt ratio (13%) meant that FIR was able to weather the rise in interest rates, which weighed on the indirect real-estate investment segment.

In addition to its ongoing efforts to enhance the energy

efficiency of the buildings in its portfolio, FIR purchases buildings in prime locations and embarks on new construction projects, with 96 units in the new OSIRIS eco-district in Echallens becoming available for rent in Q3 2023.

In an increasingly uncertain environment, FIR intends to keep its dividend stable while also generating capital appreciation over the long term.

# Year in Review Business Sector Reports

#### **Retail Banking**

- The Retail Banking Sector experienced a strong business trend, as in 2022. The mortgage book expanded by 3% to CHF 9.9bn despite rising interest rates and the softening real-estate market, particularly in the first half of the year. Customer deposits continued to expand, reaching CHF 12.0bn (+2%).
- Sector revenues rose 20% to CHF 231.5m, driven by positive interest rates. The sharp rise in revenues underpinned a 56% jump in operating profit to CHF 79.5m.
- The Digital & Multichannel Banking Department, part of the Retail Banking Sector, continued to build out its offering and rolled out around a dozen new features and functions across all channels.

#### Business and strategy

In 2023, Retail Banking employed 362 people. They serve the banking needs of over 400,000 individuals with assets of up to CHF 500,000 or mortgages of up to CHF 1.2m. In addition to current accounts, savings accounts, and home loans, BCV offers a full range of banking products such as investments, financial planning services, and trading via our online platform, TradeDirect (www.tradedirect.ch).

Most of BCV's customers first came to the Bank for retail banking services. We offer a comprehensive range of distribution channels: close to 60 branch offices providing dense coverage of Vaud, a network of around 180 ATMs across the Canton, a highly efficient call center, and one of Switzerland's most comprehensive online banking platforms, which can be accessed using a computer or smartphone.

Our retail banking operations are an integral part of our

image as the bank of choice for the people of Vaud. We provide advice to customers in all phases of their lives, offering ongoing support through our broad array of products and services.

Retail Banking's experienced management and comprehensive product range also make it a key training ground for BCV's staff. Many employees working in BCV's other business areas started their careers as trainees, interns, or employees in Retail Banking. Retail continues to fulfill this role and frequently transfers staff to BCV's other divisions.

#### 2023 business report

In the first half of the year, the Vaud real-estate market showed some signs of a slowdown in connection with the higher interest rates. While transaction volumes shrank by 15% to 20% on average, transaction prices were flat for detached single-family homes and continued to edge upward on condominium apartments and townhouses. Despite this early-year softness, the Sector's mortgage book grew by 3% to CHF 9.9bn. Customer deposits continued to expand throughout the year, expanding by 2% to CHF 12.0bn.

We kept pushing ahead on distribution-channel enhancements last year, delivering around a dozen new features and improvements such as the ability to carry out advanced transaction searches and import electronic bills into BCV-net. Our customers' needs are changing fast, particularly since remote working has become more widespread. One direct result of changing consumption patterns is that the number of connections to our digital platforms – BCV-net and BCV Mobile – has sharply risen. More than 75% of our customers now use our digital banking services, and more than nine out of every ten payments are carried out online.

Following the return to positive interest rates, the Retail

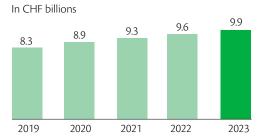
Banking Sector turned in its best performance in over ten years, with full-year revenues up 20% to CHF 231.5m and operating profit up 56% to CHF 79.5m.

#### Objectives and outlook

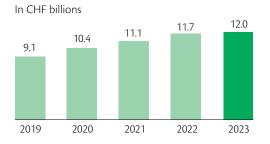
Over the next few years, Retail Banking will aim to maintain its position as the bank of choice for the people of Vaud while constantly adapting to evolving customer expectations and market trends. We will continue implementing various initiatives to deliver an improved customer experience embracing all of our distribution channels. Our aim is to offer our customers a seamless and efficient experience across all distribution channels.

#### 2019-2023 financial data

Mortgage loans



#### Customer deposits



#### Key figures

Key figures	2023	2022
Total revenues (CHF millions)	231.5	192.7
Operating profit (CHF millions)	79.5	51.0
Cost/income ratio (excluding goodwill amortization and write-downs)	65%	72%
ROE	25.8%	16.0%
Headcount	362	355

2022 figures were adjusted to facilitate like-for-like comparisons.

#### Corporate Banking

- The Corporate Banking Sector achieved firm business growth in 2023, overcoming the sluggish economy. The SME segment, which drives the Sector's business, held up well despite the Swiss franc's continued rise. The Real-Estate segment also gained momentum, even though the property market softened in the first half, while the business trend was firm in Large Corporates. Trade finance activity continued to be impacted by a lower risk appetite resulting from the current geopolitical tensions. The decline in commodity prices also pushed down volumes.
- Lending and commitments grew to CHF 19.5bn, while deposits decreased 3% to CHF 12.0bn, owing primarily to a treasury withdrawal by a large institutional client.
- The Sector's revenues increased by 4% to CHF 273.3m, and operating profit rose 5% to CHF 162.0m.
- The corporate loan book remained healthy, and new provisioning needs were low throughout the year.

#### Business and strategy

The Corporate Banking Sector comprises four frontline departments: SMEs, Real-Estate Professionals, Large Corporates, and Trade Finance. The product range covers all financing needs (e.g., construction loans, financing of production equipment, working capital, and international trade finance) and provides cash-management services along with instruments for hedging exchange-rate and interest-rate risk.

Corporate Banking is continuing to expand its SME customer base in order to consolidate its already-strong presence in the Vaud economy. More than half of the Canton's SMEs bank with BCV. The Sector's Large Corporates Department offers a broad range of services to companies elsewhere in French-speaking Switzerland and, on a more selective basis, in German-speaking areas of the country. The Lake Geneva region is a global center for commodities trading and is home to a large number

of trading firms. BCV has recognized strengths in serving these companies, particularly in the key markets in which we specialize, such as metals, soft commodities, and energy. The Sector focuses on certain key markets and systematically monitors all of its trade finance transactions.

#### 2023 business report

The Corporate Banking Sector's four business lines held up well in 2023 despite various economic headwinds, including the stronger Swiss franc, rising energy prices, and geopolitical tensions.

Vaud SMEs again showed resilience despite the Swiss franc's ongoing rise against the euro and the dollar. In the latest surveys, business leaders in this segment were generally optimistic, which suggests that volumes will remain similar to those seen in the past two years.

Business development in the Real-Estate Professionals segment was firm even though the local market softened in the first half, with transaction volumes down and prices flat. Transaction prices again headed upward in the second half, driven in part by firm population growth.

Large Corporates fared well despite the slowdown in global growth, especially among Switzerland's main trading partners.

Trade Finance volumes were relatively low throughout the year and are not expected to recover in the near term. They were pulled down by geopolitical tensions, declining commodity prices, and the US dollar's slide against the Swiss franc.

Overall, Sector lending and commitments rose 5% to CHF 19.5bn. Deposits continued to fluctuate, ending the year down 3% at CHF 12.0bn, owing to one client. The Corporate Banking Sector's revenues grew 4% to CHF 273.3m, while operating profit climbed 5% to CHF 162.0m. New provisioning needs were very low in 2023 despite the economic slowdown and geopolitical tensions, and the loan book remained healthy.

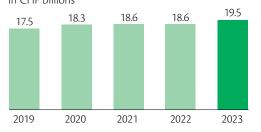
#### Objectives and outlook

Corporate Banking will seek to increase its presence among local SMEs and Real-Estate Professionals and ensure maximum responsiveness to their needs, standing with them during these still-uncertain economic times and throughout their life cycle – from creation to succession.

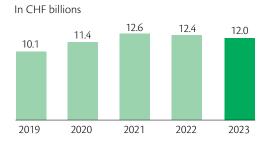
The Trade Finance and Large Corporates businesses will maintain their approach, based on maximizing profitability in line with the Bank's risk profile.

#### 2019–2023 financial data

Lending and off-balance-sheet commitments In CHF billions



#### Customer deposits



#### Key figures

,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	2023	2022
Total revenues (CHF millions)	273.3	263.7
Operating profit (CHF millions)	162.0	154.3
Cost/income ratio (excluding goodwill amortization and write-downs)	37%	37%
ROE	10.2%	9.8%
Headcount	187	189

2022 figures were adjusted to facilitate like-for-like comparisons.

#### Wealth Management

- The Wealth Management Sector had a solid year in 2023 thanks to the return of positive interest rates as well as to the financial market recovery after a very tough 2022.
- With both private-banking and institutional clients increasingly drawn to socially responsible investing, the Sector continued to work actively to keep pace with best practices in this area.
- The Sector's assets under management rose 3% to CHF 80.3bn thanks in part to the financial markets' positive performance.
- Sector revenues and operating profit were both sharply up, with revenues gaining 12% to CHF 438.4m and operating profit up 23% to CHF 205.5m.

#### Business and strategy

BCV Group's wealth management business comprises the activities of the parent company and those of its subsidiaries Piguet Galland & Cie SA, Gérifonds SA (which has its own subsidiary in Luxembourg), and GEP SA. Within the parent company, wealth management is shared by two divisions: the Private Banking Division serves affluent and high-net-worth individuals, whereas the Asset Management & Trading Division works with institutional clients. With 549 employees in wealth management, BCV Group has a major regional presence in private banking. We are also Vaud Canton's leading institutional asset manager.

Because BCV operates in all areas of banking, efforts to attract private clients can be coordinated with other business sectors, creating valuable synergies. For example, the Bank's private banking business benefits from a steady stream of high-potential referrals from Retail Banking, whose client base includes most of the people living in the Canton, and from Corporate Banking, which is very active on the local business scene. BCV is already the leading institutional asset manager in Vaud Canton. We are now pressing ahead with our strategy to grow this business elsewhere in Switzerland. To achieve this, we are capitalizing on the occupational pension expertise we have gained through AVENA, which manages the assets of around 1,000 member companies for over 17,000 fund members. Having traditionally focused our activities in French-speaking Switzerland, we have expanded our business in the German-speaking part of the country by leveraging our investment skills and our ability to create high-value-added financial products.

Piguet Galland & Cie SA is a 99.7%-owned subsidiary of BCV. It was created following the merger between Banque Piguet & Cie SA and Banque Franck Galland & Cie SA, which BCV acquired in 2011. It operates out of Geneva, Lausanne, Yverdon-les-Bains, Nyon, Neuchâtel, and La Chaux-de-Fonds. Piguet Galland & Cie SA aims to be one of the leading wealth managers in French-speaking Switzerland.

Gérifonds SA, which is a wholly owned subsidiary, provides BCV and other partners with valuable expertise in creating, distributing, managing, and administering investment funds. Its expertise and leading position in the fund market in French-speaking Switzerland have enabled it to build a solid and rapidly expanding portfolio of clients outside BCV Group.

GEP SA, founded in 1953, is a wholly owned subsidiary of BCV. It has unique expertise in real-estate fund management. It manages Fonds Immobilier Romand (FIR), a Swiss-registered real-estate fund listed on the SIX Swiss Exchange that invests mainly in residential properties in French-speaking Switzerland.

#### 2023 business report

Contrary to the 2022 trend, the financial markets – with the exception of China – gained ground in 2023. Overall, BCV's investment products turned in an excellent performance. The private wealth management segment continued to evolve its approach to keep pace with this mature and highly competitive market, in part by training its advisors in socially responsible investing (SRI). Mortgage lending to private-banking clients expanded by 2% to CHF 8.7bn in a local real-estate market that was slightly softer, especially in the first half. Our institutional asset management segment made further progress on SRI-related projects in response to its clients' growing interest in environmental, social, and governance (ESG) issues. Margins came under further pressure both on traditional discretionary management agreements and as a result of

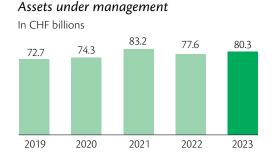
competition from index funds. The Sector's assets under management rose 3% to CHF 80.3bn, thanks mainly to the financial markets' positive performance in 2023. Net new money was positive on inflows across all business lines, but this figure was sharply reduced by an outflow concerning the custody-only assets of an institutional client. Wealth Management revenues increased 12% to CHF 438.4m, and operating profit rose 23% to CHF 205.5m.

#### Objectives and outlook

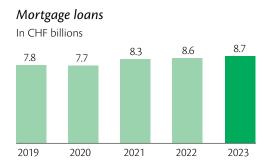
We will press ahead with the growth strategy that we implemented several years ago in private onshore wealth management, with the aim of becoming the market leader in Vaud Canton.

In institutional asset management, we aim to continue growing our business in Vaud and the rest of Frenchspeaking Switzerland, as well as in the German-speaking part of the country through our representative office in Zurich. As a creator and distributor of investment products, Asset Management will continue to design innovative investment strategies. We will keep developing our product range in line with client needs and new investment styles, particularly in the area of socially responsible investing.

Piguet Galland & Cie SA is aiming to grow its business in French-speaking Switzerland's wealth management market with the ongoing support of its parent company, BCV.



2019-2023 financial data



#### Key figures

	2023	2022
Total revenues (CHF millions)	438.4	391.5
Operating profit (CHF millions)	205.5	167.6
Cost/income ratio (excluding goodwill amortization and write-downs)	53%	57%
ROE	47.7%	39.1%
Headcount	549	549

2022 figures were adjusted to facilitate like-for-like comparisons.

#### Trading

- BCV's Trading Sector focuses on customer-driven transactions for personal-banking and corporate clients. In 2023, the Sector's currency trading business was slightly down on the previous year. Despite the decline in volumes, currency trading is still the Sector's main revenue stream. The slowdown in forex in 2023 was partly offset by an increase in structured products activity.
- Trading revenues were stable at CHF 58.0m, and operating profit held steady at CHF 29.8m (-1%).
- Risk levels stayed extremely low, as the Sector does not engage in proprietary trading.

#### Business and strategy

We aim to meet our customers' trading needs and to offer them a broad array of products and services. To achieve this, we have one of the largest trading floors in Frenchspeaking Switzerland. Our traders operate directly on the SIX Swiss Exchange. Our Trading Sector focuses on investment and hedging products (currencies, equities, bonds, derivatives, and structured products) that are aimed at clients based mainly in Switzerland. Customers can also use our free BCV e-FOREX app to carry out spot, forward, and swap forex transactions, 24 hours a day, six days a week.

Our trading floor focuses on client transactions. This means that the Bank's risk levels are low.

The Sector's activities come under the Asset Management & Trading Division, which encompasses asset management, investment policy, occupational pensions, and the trading floor. That combination enables us to make the most of synergies between the trading floor and the Asset Management Department, helping us to provide investment products that are responsive to customer needs and consistent with our investment policy.

#### 2023 business report

Global stock markets all gained ground last year, with the notable exception of Chinese markets, despite the economic slowdown and other headwinds. The SMI ended 2023 up 4% to 11,138 points although transaction volumes were down 20%.

The euro continued to lose ground against the Swiss franc; it opened 2023 at CHF 0.99 and fell to CHF 0.93 by yearend – a record low – remaining below parity for most of the year. The US dollar also weakened against the Swiss franc, dropping from CHF 0.92 to CHF 0.84 (–9%) over the course of the year. The Sector's currency trading business slowed versus 2022, a year in which forex volatility was high. Our structured products business picked up, however, helping to offset the slowdown in currency trading.

Full-year revenues for the Sector as a whole were stable at CHF 58.0m, and operating profit held steady at CHF 29.8m (-1%).

The Sector's risk profile remained very low, with an average Value-at-Risk (1-day, 99%) of around CHF 0.2m over the course of the year. In other words, at any point in the year, there was a 99% chance that our trading floor would not lose more than CHF 0.2m on a given day.

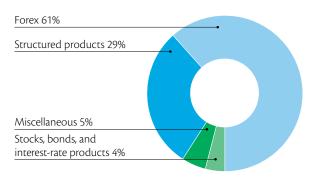
#### Objectives and outlook

In the coming years, the Trading Sector will further develop its range of services to focus on customers' core trading needs. Our products for both hedging and investment purposes will continue to meet strict transparency criteria.

In forex and structured products, the Sector will seek to win new customers and build on existing relationships by offering excellent service and products.

#### 2023 financial data

#### Breakdown of trading income by market segment



#### Exchange rates

versus CHF



#### Key figures

	2023	2022
Total revenues (CHF millions)	58.0	57.8
Operating profit (CHF millions)	29.8	30.1
Cost/income ratio (excluding goodwill amortization and write-downs)	48%	47%
ROE	29.0%	27.4%
Headcount	50	49

2022 figures were adjusted to facilitate like-for-like comparisons.

# Risk Management

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# **Risk Management**

#### 1. General approach

#### 1.1 Objectives

The business of banking is to take on strategic and business risk, market risk, and credit risk in order to create economic profit. Indirectly, this entails exposure to operational risk. BCV manages these risks in an integrated and coherent manner, using a process that encompasses all of the Bank's activities. The goals of the risk-management process at BCV are to ensure that:

- BCV's risk exposure is evaluated, monitored, and reported in a manner that is appropriate to the economic and regulatory environment
- BCV's risk-taking capacity is in line with its risk profile
- BCV earns optimal returns on the risks that it takes and hence on the equity capital committed.

#### 1.2 Principles

Risk management at BCV is based on the following ten principles:

- 1. BCV takes on strategic and business risk, credit risk, and market risk with the aim of generating economic profit.
- 2. BCV seeks to minimize its exposure to the operational risk it is exposed to as a result of its activities.
- 3. Every risk that BCV takes must fall clearly within the purview of the Bank's businesses and be in line with the targeted risk profile.
- 4. The level of risk taken by BCV is in keeping with its risk tolerance with regard to net profit fluctuations and the targeted level of share capital.
- 5. BCV takes and maintains positions only when it knows the risks and is able to manage them.
- 6. BCV assesses and monitors all risks for their potential financial impact (decreases in profit and/or capital), regulatory impact (that could lead to restrictions on the right to conduct business), and impact on the Bank's reputation.
- 7. The same definitions, methodological approaches, and

organizational principles are applied in managing risk bank-wide.

- 8. BCV continually refines its methods and its riskassessment and monitoring processes, selecting the most appropriate approach for each set of risks taken.
- 9. BCV fosters a culture of risk management and aims to be highly skilled in this field. The Bank follows industry best practices and the recommendations of the Basel Committee.
- 10. BCV strives for full in-house expertise in all the riskmanagement models and tools that it uses.

#### 1.3 Classification of risks

BCV monitors four categories of risk in all of its activities:

- Strategic and business risk, which arises from economic or regulatory changes that could have an adverse effect on the Bank's strategic choices in the case of strategic risk, or from competitive or economic changes that could have an adverse effect on business decisions for a given strategy in the case of business risk.
- **Credit risk,** which arises from the possibility that a counterparty may default. Credit risk is inherent in all lending exposure.
- Market risk, which arises from potential adverse changes in market parameters, particularly prices, implied volatility, and other market base effects (e.g., correlation between asset prices and market liquidity). Liquidity risk, both in terms of possible difficulties with the structural funding of activities and potential problems with shortterm liquidity management, is also deemed to be a component of market risk. Market risk is inherent in all market exposure.
- Operational risk, which arises from a possible deficiency or failure relating to inadequate processes, people, and/or information systems, or malicious behavior. Operational risk includes the risk of non-compliance, i.e., the risk of the Bank breaching legal requirements, standards, and regulations. Operational risk is inherent in all business activity.

BCV analyzes and manages these risks on the basis of their potential impact. Three kinds of impact are considered:

- the financial impact, that is, a decrease in the Bank's net profit, the book value of its capital, and/or the economic value of its capital
- the **regulatory impact**, that is, an intervention by the authorities as a result of a failure by the Bank to comply with its legal and regulatory obligations
- the **reputational impact**, that is, negative publicity concerning the Bank; the severity of the impact will depend on the reaction of the Bank's main stakeholders.

#### 1.4 Governance

All risks in all areas of the Bank are managed according to the same basic principles of governance and organization. The main responsibilities in the area of risk management may be summarized as follows:

- The Board of Directors establishes BCV's fundamental risk-management principles and decides the strategy it will pursue in taking on risk. It is also responsible for high-level oversight of the Bank's risk profile. As part of this, the Board of Directors monitors the Bank's main risk factors and exposures, including those related to the climate.
- The Audit and Risk Committee ensures that risk management at BCV is implemented and operational, as decided by the Board of Directors.
- The Executive Board is responsible for ensuring that risk-management procedures are implemented and operational, and for monitoring the Bank's risk profile. It monitors and assesses the Bank's main risk factors and exposures, including those related to the climate. As part of this, it monitors strategic and business risk and supervises the Executive Board Risk Management Committee in monitoring and reporting these risks. The committee is chaired by the Chief Financial Officer (CFO) and includes the CEO, other division heads, and the head of the Risk Management Department.
- Division heads are responsible for conducting and monitoring the activities of their divisions, regardless of whether the division has a front-line, steering, or business-support role. They have initial responsibility for overseeing, identifying, and managing the strategic, business, credit, market, and operational risks arising from the activities of their divisions.
- The CFO also assumes the role of Chief Risk Officer.

The CFO, with the support of the Risk Management Department, puts forward risk-management policy and strategy, monitors the Bank's aggregate risk profile, is responsible for capital adequacy, and helps foster a culture of risk management among staff. Together with the Compliance Department, the CFO ensures that due diligence is taken to combat money laundering and the financing of terrorism, monitor market abuse, and comply with economic sanctions.

- The Credit Management Division, under the Chief Credit Officer (CCO), is responsible for analyzing risk for all types of credit risk assumed by the Bank and, up to the limit of its approval authority (see below), for credit decisions, as well as for monitoring risk exposures on a counterparty basis. The CCO is also responsible for developing and monitoring the models used to measure credit risk, particularly those used in the lending process, and for setting and implementing the criteria and rules governing lending decisions and monitoring.
- The Risk Management Department is responsible for setting up, implementing, monitoring, and adapting the Bank's oversight principles and methods for credit, market, and operational risk; monitoring the Bank's risk profile; and overseeing and executing risk reporting. It ensures that the Bank's main risk factors and exposures, including those related to the climate, are taken into consideration in these processes. The Department also ensures that the Bank's operational internal control system is effective and in keeping with the Bank's needs by coordinating the work of the entities responsible for level 2 oversight; it is also in charge of submitting all risk reports to the Bank's governing bodies. Finally, it is responsible for the overnight monitoring of market risk for BCV's trading floor.
- The Compliance Department is responsible for setting up, implementing, monitoring, and adapting the internal regulations and control system needed to combat money laundering and the financing of terrorism, monitor market abuse, and comply with economic sanctions and tax law. The Department also has oversight responsibility in the area of investor protection. It is actively involved in raising employees' awareness of the respective obligations and carries out independent checks to ensure that internal regulations are in line with the Bank's activities.
- The Security Department is responsible for setting up, implementing, monitoring, and adapting the system that keeps the Bank's operations, IT systems, and data

secure, and the people, infrastructure, and assets within the Bank safe and secure. It pays particular attention to cybercrime. It also makes sure that measures put in place to manage crisis situations and ensure business continuity remain effective and adequate over time.

#### 2. Credit risk

Managing credit risk is a core competency at BCV. Each phase of the business of extending credit calls for particular expertise in managing risk.

- First, the lending decision involves processes and methods for analyzing credit risk that ensure an objective and factual assessment while still meeting the operational imperatives of the business.
- Second, outstanding loans are continuously monitored, not just on an individual basis but also at the level of the loan portfolio as a whole. This approach allows the creditrisk profile to be monitored to ensure that it remains consistent with strategic objectives, and makes early detection of increases in risk possible.
- Third, impaired loans are managed differently, following clearly defined procedures that are designed to assist the debtor in distress as much as possible and thereby protect the interests of the Bank, as well as those of its depositors, creditors, and shareholders.

The three phases of customer credit activities are described in more detail below.

#### 2.1 Lending decisions

#### Risk strategy and credit policy

Loans to customers represent the Bank's largest asset position. BCV takes on credit risk with the aim of building a high-quality loan portfolio. Its customer credit risk stems primarily from mortgage loans to individuals and businesses, as well as other types of business loans. For each of the various customer segments, the Bank sets limits in terms of maximum exposure, types of credit services offered, and targeted average quality expressed in terms of expected loss and required capital. Credit risk exposure to other banks arises mainly from treasury management, from BCV's trading activities in over-the-counter derivatives, from securities and payment transactions (settlement), and from bank guarantees on trade-finance operations. The Bank reviews the limits applicable to each counterparty at least once a year. The risk strategy and credit policy are reviewed regularly.

#### Separation of powers and lending authority

Sales (i.e., front-office) functions are kept strictly separate from credit analysis and approval functions. Employees in front-office departments are responsible for developing customer relationships, and promoting and pricing loan products, whereas the Finance & Risks Division is responsible for managing relationships with and credit limits for financial institutions.

BCV risk profile		31/12/20	31/12/21	31/12/22	31/12/23
BCV Group capital adequacy <sup>1</sup>	<ul> <li>Risk-weighted assets (CHF billions)</li> <li>Total capital ratio</li> <li>Tier 1 capital ratio</li> </ul>	18.4 17.8% 17.7%	19.3 17.3% 17.2%	19.1 17.7% 17.6%	19.4 18.0% 17.9%
Non-impaired loans (parent company)	<ul> <li>Customer loans, on and off balance sheet<sup>2</sup> (CHF billions)</li> <li>Expected loss ratio (relative to amount drawn)</li> </ul>	35.2 10 bps	36.6 9 bps	37.4 7 bps	38.6 7 bps
Impaired loans (parent company)	<ul> <li>Impaired loans<sup>3</sup> (CHF billions)</li> <li>As a % of total customer loans and due from banks</li> <li>Specific provisioning ratio</li> </ul>	0.2 0.5% 49%	0.1 0.3% 57%	0.1 0.3% 60%	0.1 0.3% 56%
Market risk in the trading book (parent company)	<ul> <li>Trading Dept.: VaR<sup>4</sup> (CHF millions, 1-day, 99%)</li> <li>Asset mgt. nostro portfolio: VaR<sup>4</sup> (CHF millions, 180-day, 99%)</li> </ul>	0.2 0.1	0.1 0.1	0.1 0.1	0.2 0.0
Market risk in the banking book (parent company)	<ul> <li>Sensitivity of capital to a 100-bp rise in interest rates (CHF millions)</li> </ul>	-412.3	-399.8	-299.2	-335.4
Operational risk (parent company)	• New provisions and direct losses (CHF millions) <sup>5</sup>	1.6	-0.9	5.5	1.0

BCV risk profile

<sup>1</sup> Determined according to Basel III since 2013

<sup>2</sup> Excluding financial investments (bonds)

 $^{\scriptscriptstyle 3}$  Net commitments (commitments to impaired borrowers for which the provision is above 0)

<sup>4</sup> Average VaR for the year

<sup>&</sup>lt;sup>5</sup> Including gains and changes in provisions

Credit analysis and approval, along with the monitoring of credit limits, are the domain of the Credit Management Division, headed by the CCO. Analysis of credit risk is based on tools (rating models) developed by dedicated independent teams, and on assessments by credit analysts. Some low-risk forms of lending, such as standard mortgage loans, are approved on the basis of standardized criteria through an automated credit analysis, using scores obtained from rating models defined by the Bank.

Approval limits for lending are based on the amount of the loan and the level of expected loss. Depending on the magnitudes of these two factors, a loan may require the approval of an analyst, a sector credit committee, the CCO, the Executive Board Credit Committee, or the Board of Directors. Approval limits are specified in the Bank's lending policy rule book, which is validated by the Board of Directors.

#### Analysis of default risk

Assessing a counterparty's default risk is the centerpiece of credit-risk analysis. Each counterparty is assigned an internal default rating that reflects its probability of default. The Bank applies seven main ratings, which are divided into a further 16 clearly defined sub-ratings. Defaultrisk assessment consists of applying a rating model and supplementing this evaluation with analysts' assessments, which are based on established guidelines and criteria. Different rating models are used for counterparties with different characteristics, but the choice of rating model for a particular counterparty is governed by strictly defined considerations. Barring a few exceptions, the rating models that the Bank uses meet the requirements of the Basel III Accord for Internal Ratings-Based (IRB) approaches. The models are under the responsibility of the Risk Management Department and are subject to independent validation and continuous improvement.

#### Analysis of collateral

For any loan, the calculated loan-to-value ratio and expected loss given default depend directly on the valuation of the collateral. Collateral is valued according to current market conditions and the assessments of real-estate experts. The valuation is reviewed at predetermined intervals and whenever certain clearly defined events occur. The Bank determines the value of real estate in accordance with the recommendations of the Swiss Bankers Association. Single-family homes are valued using a hedonic method. Multi-unit residential and commercial properties are valued on the basis of their revenue yield. When a loan is granted, the loan-to-value ratio and expected loss given default are established on the basis of the current value of the collateral. The Bank applies loan-to-value criteria that are in line with common practice in the Swiss banking industry.

#### Expected loss and risk-adjusted pricing

For all loan products, interest rates are determined individually, taking into account the cost of the loan and the Bank's ROE objectives. The cost of the loan includes the funding or replacement cost, the administrative cost, and the expected loss. Expected loss is determined as a function of the counterparty's probability of default (i.e., its internal counterparty default rating) and the loss given default. The loss given default depends in turn on the amount exposed to credit risk and the value of the collateral.

In trade finance, expected loss is calculated for each transaction in accordance with a model based on the Basel III slotting criteria. This approach enables the Bank to price all loans in a way that best reflects the quality of each transaction.

#### Collateral management

BCV has entered into collateral management agreements with most of its bank counterparties, covering all its trading activities in derivatives. These agreements significantly reduce the Bank's exposure to credit risk.

#### 2.2 Credit monitoring

#### Monitoring

A system of alerts and internal renewal reviews is used to detect individual situations in which risk has increased. The system of alerts is based on close monitoring of exceeded limits and on other factors (including automatic re-ratings) that may indicate situations of increased risk or even impairment. Whenever instances of exceeded limits are detected, specific actions are taken by BCV's credit advisors and analysts. The system of internal renewal reviews sets a maximum time interval between credit analyses for positions of a given size and for counterparties for which no intervention has been required because no alert has been triggered. This time interval is set according to the nature of the credit and the type of counterparty.

#### Analyzing the loan portfolio

The risk profile of the loan portfolio is reviewed quarterly. For each customer segment, credit-risk exposures, riskweighted assets, expected loss (amount and rate), provisioned commitments, value adjustments, and risk concentration indicators are analyzed and compared with prior years. Changes in the exposures on specific portfolios, including portfolios exposed to climate-related risk factors, are also analyzed. The results of these analyses are reported to management. Every year, the Bank evaluates the potential impact of adverse economic scenarios in order to assess its capital adequacy. This type of evaluation is also applied to specific loan portfolios so as to better understand their risk profiles.

#### 2.3 Managing impaired loans

#### Credit recovery management policies

Impaired loans are managed by the Credit Recovery Management Department within the Credit Management Division. Each case is handled according to a strategy that has been developed using criteria which, for business borrowers, take into account the possibility of successful turnaround as well as the borrower's willingness to collaborate actively with the Bank.

#### Provisioning

The Bank establishes specific provisions for each impaired loan. The need for provisions is determined individually for each impaired loan based on an analysis performed according to a clearly defined procedure. In this analysis, collateral is taken at its liquidation value. This is the net amount that the Bank could expect to obtain by liquidating the collateral at current market conditions, after deducting the expenses of realizing the transaction and any costs of owning the collateral. The liquidation value is obtained by applying a haircut.

#### 2.4 Exposure to credit risk

The parent company's total credit-risk exposure amounted to CHF 40.0bn at 31 December 2023, a year-on-year increase of 2.3%. At CHF 1.2bn, bank-counterparty lending represented 3% of total credit-risk exposure.

For non-bank-counterparty lending, the Bank's business is largely with customers located in Vaud Canton and accounts for 79% of this type of lending. BCV's corporate loan book reflects the economic structure of the Canton, albeit with a somewhat larger exposure to real estate and construction (44%).

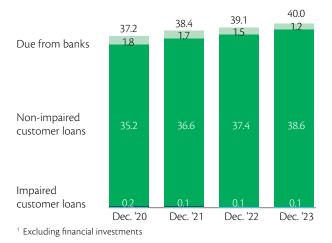
The 2023 breakdown by sector was generally stable compared with 2022. Retail and private banking clients remained the largest sector in total non-impaired loanbook exposures, at 50% at end-2023.

The low expected-loss ratio and impaired-loan level attest to the quality of the Bank's loan book. The expected loss ratio on drawn loans reflects counterparty quality, the degree of credit coverage, and the amount of undrawn limits. For non-impaired customer loans as a whole, the expected loss ratio was 7 basis points, or 6 basis points excluding trade-finance exposures. Impaired loans were CHF 121m and represented 0.3% of total exposures.

The Basel III Pillar 3 report, available on the Bank's website, www.bcv.ch, contains more detailed information on the risk profile of the Bank's loan portfolio.

#### Customer loans and amounts due from banks

CHF billions, on and off balance sheet, for the parent company<sup>1</sup>



#### Customer loans by economic sector

Castan

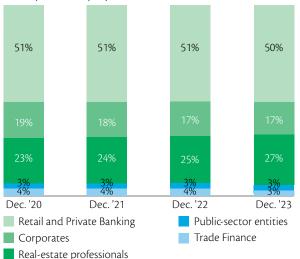
as a % of on-balance-sheet corporate loan exposure, for the parent company,<sup>1</sup> at 31 December 2023

Sector	
Real estate and construction	44%
Finance	14%
Healthcare and welfare	9%
Retail	7%
Arts & culture and miscellaneous services	7%
Government administration and IT	5%
Manufacturing	4%
Primary sector	3%
Transport, communication, mining, and energy	3%
Hotels and restaurants	2%
Teaching, research, and development	1%
Other	1%

<sup>1</sup> Excluding financial investments

#### Customer loans by segment

as a % of total non-impaired customer loan exposure, for the parent company



#### Customer loans by geographical zone

as a % of on-balance-sheet customer loan exposure, for the parent company<sup>1</sup>

Client domicile	31/12/2022	31/12/2023
Vaud Canton	80%	79%
Rest of Switzerland	17%	19%
European Union	1%	1%
+ North America		
Other	3%	2%

<sup>1</sup> Excluding financial investments

#### 3. Market risk

BCV takes on market risk in conducting its trading activities and also in managing its interest-rate risk on the banking book. With appropriate risk management, the Bank can expect to earn a return commensurate with the risk that it takes.

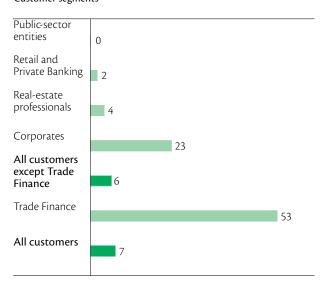
#### 3.1 Market risk on the trading book

All trading activities are managed by the Trading Department within the Asset Management & Trading Division. The Trading Department carries out market transactions primarily in equities, fixed-income instruments, forex, and precious metals on behalf of clients. It has also acquired expertise in structured products. The Trading Department is active along the entire structured product value chain, from issuing to market-making.

All new types of products and instruments issued by the Asset Management & Trading Division are validated by the Division's Product and Instrument Committee (PIC), which is chaired by the Executive Board member in charge of the Asset Management & Trading Division and includes the head of the Asset Management

#### *Expected loss rate*

excluding workout costs, expressed in basis points of drawn customer loans, including OTC derivatives, at 31 December 2023 **Customer segments** 



Department, the head of the Back Office Department, the head of the Investment Policy Department, the head of the Risk Management Department, and the head of the Trading Department. This process ensures that before a new type of product is launched, all requirements in the areas of risk management, asset and liability management (ALM), treasury management, back offices, legal, compliance, and IT have been met.

For all trading positions, overnight monitoring of market risk is under the responsibility of the Market Risk Unit within the Finance & Risks Division's Risk Management Department. This ensures that control of market risk is performed independently of the Asset Management & Trading Division. The Market Risk Unit uses the following risk control metrics in particular:

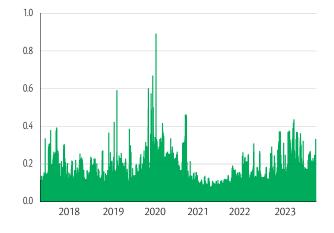
- historical overnight value-at-risk (VaR) with a one-day time horizon and a confidence level of 99%
- analysis of potential losses using static stress tests
- sensitivity metrics.

Limits have been established for each of the metrics currently in use. Limit utilization is monitored and reported daily by the Market Risk Unit.

Market risk arising from the trading book remains only a marginal source of risk for the Bank. Throughout 2023, VaR for the trading book remained low, at an average of around CHF 0.2m.

#### VaR in the trading portfolio (1-day, 99%)

in CHF millions



#### 3.2 Market risk on the banking book

The main components of market risk on the banking book are interest-rate risk and liquidity risk.

#### 3.2.1 Interest-rate risk on the banking book

Exposure to interest-rate risk on the banking book arises from differences between the size and term maturities of assets and liabilities. Movements in the yield curve and changes in customer behavior give rise to interest-rate risk, which has a direct effect on the Bank's interest income and the economic value of its equity capital.

The strategy and limits for interest-rate risk are defined by the Executive Board's Asset and Liability Management Committee (ALCO) and then approved by the Board of Directors. The ALM and Financial Management (ALM-FM) Department of the Finance & Risks Division is responsible for operational management of interest-rate risk on the banking book.

Here, the goal is to control the interest margin and the duration of equity.

Exposure to interest-rate risk is measured in terms of equity duration, yield-curve sensitivity of the economic value of equity capital, and loss of interest margin under interestrate and client-behavior stress scenarios.

#### 3.2.2 Liquidity risk on the banking book

Exposure to liquidity risk arises from the Bank's obligation to honor its commitments to its clients and counterparties, meet regulatory requirements, and ensure that it can continue funding its activities. Liquidity risk is addressed through short-term liquidity management and longterm funding management. BCV's strategy is to minimize liquidity risk using these two dimensions. The Bank limits its exposure to liquidity risk by ensuring that it has a sound balance sheet, including a liquidity reserve to cover the impact of a major liquidity outflow, as well as a sustainable and diversified long-term funding structure so that it can expand its activities. This involves maintaining the safety margins set by the Board of Directors relative to regulatory requirements and balance sheet ratios.

The framework for liquidity management is drawn up by the Executive Board's ALCO and approved by the Board

of Directors. The ALM-FM Department, which includes the Bank's treasury management team, is responsible for operational management of long-term funding and shortterm liquidity.

Exposure to liquidity risk is calculated using a broad spectrum of indicators, including components of the liquidity reserve, market indicators, regulatory ratios, and simulations of funding needs based on several scenarios.

#### 4. Operational risk

The Bank takes a comprehensive approach to managing operational risk in general and has designed specific approaches to the key risks managed by Compliance and Security. Further information on these types of risk is provided below.

The Bank's operational-risk management concept is based on the Basel Committee's principles of best practice and is in keeping with FINMA Circular 2008/21 on operational risks. It is designed to mitigate operational risk factors by identifying areas for improvement and strengthening the Bank's operational and management control systems. In particular, the Bank aims to reduce its exposure to:

- breaches of laws, regulations, standards, and Bank directives, including the potential occurrence of a control-related risk event (i.e., resulting from a design flaw in the internal control system, non-compliant implementation of that system, or a lack of rigor in carrying out internal controls)
- erroneous or malicious actions taken by employees, suppliers, bank counterparties, customers, or other parties external to the Bank
- inadequacies of IT systems (e.g., applications, interfaces, and hardware) and communication systems (e.g., telephone, fax, email, and social networks)
- inappropriate infrastructure
- an organizational structure that is not adapted to the Bank's activities, both in terms of processes (methods, procedures, organizational structure, etc.) and governance (rules, policies, directives, manuals, etc.)
- natural hazards.

Operational risk factors can give rise to risk events. The Bank categorizes potential risk events as follows:

- non-compliance, that is, a failure to comply with laws, regulations, standards, and Bank directives
- internal fraud

- external fraud, including cyberattacks that specifically target the Bank's clients
- events related to human resources
- events linked to customer relations and business practices
- loss of operating resources
- failure of BCV's information systems, including those connected with cyberattacks
- events related to transaction and process management.

Reviews are carried out periodically to assess the extent to which the main operational risks are mitigated. These are supplemented by ad-hoc reviews, for instance if a potential new threat emerges, if FINMA submits a specific request, or if a major risk materializes at another bank. These reviews and analyses are conducted by the Risk Management Department and by functional skills centers (e.g., the Compliance and Security departments). The aim of the reviews is to reveal possible improvements to the Bank's risk-management system, and particularly to operational and managerial controls.

In addition to identifying risks, the Bank exhaustively and systematically gathers information on and analyzes the main operational events arising from the Bank's activities. These events are recorded in a dedicated operational-riskmanagement application and analyzed on a monthly basis. In order to monitor the Bank's operational-risk profile, tolerance limits are set for operational events in general and for each category of event.

If an important operational-risk event occurs, the Bank bases its response on clearly defined incident management measures, such as the Business Continuity Plan.

#### 5. Key compliance risks

The key risks managed by Compliance relate to the risks inherent in money laundering and the financing of terrorism, in market abuse, in conducting a business relationship with – or receiving or transferring funds for – an individual or legal entity that is subject to economic sanctions, or that is tax non-compliant, and in providing inappropriate investment advice. It also covers the respective control-related risks, such as the possibility that there is a design flaw in the internal control system, that implementation of the internal control system is non-compliant, or that internal controls are not rigorously carried out. These control-related risks stem from the

Bank's regulatory requirement to have due diligence systems in place.

The Bank's approach to these inherent risks is in line with its position as a full-service bank with solid local roots. BCV's client relationships are representative of its locally focused core businesses and the other business activities that BCV conducts as a full-service bank, either because these activities offer strong synergies with the Bank's core businesses or because they offer solid profitability (e.g., trade finance). In all its business activities, the Bank prioritizes high-quality client relationships and does not enter into client relationships if there is a higher inherent risk in terms of money laundering and the financing of terrorism, market abuse, economic sanctions, or tax compliance, and it aims to provide appropriate investment advice.

To manage control-related risks, the Bank makes sure that the internal control system it sets up and implements is in line with its risk profile and relevant reference standards. It also ensures that the system is properly applied throughout the Bank. The internal control system is periodically reviewed so that it remains adapted to the above inherent risks as they evolve.

The Compliance Department acts as the support and control function for these areas across the Bank. It has primary responsibility for conducting regulatory intelligence and monitoring and implementing changes to compliance-related rules, procedures, and processes. In addition, it provides employees with training and ongoing support on how to implement compliance-related rules and procedures. The Compliance Department also conducts level 2 oversight, which consists of controlling front-line businesses' implementation of the regulations within the Department's purview.

## 5.1 Risk of money laundering and the financing of terrorism

By accepting funds and executing payment and financing transactions, the Bank is exposed to the inherent risk that one or several of its clients may be directly or indirectly involved in money laundering or the financing of terrorism. Banking supervision rules require banks to play a key role in combating money laundering and the financing of terrorism. For this purpose, they must have systems in place to detect signs of these activities. Determining the economic background of client funds and the purpose of transactions is a central component of the due diligence process, which consists of monitoring client relationships and transactions made through the Bank.

The Bank's front-line businesses take initial responsibility for identifying money-laundering and terrorist-financing risks relating to both client relationships and transactions. The Compliance Department sets out the framework to be followed within the Bank, provides tools for implementing that framework, and supports and monitors the work of the front-line businesses.

#### Monitoring client relationships

For each client relationship, the Bank systematically identifies the contracting party, the beneficial owner, and/ or the controlling owner. The entire client portfolio is constantly monitored in order to detect any individuals who have been convicted or are suspected of money laundering or terrorist financing, as well as politically exposed persons (PEPs) listed in public databases.

Each client relationship is categorized based on moneylaundering and terrorist-financing risk factors, in alignment with the regulatory requirements set out in the Swiss Federal Anti-Money Laundering Act (AMLA) and the FINMA Anti-Money Laundering Ordinance (FINMA-AMLO), and with the risk profiles of the Bank's business activities. These categories are then used to determine the extent of monitoring and the decision-making authority applicable to each client relationship.

Client relationships showing signs of an increased risk of money laundering or terrorist financing must go through an approval process before they can be entered into and when periodically reviewed. This involves various levels of management, and approval by the Compliance Department is required in each case. The approval process draws on information provided by the Bank's front-line businesses and meets the strict in-house requirements set for each business line, especially regarding supporting documentation that must be provided.

For Private Banking and Trade Finance, client relationships are approved by specific review committees when relationships are entered into and reviewed. The Compliance Department takes part in those committee meetings and has veto power on client relationships.

#### Monitoring transactions

The Bank categorizes client transactions based on their size and the criteria set out in the AMLA and FINMA-AMLO relative to the Bank's risk profile. Dedicated software, configured for each of the Bank's business lines, is used to detect transactions that are at a high risk of money laundering or terrorist financing. The software's detection algorithms are calibrated to identify indicators relating to transaction frequency, volume, and type, as well as any unusual client behavior. If customer advisors become aware of any indications of money laundering or terrorist financing, particularly during interactions with clients or based on information from third parties, the Compliance Department is informed directly.

Clarifications on potential increased-risk transactions are made in accordance with the strict in-house requirements set for each of the Bank's business lines, and transactions representing the highest level of risk are approved by the Compliance Department.

#### Reporting suspected cases of money laundering

The Compliance Department, on behalf of the Bank, systematically reports suspected cases of money laundering or terrorist financing involving a client relationship or a transaction to the Money Laundering Reporting Office (MROS).

#### 5.2 Risk of non-compliance with economic sanctions

Ensuring compliance with economic sanctions is an important obligation for the Bank. To the best of its knowledge, the Bank complies with the various sanction regimes that it is required to follow as a result of its business activities, the most important of which are the Swiss sanctions imposed by the State Secretariat for Economic Affairs (SECO), the US sanctions imposed by the Office of Foreign Assets Control (OFAC), and the European Union's sanctions. This mainly involves sanctions against countries or specific economic sectors, or sanctions intended to freeze individuals' or companies' assets.

The Compliance Department conducts due diligence at the start of each client relationship and continuously on its entire client portfolio, in order to detect individuals or companies that are subject to applicable economic sanctions. It also monitors incoming and outgoing transactions through its detection system and blocks suspicious transactions where necessary. It likewise monitors the securities of companies that are subject to sanctions and prohibits clients from trading in those securities.

#### 5.3 Risk of market abuse

Monitoring market abuse involves identifying instances of insider trading and market manipulation, in keeping with FINMA Circular 2013/8 and the Financial Market Infrastructure Act (FinMIA).

Trades by clients and employees are monitored through a dedicated computer system that detects any atypical returns and possible access to insider information. Individuals who are categorized as insiders based on information gathered from external databases are recorded as such in the Bank's computer systems, and their transactions are closely monitored by the Compliance Department.

The Bank's computer system also monitors trades in order to detect behavior that could constitute market manipulation, including buy and sell trades conducted on the same day on the same security.

#### 6. Key security risks

The key risks managed by Security cover risks to IT security and to physical security:

- IT security risks, particularly risks relating to cybercrime, arise from exposure to the IT systems, data, and operations needed for the Bank to run smoothly.
- Physical security risks relate to the safety of people clients, employees, partners, and external service providers

   and the security of infrastructure, i.e., buildings and other premises containing Bank property, and all of the equipment that the Bank needs to operate.

The Bank is constantly evolving its security system to keep pace with these threats.

The Security Department is responsible for setting up, implementing, monitoring, and adapting the Bank's security system. It also makes sure that the safeguards and measures put in place to manage crisis situations and ensure business continuity remain effective and adequate over time. Its main missions are to:

- protect the Bank's IT systems, data, and operations by setting up and implementing a security system based on an analysis of threats, particularly regarding cybercrime
- keep people, infrastructure, and assets safe by setting up and implementing a range of related security measures, also based on an analysis of threats
- manage crisis situations and ensure business continuity by setting up and implementing measures to make sure that crises are handled effectively and the Bank can keep running its mission-critical business functions.

#### 6.1 IT security risk

Three of the units within the Bank's Security Department are involved in protecting the Bank's IT systems, data, and operations. One unit is responsible for safeguarding the Bank against cybercrime, for developing the Bank's security architecture, and for managing cybersecurity incidents. A second unit covers the operational aspects of security, which include managing access rights and user IDs, ensuring continuous service and surveillance, and carrying out controls. A third unit is responsible for the Bank's security management system and for crisis and business continuity management. It also supervises the management and financial oversight of security-related projects for the Bank. The Bank has a series of security measures in place to protect its IT systems and data. The measures are based on an analysis of the Bank's inherent exposure to threats, or to potential risk events, and are adapted to the Bank's specific needs and areas of business. The main threats and mitigating measures are summarized below.

#### **Risk of system hacking and unauthorized access to data.** Potential risk events include intrusions (e.g., as a result of malware or an insider's malicious intent) and attacks (e.g., denial of service) aimed at making certain IT channels unusable or causing a massive data breach. To limit this risk, the Bank has put in place a security system providing constant surveillance; it records and analyzes hacking attempts, conducts IT security intelligence, hires external providers to test the resilience of its IT systems, and works closely with the Swiss federal authorities in charge of combating cybercrime, such as the National Cyber Security Center (NCSC). In addition, it has a crisis management plan, which is regularly tested and updated.

**Risk of data theft or the breach of client data privacy.** Potential risk events include a massive leak of confidential data by one or more employees of the Bank or by external individuals. Access to client data is centrally managed and access rights are granted strictly on a need-to-know basis to limit this risk. Confidentiality levels are set by type of client data, and access is restricted accordingly. The Bank also controls all outgoing data streams (e.g., internal emails, internet, USB flash drives, and CDs) using data loss prevention technology, and an alert is triggered if client-identifying data are detected.

**Risk of client identity theft.** Potential risk events include the theft of client usernames and passwords or the misuse of resources made available to clients (e.g., payment software) in order to conduct fraudulent transfers of client funds. To limit this risk, the Bank puts in place various procedures adapted to each channel and client segment; these include client-authentication procedures, aimed in particular at ensuring the non-repudiation of transactions, and transaction-confirmation procedures. For BCV-net and TradeDirect, strong authentication is applied, and the level of protection is routinely reassessed. At the same time, the Bank regularly seeks to raise clients' awareness of the risks of hacking through articles, recommendations, and other information published on its website, bcv.ch.

#### 6.2 Physical security risk

The Security Department has a unit responsible for protecting people, physical assets, and infrastructure within the Bank.

The Bank has implemented a series of measures to keep its people, assets, and infrastructure safe and secure. The measures are based on an analysis of the Bank's inherent exposure to threats, or to potential risk events, and are adapted to the Bank's specific needs and areas of business. The main threats and mitigating measures are described below.

**Risks to personal safety.** Potential risk events include accidents and verbal and physical attacks. To limit these risks, the Bank applies the Swiss government's directives on workplace health and safety and on prevention. It takes steps to raise employees' awareness and trains first aiders at its main sites. The Bank also focuses its efforts on managers, raising their awareness by providing training and putting in place employee monitoring tools.

**Risk of physical theft.** Potential risk events include the theft of assets, goods, or documents by individuals from inside or outside the Bank. Access to certain areas of the Bank's premises is restricted and buildings are kept under constant surveillance to limit this risk. It is also insured against theft and raises branch employees' awareness of the issue through training.

**Risk of damage to infrastructure.** Potential risk events include a loss of operating resources as a result of events like a fire, power outage, pandemic, or natural disaster. To limit this risk, the Bank performs daily backups to its two data centers and has a data recovery plan that is tested regularly. In addition, the Bank has plans in place to ensure the continuity of critical business functions in the event of situations like a pandemic or a disaster. It also performs annual checks and updates on critical infrastructure.

#### 7. Climate-related risk

#### 7.1 Introduction

The socioeconomic impacts of the physical hazards caused by climate change and of the transition to a low-carbon economy are increasing and can affect all economic agents, including the financial sector and banks. The Bank integrates climate-related risk into its riskmanagement framework, in order to protect its interests and those of its clients. In keeping with the recommendations of supervisory authorities (i.e., FINMA and the Basel Committee), the Bank considers the physical hazards caused by acute and chronic climate events and the transition to a low-carbon economy to be risk factors that could impact all categories of risk to which the Bank is exposed – strategic and business risk, credit risk, market risk, and operational risk.

The Bank's Risk Management Policy and Strategy, which is approved each year by the Board of Directors and the Executive Board, defines how these climate-related risk factors should be taken into consideration when assessing risks, and assigns related responsibilities. The regular risk reports submitted to the Board of Directors and Executive Board include information on monitoring the Bank's exposure to climate-related risk factors.

The key aspects of the Bank's approach to managing climate-related risks are described below; they are presented in accordance with the recommended structure and the fundamental principles for effective disclosure established by the Task Force on Climate-related Financial Disclosures (TCFD).

#### 7.2 Governance

The Bank manages climate-related risks according to the same basic principles of governance and organization as all other risks (see section 1.4 above). Under these principles, risk-monitoring authority is assigned to the Board of Directors, while the Executive Board is given responsibility for managing and assessing risks, and the Risk Management Department for developing risk-assessment methods. This explicitly includes climate-related risk factors.

The Board of Directors establishes the Bank's policy for managing risk and determines the strategy the Bank will pursue in taking on risk. It is also responsible for high-level oversight of the Bank's risk profile. As part of this, the Board of Directors monitors the Bank's main risk factors and exposures, including those related to the climate. This monitoring is conducted each quarter as part of the quarterly risk reports and on an annual basis as part of the analysis of key risks. The Executive Board is responsible for ensuring that the riskmanagement procedures are implemented and operational, and for monitoring the Bank's risk profile. It monitors and assesses the Bank's main risk factors and exposures, including those related to the climate. This monitoring is conducted each quarter as part of the quarterly risk reports and on an annual basis as part of the analysis of key risks.

The Risk Management Department is responsible for developing and improving the Bank's risk-control principles and methods, monitoring the Bank's risk profile, and executing risk reporting. The Department ensures that the Bank's main risk factors and exposures, including those related to the climate, are taken into consideration in these processes.

#### 7.3 Risk management

The Bank's approach to managing climate-related risks is fully aligned with its overall risk-assessment principles. The physical impacts of climate change and the transition to a low-carbon economy are among the main risk factors capable of adversely affecting the Bank's exposure to risk. Climate-related risk can therefore be defined as the possibility that a risk event will occur as a result of changes in one or several climate-related risk factors that, in turn, will have a negative impact on the Bank. Climate-related risks may relate to strategic, credit, market, or operational risk.

#### Climate-related risk factors

- Climate-related laws, regulations, and the range of societal norms may evolve significantly in order to speed up the transition to a low-carbon economy. This could involve tighter restrictions on emissions from buildings, vehicles, and industry, stricter disclosure requirements, significant adverse effects on the public image of certain companies and business sectors, and even an increase in climaterelated lawsuits.
- *Economic development* may be heavily affected by structural shifts in the economy that occur in response to changes in demand for goods and services and to technological progress. The transition to a low-carbon economy will alter the value of resources; sectors and industries (e.g., the automobile sector) will undergo transformations, and jobs will be relocated.
- Climate-related physical hazards are becoming increasingly frequent and more intense as a result of

global warming, particularly in certain regions of the world. There are two main types of climate-related physical hazards:

- extreme weather events, such as storms (causing flooding, landslides, and avalanches) heat waves, droughts, and forest fires (i.e., acute physical hazards)
- longer-term changes in the climate leading to desertification, coastal erosion, coastal flooding, and less snowfall and melting glaciers in mountain areas (i.e., chronic physical hazards).

As a full-service bank with solid local roots, BCV is exposed to climate-related risk factors in various ways: through its strategic positioning, daily business decisions, lending activities, trading and investment activities, and operational procedures. In all of the Bank's business activities, climaterelated risk factors are an integral part of managing risks. Detected sources of exposure are analyzed and monitored by the Board of Directors and Executive Board, in particular via risk reporting.

#### 7.4 Strategy

The Bank operates primarily in Vaud Canton, which has a diverse, strongly services-oriented economy; the transition to a low-carbon economy has less of an impact on services than on manufacturing. The Bank makes sure its strategy and objectives are consistent with the commitments made by the Swiss government and Vaud Cantonal Government to combat global warming (i.e., both current commitments and the roadmap to 2030 and 2050 targets).

Below is an assessment of climate-related risk factors for the main sources of exposure: the Bank's lending activities, trading and investment activities, and operational procedures.

#### Lending activities

The Bank's lending activities mainly comprise mortgage financing, primarily in Vaud Canton, and corporate financing (primarily to companies located in Vaud, but also to select large corporates throughout Switzerland and, to a limited extent, through its international trade-finance activities).

As the Bank's core region has little exposure to climaterelated physical hazards, it prioritizes analyzing transitionrelated risk factors. When assessing credit risk, the Bank systematically examines and monitors the proportion of its exposure that could be put at an increased risk of default by transition-related risk factors. The main exposures are as follows:

- · Mortgage exposures: The proportion of residential realestate financing with a heightened exposure to transitionrelated risk factors is deemed to be very low (less than 5% of total exposures) and trending downward. Most of these exposures are loans granted to clients with a default rating below the portfolio average and are on residential properties (i.e., rental properties, single-family homes, and condominiums) that were built before the year 2000 and use fuel oil or natural gas as the main energy source for heating. The impact of climate-transition risk factors on the Bank's risk of credit loss is considered marginal. In its mortgage lending, the Bank helps to fund the energy transition by offering clients preferential interest rates on environmentally friendly real-estate purchases and green renovations. In line with the relevant guidelines published by the Swiss Bankers Association, BCV advisors address the question of energy efficiency, and its importance, with their clients when discussing home financing for properties that meet the Bank's criteria for necessary renovation work.
- Corporate exposures (excluding trade finance): The proportion of corporate loans granted to companies in sectors most affected by the energy transition is moderate (around 20%); these loans are not concentrated in any one sector, and no loans are granted to companies involved in fossil-fuel production. Most of the companies concerned are Swiss companies active in air, sea, or road transportation, construction, manufacturing, and chemicals and pharmaceuticals. The impact of transition-related risk factors on their default risk is deemed to be low and is factored into each individual credit-risk analysis. BCV's corporate lending process now includes a specific analysis of environmental and social risks.
- Trade-finance exposures: Financing of fossil-fuel-derived commodities makes up around 25%–30% of the Bank's trade-finance business (in US dollar terms). A large proportion of this exposure is to liquid and gas petroleum products, while a smaller proportion relates to steam coal (concentrated on trade to developing countries that cannot yet undertake the energy transition). All of this financing is transaction-based and granted for terms of under a year; transition-related risk factors have no material impact on the Bank's risk of credit loss. In 2019, the Bank committed to reducing its transaction-based exposure to coal at a slightly faster pace than in the Paris Agreement-

compatible scenario (i.e., the rate at which global coal use needs to be phased out of the energy mix in order to meet the emissions target set out in the Paris Agreement, as defined by the International Energy Agency).

#### Trading and investment activities

Climate-related risk factors have only a limited impact on market risks. The Bank does not have a proprietary trading business and does not invest in a portfolio of equity holdings. For the purposes of liquidity management, the Bank has a portfolio of investment-grade financial investments, which is not concentrated on any one sector and mainly comprises securities issued by the Mortgage-Bond Bank of the Swiss Mortgage Institutions and the Central Mortgage-Bond Institution and bonds issued by the Swiss federal government, Swiss cantons, and other, supranational state entities.

As part of its asset-management activities, BCV makes investments at the request of its private and institutional clients. The value of these client-driven investments may be affected by climate-related risk factors, such as stricter carbon emission laws, adverse public-image trends for certain business sectors and/or companies, changes in the value of resources, and extreme weather events like storms and heatwaves.

Since 2021, the Bank has asked its personal-banking clients with discretionary or advisory agreements about their expectations in terms of incorporating environmental, social, and governance (ESG) criteria into their investments. When evaluating whether investment portfolios are aligned with clients' investor profiles, the Bank applies non-financial criteria, in addition to conventional financial criteria, in order to monitor the approaches used in the portfolios, such as sustainable investment themes to prioritize or business activities to exclude. The Bank conducts portfolio reviews and provides reports to ensure transparency on how clients' socially responsible investing (SRI) expectations have been taken into account in their discretionary agreements. This process will be expanded to include institutional clients in 2024. In addition, ESG factors have been incorporated into the Bank's internal control system to ensure that all business lines are operating in accordance with the Bank's SRI policy. The Bank deployed this enhancement in ESG controlling and risk management in 2023, and these efforts will be stepped up in the coming years.

In 2022, BCV took part in the PACTA climate compatibility test run by the Swiss Federal Office for the Environment, which analyzed the exposure of a representative set of the Bank's asset portfolios to carbon-intensive sectors, and therefore to transition-related risk factors. The test showed that BCV's portfolios are less exposed to these sectors than the market as a whole (i.e., in comparison to the MSCI World Index and the aggregate portfolios of all banks taking part in the test). In its asset management activities, the Bank has a policy of excluding from its direct investments companies that generate 25% or more of their revenues from thermal coal mining or power generation, or from unconventional fossil fuels.

#### **Operational procedures**

Changes to climate-related legislation, regulations, and the range of societal norms will have an impact on the regulatory requirements governing the Bank's operational procedures. If climate-related transparency requirements become stricter, this could have an impact on the Bank's institutional reporting. Each year, the Bank publishes a sustainability report, which is prepared in accordance with Global Reporting Initiative (GRI) Standards, the reference for reporting on sustainable development issues. The Bank is also involved in various external initiatives and partnerships: for instance, BCV is a signatory of the United Nations Principles for Responsible Investment (UNPRI) and a member of Swiss Sustainable Finance; it takes part in the Carbon Disclosure Project (CDP) survey and has entered into a strategic partnership with Ethos. Starting with the 2024 fiscal year, the Bank will issue a climate report that follows the TCFD recommendations, as required by the Swiss federal ordinance on mandatory climate disclosures for large companies.

BCV is taking numerous measures to reduce its carbon footprint, especially when it comes to heating its buildings. It also encourages employees to walk or bike to and from work.

Although BCV is located in a region that has relatively little exposure to climate-related physical hazards, extreme weather events – such as storms, flooding, landslides, and heatwaves – may give rise to operational-risk events affecting individuals (e.g., accidents and illnesses) or operating resources (e.g., damage to buildings). The Bank keeps individuals and infrastructure safe by implementing a set of measures that are based primarily on the Swiss government directives on security planning and businesscontinuity planning.

#### 7.5 Metrics and targets

BCV actively monitors climate-related risk metrics and uses standard methodologies as the basis for its approach, particularly in its lending and client-driven investment activities. For these activities, the Bank also examines other ways to add to its climate and environmental data in order to strengthen its measurement of climate-related risks.

As an example, monitoring the lending portfolio's exposure to transition-related risk factors entails:

- rating mortgage exposures based on the buildings' CO<sub>2</sub> emissions, calculated by modeling each building's energy use and applying specific emissions factors for the energy sources used for heating (e.g., natural gas, fuel oil, or a heat pump) and electricity
- rating corporate exposures (excluding trade finance) based on whether they are linked to climate-policyrelevant sectors (based on Battiston, S. et al., "A climate stress-test of the financial system")
- rating trade-finance exposures using an in-house methodology based on carbon-footprinting the financed goods.

In the coming years, the Bank will continue to develop its methods for assessing climate-related risks by seeking to adopt best practices and improving the data needed for its assessments.

BCV is committed to cutting its direct  $CO_2$  emissions by at least 35% from 2019 levels by 2030. The Bank's direct emissions are published annually in its sustainability report, prepared in accordance with GRI Standards.

#### Principles governing the Bank's internal control system

The Bank's internal control system (ICS) was developed in accordance with the recommendations of the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and the Basel Committee, and pursuant to FINMA Circulars 2017/1 on corporate governance and 2008/21 on operational risk. The purpose of the ICS is to ensure that the Bank's activities are in line with its overall objectives. More specifically, the ICS enables the Bank to:

- achieve its performance objectives both in terms of profit and controlling profit fluctuations
- provide reliable information both internally and externally
- comply with legal, regulatory, and self-regulatory requirements.

The Bank has an overall ICS along with an operational ICS. The overall ICS is designed to ensure that the Bank's risk appetite is in keeping with its risk-taking capacity and that the overall risk-management framework appropriately addresses the risks identified. It comprises a set of measures and procedures that structure the Bank's operations and the orientation of its business. They include: robust governance mechanisms; a clearly defined organizational structure; coherent business goals that will ensure the Bank's longevity; established operating procedures for the Executive Board, the Board of Directors, and their committees; regular reviews of the Bank's overall and business-specific strategies, financial strategy, and risk policy (including key risk limits); and reports that are in line with the Bank's business activities and risk-management framework.

In terms of procedures, implementing an overall riskmanagement framework involves assigning tasks, responsibilities, and decision-making authority to employees and managers, and setting out the limits, deadlines, procedures, and rules to be followed and the forms and other documents to be used. The overall riskmanagement framework therefore touches upon all aspects of the Bank's operations.

The operational ICS ensures that managers and other employees comply with the operational procedures governing their work. Department heads are in charge of implementing and updating the procedures for their department and the related operational ICS, with the relevant division head having ultimate responsibility in this regard. The operational ICS covers execution-related operational risks (EORs) and the controls put in place to mitigate them. An EOR arises from potential errors, failures, or non-compliance with rules, limits, or documentation requirements. EORs with Bank-wide relevance are referred to as key EORs. Controls are set up and documented at Bank level for each key EOR. These controls always include operational oversight by employees, conducted in the course of their work, and managerial oversight, conducted at each management level (up to the department head) to ensure that the previous level of oversight was properly carried out.

The ICS comprises three levels. The Executive Board is responsible for the first two levels (the Executive Board's ICS), while the Board of Directors oversees the third level:

- level one: operational oversight (1a) and managerial oversight (1b) based on the chain of command
- level two: controlling the appropriateness and effectiveness of level-one oversight by entities independent of the chain of command (e.g., Risk Management and Compliance)
- level three: periodic reviews of levels one and two by the Internal Audit Department, which is responsible for determining the principles, content, and schedule for these reviews.

The Executive Board assigns extensive oversight responsibility to managers, with centralized functional units providing support. The Executive Board also ensures the requisite separation of tasks to prevent conflicts of interest between level-one and level-two oversight.

Executive Board members collectively and individually attach great importance to ensuring that the operational ICS is of a high quality, effective, and adapted to the Bank's needs, and they implement the operational ICS rigorously, thereby serving as an example for department heads and all other Bank employees.

The operational ICS is set up and implemented factoring in the Bank's organizational structure, the characteristics of its business lines and functions, its risk levels, and the need to make effective use of the know-how available within the Bank.

# Corporate Governance

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## Corporate Governance

#### General principles

BCV is aware of its responsibilities and meets corporate governance requirements. It strives to:

- communicate transparently. The information provided in this chapter complies with the information-disclosure requirements contained in the Corporate Governance Directive issued by the SIX Swiss Exchange.<sup>1</sup>
- apply the principal standards of corporate governance.
   BCV follows the recommendations contained in the Swiss Code of Best Practice for Corporate Governance<sup>2</sup> whenever they are compatible with its status as a corporation organized under public law.
- carry out regular reviews of its organization with regard to the Bank's present needs and future growth, and ensure that all members of management are involved in its operational procedures.
- materially and continuously improve the information it publishes, in particular by means of its annual report, Basel III Pillar 3 report, and sustainability report.

This chapter explains how the Bank puts these principles into practice. Additional information can be found in the Articles of Incorporation<sup>(i)</sup> and the Cantonal Act of 20 June 1995 Governing the Organization of Banque Cantonale Vaudoise (LBCV),<sup>(ii)</sup> both of which are available on the BCV website.<sup>3</sup>

BCV is a corporation organized under public law that is exempt from the provisions of the Swiss Code of Obligations (CO) applicable to business corporations, in accordance with Article 763, paragraph 2, of the CO. Nevertheless, in the interest of good governance and given that BCV is publicly listed on the SIX Swiss Exchange, shareholders attending the 1 May 2014 Annual Shareholders' Meeting approved the inclusion of provisions into the Articles of Incorporation<sup>(i)</sup> regarding:

- the Independent Proxy (Article 18a of the Articles of Incorporation<sup>(i)</sup>)
- electronic voting (Article 18a, paragraph 5, of the Articles of Incorporation<sup>(i)</sup>)
- the maximum number of positions outside BCV that may be held by members of the Board of Directors (Article 23 of the Articles of Incorporation<sup>(i)</sup>) and the Executive Board (Article 29 of the Articles of Incorporation<sup>(i)</sup>)
- the duties of the Compensation, Promotions and Appointments Committee (Article 30a of the Articles of Incorporation<sup>(i)</sup>)
- the length of the employment contracts of the members of the Executive Board (Article 28, paragraph 2, of the Articles of Incorporation<sup>(i)</sup>)
- the compensation structure (Article 30b of the Articles of Incorporation<sup>(i)</sup>)
- the approval of compensation (Article 30c of the Articles of Incorporation<sup>(i)</sup>)
- unauthorized compensation (Article 30d of the Articles of Incorporation<sup>(i)</sup>).

The election and term of office of members of the Board of Directors continue to be governed by the  $LBCV^{(ii)}$  (see Article 12). In addition, BCV is required to continue providing compensation reports in the form of a section of its annual report (Article 30e of the Articles of Incorporation<sup>(i)</sup>).

- <sup>1</sup> See the English translation of this text on the SIX website: https://www.ser-ag.com/en/resources/laws-regulations-determinations/ regulations.html.
- <sup>2</sup> An English translation of this text, by Prof. Peter Böckli, may be found at www.economiesuisse.ch.
- <sup>3</sup> See page 112 for the links to these documents.

#### 1. Group structure and shareholders

#### 1.1 Group structure

#### 1.1.1 Group operational structure (at 31 December 2023)

Details of all BCV Group companies are shown in note 10.7 (consolidated and non-consolidated holdings) to the consolidated financial statements, on page 141. BCV is the only listed company in the Group's scope of consolidation.

### 1.1.2 Listed companies included in the scope of consolidation

Company name	Banque Cantonale Vaudoise
Legal status	Corporation organized under public law, established on 19 December 1845 by Council Decree of the Vaud Cantonal Parliament (Grand Conseil vaudois) and governed by the Act <sup>(ii)</sup> of 20 June 1995, as amended on 25 June 2002, 30 January 2007, 2 March 2010, and 8 December 2020
Registered office	Place Saint-François 14 1003 Lausanne, Switzerland
Stock exchange listing	BCV shares are listed on the SIX Swiss Exchange
Market capitalization	At 31 December 2023, the value of BCV's listed shares with a par value of CHF 1 was CHF 9.3bn
Security number	53.175.175
ISIN code	CH0531751755

### 1.1.3 Unlisted companies included in the scope of consolidation (at 31 December 2023)

The parent company's Board of Directors and Executive Board also serve as the Board of Directors and Executive Board of the Group, which is not a holding company. Furthermore, relations between the Bank and its subsidiaries are governed by a Group directive.

At the operational level, each of the subsidiaries reports to a BCV division according to the type of business in which it engages. Upon the recommendation of the parent company's Executive Board, the parent company's Board of Directors submits proposals to the subsidiaries' boards of directors concerning the appointment of, as a general rule, the majority of the members of those boards (including the chair) and of their CEOs.

The share capital of BCV's subsidiaries and the holdings of the parent company are shown in note 10.7 on page 141 of the consolidated financial statements.

#### 1.2 Major shareholders

At 31 December 2023, the Canton of Vaud held 66.95% of the Bank's share capital. No other shareholder is known to hold an interest of 3% or more in either the voting rights or capital. BCV Group is currently unaware of any shareholders' pacts. Registered shareholders other than the Canton of Vaud represented 19.0% of the Group's capital at 31 December 2023.

#### 1.3 Cross-shareholdings

There are no cross-shareholdings between the Bank and any other company which exceed the limit of 5% of either the voting rights or capital.

#### 2. Capital structure

Share capital (registered shares)	CHF 86,061,900
Authorized capital	None
Conditional capital	None
Employee stock options	None

#### 2.1 Share capital

Information on the Bank's share capital and changes in 2021, 2022, and 2023 may be found in notes 3 and 5.12 to the parent company financial statements (pages 177 and 185). Additional information on the Group's capital is shown on page 123 of the consolidated financial statements.

At 31 December 2023, the Bank's share capital stood at CHF 86,061,900 and consisted of 86,061,900 registered shares with a par value of CHF 1.

#### 2.2 Authorized and conditional capital

There was no authorized or conditional capital at 31 December 2023.

### 2.3 Capital structure at the end of the 2021, 2022, and 2023 financial years

There were no other changes in the capital structure over the past three financial years.

#### Number of shares

Share capital	31/12/2021	31/12/2022	31/12/2023
Share capital (fully paid-in registered shares)	86,061,900	86,061,900	86,061,900

#### Equity – Group

CHF millions

Equity	31/12/2021	31/12/2022	31/12/2023
Share capital (fully paid-in)	86	86	86
Capital reserves and retained earnings	2,892	2,961	3,103
Reserves for general banking risks	666	666	666
Minority interests in shareholders' equity	0	0	0
Total	3,644	3,713	3,855

#### 2.4 Shares and participation certificates

Registered shares at 31 December 2023

Number of shares	86,061,900
Proposed ordinary dividend	CHF 4.30
Par value	CHF 1
Stock exchange listing	SIX Swiss Exchange
Voting rights	One voting right per share

#### 2.5 Dividend-right certificates

BCV has not issued any dividend-right certificates.

### 2.6 Restrictions on transfers and registration of nominees

The terms governing transfers of registered shares are set out in Article 13 of BCV's Articles of Incorporation.

#### 2.6.1 Restrictions on transfers

#### Excerpt from the Articles of Incorporation:

#### Article 13 - Transfers of registered shares

The transfer of any registered share and its entry in the share register shall be subject to approval by the Board of Directors. (...) If the Board of Directors does not reject the request within 20 days, the acquirer shall be recognized as a shareholder with voting rights.

The Board of Directors may refuse to register an acquirer as a shareholder with voting rights:

- a) in respect of a shareholding exceeding 5% of the Bank's share capital held by a single shareholder or group of shareholders as defined by the Financial Market Infrastructure Act (FinMIA). (...) That limit shall not apply to the Canton of Vaud or any third party to which the Canton of Vaud sells part of its shareholding, or to the takeover of a company or part of a company;
- b) if a shareholder does not expressly state, when requested to do so, that he/she has acquired the shares in his/her own name and for his/her own account;

c) if and so long as his/her recognition could prevent the Bank from furnishing proof of the shareholder base required under Swiss law.

#### End of excerpt from the Articles of Incorporation.

#### 2.6.2 Exemptions granted during the financial year

No exemptions were granted during the financial year.

#### 2.6.3 Registration of nominees

The Board of Directors may refuse the registration of an acquirer as a shareholder with voting rights unless the acquirer expressly states, when requested to do so, that they have purchased the shares in their name and for their own account.

### 2.6.4 Privileges under the articles and transfer restrictions

At any Shareholders' Meeting convened to vote on the removal of a clause relating to restrictions on the transfer of registered shares, such removal shall be decided by an absolute majority of votes attached to the shares represented, where each share shall entitle the holder to one vote (Article 11, paragraphs 3 and 4, of the LBCV<sup>(ii)</sup>), in compliance with the rules applicable to any resolution of the Shareholders' Meeting.

#### 2.7 Convertible bonds and options

At 31 December 2023, there were no outstanding convertible bonds, warrants, structured products, or OTC options involving the BCV share and issued by BCV.

#### 3. Board of Directors

#### 3.1 Members of the Board of Directors

At 31 December 2023, the Board of Directors comprised only non-executive members. The Chair and members of the Board perform no other functions within BCV Group, and have not done so during the past three years.

The members of the Board of Directors maintain normal business relations with BCV and Group companies.

In accordance with Article 12, paragraph 2bis, of the LBCV<sup>(ii)</sup> and Article 21, paragraph 3, of the Bank's Articles of Incorporation,<sup>(i)</sup> the Vaud Cantonal Government (VCG) gives an appointment letter to the members that it appoints to the Board of Directors. The VCG appoints four of the seven members of the Board; its appointees in 2023 were Eftychia Fischer, Fabienne Freymond Cantone, Stefan Fuchs (who replaced Peter Ochsner on 1 July 2023), and Jean-François Schwarz. The purpose of the appointment letter is to describe the general framework of the mission entrusted to these members as VCG appointees to the Board and to define the full extent of their relationship with the Canton of Vaud in this regard. It addresses, in particular, the issues of loyally safeguarding the interests of both BCV and the Canton, complying with BCV's legal mandate, and exercising the VCG's power to appoint certain members of the Bank's governing bodies. The letter sets out the various factors that must be considered with respect to the governing bodies' organization, operation, and composition, as well as BCV's mission and strategy. Board members are called upon to ensure the implementation of a strategy that will allow the Bank to carry out its mandate under the best possible conditions, while generating a sufficient return to guarantee its financial soundness over the long term, and to contribute to defining objectives that take into account both its mission and its profitability (see also Article 24, paragraph 2, of the Bank's Articles of Incorporation<sup>(i)</sup>). It also states what the VCG expects in terms of communication with Vaud Canton, BCV's shareholders, the financial community, and the public, bearing in mind the information-exchange agreement pursuant to the above  $\mathsf{Act}^{(ii)}$  and the Bank's Articles of Incorporation<sup>(i)</sup> (see in particular Article 24, paragraph 2). In 2023, the Audit and Risk Committee included two Board members appointed by the VCG (Mr. Ochsner, Committee Chair until 30 June 2023, then Stefan Fuchs,

who replaced him as the Committee Chair on 1 July 2023, and Jean-François Schwarz) – who therefore hold such an appointment letter – and one elected by shareholders (Jack G. N. Clemons). The Board members are assigned to the various committees on the basis of their personal and professional abilities and their preferred fields, the aim being to protect the interests of the Bank, its shareholders, and all of its partners.

The seven members of the Board of Directors are independent members within the meaning of FINMA Circular 2017/1 "Corporate governance – banks." Three members are elected by shareholders and four are appointed by the VCG. Although the four members appointed by the VCG are given appointment letters, they are independent members in that they receive compensation for any BCV board-related activities from the Bank alone and do not receive any specific instructions from the VCG.

Name Year of birth Nationality	Education	Career experience
Eftychia Fischer 1963 Dual Swiss and Greek citizen	Bachelor's degree in physics from Imperial College London Graduate of the Advanced Management Program (AMP) at the Wharton School at the University of Pennsylvania Certified Chartered Financial Analyst (CFA) and Financial Risk Manager (FRM)	Chair of the Board of Directors since 1 January 2022. After graduating with a Bachelor's degree in physics from Imperial College London, she began her career in 1986 as an interest-rate derivatives trader at Société Générale Strauss Turnbull in London. She then held managerial positions at firms in Paris and Zurich, including J.P. Morgan & Co., Julius Baer, and EFG International, and joined UBP in 2010 as the Head of the Treasury & Trading Division. She took on an additional role as the Head of Asset Management at UBP from 2012 to 2015. Since 2015, she has served on the Board of Vaudoise Assurances.
Jean-François Schwarz 1955 Swiss citizen	Master's degree in economics with a specialization in business administration from the University of Lausanne	Jean-François Schwarz was appointed to the Board by the Vaud Cantonal Government, taking up his position on 1 January 2019. He was then appointed Vice Chair of the Board by the Vaud Cantonal Government on 1 January 2020. He has over 40 years of experience in the banking sector. He began his career at BCV in 1976 in corporate lending. From 1986 to 2003, he worked for Credit Suisse in Lausanne, New York, Zurich, and Geneva, where he took on important roles in the bank's lending and SME businesses. In 2003, he returned to BCV as a member of the Executive Board with responsibility for the Corporate Banking Division, which comprises the SME, Large Corporates, and Trade Finance departments. He retired from the Executive Board in June 2017.
Jack G. N. Clemons 1966 Dual Swiss and British citizen	Master's degree from Cambridge University and MBA from INSEAD, France Fellow of the Institute of Chartered Accountants in England & Wales	Jack G. N. Clemons was elected by shareholders at the Annual Shareholders' Meeting held on 21 April 2016 and joined the Board of Directors on that date. He started his career in auditing and subsequently became a partner at Deloitte. He then served as Chief Operating and Financial Officer for a pan-European internet group. In 2006, Mr. Clemons joined Lausanne-based Bata, a leading global manufacturer and retailer of footwear, as Chief Financial Officer; he was later appointed CEO, a position he held until 2015. Since then, he has served on the boards of several companies and foundations.
Ingrid Deltenre 1960 Dual Swiss and Dutch citizen	Master's degrees in education, journalism, and biological anthropology from the University of Zurich	Ingrid Deltenre was elected at the Annual Shareholders' Meeting on 1 May 2014 and joined the Board on that date. She has been Chair of the Compensation, Promotions and Appointments Committee since 1 May 2020. Ms. Deltenre held various executive positions in publishing before becoming CEO of Publisuisse in 2000. She was appointed to head up Schweizer Fernsehen, the leading public TV broadcaster in German- speaking Switzerland, in 2004, and held this position for six years. From 2010 until 2017, Ms. Deltenre was Director General of the European Broadcasting Union. She has since joined the boards of several companies.

Fabienne Freymond Cantone 1963 Dual Swiss and Italian citizen	Master's degree in economics with a specialization in political economy from the University of Geneva	Fabienne Freymond Cantone was appointed to the Board by the Vaud Cantonal Government, taking up her position on 26 April 2018. Ms. Freymond Cantone began her professional career at Arthur Andersen and then worked at Banca della Svizzera Italiana. She served on and subsequently presided over the finance committee of the Nyon municipal legislature from 1998 to 2006. She then served in the Nyon municipal government until 30 June 2021, including as the head of finance from 2006 to 2011. Ms. Freymond Cantone was a member of the Vaud Cantonal Parliament from 2002 to 2018. She served on its finance committee until 2012 and became chair of the parliament's control committee in 2017. Since then, she has served on the boards of several companies and foundations.
Stefan Fuchs 1960 Swiss citizen	Apprenticeship in banking Degree in business economics from ESCEA Management School, Zurich Swiss-certified accountant	Stefan Fuchs was appointed by the Vaud Cantonal Government and joined the Board on 1 July 2023. He also became Chair of the Audit and Risk Committee on that date. In 1991 he was licensed by the Swiss Federal Banking Commission as a lead auditor for banks, securities firms, and investment funds. He worked for over 35 years first for the auditing and consulting firm Andersen and then for Ernst & Young (EY) following the merger of those two firms in 2002. Mr. Fuchs has acquired extensive experience through auditing assignments in banking and asset management. From 2002, he served in various audit-related executive functions at EY, and in 2017 he took over responsibility for compliance, risk management, and professional standards in the financial sector as the professional practice director in EY's financial services division. He joined the financial services committee for EY Switzerland in 2020.
Peter Ochsner 1956 Swiss citizen	Degree in business economics from ESCEA Management School, Zurich Swiss-certified accountant	Peter Ochsner was appointed by the Vaud Cantonal Government and joined the Board on 1 July 2016. He also became Chair of the Audit and Risk Committee on that date. Mr. Ochsner joined PricewaterhouseCoopers SA (PwC) in 1982 after gaining experience in the Internal Audit & Organization Department of the Swiss National Bank. He served on PwC's management board and headed the firm's auditing practice in Switzerland from 2006 to 2014. Mr. Ochsner is a Swiss-certified accountant and, while at PwC, was a lead bank auditor. He has extensive experience with clients in the banking and insurance industries, both in Switzerland and internationally. Mr. Ochsner retired from PwC in 2014. He stepped down from the BCV Board of Directors on 30 June 2023.
Pierre-Alain Urech 1955 Swiss citizen	Civil engineering degree from the Swiss Federal Institute of Technology Zurich (ETH Zurich) Postgraduate degree in railways business management from the Swiss Federal Institute of Technology Lausanne (EPFL) Courses in executive leadership, management, marketing, finance, and human resources in Switzerland and New York	Pierre-Alain Urech was elected at the Annual Shareholders' Meeting on 29 April 2021 and joined the Board on 1 January 2022. He served on the Executive Board of Swiss Federal Railways (SBB) from 1995 to 2003, and as CEO of Romande Energie from 2004 to 2019. He is currently Vice Chair of the SBB Board of Directors. Mr. Urech has extensive experience in business management and strategy, risk management, and serving on boards of directors, and has deep roots in Vaud Canton. He serves on the boards of several companies.

#### 3.2 Other activities and business relations (at 31 December 2023)

Eftychia Fischer	<ul> <li>Member of the Board of Directors of Vaudoise Assurances SA, Lausanne</li> <li>Member of the Board of Directors of Alberca Foundation (single family office), Bahamas</li> <li>Member of the Board of Directors of the Swiss School of Archaeology in Greece</li> <li>Member of the Board of Trustees, the Management Committee, and the Nomination Committee of Avenir Suisse, Lausanne and Zurich</li> <li>Member of the Advisory Boards of the University of Lausanne and of ACAD, Lausanne</li> </ul>
Jean-François Schwarz	<ul> <li>Member of the Board of the Fondation pour le Maintien du Patrimoine Aéronautique (FMPA), Lausanne</li> </ul>
Jack G. N. Clemons	<ul> <li>Fellow of the Institute of Chartered Accountants in England and Wales</li> <li>Member of the International Board and Chair of the Audit Committee of the World Wide Fund for Nature (WWF), Gland</li> <li>Member of the Board of Directors of DKSH Holding AG, Zurich</li> </ul>
Ingrid Deltenre	<ul> <li>Member of the Board of Directors of Givaudan SA, Vernier</li> <li>Member of the University of Zurich's EMBA Executive Committee</li> <li>Member of Aufsichtsrat Deutsche Post/DHL, Bonn</li> <li>Member of the Foundation Board of Aide Suisse à la Montagne, Adliswil</li> <li>Member of the Board of Directors of SPS Holding AG, Zurich</li> </ul>
Fabienne Freymond Cantone	<ul> <li>Member of the regional committee of Radio Télévision Suisse Romande (RTSR), Lausanne, and Swiss Association of Broadcasting and Television (SRG-SSR), Bern</li> <li>Committee Member of the Innovaud Association, Lausanne</li> <li>Member of the Board of Directors of Transitec SA – optimized mobility, Lausanne</li> <li>Committee member of EGW CCL – Central Financing Cooperative for Non-profit Housing Development, Olten</li> <li>Chair of the Association Les Amis de la Rose de Nyon</li> <li>Member of the following foundation boards: Fondation pour les Arts et la Culture, Fondation pour le Développement du Musée Romain, Fondation Abraham Hermanjat, Fondation Guido Comba, Nyon; Fondation Pro Vapore – Fondation pour la Sauvegarde des Huit Bateaux Belle Epoque du Lac Léman, Geneva; Fondation Rosa Helvetica, Zurich</li> <li>Director of Fondation Esp'Asse, Nyon</li> </ul>
Stefan Fuchs	• None
Pierre-Alain Urech	<ul> <li>Vice Chair of the Board of Directors (Chair of the Risk and Compliance Committee and member of the Personnel and Organization Committee, Ad Hoc Appointments Committee, and Political Dialogue Committee) of SBB, Bern</li> <li>Chair of the Board of Directors of Télé-Villars-Gryon-Diablerets SA, Villars-sur-Ollon</li> <li>Member of the Board of Directors of the Magic Mountains Cooperation cooperative, Crans-Montana</li> <li>Member of the Board of Directors and the Ad Hoc Energy Committee of Compagnie du Chemin de Fer Lausanne-Echallens-Bercher SA (LEB), Lausanne</li> <li>Chair of the Board of Directors of nco-ing SA, Monthey</li> </ul>

**Eftychia Fischer** Chair of the Board of Directors



**Pierre-Alain Urech** Member of the Board of Directors





**Stefan Fuchs** Member of the Board of Directors



Ingrid Deltenre Member of the Board of Directors





**Jean-François Schwarz** Vice Chair of the Board of Directors

Fabienne Freymond Cantone Member of the Board of Directors



Jack G. N. Clemons Member of the Board of Directors

#### 3.3 Limits on external mandates

Article 23 of the Articles of Incorporation<sup>(i)</sup> sets out limits on the number of positions outside BCV that may be held by members of the Board of Directors. In short, the maximum number of positions in the management or on the boards of directors of legal entities other than the Bank that must be recorded in the Commercial Register or a similar register abroad is 15, five of which may be held in publicly traded companies. These limits do not apply to positions at companies within the Group, companies in which the Bank holds a material interest, real-estate companies, pension funds, associations, foundations, and unpaid positions.

No member of the Board of Directors exceeded either of those limits in 2023.

#### 3.4 Election and term of office

#### 3.4.1 Principles

Pursuant to the Articles of Incorporation, the Board of Directors is composed of seven, nine, or eleven members. The Chair and half of the other members are appointed by the Vaud Cantonal Government (Article 12, paragraph 1, of the LBCV<sup>(ii)</sup> departs from Articles 698 and 710 of the Swiss Code of Obligations on this point). The remaining members are elected individually by shareholders at the Annual Shareholders' Meeting, with the Cantonal Government abstaining from voting.

Pursuant to Article 12, paragraph 5, of the LBCV<sup>(ii)</sup> and in derogation of Article 710 of the Swiss Code of Obligations, the Chair and other members of the Board of Directors are

appointed for a period of four years. Their terms of office may be renewed, but the total term of each member may not exceed 16 years. They are required to step down at the end of the calendar year in which they reach the age of 70.

#### 3.4.2 First election and term of office

The table opposite shows the terms of office of the current members of the Board.

#### 3.5 Internal organization

#### 3.5.1 Allocation of tasks

Eftychia Fischer, who was appointed by the Vaud Cantonal Government, chaired the Board of Directors in 2023. The current Vice Chair is Jean-François Schwarz. The other members are Jack G. N. Clemons, Ingrid Deltenre, Fabienne Freymond Cantone, Stefan Fuchs (who replaced Peter Ochsner on 1 July 2023), and Pierre-Alain Urech.

Pursuant to the Articles of Incorporation<sup>(i)</sup> and the bylaws, the Board of Directors may delegate some of its responsibilities to committees drawn from among its members, except as otherwise provided by law.

The Board of Directors has set up an Audit and Risk Committee and a Compensation, Promotions and Appointments Committee. In principle, neither committee has decision-making powers. Their responsibility is to prepare Board resolutions and submit opinions. The Board of Directors may create other special committees to deal with matters that are submitted to the Board.

Members of the Board of Directors	Year of birth	Date of first election	Latest possible expiration of term of office	Appointed by
Eftychia Fischer (Chair)	1963	30 April 2020	2033	Vaud Government
Jean-François Schwarz (Vice Chair)	1955	1 January 2019	2025	Vaud Government <sup>1</sup>
Jack G. N. Clemons	1966	21 April 2016	2032	Shareholders' Meeting <sup>2</sup>
Ingrid Deltenre	1960	1 May 2014	2030	Shareholders' Meeting <sup>3</sup>
Fabienne Freymond Cantone	1963	26 April 2018	2033	Vaud Government⁴
Stefan Fuchs	1960	1 July 2023	2030	Vaud Government
Pierre-Alain Urech	1955	1 January 2022	2025	Shareholders' Meeting

<sup>1</sup> Term of office renewed for three years by the Vaud Cantonal Government in 2023 <sup>2</sup> Term of office renewed for four years at the 2020 Annual Shareholders' Meeting <sup>3</sup> Term of office renewed for four years at the 2022 Annual Shareholders' Meeting <sup>4</sup> Term of office renewed for four years by the Vaud Cantonal Government in 2022

#### 3.5.2 Committees: composition and terms of reference

#### Audit and Risk Committee

In 2023, the Audit and Risk Committee was made up of Peter Ochsner (Chair until 30 June 2023), Stefan Fuchs (who replaced Mr. Ochsner as Chair upon joining the Board of Directors on 1 July 2023), Jack G. N. Clemons, and Jean-François Schwarz.

The Audit and Risk Committee is tasked with ensuring the application and operation of risk control and management at BCV. It assists the Board of Directors in assessing the various types of risk faced by BCV, and in structuring and organizing the Bank's risk-management and control processes. It draws up opinions and recommendations for the Board after conducting a critical examination on a regular or case-by-case basis of the Group's main risks, the risk-management policy and strategy, reports on risks, and compliance with regulatory capital requirements.

The Committee reviews the Bank's financial data and the reports from the Chief Risk Officer, the head of Asset and Liability Management (ALM), and the Chief Compliance Officer every quarter and the reports from the head of Internal Audit and the head of the Legal Department every six months. It has no decision-making authority and submits its conclusions to the Board of Directors.

The Committee supervises the work of both the internal and external auditors. Together with the external auditors' representative, it examines the external auditors' recommendations concerning BCV's organization and risk-assessment policy and gives its opinion on the qualifications of the internal auditors and the cooperation of Bank units in audit procedures. The head of Internal Audit also briefs the Committee on matters pertaining to BCV's organization and operations and provides a risk analysis. Furthermore, the Committee gives its own appraisal of the Internal Audit Department and reviews the status of litigation involving BCV.

The Committee meets for at least one full day every quarter to accomplish its duties, which are set out in detail in an Audit and Risk Committee Charter,<sup>(iii)</sup> and to review other matters related to its activities. An additional meeting is dedicated essentially to the closing of the annual accounts.

The head of Internal Audit, representatives of the external auditor, and the CFO attend all Committee meetings, with

exceptions for certain specific subjects. Depending on the agenda, the meetings are also attended by other members of the Executive Board, the head of the Risk Management Department, the Chief Compliance Officer, the head of ALM and Financial Management, the head of Accounting, and the head of the Legal Department.

In addition to its risk-related role described above, the main task of the Audit and Risk Committee is to assist the Board of Directors in carrying out its supervisory duties and ensuring the integrity of the consolidated financial statements and financial reports. Furthermore, the Committee is responsible for ensuring the quality and independence of the work performed by both the internal and external auditors. It discusses the contents of the subsidiaries, as part of a consolidated review. It also oversees implementation of the auditors' recommendations. The Committee agrees on the annual and six-year audit plans for the internal auditor and is informed of the external auditor's prudential and financial audit strategy.

Apart from its regular duties, the Audit and Risk Committee attended a one-day training seminar in 2023 that focused on a number of topics related to risks and the evolving regulatory landscape, particularly in the areas of risks and new technology.

Once a year, the Audit and Risk Committee conducts a detailed evaluation of the internal (see section 3.7 below) and external auditors as well as a self-assessment.

#### Compensation, Promotions and Appointments Committee

In 2023, the Compensation, Promotions and Appointments Committee, which is expressly provided for in the Articles of Incorporation<sup>(i)</sup> (Article 30a), consisted of Ingrid Deltenre (Chair), Fabienne Freymond Cantone, and Pierre-Alain Urech. The Chair of the Board and the CEO take part in an advisory capacity.

A charter adopted by the Compensation, Promotions and Appointments Committee stipulates that the Committee is to aid the Board of Directors in fulfilling its oversight obligations under the LBCV<sup>(ii)</sup> Articles of Incorporation,<sup>(i)</sup> and internal directives and regulations, especially in the areas of compensation, appointments, succession planning, corporate social responsibility (CSR), and governance. The Committee, which has no decision-making authority, thus defines the profile required for the Chair and the other members of the Board of Directors, as well as for the CEO and the other members of the Executive Board. It draws up and prioritizes proposals for the selection and hiring of the Bank's senior executives and examines the Board of Directors' compensation system. It also prepares and prioritizes recommendations for the Board of Directors and the Shareholders' Meeting on decisions concerning the compensation of the Chair of the Board of Directors (in his or her absence), the CEO, and the Executive Board members. It also makes recommendations to the Board of Directors on the compensation of the head of Internal Audit, and on the Bank's overall compensation policy and level.

In addition, it is responsible for making recommendations on the Bank's CSR strategy for the Board of Directors and periodically reassessing the strategy's suitability. It also provides recommendations to the Board concerning CSRrelated decisions and the annual sustainability report. The head of CSR regularly submits reports to the Committee on the different projects being carried out at the Bank as part of the CSR strategy.

The Committee has the additional tasks of preparing and making recommendations for the Board of Directors on decisions concerning rules of good governance, including with respect to external positions held by members of governing bodies and conflicts of interest. Lastly, it is responsible for assessing the independence of the members of the Board of Directors at least once a year.

### 3.5.3 Operational procedures of the Board of Directors and its committees

In 2023, the Board of Directors held 11 ordinary plenary meetings and one conference call. Each meeting generally lasted three-quarters of a day, with the exception of a few full-day meetings. The Board of Directors also went on a two-and-a-half-day retreat, in part with the Executive Board. The retreats provide the Board of Directors with the opportunity to address strategic topics in greater depth, including the Bank's overall strategy and its strategies in the areas of human resources, finance, IT, and risk management.

The Board committees meet whenever required by the business at hand. In 2023, the Audit and Risk Committee met seven times (four full-day meetings and three meetings

that lasted a few hours) and took part in a full-day training seminar; the Compensation, Promotions and Appointments Committee met five times (for an average of three hours each time) and took part in a full-day training seminar.

Members of the Board of Directors	2023 attendance rates
Eftychia Fischer	100%
Jack G. N. Clemons	100%
Ingrid Deltenre	100%
Fabienne Freymond Cantone	100%
Stefan Fuchs (from 1 July)	100%
Peter Ochsner (until 30 June)	100%
Jean-François Schwarz	100%
Pierre-Alain Urech	100%

Board members receive the minutes and all documents provided to the committees. The chair of each committee informs members at Board meetings of important issues addressed by the committees and answers any questions raised by them. See section 3.5.2 above for information on the committees' operational procedures.

The CEO attends all regularly scheduled Board meetings and retreats. Executive Board members attend whenever issues relating to their divisions are on the agenda.

Where necessary, outside specialists are invited to attend Board or committee meetings to present a specific topic.

The Board of Directors has adopted an operational procedure for working with the Executive Board, with a subject-by-subject description and schedule of the tasks to be performed. This modus operandi, which is periodically reviewed, establishes the frequency with which matters are handled by the two Boards, including their committees, and in which form. The objective is good governance by ensuring that all pertinent issues are addressed at the right level, that the time available to the boards and committees is allocated optimally, and that their involvement is fully consistent with their responsibilities (see also section 3.7). Since 2009, the Board of Directors has delegated more matters to the committees. Decision-making authority nevertheless rests with the Board.

#### 3.5.4 Performance appraisal of the Board of Directors

The Board of Directors sets itself annual objectives, taking

into account the goals set forth in the Articles,<sup>(i)</sup> as well as the Bank's strategy and risk policy. The Board carries out an analysis every six months to determine whether these objectives have been achieved and reviews and improves its procedures on a regular basis.

Furthermore, the Board meets once a year to evaluate the Chair's performance.

#### 3.6 Powers

The Board of Directors establishes the Bank's general policy. It directs the Bank's affairs at the highest level and issues the necessary instructions. It also supervises the Bank's management and those entrusted with it. In addition, it verifies the accomplishment of BCV's corporate mandate, as defined in Article 4 of the LBCV. <sup>(ii)</sup>

The Board of Directors exercises the inalienable powers described in Article 24, paragraph 4, of the Articles of Incorporation<sup>(i)</sup> and carries out all duties that have not been assigned to BCV's other governing bodies pursuant to the LBCV,<sup>(ii)</sup> the Articles of Incorporation,<sup>(i)</sup> or the by-laws.

It also has the following responsibilities:

The Board of Directors determines which companies belong to BCV Group, in accordance with the legal provisions applicable to the scope of consolidated supervision. Subject to the nontransferable and inalienable powers of the subsidiaries, it exercises the same powers relative to the Group, through the directives that BCV issues and the instructions that BCV gives its representatives within the Group.

It decides on the creation, acquisition, sale, and liquidation of subsidiaries, branches, and retail banking offices and of representative offices abroad. It validates the Bank's investment and growth policy and reviews it periodically. It ensures that systems for the preparation of financial statements and for financial planning are implemented and maintained and that these systems meet regulatory requirements and those related to internal and external audits.

The Board of Directors regulates, establishes, maintains, supervises, and regularly validates the internal control system (ICS). The relevant internal framework directive has been implemented. The Board regularly discusses its assessment of the appropriateness and effectiveness of the ICS with the Executive Board.

In terms of appointments, the Board of Directors has a number of responsibilities that fall outside the powers defined in Article 24, paragraph 4, of the Articles of Incorporation.<sup>(i)</sup> In agreement with the Vaud Cantonal Government, it determines the conditions governing the appointment of its Chair. It appoints and removes the head of Internal Audit along with all executives in that department with the rank of lead auditor or equivalent, and appoints and removes Bank executives with signing authority. It proposes its own compensation, together with that of its Chair and the Executive Board, to the Shareholders' Meeting (Article 30c of the Articles of Incorporation<sup>(i)</sup>). It sets the Bank's overall compensation level and the compensation of the head of Internal Audit. The Board also validates the conditions applicable to the Executive Board. It determines the method of signing used by the Bank, i.e., the joint signature of two persons.

The Board of Directors determines the organization and defines terms of reference by means of by-laws, the organization chart for divisions and departments, other regulations, and tables of terms of reference. In particular, it draws up the quantified terms of reference assigned to the Executive Board. It approves the Bank's lending policy upon the recommendation of the Executive Board, and the technical standards and regulations governing lending authority upon the recommendation of the Executive Board's Credit Committee. It also decides on the granting of loans to members of the Board of Directors and Executive Board.

It reviews the external auditor's annual reports and the activity reports submitted by the Internal Audit Department. It prepares the reports, accounts, and other documents and proposals to be presented to the Shareholders' Meeting and approves the strategic development and investment plans. It approves the budget and the objectives defined by the Executive Board.

The Board of Directors determines the Bank's financial strategy and risk-management policy and strategy and reviews their appropriateness periodically. In this way, it sets out the overall framework for balance-sheet and risk management for the Executive Board. It monitors implementation of balance-sheet and risk-management policy, in particular by reviewing periodic risk-assessment reports prepared in accordance with its instructions, as well as those required by the regulatory authorities.

For all other matters, refer to the operational procedure set up by the Board of Directors and described in section 3.5.3.

The Executive Board is responsible for managing and directly monitoring the Bank's business. Its powers include drawing up the terms and procedures of operations listed in Article 4 of the Articles of Incorporation,<sup>(i)</sup> as defined in Article 4 of the LBCV.<sup>(ii)</sup> It has the power to institute legal proceedings and represent the Bank in a court of law; it keeps the Board of Directors informed of any such situation.

Furthermore, the Executive Board implements the decisions made by the Board of Directors. It ensures that the organization and internal audit procedure in place at BCV meet FINMA requirements on the supervision and internal control of banks and the relevant framework directive issued in this regard by the Board of Directors; to this effect, the Executive Board issues the necessary directives and exercises appropriate oversight. It has adopted the ICS implementing directive.

The Executive Board draws up the Bank's financial strategy through the CFO, the risk-management policy and strategy through its Risk Management Committee, and the lending policy through its Credit Committee. It is responsible for preparing periodic risk-assessment reports in accordance with the instructions of the Board of Directors and prepares all documents that will be used in the decision-making and monitoring processes relative to operations and business dealings that involve special risks. It is responsible for overall risk management within the framework set by the Board of Directors, regularly verifies compliance with disclosure and reporting requirements defined by the regulatory authorities, and monitors compliance with risk-exposure limits set by the Board of Directors.

The Executive Board publishes the financial statements after they are approved by the Board of Directors. It then prepares the cash-flow and shareholders' equity statements, which it publishes in accordance with current regulations. It draws up the budget of foreseeable revenues and expenses and submits it to the Board of Directors. It sets the rates and conditions applicable to the Bank's various types of operations. It also coordinates the activities and processes of the divisions and the strategic units.

It may issue or decide to participate in public or private bond offerings for the Bank's own account; buy, sell, equip, or renovate buildings within the limits set by the Board of Directors; and carry out other own-account operations within the criteria specified by the Board of Directors. It may approve the outsourcing of activities in compliance with the FINMA directive.

Subject to the powers of the Board of Directors, it hires and dismisses employees, whose rights, obligations, and responsibilities are defined in the employee handbook. It appoints and removes senior executives in accordance with the powers granted to it under the by-laws. It makes recommendations on the Bank's overall compensation level to the Board of Directors through the Compensation, Promotions and Appointments Committee.

#### 3.7 Monitoring the Executive Board

The Board of Directors supervises the Executive Board with the support of the Internal Audit Department, the external auditors, and the Board of Directors' committees in accordance with the operational procedures described in section 3.5.3, the objective of which is to ensure good governance.

The CEO attends all meetings of the Board of Directors, including retreats. The CFO is always present when there are items on the agenda concerning the financial statements, risks, asset and liability management (ALM), compliance, and legal matters. In principle, Executive Board members attend whenever issues relating to their division are under discussion. Executive Board members in charge of front-office divisions present a business review to the Board of Directors once a year. In addition to approving the half-year and full-year financial statements provided by the Financial Accounting Department and presented in detail to both the Audit and Risk Committee and the Board of Directors, the Executive Board sends (and in some cases presents) quarterly reports on the following issues to the Board of Directors: risks, compliance, equity, human resources, and investment policy. It also provides half-yearly reports on ALM, legal matters, and investor relations. The Board of Directors also reviews the parent company and consolidated financial statements for the first and third quarters.

The Risk Management section (pages 60–75) provides a summary of BCV's risk management procedures and an overview of its risk profile. Note 7 of the financial statements (pages 131–135) explains the principles applied by the Bank in assessing and managing risk. The Bank publishes a Basel III Pillar 3 report, which is updated every six months and can be found in the Investor Relations section of the BCV website (www.bcv.ch/en/ About-us/Investor-Relations).

A Management Information System (MIS) was approved by the Board of Directors to monitor and steer performance across the Bank, broken down by segment. Monthly reports are sent to each manager of a specific segment and presentations are made to the Executive Board each month. The MIS contains information not only on financial performance but also on business activity, margins, risk, operational indicators, and human resources. In addition, it includes market watches. At each Board of Directors meeting, the CEO provides updates on the budget and the operating environment based on the MIS reports. In addition, MIS summary reports are presented to the Board every quarter.

No member of the Board of Directors belongs to the Executive Board or exercises any management function whatsoever at the Bank or its subsidiaries, in compliance with the principle of independence stipulated in Swiss banking regulations.

#### Internal Audit Department

The Internal Audit Department is a constituent entity of BCV pursuant to Article 14 of the Articles of Incorporation.<sup>(i)</sup> It reports directly to the Board of Directors. It performs regular audits of all the Bank's operations and has an unlimited right to access information for this purpose. Its organization, sphere of operations, procedures, and cooperation with the external auditors are defined in its regulations. The Department is independent of the Executive Board. Its responsibilities extend to all entities directly or indirectly controlled by the Bank in the areas of banking, finance, and IT.

Every year, the head of the Internal Audit Department coordinates with the external auditors to draw up a six-year plan. That annual, multi-year audit plan is discussed with the executive boards of the parent company and BCV Group companies, approved by the Audit and Risk Committee, and submitted for information purposes to the Board of Directors. It may be changed during the year by the head of the Internal Audit Department, subject to approval by the Audit and Risk Committee.

The Internal Audit Department has complete freedom in preparing and executing its tasks and presenting its conclusions. After completing its work, the Department submits detailed audit reports to the Executive Board, the Audit and Risk Committee, and the Board of Directors and provides copies to the external auditor, with which it shares all of its conclusions. It also draws up half-yearly activity reports, which include an overview of all ongoing auditing activities within BCV Group. The report is intended for the Audit and Risk Committee and is also discussed at meetings of the Executive Board and the Board of Directors.

Supervision and regular evaluations of the Internal Audit Department are delegated to the Audit and Risk Committee. Every year, the Committee assesses the Department's cooperation with the external auditor, decides whether the Department is efficient and has the necessary resources and appropriate skills, and ensures that it performs its activities independently and objectively. The Audit and Risk Committee also has an objective external audit carried out at least once every five years, in accordance with international standards. This audit looks at all of the Internal Audit Department's systems and activities; the most recent one was conducted in 2021 and found that the Bank is in compliance with the standards issued by the Institute of Internal Auditors (IIA) and with the requirements of FINMA Circular 2017/01. Lastly, the Internal Audit Department is required to regularly develop and present a five-year internal audit strategy to the Risk and Audit Committee for approval; the most recent one was approved in 2019. The strategy is discussed at the meetings of the Executive Board and the Board of Directors and is communicated to the boards of other BCV Group companies.

The head of the Internal Audit Department attends all meetings of the Audit and Risk Committee, as well as meetings of the Executive Board and Board of Directors when required.

#### 4. Executive Board

#### 4.1 Members of the Executive Board

The CEO and other members of the Executive Board work under an employment contract with a 12-month notice period.

Information about members of the Executive Board at 31 December 2023 can be found on the following pages (NB: pursuant to Article 27 of the Articles of Incorporation<sup>(i)</sup> only the CEO is appointed by the Vaud Cantonal Government, while the other members are appointed by the Board of Directors).

Name Year of birth Nationality	Position and start date	Education	Career experience
Pascal Kiener 1962 Swiss citizen	CEO since 1 May 2008 and CFO from 1 June 2003 until 31 December 2008	MSc in mechanical engineering from the Swiss Federal Institute of Technology in Lausanne (EPFL) in 1985 MBA from INSEAD in Fontainebleau in 1992	Between 1985 and 1991, Mr. Kiener worked as an engineer for Fides Informatics in Zurich and Hewlett Packard in Geneva. In 1993, he joined the consulting firm McKinsey & Company. In 2000, he was made partner and a member of the Management Committee of McKinsey Switzerland. He acquired experience in financial services, and in banking in particular, during these years as an advisor for leading financial institutions in Switzerland and other European countries. He managed large projects involving strategy, risk management, controlling, and business process re-engineering. Mr. Kiener joined BCV as CFO on 1 June 2003 and was appointed CEO on 1 May 2008.
Andreas Diemant 1968 Swiss citizen	Member of the Executive Board with responsibility for the Corporate Banking Division since 1 September 2017	BSc in business administration from the Bern University of Applied Sciences Executive MBA from the Universities of Bern and Rochester	Mr. Diemant began his career in insurance, working for Zürich Versicherungs-Gesellschaft and subsequently for La Suisse Assurances in Lausanne. He moved into banking in 1994 when he took a position at UBS in corporate banking for Switzerland's Mittelland region. Mr. Diemant then rose through the ranks across all corporate segments to reach the position of head of Institutional Clients, Switzerland & Global Asset Servicing. On 1 September 2017, he joined BCV's Executive Board as head of the Corporate Banking Division.
Christian Meixenberger 1960 Swiss citizen	Member of the Executive Board with responsibility for the Business Support Division since 1 January 2017	Degree in electronic engineering from the University of Neuchâtel in 1987 MBA from the University of Lausanne in 1993	From 1987 to 1993, Mr. Meixenberger worked as a software engineer at the Swiss Center for Electronics and Microtechnology (CSEM) in Neuchâtel before joining Credit Suisse in Geneva, where he was in charge of business processes and IT. In 1997, he became head of IT at Banque Cantonale de Fribourg. He was then appointed to that bank's Executive Board as head of the Services Division in 2000. He took up his position as head of BCV's Business Support Division on 1 January 2017.
Thomas W. Paulsen 1965 Swiss citizen	CFO, member of the Executive Board with responsibility for the Finance & Risks Division since 1 January 2009	Degree in economics from the Business and Economics Faculty of the University of Lausanne in 1988 MSc in economics from the London School of Economics in 1989 PhD in economics from the University of Lausanne in 1992	Mr. Paulsen started his career in energy trading. In 1995, he joined the consulting firm McKinsey & Company, where he was elected Principal Associate in 2000. During his time at McKinsey, he managed a large number of strategic projects for financial institutions and major energy companies in Switzerland and throughout Europe, focusing particularly on the risk management aspects. Mr. Paulsen joined BCV in July 2002 as Chief Risk Officer (CRO), and in this capacity created and led the Risk Management Department. He was named CFO and head of the Finance & Risks Division on 1 January 2009.
Bertrand Sager 1966 Swiss citizen	CCO, member of the Executive Board with responsibility for the Credit Management Division since 15 February 2010	Master of Law from the University of Lausanne in 1990 Advanced Management Certificate from INSEAD in Fontainebleau in 2007	Mr. Sager began his career at Credit Suisse in 1991, where he was involved in various lending activities. He joined BCV in 1998 and was appointed to lead BCV's Credit Recovery Management Department in 2003. In this position, he played a key role in strengthening the Bank's balance sheet by reducing the volume of impaired loans. In addition, as a member of the Executive Board's Credit Committee since 2008, he has acquired a thorough understanding of BCV's lending activities. Mr. Sager was named Chief Credit Officer and appointed to the Executive Board with responsibility for the Credit Management Division as of 15 February 2010.

José François Sierdo 1963 Swiss citizen	Member of the Executive Board with responsibility for the Retail Banking Division since 3 March 2014	Degree in economics and business administration from the Business and Economics Faculty of the University of Lausanne in 1992 MBA from IMD in Lausanne in 2001	Mr. Sierdo began his banking career in 1993 in retail banking at UBS. He went on to do project finance in New York and lending in Zurich before working at Lombard Odier & Cie from 1998 to 2002. He then returned to UBS, where he held key managerial positions in retail, private, and corporate banking, including head of Private Banking for French-speaking Switzerland, CEO of UBS Luxembourg, and head of Corporate Clients for Switzerland. Before becoming a banker, he was a military pilot and a member of the Swiss Air Surveillance Wing. He joined BCV's Executive Board as head of the Retail Banking Division on 3 March 2014.
Christian Steinmann 1971 Swiss citizen	Member of the Executive Board with responsibility for the Private Banking Division since 1 December 2022	Swiss certified fiduciary advisor and Swiss certified tax expert in 2002 MBA from the New York University Stern School of Business, HEC Paris, and London School of Economics in 2012	Mr. Steinmann began his career at the Vaud Cantonal Tax Administration in 1987. He then moved to Credit Suisse in 1995, where he worked in wealth planning for private banking clients and SMEs. After holding various management positions in the private banking division, Mr. Steinmann became responsible for all private clients for the greater Lausanne area in 2013, then regional head of private banking for French-speaking Switzerland in 2017. In 2020, he was also named regional head of French- speaking Switzerland. He took up his position as head of the Private Banking Division on 1 December 2022.
Fabrice Welsch 1966 Dual Swiss and French citizen	Executive Board	Graduate of the École Nationale de la Statistique et de l'Administration Économique (ENSAE) in Paris, 1989 Master of Advanced Studies in Finance, 1990 Certified actuary, 1996 Executive MBA from the Centre for Advanced Studies in Insurance (CHEA), 2002 Graduate of the Swiss Finance Institute (Senior Management Program in Banking), 2009	After working briefly for the International Trade Centre, Mr. Welsch joined BNP Paribas as a financial controller and actuary. In 1996, he became the chief actuary at Phenix Assurance (Allianz Group) before becoming the company's head of life insurance, IT, and external partnerships. Mr. Welsch joined BCV on 1 January 2004 as head of the Bank's occupational pension and financial planning department. Under his leadership, the department has gained recognition as a center of expertise in this area. He took up his position as head of the Asset Management & Trading Division on 1 January 2021.

Pascal Kiener CEO



#### Christian Meixenberger

Member of the Executive Board, Head of Business Support





Fabrice Welsch Member of the Executive Board, Head of Asset Management & Trading



Andreas Diemant Member of the Executive Board, Head of Corporate Banking





**Thomas W. Paulsen** Member of the Executive Board, CFO, Head of Finance & Risks

Jose F. Sierdo Member of the Executive Board, Head of Retail Banking



**Bertrand Sager** Member of the Executive Board, Head of Credit Management



**Christian Steinmann** Member of the Executive Board, Head of Private Banking

#### 4.2 Other activities and business relations (at 31 December 2023)

Executive Board members also perform the following functions:

Pascal Kiener	<ul> <li>Member of the Board of Directors and the Board of Directors Committee of the Swiss Bankers Association</li> <li>Member of the Board of Directors and the Board Committee of the Union of Swiss Cantonal Banks</li> <li>Member of the Board of Directors and the Steering Committee of the Vaud Chamber of Commerce and Industry</li> <li>Chair of the Fonds de Prévoyance en Faveur du Personnel de la BCV</li> <li>Member of the Board of the BCV Foundation</li> <li>Member of the Board of the Geneva Financial Center Foundation</li> <li>Member of the Foundation Board of the Swiss Finance Institute, Zurich</li> <li>Member of the Strategic Advisory Board of the Swiss Federal Institute of Technology in Lausanne (EPFL)</li> <li>Member of the Foundation Board of Foot Avenir, Paudex</li> <li>Member of the CHUV (Lausanne University Hospital) Foundation Board, Lausanne</li> <li>Member of the Enterprise for Society (E4S) Advisory Board, Lausanne</li> </ul>
Andreas Diemant	Committee member of the Chambre Vaudoise Immobilière
Christian Meixenberger	<ul> <li>Member of the Board of Directors and the Audit and Risk Committee of Viseca Holding SA</li> <li>Member of the IT Infrastructure Committee of the Canton of Fribourg</li> </ul>
Thomas W. Paulsen	<ul> <li>Vice Chair of the Board of Directors and member of the Audit and Risk Committee of Piguet Galland &amp; Cie SA</li> <li>Chair of the Swiss Cantonal Bank Issuing Committee</li> <li>Member of the Board of Directors of the Swiss Cantonal Banks' Central Mortgage Bond Institution</li> <li>Member of the Foundation Board of the Caisse de Pensions de la Banque Cantonale Vaudoise</li> <li>Member of the Board of the Fonds de Prévoyance en Faveur du Personnel de la BCV</li> <li>Member of the Foundation Board of ISREC</li> </ul>
Bertrand Sager	<ul> <li>Member of the Board of Directors of GEP SA</li> <li>Member of the Board of the Caisse de Pensions de la Banque Cantonale Vaudoise</li> <li>Chair of the Board of the Fondation de Prévoyance en Faveur de l'Encadrement Supérieur de la BCV</li> <li>Member of the Board of the Fonds de Prévoyance en Faveur du Personnel de la BCV</li> <li>Member of the Board of Directors and Treasurer of the Vaud Banking Association</li> <li>Member of the Board of Directors and Treasurer of the Vaud Foundation for Banking Education</li> <li>Judge for property disputes at the Eastern Vaud District Court</li> <li>Member of the Management Committee of the Fonds Cantonal de Lutte Contre la Précarité</li> </ul>
José F. Sierdo	Member of the Board of Directors of TWINT AG and TWINT Acquiring AG
Christian Steinmann	Member of the Board of the Institut Supérieur de Formation Bancaire (ISFB)
Fabrice Welsch	<ul> <li>Member of the Board of Directors and the Audit and Risk Committee of Banque Cantonale du Jura, Porrentruy</li> <li>Member of the Board of Directors of Gérifonds, Lausanne</li> <li>Member of the Tax Committee of the Vaud Chamber of Commerce and Industry (CVCI)</li> <li>Member of the Board of the Caisse de Pensions de la Banque Cantonale Vaudoise</li> <li>Chair of the Board of BCV Fondation Epargne 3 (until 31 December 2023)</li> <li>Chair of the Board of BCV Fondation de Libre Passage (until 31 December 2023)</li> </ul>

#### Internal organization of the Executive Board

The Executive Board may delegate its powers and duties as provided for in the by-laws, subject to applicable laws, Swiss Bankers Association agreements, circulars issued by FINMA and other supervisory authorities, and directives of the Board of Directors.

In particular, the Board may appoint committees to prepare and implement its decisions, make decisions, and oversee various matters. The Executive Board has set up several committees, each of which consists of a chair and members appointed for an indefinite period by the Board and drawn from its own ranks or among senior executives.

In accordance with BCV's by-laws, the CEO has a right of veto, which must be duly recorded when used. In such cases, the CEO must inform the Chair of the Board of Directors.

Committee name, composition (at 31 December 2023)	Main roles
<b>Risk Management Committee</b> Thomas W. Paulsen (Chair) Pascal Kiener Andreas Diemant Bertrand Sager Fabrice Welsch Maxime Mermier	<ul> <li>Submits risk management policy and strategy proposals to the Executive Board for approval by the Board of Directors</li> <li>Ensures risk management and control processes are implemented and updated for the entire Bank and for all risk categories</li> <li>Monitors the Bank's overall risk profile</li> <li>Steers all the Bank's risk management projects</li> </ul>
Asset and Liability Management Committee (ALCO) Pascal Kiener (Chair) Thomas W. Paulsen Christian Steinmann Andreas Diemant José François Sierdo Christopher Cherdel Bruno Férolles Sébastien Gyger	<ul> <li>Examines the exposure of the banking book to interest-rate risk and exchange-rate risk, as well as the Bank's exposure to liquidity risk</li> <li>Manages interest-rate-risk exposure on the balance sheet</li> <li>Manages the Bank's liquidity and funding</li> </ul>
<b>Credit Committee</b> Bertrand Sager (Chair) Pascal Kiener Andreas Diemant José François Sierdo Eric Longchamp	<ul> <li>Submits proposals concerning the Bank's lending policy, technical standards, and regulations governing lending authority to the Executive Board for approval by the Board of Directors</li> <li>Makes decisions on the granting of lending authority</li> <li>Makes decisions regarding the granting and renewing of major lending facilities, within the limits of its powers</li> <li>Monitors the Bank's loan portfolio, particularly the sector breakdown</li> <li>Oversees credit-limit and overdraft management</li> </ul>
Information Technology Committee Christian Meixenberger (Chair) Pascal Kiener Thomas W. Paulsen José François Sierdo Martin Dion Serge Messin Denys Papeil	<ul> <li>Submits IT strategy proposals and ensures that the strategy is aligned with BCV's overall business strategy</li> <li>Makes decisions concerning BCV's IT sourcing strategy and ensures that strategy is correctly implemented</li> <li>Establishes the budgetary framework and medium-term plan</li> <li>Manages all aspects of the IT budget</li> <li>Stays informed about major IT incidents and corrective measures that are planned or have been taken</li> <li>Monitors strategic projects carefully and the Bank's project portfolio and IT developments more broadly</li> <li>Oversees relations with suppliers, particularly for FINMA outsourcing contracts or major contracts</li> </ul>

#### 4.3 Limits on external mandates

Article 29 of the Articles of Incorporation<sup>(i)</sup> sets out limits on the number of positions outside BCV that may be held by members of the Executive Board. In short, the maximum number of positions on the boards of directors of legal entities other than the Bank that must be recorded in the Commercial Register or a similar register abroad is five, two of which may be held in publicly traded companies. These limits do not apply to positions at companies within the Group, companies in which the Bank holds a material interest, real-estate companies, pension funds, associations, foundations, and unpaid positions.

No member of the Executive Board exceeded either of those limits in 2023.

#### 4.4 Management contracts

The Bank has not entered into any management contracts.

#### 5. Compensation, shareholdings, and loans

### 5.1 Philosophy and principles underpinning BCV's compensation system

BCV is a universal bank with solid local roots that offers a large selection of products and services to both individuals and businesses. For this reason, it employs a wide range of profiles and skills in order to provide its customers with high-quality service. BCV offers attractive working conditions and a competitive compensation system designed to promote employee skills development and professionalism, and to attract and retain the talent that is integral to its long-term success and sustainable approach to doing business.

#### BCV's values

The Bank has defined four values that are central to its strategy and culture: responsibility, performance, professionalism, and close ties with customers and the broader community. The Bank's leadership believes that a key to long-term success is ensuring that all employees share a common culture built around core values. These values underpin all employees' actions, including their interactions with customers and colleagues. These values are also an integral part of employee performance reviews.

#### BCV's strategic plan: vista

BCV's current strategy – *vista* – was rolled out in 2019 and builds on those enacted in previous years. This strategy aims to maintain the positive trend that the Bank's business lines have been experiencing over the past few years. It is designed to position the Bank to respond to the main challenges it will face in the coming years. Its focus areas include:

- continuing to improve **service quality** along the entire value chain to create an even better customer experience
- enhancing the Bank's **distribution channels** (branches, digital services, and call centers) to give customers an integrated omnichannel experience
- capturing **more of the cross-selling potential** inherent in BCV's universal bank business model
- implementing **operational improvements** through targeted measures
- increasing BCV's attractiveness as an employer and fostering continuous skills development among its employees
- sharpening the Bank's focus on corporate social responsibility (CSR) measures, including a wider range of sustainable banking products, socially responsible investment options, and mortgage solutions.

To ensure that the entire Bank – from the Executive Board on down – is working to execute this strategy, each employee is given individual performance objectives that stem directly from the focus areas set out in *vista*.

#### Performance reviews

BCV's performance review system is designed to help manage individual and team performance. This includes:

- encouraging employees to give their best in the workplace
- promoting a performance-based corporate culture
- recognizing employees for their performance
- promoting skills development
- fostering behavior that aligns with BCV's core values.

At an initial, mid-year review, line managers assess the progress made toward the main performance objectives set for each employee at the beginning of the year. The final performance review is carried out at the end of the year and covers four main points:

- the extent to which the performance objectives set at the beginning of the year were achieved
- the degree to which the position requirements, i.e., the responsibilities inherent in the post, were fulfilled
- whether the Bank's values were upheld and the appropriate behaviors demonstrated
- whether specific skills were acquired, if applicable.

#### Equal pay

BCV's compensation system guarantees equal pay regardless of origin or gender, in accordance with the principles set out in the Swiss Federal Act on Gender Equality (GEA).

Beyond meeting Swiss legal requirements, BCV was awarded the Fair-ON-Pay+ certification by Comp-On SA and SGS. This certification, which is valid for four years and includes a follow-up audit in the third year, recognizes the Bank's equal pay practices over the long term.

#### Say on pay

As stated in section 5.4 below, shareholders have been able to vote on the compensation of the Board of Directors and the Executive Board at the Annual Shareholders' Meeting since 2014. Specifically, shareholders vote on the fixed compensation of these bodies for the period from one Meeting to the next. The annual performance-based compensation for the entire Executive Board for the previous year and the number of shares available as longterm performance-based compensation under the plan beginning in the current financial year are also subject to votes at the Meeting.

#### Unauthorized compensation

Payment of the following types of compensation to members of the Board of Directors or the Executive Board is not authorized:

- any and all types of severance pay, although compensation due until the end of the contractual relationship is authorized
- advance payments
- success fees on the transfer or takeover of all or part of a company by the Bank or by companies controlled directly or indirectly by the Bank.

Payment of any of the above types of compensation to members of the Board of Directors or the Executive Board of the Bank by other companies that are directly or indirectly controlled by the Bank is also not authorized.

#### Benchmarks and external consultants

In order to keep compensation in line with the market, every year the Bank participates in a salary survey carried out by specialized firm Willis Towers Watson. The survey is used to produce statistics on salary trends for virtually all banking positions, and they provide these numbers to BCV.

In 2023, apart from these statistical sources, the Bank did not call on the services of any other external consultants in order to determine the amounts that would be paid at each level of responsibility within the Bank, or to modify its compensation system. The Bank did not carry out any comparative studies on the compensation of the Executive Board last year.

#### 5.2 Components of the compensation system

The components of the compensation system are base salary, annual performance-based compensation, and the employee share-ownership plan. In addition, the members of the Executive Board and department heads are eligible for long-term performance-based compensation.

No stock-option plans are offered as part of compensation.

Base salary	Annual perfor- mance- based compen- sation	Long-term perfor- mance- based compen- sation	Share- owner- ship plan
$\checkmark$			
$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
$\checkmark$	1	$\checkmark$	$\checkmark$
$\checkmark$	1		$\checkmark$
		salary perfor- mance- based compen-	salary perfor- perfor- mance- mance- based based compen- compen-

	Cash	BCV shares
Board of Directors	-	-
Executive Board	70%	30% with at least a 5-yr lock-up period
Department heads	70%	30% with at least a 5-yr lock-up period
All other employees	> CHF 21,000: Choice of 100% or 70%	Choice of 0% or 30% with a 3-yr lock-up period
	< CHF 21,000: 100%	0%

#### Base salary

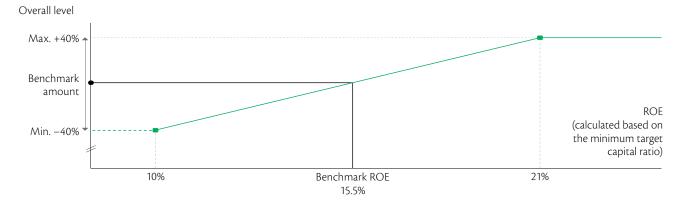
The base salary is the core component of compensation for all Bank employees. It is set individually, taking into account the person's job description, scope of responsibilities, and experience, as well as market values for equivalent positions obtained through salary surveys of a group of comparable companies.

#### Annual performance-based compensation

Annual performance-based compensation is compensation that varies each year based on the Bank's financial performance, adjusted following a qualitative evaluation. It is allocated to each employee on the basis of their individual year-end evaluation and the overall level of annual performance-based compensation allotted to their division and department. Financial performance is measured by the return on equity (ROE), calculated taking shareholders' equity at the minimum target capital ratio of 13%. The overall level of annual performance-based compensation is calibrated to a benchmark amount. It varies linearly within a range of +/-40% of the benchmark amount, based on the Bank's ROE.

The *qualitative evaluation* measures the achievement of objectives stemming directly from the strategic plan *vista* and the completion of key projects; it is used to adjust the overall level of annual performance-based compensation within a range of +/-20%.

#### Annual performance-based compensation - Financial performance



A portion of annual performance-based compensation is allocated in BCV shares with a lock-up period of between three and ten years, depending on the employee's level of responsibility. All BCV shares allocated for annual performance-based compensation are acquired by the Bank on the Swiss stock exchange in advance at market price, over several trading days. No new market shares are issued, so there is no shareholder dilution.

#### Long-term performance-based compensation

The purpose of long-term performance-based compensation is to further long-term strategic development by generating lasting shareholder value and achieving the Bank's strategic objectives. Only members of the Executive Board and department heads are eligible for long-term performancebased compensation, which is paid exclusively in BCV shares. Based on the overall share allocation, all eligible employees with the same level of responsibility receive the same number of shares; no distinctions are made between employees in the same category.

The share allocation for long-term performance-based compensation is determined based on the extent to which the financial objective and the strategic and qualitative objectives set at the start of each three-year plan have been achieved, with a new plan beginning each year.

The *financial objective* is measured in terms of economic profit, which is calculated on the basis of the profit generated after deducting the cost of equity using an approach that factors in the Bank's risk level. The Bank's three-year plan is considered fully executed if it generates the targeted level of economic profit, in which case 100% of the plan's share allocation can be distributed. However, if economic profit is below 60% of the target, the share allocation linked to financial performance is reduced to zero.

The share allocation is then adjusted to reflect the extent to which the *strategic and qualitative objectives* have been achieved. These objectives relate to implementing the Bank's strategy and driving change within its operations. An overall evaluation of the Bank's achievement of its strategic and qualitative objectives is used to adjust the share allocation linked to financial performance. However, the number of shares distributed can never exceed 100% of the share allocation set for each plan.

Overall evaluation of strategic and qualitative objectives	Adjustment factor
Objectives achieved greatly above expectations	+40%
Objectives achieved above expectations	+20%
Objectives achieved	0%
Objectives partially achieved	-20%
Objectives not achieved	-40%

Starting in 2023, the long-term performance-based compensation plans now include a malus provision. If an employee eligible for long-term performance-based compensation commits a serious breach of BCV's internal regulations or of professional standards, that person will be excluded from all ongoing plans under which they could have expected to receive BCV shares.

All BCV shares allocated for long-term performance-based compensation are acquired by the Bank on the Swiss stock exchange in advance at market price, over several trading days. No new market shares are issued, so there is no shareholder dilution.

#### Employee share ownership

An in-house subscription program is offered to all BCV employees each year in order to promote employee share ownership, which is considered an essential element of staff loyalty and identification with the Bank. This program entitles employees to subscribe shares at a reduced price. The number of shares that may be purchased under this program is determined by the level of responsibility inherent in an employee's position and can range from 100 to 1,000 shares. The subscription price is set every year by the Board of Directors, typically by subtracting a fixed amount of around CHF 15 from the current share price.

With the aim of promoting a medium-term vision, the shares subscribed under this plan are subject to a three-year lock-up period.

All BCV shares allocated for employee share ownership are acquired by the Bank on the Swiss stock exchange in advance at market price, over several trading days. No new market shares are issued, so there is no shareholder dilution. Members of the Board of Directors do not take part in the employee share-ownership plan.

#### Other compensation

BCV does not pay sign-on bonuses to compensate new hires for any loss of bonus due to changing jobs. This policy applies for hires at all levels of responsibility, including the Executive Board.

A seniority bonus equivalent to a month's salary is payable to all employees when they complete 10, 20, 30, or 40 years' service at BCV. Employees may opt to take extra vacation, i.e., up to 20 days for full-time staff, instead of the bonus, or they may opt to take half the bonus and half the extra vacation days. Members of the Executive Board must take their seniority bonus in the form of vacation days.

An amount for incidental expenses is paid to department heads and members of the Executive Board.

#### Occupational pension plans

Pursuant to the Federal Act on Occupational Retirement, Survivors' and Disability Pension Plans of 25 June 1982, the Caisse de Pensions de la Banque Cantonale Vaudoise (the "Pension Fund") insures BCV's employees against the economic consequences of retirement, disability, and death.

The Pension Fund is an occupational pension institution independent from BCV. It is run by a pension board made up of at least six members, half of whom are appointed by the Bank and half of whom are elected by insured members. Its assets mainly comprise members' regulatory and voluntary contributions, the employer's regulatory and voluntary contributions, and the Pension Fund's investment income. The Pension Fund's assets are managed by the pension board in accordance with the commonly accepted principles of sound asset management, with the goal of obtaining the highest possible return while ensuring a careful distribution of risk.

Joining the Pension Fund is mandatory for all permanent and temporary employees and for all members of BCV's Board of Directors who have not yet reached retirement age or who are not receiving retirement benefits.

Senior executives (i.e., employees at management levels C, D, or E) and members of the Board of Directors insured with the Pension Fund are also members of the Fondation

de Prévoyance Complémentaire de la Banque Cantonale Vaudoise (the "Supplementary Fund").

The Supplementary Fund is run by a pension board made up of at least four members, half of whom are appointed by the employer and half of whom are elected by insured members.

The Supplementary Fund also has a separate pool of assets mainly comprising members' regulatory and voluntary contributions, the employer's regulatory and voluntary contributions, and the Supplementary Fund's investment income. The Supplementary Fund's assets are managed in accordance with recognized principles and in compliance with the provisions of federal investment law.

The Fonds de Prévoyance en Faveur du Personnel de la BCV is an employer-operated fund that assists BCV employees in dealing with the economic consequences of old age, disability, illness, and early retirement.

#### 5.3 Compensation paid in 2023

#### **Board of Directors**

BCV's compensation system is designed in part to guarantee the independence of the Board of Directors in carrying out its various oversight and organizational functions. To this end, the members of the Board of Directors receive only fixed compensation composed of fees, compensation for sitting on the various committees, and expenses. Members of the Board do not receive separate annual variable performance-based compensation or long-term variable performance-based compensation.

The Bank does not make any occupational-pension contributions for the seven members of the Board of Directors. By law and in accordance with pension-fund regulations, members of the Board of Directors who are not receiving retirement benefits must join the Caisse de Pensions de la Banque Cantonale Vaudoise and pay all of their occupational-pension contributions themselves.

Overall fixed compensation between one Shareholders' Meeting and the next is subject to approval at the Shareholders' Meeting. In 2023, 98.98% of voting shareholders approved a maximum of CHF 1.4m in fixed compensation for the members of the Board of Directors for the period ending at the next Shareholder's Meeting on 25 April 2024. Details of the compensation paid to the members of the Board of Directors in 2023 can be found in the tables on page 190.

In order to strengthen the Board of Directors' commitment to the Bank's long-term development, each member is required to own a minimum of 1,000 BCV shares. These shares must be acquired before the end of the member's first term and held throughout any subsequent terms served. Each member must acquire the shares on the market using their own funds and is not offered a preferential price.

Serving members of the Board of Directors are not granted any preferential terms for banking services. The Bank may grant loans and credits to members of the Board of Directors on the same terms and conditions as those granted to customers.

#### **Executive Board**

Members of the Executive Board receive a base salary, annual performance-based compensation, long-term performance-based compensation, and incidental expenses. Members of the Executive Board may also take part in the annual employee share-ownership plan.

Details on the compensation paid to the members of the Executive Board in 2023 are given on page 191.

#### Base salary

The base salary of each member of the Executive Board is set individually, taking into account the person's experience, job description, and scope of responsibilities, as well as market values for equivalent positions.

The base salary is paid exclusively in cash, in 12 monthly installments.

#### Annual performance-based compensation

All members of the Executive Board are eligible for annual performance-based compensation.

Annual performance-based compensation paid to members of the Executive Board cannot exceed 100% of their base salary.

30% of the performance-based compensation for Executive Board members must be taken in BCV shares

with a lock-up period of between five and ten years, according to each Executive Board member's choice.

For the 2023 financial year, these shares will be allocated at the closing price on 6 May 2024, subject to shareholder approval of Executive Board compensation at the Annual Shareholders' Meeting. Based on the amount submitted to shareholders at the Annual Shareholders' Meeting, the ratio of the annual performance-based compensation to the base salary will be 95.5% for the 2023 financial year.

#### Long-term performance-based compensation

All members of the Executive Board are eligible for longterm performance-based compensation. At the start of each plan, the maximum number of BCV shares that can be allocated to the Executive Board cannot exceed a total value of CHF 1.2m (rounded), or CHF 150,000 for each Executive Board member.

The 2021–2023 plan, which ended on 31 December 2023, was based on the Bank's cumulative economic profit and the following strategic and qualitative objectives:

- growing the Bank's customer base in line with population growth in Vaud
- evolving the Bank's digital banking/multichannel services in line with its position as a "smart follower"
- improving service quality indicators under the Bank's "Smile" system
- strengthening the Bank's CSR/sustainability strategy
- achieving greater gender equality in management positions.

Economic profit reached 176% of the objective. In addition, the Board of Directors determined that the strategic and qualitative objectives were achieved.

For the plan ending on 31 December 2023, 12,631 shares were set aside for the members of the Executive Board, corresponding to a value of CHF 1,199,945 on the date on which the Board of Directors made its decision. After assessing the degree to which the objectives were achieved and taking into account the departure of an Executive Board member, 11,046 shares were distributed, equal to 87.5% of the total number approved at the 2021 Annual Shareholders' Meeting.

A new three-year plan, for which 14,296 shares have been set aside as approved by 95.60% of voting shareholders at the 2023 Annual Shareholder's Meeting, began in 2023.

#### Employee share ownership

Executive Board members have the right to subscribe at most 1,000 shares at a subscription price set every year by the Board of Directors. With the aim of promoting a medium-term vision, the shares are subject to a three-year lock-up period.

#### Other employees

Compensation for non-executive employees includes the following components:

- base salary
- annual performance-based compensation
- long-term performance-based compensation (only for department heads)
- employee share-ownership plan.

#### Base salary

The base salary of each employee is set according to the job description and in line with current market practice. Salary increases depend on the extent to which skills-development objectives have been achieved.

The base salary is paid out in cash, in 13 monthly installments.

#### Annual performance-based compensation

All employees are eligible for annual performance-based compensation, provided their contracts have not been terminated. The overall level of annual performancebased compensation is broken down by division and then by department. Each employee then receives annual performance-based compensation based on their annual performance review. The annual performance review results in an overall evaluation on a scale from one to five, where one corresponds to "does not meet expectations" and five to "greatly exceeds expectations." Each score and level of employee responsibility corresponds to an authorized range of annual performance-based compensation.

Market value of distributed shares	Market value (per share)	Number of shares distributed	Initial cost of the plan for the Bank	Average cost per share	Number of shares set aside	Year distributed	Performance period	Starting year
1,230,390	810.00	1,519	1,200,089	690.50	1,738	2020	2017 to 2019	2017
1,428,800	95.00 <sup>1</sup>	15,040¹	1,197,184	796.00	1,504	2021	2018 to 2020	2018
1,038,220	74.00 <sup>1</sup>	14,030¹	1,198,688	797.00	1,504	2022	2019 to 2021	2019
1,003,444	83.90 <sup>1</sup>	11,960¹	1,198,800	810.00	1,480	2023	2020 to 2022	2020
1,168,667	105.80	11,046	1,199,945	95.00	12,631	2024	2021 to 2023	2021

Overview of long-term performance-based compensation plans for the Executive Board

<sup>1</sup> Number of shares and market value adjusted for the 10-for-1 stock split on 28 May 2020

All employees are given the opportunity to express their level of satisfaction with their work situation over the past year and their career-development interests. This information is made available to their line manager and discussed during their review.

For department heads, 30% of annual performance-based compensation must be taken in BCV shares with a lockup period of five to ten years. Other employees receiving annual performance-based compensation of CHF 21,000 or more may opt for full payment in cash, or 70% in cash and 30% in BCV shares with a lock-up period of three years. In the latter case, BCV increases the amount paid in shares by 30%. For the 2023 financial year, these shares will be allocated at the closing price on 14 March 2024. All other employees receive full payment of their annual performance-based compensation in cash.

#### Long-term performance-based compensation

Department heads receive long-term performance-based compensation on the same terms as Executive Board members.

#### *Employee share ownership*

All BCV employees may subscribe BCV shares at a reduced price. The number of shares that may be purchased is determined by the level of responsibility inherent in an employee's position and can range from 100 to 1,000 shares. The subscription price is set every year by the Board of Directors. With the aim of promoting a medium-term vision, the shares are subject to a three-year lock-up period.

#### 5.4 Governance

#### Compliance with regulations

All Bank employees work in Switzerland and sign an employment contract governed by the Swiss Code of Obligations and federal legislation on employment and social insurance, including the related implementing ordinances.

In complying with Swiss federal law, the Bank undertakes to fulfill the commitments made by Switzerland with regard to the international conventions and standards issued by the International Labour Organization, particularly in the areas of forced labor and child labor. BCV is a corporation organized under public law that is exempt from the provisions of the Swiss Code of Obligations (CO) applicable to business corporations, in accordance with Article 763, paragraph 2, of the CO.

Nevertheless, shareholders attending the 1 May 2014 Annual General Meeting approved the recommendation of the Board of Directors to incorporate provisions into the Articles of Incorporation<sup>(i)</sup> regarding the duties of the Compensation, Promotions and Appointments Committee (Article 30a of the Articles of Incorporation<sup>(i)</sup>), the length of the employment contracts of the members of the Executive Board (Article 28, paragraph 2, of the Articles of Incorporation<sup>(i)</sup>), the compensation structure (Article 30b of the Articles of Incorporation<sup>(i)</sup>), the approval of compensation (Article 30c of the Articles of Incorporation<sup>(i)</sup>), and unauthorized compensation (Article 30d of the Articles of Incorporation<sup>(i)</sup>).

#### Entities responsible for compensation

#### Shareholders' Meeting

Each year at the Shareholders' Meeting, shareholders approve the total maximum amount of fixed compensation for the Board of Directors and the Executive Board up to the following Meeting. They also approve the total amount of annual performance-based compensation for the Executive Board for the past financial year, and the maximum total number of BCV shares available for long-term performance-based compensation under the plan beginning in the current year.

#### Board of Directors

The Board of Directors determines the Bank's compensation policies and corresponding payroll budget. It determines how the compensation system is implemented, in particular by making adjustments to base salaries, the overall levels of annual performance-based compensation, the number of shares that can be individually subscribed through the employee share-ownership plan, and the objectives to be met in connection with long-term performance-based compensation.

The Board of Directors sets the compensation of its members and the CEO. On the recommendation of the Compensation, Promotions and Appointments Committee, it also sets the compensation of the other members of the Executive Board.

*Compensation, Promotions and Appointments Committee* In accordance with its committee regulations, the Compensation, Promotions and Appointments Committee analyzes all matters and proposals relating to compensation policies put forward by the Executive Board and makes recommendations to the Board of Directors for decision.

The Committee assesses the performance of the CEO in the CEO's absence, reviews the CEO's assessment report on members of the Executive Board, and makes recommendations to the Board of Directors on the compensation of Board members, the CEO, and the other members of the Executive Board.

#### Executive Board

The Executive Board examines and makes recommendations on all matters of compensation policy to the Compensation, Promotions and Appointments Committee, taking into account the Bank's business strategy and objectives.

#### CEO

The CEO sets annual objectives for each member of the Executive Board and assesses the extent to which they have been achieved at the end of the financial year. The CEO also determines the individual compensation of the other members of the Executive Board and recommends that compensation to the Compensation, Promotions and Appointments Committee for approval by the Board of Directors.

#### Human Resources

The Human Resources Department works with the CEO to put forward proposals to the Executive Board on all aspects of compensation policy. The Department is responsible for implementing the decisions taken by the Board of Directors and the Executive Board and for ensuring that compensation is accurately booked. These bookings are also reviewed each year by an external auditor.

#### 5.5 Transparency concerning compensation, shareholdings, and loans by issuers with their registered office abroad

This point does not apply to BCV.

#### 6. Shareholders' rights

#### Article 18 of the Articles of Incorporation – Voting Rights

Each share entitles the holder to one vote. No shareholder shall be entitled to vote at a Shareholders' Meeting either personally or by proxy, or to exercise associated rights, unless entered in the shareholder register. Shareholder status and the right to appoint a proxy shall be determined on the basis of the share register on the 20th day prior to the Shareholders' Meeting.

#### 6.1 Restrictions on voting rights and shareholder proxies

#### 6.1.1 Restrictions on voting rights

Restrictions on voting rights are set out in Articles 12 and 13 of the Articles of Incorporation, the main provisions of which are described below.

#### Article 12 – Shareholder register

The Bank shall recognize as shareholders only those persons validly entered in the shareholder register. Only those whose names appear in the register may exercise the rights attached to BCV shares, subject to the restrictions provided herein.

Shareholders without the right to vote may not exercise such a right or any other associated right. Shareholders with the right to vote may exercise all rights attached to the shares.

#### Article 13 – Transfers of registered shares

The transfer of any registered share and its entry in the share register shall be subject to approval by the Board of Directors. (...) If the Board of Directors does not reject the request within 20 days, the acquirer shall be recognized as a shareholder with voting rights.

The Board of Directors may refuse to register an acquirer as a shareholder with voting rights:

- a) in respect of a shareholding exceeding 5% of the Bank's share capital held by a single shareholder or group of shareholders as defined by the Financial Market Infrastructure Act (FinMIA). (...) That limit shall not apply to the Canton of Vaud or any third party to which the Canton of Vaud sells part of its shareholding, or to the takeover of a company or part of a company;
- b) if a shareholder does not expressly state, when requested to do so, that he/she has acquired the shares in his/her own name and for his/her own account;

c) if and so long as his/her recognition could prevent the Bank from furnishing proof of the shareholder base required under Swiss law.

Under Article 16 of the Articles of Incorporation<sup>(i)</sup> (convening a Shareholders' Meeting – see section 6.4 below for the text of the article), one or more shareholders together representing no less than one-tenth of the share capital may also request the convening of a Shareholders' Meeting. Shareholders representing shares with an aggregate par value of 30,000 Swiss francs may request that an item of business be entered on the agenda. The calling of a Shareholders' Meeting and the inclusion of an item of business on the agenda must be requested in writing, stating the business to be discussed and motions to be submitted.

Any individual motion requiring a vote shall be submitted to the Chair of the Board of Directors in writing at least 45 days prior to the Meeting.

At any Shareholders' Meeting convened to vote on the removal of a clause relating to restrictions on the transfer of registered shares, such removal shall be decided by an absolute majority of votes attached to the shares represented, where each share shall entitle the holder to one vote (Article 11, paragraphs 3 and 4, of the LBCV<sup>(ii)</sup>), in compliance with the rules applicable to any resolution of the Shareholders' Meeting.

#### 6.1.2 Exemptions granted during the financial year

During the 2023 financial year, no exemptions from the above restrictions were granted.

The rules governing attendance at Shareholders' Meetings are set forth in Articles 16 and 18 of the Articles of Incorporation,<sup>(i)</sup> the main provisions of which are shown in sections 6.3, 6.4, and 6.5 below.

#### 6.2 Quorum provisions

Provisions for quorums are set out in Article 19 of the Articles of Incorporation.

#### Article 19 – Quorum provisions; resolutions

The Shareholders' Meeting shall have the power to transact business irrespective of the number of shares represented.

Resolutions put to the vote shall be decided by an absolute

majority of votes attached to the shares represented, and in the event of a tie, the Chair shall have the casting vote. Shares held by the Canton do not vote on the election of members of the Board of Directors carried out pursuant to Article 15(b).

#### 6.3 Convening Shareholders' Meetings

#### Article 16 – Meetings

Shareholders' Meetings shall be convened by the Board of Directors at least once a year.

The Annual Meeting shall take place within six months of the close of the financial year at the headquarters of the Bank or at any other place in Vaud Canton as may be determined by the Board of Directors.

Special Shareholders' Meetings may be convened as often as required. (...)

A Shareholders' Meeting may, if necessary, be convened by the Auditors.

#### 6.4 Agenda

#### Article 16 (excerpt) – Meetings

One or more shareholders together representing no less than one-tenth of the share capital may also request the convening of a Shareholders' Meeting. Shareholders representing shares with an aggregate par value of 30,000 Swiss francs may request that an item of business be entered on the agenda. The calling of a Shareholders' Meeting and the inclusion of an item of business on the agenda must be requested in writing, stating the business to be discussed and motions to be submitted.

Any individual motion requiring a vote shall be submitted to the Chair of the Board of Directors in writing at least 45 days prior to the Meeting.

#### 6.5 Shareholder registration

Article 18, paragraph 2, of the Articles of Incorporation<sup>(i)</sup> stipulates that shareholder status and the right to appoint a proxy shall be determined on the basis of the shareholder register on the 20th day prior to a Shareholders' Meeting.

Pursuant to paragraph 1 of the same Article, the right to vote at the Meeting shall be exercised by the shareholder

registered in the share register or by his or her proxy, who may not necessarily be a shareholder. At the Meeting held on 4 May 2023, Christophe Wilhelm, a Lausanne-based attorney, was elected to be the Independent Proxy until the end of the next Meeting, scheduled for 25 April 2024. Pursuant to Article 18a, paragraph 5, of the Articles of Incorporation,<sup>(i)</sup> BCV will offer shareholders an electronic means of providing their instructions to the Independent Proxy for the Meeting.

#### 7. Takeovers and defense measures

#### 7.1 Obligation to make a bid

The Articles of Incorporation<sup>(i)</sup> do not contain an optingout or opting-up clause based on the Financial Market Infrastructure Act (FinMIA).

#### 7.2 Takeover clauses

There are no agreements or programs that would benefit members of the Board of Directors or the Executive Board or other BCV executives in the event of a takeover.

#### 8. Auditors

#### 8.1 Term of audit and length of service of lead auditor

The Board of Directors chose PricewaterhouseCoopers SA as its external auditor, within the meaning of the FINMA law and the Swiss Banking Act, for the 2023 financial year. At the Annual Shareholders' Meeting on 4 May 2023, BCV shareholders approved the Board's recommendation to appoint PricewaterhouseCoopers SA as the Bank's external auditor for 2023. PricewaterhouseCoopers SA has served as the external auditor within the meaning of the FINMA law and the Swiss Banking Act, as well as the external auditor for the Bank, since 2023. The lead auditor since 2023 has been Beresford Caloia, an audit expert licensed by the Federal Audit Oversight Authority and by FINMA.

Under Article 20 of the LBCV,<sup>(ii)</sup> the Bank is required to regularly rotate the individuals and firms serving as the auditor in charge and external auditor. A regular rotation is considered to be every seven years, according to the interpretation of the Article by both the Canton of Vaud's Legal and Legislative Service and the Bank.

#### 8.2 Audit fees

Fees invoiced by PricewaterhouseCoopers SA for its audits of the full-year consolidated financial statements, its prudential audit, and other statutory audits amounted to CHF 1,291,255 for the 2023 financial year.

Fees invoiced by PricewaterhouseCoopers SA in Switzerland and abroad for financial and statutory audits of other BCV Group companies were CHF 427,451 for the 2023 financial year.

Total fees invoiced by PricewaterhouseCoopers SA for audit services supplied to all the companies that make up BCV Group therefore amounted to CHF 1,718,706 in the reporting year.

#### 8.3 Additional fees

Fees invoiced by companies within the PricewaterhouseCoopers SA group for other auditing and assurance services totaled CHF 198,200 for the parent company.

BCV subsidiaries paid no additional fees to companies within the PricewaterhouseCoopers SA group.

Total additional fees for the 2023 reporting period invoiced by PricewaterhouseCoopers SA in Switzerland and abroad for all BCV Group companies therefore amounted to CHF 198,200.

Full compliance with regulations concerning the independence of auditors has been verified by the Audit and Risk Committee.

#### 8.4 Monitoring of external auditors

The Audit and Risk Committee scrutinizes the work of the external auditors. In particular, it monitors their independence and performance on behalf of the Board of Directors so that the Board can make an informed recommendation to the Shareholders' Meeting on whether to extend the appointment of the auditors. The external auditors submit a half-yearly activity report to the Audit and Risk Committee, which reviews the report at a meeting in the presence of representatives of the external auditors. Furthermore, the Audit and Risk Committee conducts a detailed evaluation of the external auditors once a year.

The Audit and Risk Committee advises the Board of Directors on whether to approve the external auditors' fees on the basis of a retainer letter, which is reviewed every year. It also discusses how the audit should be planned and approached, as well as risk-evaluation procedures and coordination between the Bank's internal and external auditors. Nonauditing assignments are submitted for prior approval to the Audit and Risk Committee, which, together with the external auditors, verifies compliance with the rules of independence.

The Chair of the Board of Directors and the Chair of the Audit and Risk Committee receive copies of all the reports, certifications, and opinions issued by the external auditors in the course of their duties. Every year, the Audit and Risk Committee reviews the parent company's financial statements and regulatory reports and a summary of the reports submitted by the subsidiaries. The external auditors are regularly invited to attend Audit and Risk Committee meetings to discuss the results of their work, make recommendations on internal audit procedures, and be informed of reports by other persons invited to the meetings. In 2023, representatives of the Board of Directors and all ordinary meetings of the Audit and Risk Committee.

The Chair of the Board of Directors meets with the auditor in charge of the audit approximately once every quarter to see whether the work is proceeding as planned; the Chair of the Audit and Risk Committee attends once a year. The Chair of the Audit and Risk Committee also holds regular meetings with the auditor, at least once per quarter. If the Chair of the Audit and Risk Committee identifies any important issues, they submit their observations to all members of the Board of Directors, the Audit and Risk Committee, and the Executive Board.

#### 9. Disclosure policy

#### 9.1 Transparency

Pursuant to paragraphs 8 and 9 of Article 24 of the Bank's Articles of Incorporation,<sup>(i)</sup> the Board of Directors shall see that it is kept informed. It shall also see that shareholders are properly and fairly informed about the Bank's situation to the greatest extent possible, consistent with legitimate

compliance with business and banking confidentiality and securities laws. In particular, it shall reach an agreement governing disclosure of information to the Canton of Vaud.

#### 9.2 Information-exchange agreement

BCV and the Canton of Vaud entered into an initial information-exchange agreement on 13 September 2004, which was followed by a second agreement on 7 October 2009. In 2015, the two parties negotiated a new information-exchange agreement, which was signed on 16 December 2015 and took effect on 1 January 2016.

This agreement commits the parties to increased transparency. In particular, it:

- sets out the content and frequency of information exchanges and the procedures for providing information, together with the type and frequency of meetings between representatives of the Canton and BCV
- defines the confidentiality rules governing these exchanges
- designates the persons who are to provide and receive information on behalf of the Bank and the Canton
- prohibits each party from exploiting for its own purposes the information received and provided
- specifies the legal principles that shall apply, in particular the obligation to make public any information that may affect the price of BCV shares.

#### 9.3 Other information

Regular publications intended for shareholders are the annual report (published in late March/early April), the report on non-financial matters (published alongside the annual report), and the interim report at 30 June (published in August). Printed versions of these reports are available upon request from the following address: BCV, Publications, Post Office Box 300, 1001 Lausanne, Switzerland.

Information is provided to the public soon after the consolidated financial statements are approved by the Board of Directors, by means of a press release and press conference. In 2015, the Bank began publishing its financial statements in accordance with the new Swiss accounting standards for banks. As a result of these new accounting rules, the Bank reports its financial results on a half-yearly rather than a quarterly basis, which means that only results at 30 June and 31 December are released.

BCV also issues special press releases on important developments and business trends at the Bank as often as necessary.

The annual report, report on non-financial matters, interim report, and press releases are all posted on the BCV website (www.bcv.ch/en/home/la-bcv/investor-relations/reports. html). The annual report, report on non-financial matters, and interim report are published in French and English, while press releases are normally available in French, English, and German.

Basel III Pillar 3 reports, which are published half-yearly, and other data of particular interest to investors may also be consulted in the Investor Relations section of the BCV website (www.bcv.ch/en/home/la-bcv/investor-relations/ reports.html).

BCV publishes notice of its Annual Shareholders' Meeting approximately 60 days in advance in the FOSC (Feuille officielle suisse du commerce). The invitation and the agenda of the Meeting are also published in the FOSC and several local daily newspapers. In addition, shareholders listed on the shareholder register at least 20 days before the Annual Shareholders' Meeting receive a personal invitation by mail or email, depending on their preference.

#### 9.4 Links to main documents referenced

Document	Link
(i) Articles of Incorporation	https://www.bcv.ch/content/ dam/bcv/fichiers/publications/ publications-institutionnelles/ rapports/ra-et-rse/la-bcv/ Art_Association.pdf
(ii) Cantonal Act of 20 June 1995 Governing the Organization of Banque Cantonale Vaudoise (LBCV)	https://www.bcv.ch/content/ dam/bcv/fichiers/publications/ publications-institutionnelles/ rapports/ra-et-rse/la-bcv/11- 129-loi-du-20-juin-10-2017 (in French only)
(iii) Audit and Risk Committee Charter	https://www.bcv.ch/content/ dam/bcv/fichiers/la-bcv/rela- tions-investisseurs/240201-char- te-du-comite-audit-et-risque. pdf (in French only)

#### 10. Restriction periods

The Bank's internal directives prohibit specific groups of employees and third parties from trading BCV shares during scheduled restriction periods related to BCV's financial results and during ad hoc restriction periods related to having access to privileged information.

### 10.1 Scheduled restrictions related to BCV's financial results

The following employees and members of governing bodies are subject to scheduled restrictions related to BCV's financial results:

- the Chair and other members of the Board of Directors
- the CEO and other members of the Executive Board, as well as their chiefs of staff and assistants
- the secretary of the Board of Directors and the corporate secretaries of the Executive Board
- department heads and regional managers
- all employees in the following departments: Controlling, Financial Accounting, ALM & Financial Management, Risk Management, Compliance, and Corporate Communications
- employees in other departments involved in processing financial results before they are announced to the press

and who may be aware of these figures. The heads of these departments inform the employees concerned and draw up and send a list of their names to the Compliance Department

- the Investor Relations Officer
- employees in the Internal Audit Department.

The representatives of Vaud Canton designated in the information-exchange agreement between BCV and the Canton of Vaud (see section 9.2 on page 111) are also subject to these restriction periods. This concerns the members of the Vaud Cantonal Government, as well as certain related parties.

The restriction periods are determined based on the financial results release dates. They begin ten business days before the close of the half-year and full-year accounts and end the day after the results are released. The Compliance Department informs employees of the start and end date of each restriction period and checks that no transactions have been conducted by the people concerned during that period. Limit orders (both buy and sell, including stop-profit and stop-loss orders) placed by employees subject to scheduled restrictions are canceled at the start of a restriction period.

#### 10.2 Ad hoc prohibitions on trading BCV shares

Employees and third parties who hold privileged information about the BCV share are subject to an ad hoc trading prohibition. If an event occurs that could significantly affect the BCV share, an ad hoc restriction period may be ordered by the Chair of the Board of Directors or by the CEO, who informs the Compliance Department of the decision.

On the basis of a list of employees and third parties who have access to the privileged information, the Compliance Department will:

- identify the individuals subject to confidentiality
- draw up a watchlist that includes the confidential information held, the people with access to that information, and the periods of confidentiality
- inform the individuals concerned of the ad hoc prohibition on distributing the privileged information and trading the share for their own account
- verify that the individuals concerned confirm by email that they are aware of the ad hoc restriction period
- check that no transactions are conducted on the BCV share by the individuals concerned during the restriction period

• notify those involved of the end of the prohibition when the privileged information is publicly distributed.

The procedure for putting in place an ad hoc prohibition is set out in the related internal directive.

### 10.3 Permanent prohibition on trading derivatives of the BCV share

All Bank employees are permanently prohibited from trading derivatives on the BCV share. This includes, for example, warrants, futures, and structured products for which over one-third of the return depends on the performance of the BCV share.

#### 11. Contacts

#### **Investor Relations**

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#### **Communications Director**

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#### 2024 corporate calendar

25 April	Annual Shareholders' Meeting
29 April	Ex-dividend date <sup>1</sup>
30 April	Dividend record date <sup>1</sup>
2 May	Dividend payment <sup>1</sup>
22 August	2024 half-year results

<sup>1</sup>Ordinary dividend of CHF 4.30 per share, subject to approval at the Annual Shareholders' Meeting

# Financial Statements

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# Financial Statements

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Financial Statements – Consolidated Financial Statements

## Financial Statements Consolidated Financial Statements

#### 1. Balance sheet (in CHF millions)

	Notes	31 / 12 / 23	31 / 12 / 22	Absolute change	Change as %
Cash and cash equivalents		12602	12916	- 314	-2
Due from banks		662	1 187	- 525	- 44
Reverse repurchase agreements	10.1	0	79	- 79	- 100
Loans and advances to customers	10.2	6 128	6201	- 72	- 1
Mortgage loans	10.2	31780	30 425	1355	4
Trading portfolio assets	10.3	229	206	23	11
Positive mark-to-market values of derivative					
financial instruments	10.4	719	1 160	- 442	- 38
Other financial assets at fair value	10.3	934	897	37	4
Financial investments	10.5/10.7	5 196	5 7 5 7	- 560	- 10
Accrued income and prepaid expenses		122	70	52	74
Non-consolidated holdings	10.6/10.7	87	87	0	0
Tangible fixed assets	10.8	381	376	5	1
Intangible assets	10.9	0	0	0	n/a
Other assets	10.10	30	37	-7	- 20
Assets	10.20/10.21/10.22/10.24	58 870	59 397	- 527	- 1
Total subordinated assets		0	0	0	n/a
of which subject to mandatory conversion					
and/or conditional write-off		0	0	0	n/a
Due to banks		5953	5975	- 22	- 0
Repurchase agreements	10.1	1977	1008	969	96
Customer deposits		36 4 7 5	38 395	- 1 920	-5
Trading portfolio liabilities	10.3	2	3	- 1	- 26
Negative mark-to-market values of derivative					
financial instruments	10.4	426	450	-23	-5
Other financial liabilities at fair value	10.3/10.14	1132	1006	127	13
Medium-term notes		2	0	2	n/a
Bonds and mortgage-backed bonds	10.14/10.15	8443	7 942	500	6
Accrued expenses and deferred income		182	154	29	19
Other liabilities	10.10	400	725	- 325	- 45
Provisions	10.16	22	27	- 5	- 18
Liabilities	10.20	55 0 15	55683	- 669	- 1
Reserves for general banking risks	10.16	666	666	0	0
Share capital		86	86	0	0
Capital reserve		35	35	0	1
Retained earnings		2615	2 554	61	2
Currency translation reserve		- 2	-2	- 0	-7
Own shares		- 14	- 14	- 0	- 2
Minority interests in equity		0	0	0	n/a
Net profit		469	388	81	21
of which minority interests		0	0	0	n/a
Shareholders' equity		3855	3713	142	4
Total liabilities and shareholders' equity	10.21/10.24	58 870	59 397	- 527	- 1
Total subordinated liabilities		0	0	0	n/a
of which subject to mandatory conversion			-		
and/or conditional write-off		0	0	0	n/a

<b>Consolidated off-balance-sheet transactions</b> (in CHF millions)	Notes	31 / 12 / 23	31 / 12 / 22	Absolute change	Change as %
Contingent liabilities	10.2/11.1	1050	1 1 1 6	-65	-6
Irrevocable commitments	10.2	1400	1 494	- 94	-6
Commitments relating to calls on shares and					
other equity securities	10.2	243	243	0	0
Confirmed credits	10.2/11.2	35	37	- 2	-5

#### 2. Income statement (in CHF millions)

	Notes	2023	2022	Absolute change	Change as %
Interest and discount income		936.0	524.5	411.5	78
Interest and dividend income					
from financial investments		36.7	21.4	15.3	71
Interest expense		- 376.0	- 84.2	291.8	346
Net interest income before loan impairment					
charges/reversals	12.1	596.7	461.7	135.0	29
Loan impairment charges/reversals		- 0.5	2.8	3.3	120
Net interest income after loan impairment					
charges/reversals (NII)		596.1	464.5	131.7	28
Fees and commissions on securities					
and investment transactions	12.2	288.4	291.6	- 3.2	- 1
Fees and commissions on lending operations		30.5	39.1	- 8.7	- 22
Fees and commissions on other services	12.3	79.3	73.1	6.2	9
Fee and commission expense		- 59.1	- 60.4	- 1.4	-2
Net fee and commission income		339.1	343.4	- 4.3	- 1
Trading income on fixed-income instruments and equity					
securities		27.9	27.5	0.4	2
Trading income on foreign currencies, banknotes, and preci-					
ous metals		169.8	168.7	1.0	1
Trading fee and commission expense		- 7.6	- 7.5	0.1	2
Net trading income and fair-value adjustments	12.4	190.1	188.7	1.4	1
		0.5	10.1	0.6	05
Gains/losses on disposals of financial investments		0.5	10.1	- 9.6	- 95
Income from equity investments		6.8	5.5	1.3	23
of which other non-consolidated holdings		6.8	5.5	1.3	23
Real-estate income		5.0	6.6	- 1.6	- 24
Miscellaneous ordinary income		23.4	22.9	0.5	2
Miscellaneous ordinary expenses		- 1.0	- 2.3	- 1.2	- 54
Other ordinary income		34.6	42.8	- 8.2	- 19
		11(0.0	1.020 (	120 (	
Total income from ordinary banking operations		1160.0	1039.4	120.6	12
Development exerts	125	2641	252.0	110	2
Personnel costs	12.5	- 364.1 - 176.6	- 352.9	11.2	3
Other operating expenses	12.6	- 176.6	- 163.7 - <b>516.7</b>	24.1	<u> </u>
Operating expenses		- 540.8	-516./	24.1	5
Depreciation and amortization of fixed assets and					
impairment on equity investments	12.7	- 76.1	- 69.6	6.4	9
Other provisions and losses	12.7	- 1.7	- 5.4	- 3.8	- 69
Operating profit		541.5	<u> </u>	<u> </u>	21
Operating profit	12.12	541.5	447.7	93.8	21
Extraordinary income	12.9	10	10	0.7	56
Extraordinary income Extraordinary expenses	12.9	1.9	1.2	0.7	56 n/a
Taxes	12.10	- 74.2	- 60.6	13.6	22
Net profit	12.11	469.2	388.3	80.9	22
•		- 0.0	- 0.0	0.0	
Minority interests Net profit attributable to BCV shareholders		<u> </u>	388.3	80.8	<u>n/a</u> 21
iver promit attributable to be visitarenoiders		409.2	200.2	80.8	21

#### 3. Cash flow statement (in CHF millions)

Source of Notes         Use of funds         Net cash outflow         Net cash outflow         Net cash outflow           Change in reserves for general banking risks				2023			2022	
Notes         undex         undex <th< th=""><th></th><th></th><th>Source of</th><th></th><th>Net cash</th><th>Source of</th><th></th><th>Net cash</th></th<>			Source of		Net cash	Source of		Net cash
Net profit for the year       469       383         Change in reversions for general banking risks       127       76       70         Provisions and other impairment charges/reversals       10.16       6       5       11       8         Loan impairment charges/reversals       10.16       6       5       11       8       21         Accrued expenses and deterer income       20       14       24       333       324       331       150         Dividend for the previous year       22       1       1       10       351       150         Dividend for the previous year       605       410       95       351       150         Dividend for the previous year       23       24       25       24       1         Cash flow from operations       605       410       15       150       150       150       150       150       150       150       150       160       0       0       8       0       6       160       0       12       12       12       12       12       12       12       12       12       12       12       12       12       12       12       12       12       12       12       13 <t< td=""><td></td><td></td><td></td><td></td><td>inflow /</td><td></td><td></td><td></td></t<>					inflow /			
Change in reserves for general banking risks         U         76         70           Depreciation and amortization of fixed assets and equity investment charges/reversals         10.16         26         25         18         21           Accrued income and prepaid experses         52         3         3         4           Extraordinary income disposals of tangible fixed assets and equity holdings         2         1         1           Dividend for the previous year         327         318         5         15           Cash flow from operations         605         410         195         501         351         150           Distribution drawn from paid-in reserves         0         1         1         1         1         1           Cash flow from operations         24         24         25         24         25         24         25         24         25         24         25         26         1         <		Notes			outflow			outflow
Depresion and amorization of fixed assets and impairment on equity investments         12         76         70           Provisions and other impairment charges/reversals         10.16         6         5         11         8           Loan impairment charges/reversals         10.16         26         25         18         21           Accrued expenses and deferred income         29         14         2         1           Excanding income disposals of tangble fixed assets and equity         2         1         1           holdings         2         1         1         1           Dividend for the previous year         327         318         150           Distribution divident freemes         0         1         1         1           Own shares         0         2         2         2         2           And flow from operations         665         10         9         0         0           Non-consolidated holding         10.6         0         0         0         0         0           Cash flow from equity interests;         10.8         2         5         2         3         0           Computer programs         10.8         0         8         0         6			469			388		
impairment on equity investments         127         76         70           Provisions and other impairment charges/reversals         10.16         26         25         18         21           Accrued expenses and defered income         29         14         -         -         -           Extraordinary income disposals of tangble fixed assets and equity         52         31         -         -           Individed for the previous year         327         318         -         -         -           Cash flow from operations         605         410         195         501         351         150           Distribution drawn from paid-in reserves         0         -         1         -								
Provisions and other impairment charges/reversals         10.16         6         5         11         8           Laca impairment charges/reversals         10.16         26         25         18         21           Accrued income and prepaid expenses         52         3         3           Accrued income charges/reversals         20         1         1           bidings         2         1         1           bidings         2         1         1           bidings         23         24         25         24           Change inscope of consolidation, minority interests,         23         24         25         20           And more modified the previous year         23         24         25         20         -0           Change inscope of consolidation, minority interests,         23         24         -0         25         25         -0           And constructions         24         24         -0         25         25         -0         0           Real estate         10.8         69         0         45         -0         -0         -52           Cash flow from investments         2         82         -80         2         -52         -52<	•							
Laar impairment charge/reverals       10.16       26       25       18       21         Accrued expenses and deferred income       29       14       1       14         Extraordinary income: disposals of tangible fixed assets and equity       2       1       1         holdings       2       11       1       1         Dividend for the previous year       327       318       150         Cash flow from operations       605       410       195       501       351       150         Own shares       23       24       25       24       25       24       25       24       25       24       25       24       25       25       26       3								
Accrued income and prepaid expenses         52         3           Accrued expenses and deference         29         14           Extraordinary income disposals of tangible fixed assets and equity         2         1           holdings         2         1           Cash flow from operations         605         410         195         501         351         150           Distribution drain from paid-in reserves         0         1 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>								
Accrued expenses and deferred income         29         14           Extraordinary income: disposals of tangible fixed assets and equity         2         1           Invidend for the previous year         327         318           Cash flow from operations         605         410         195         501         351         150           Distribution drawn from paid-in reserves         0         1         1         1         1           Own shares         23         24         25         24         1		10.16	26			18		
Extraordinary income disposals of tangible fixed assets and equity         2         1           Dividend for the previous year         327         318           Cash flow from operations         605         410         195         501         351         150           Distribution drawn from paid-in reserves         0         1         1         1           Own shares         23         24         25         24         1           Change in scope of consolidation, minority interests, and currency translation differences         24         24         -0         25         2         3           Computer programs         10.6         0         0         0         0         1           Computer programs         10.8         69         0         45         0         0         1				52			3	
boldings         2         1           Dividend for the previous year         327         318           Cash flow from operations         605         410         195         501         351         150           Distribution drawn from paid-in reserves         0         1         0         1         0           Own shares         23         24         25         24         24         25         24         1           Change in scope of consolidation, minority interests, and currency transation differences         0 <td< td=""><td></td><td></td><td>29</td><td></td><td></td><td>14</td><td></td><td></td></td<>			29			14		
Dividend for the previous year         327         318           Cash flow from operations         605         410         195         501         351         150           Distribution drawn from paid-in reserves         0         1         1         1           Own shares         23         24         25         24         24           Chang in scope of consolidation, minority interests, and currency translation differences								
Cash flow from operations         605         410         195         501         351         150           Distribution drawn from paid-in reserves         0         1         0         1         0           Own shares         23         24         25         24         25         24         25         24         25         24         25         24         25         24         25         24         25         24         26         28         26         20         30         0         0         Relation (and currency translation differences)         0         Real estate         108         2         5         2         3         0         0         Real estate         108         0         0         0         Real estate         108         108         108         108         108         108         108         108         108         108         108								
Distribution drawn from paid-in reserves         0         1           Own shares         23         24         25         24           Change in scope of consolidation, minority interests, and currency translation differences         2         24         25         25         -0           Cash flow from equity transactions         24         24         -0         25         25         -0           Non-consolidated holdings         10.6         0         0         45         -0           Computer programs         10.8         69         0         45         -0           Cash flow from banking operations         2         82         -80         2         54         -52           Cash flow from banking operations         2         82         -80         2         54         -52           Cash flow from banking operations         2         82         -80         2         54         -52           Cash flow from banking operations         2         11.6         1394         766         -52         -52         -53         155         153         -50         -51         -53         -50         -51         -51         -51         -51         -51         -51         -51         -51 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>								
Own shares       23       24       25       24         Change in scope of consolidation, minority interests, and currency translation differences       24       24       -0       25       -0         Cash flow from equity transactions       24       24       -0       25       -0         Non-consolidated holdings       106       0       0       0         Real estate       108       2       5       2       3         Computer programs       108       0       8       0       6         Intangible assets       108       0       8       0       6         Cash flow from investments       2       82       -80       2       54       -52         Cash flow from banking operations       2       82       -80       2       54       -52         Customer deposits       44       24				410	195	501		150
Change in scope of consolidation, minority interests, and currency translation differences       24       24       -0       25       25       -0         Cash flow from equity transactions       108       2       5       2       3         Computer programs       108       2       5       2       3         Computer programs       108       0       8       0       6         Intangible assets       109       -8       0       6         Cash flow from banking operations       2       82       -80       2       54       -52         Cash flow from banking operations       2       82       -80       2       54       -52         Customer deposits       44       24       -4       24       -52       100       10       1       3       3       3 <t< td=""><td>·</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	·							
and currency translation differences       24       24       -0       25       25       -0         Cash flow from equity transactions       106       0       0       0         Real estate       108       2       5       2       3         Computer programs       108       0       8       0       6         Intangible assets       108       0       8       0       6         Intangible assets       109       -       -       52       -52         Cash flow from investments       2       82       -80       2       54       -52         Cash flow from banking operations       2       82       -80       2       54       -52         Cash flow from banking operations       2<			23	24		25	24	
Cash flow from equity transactions         24         24         -0         25         25         -0           Non-consolidated holdings         106         0								
Non-consolidated holdings         106         0         0           Real estate         108         2         5         2         3           Computer programs         108         69         0         45           Other tangible fixed assets         108         0         8         0         6           Intangible assets         109         2         82         -80         2         54         -52           Cash flow from investments         2         82         -80         2         54         -52           Cash flow from banking operations         2         82         -80         2         54         -52           Due to banks         2         2         2         2         2         2         2         109         136         134         766         0         0         43         34         766         0         135         1050         153         153         150         1479<								
Real estate       108       2       5       2       3         Computer programs       108       69       0       45         Other tangible fixed assets       109       -       -         Cash flow from investments       2       82       -80       2       54       -52         Cash flow from banking operations       2       82       -80       2       54       -52         Customer deposits       44       24       2       2       2       2       2       2       2       2       2       2       109       1015       136       1394       766       0       0       44       24       2       2       109       1015       136       1394       766       0       0       115       136       1394       766       0       0       115       153       Mortgage loans       153       153       153       153       153       153       155       1650       153       1650       153       1479       0       1479       0       1479       0       0       1479       0       1479       0       1479       0       1479       0       166       067       1422       160			24		-0	25		-0
Computer programs         10.8         69         0         45           Other tangible fixed assets         10.8         0         8         0         6           Intangible assets         10.9         2         82         -80         2         54         -52           Cash flow from investments         2         82         -80         2         54         -52           Cash flow from banking operations         2         82         -80         2         54         -52           Cash flow from banking operations         44         24         2<								
Other tangible fixed assets         108         0         8         0         6           Intangible assets         109         -80         2         54         -52           Cash flow from investments         2         82         -80         2         54         -52           Cash flow from banking operations         Due to banks         2         3 <t< td=""><td></td><td></td><td>2</td><td></td><td></td><td></td><td></td><td></td></t<>			2					
Intangible assets         10.9           Cash flow from investments         2         82        80         2         54        52           Cash flow from banking operations         U         2         82        80         2         54        52           Cash flow from banks         44         24         24         24           Medium-term notes         2         2         2         2           Opter flabilities         328         541         2           Due from banks         328         541         353           Other liabilities         328         541         353           Due from banks         1355         1050         1153           Inancial investments         159         1479         9           Other receivables         7         9         9           Medium- and long-term operations (over 1 year)         1646         3067         -1422         1969         3449         -1481           Due to banks         22         2597         7         9         7         9           Medium- and long-term operations (over 1 year)         1646         3067         -1422         1969         3449         -1481								
Cash flow from investments         2         82         -80         2         54         -52           Cash flow from banking operations         Due to banks         44         24         2         3			0	8		0	6	
Cash flow from banking operations           Due to banks         Customer deposits         44         24           Medium-term notes         2         2         2           Long-term borrowings         10.15         1636         1364         1394         766           Other liabilities         328         541	Intangible assets	10.9						
Due to banks         44         24           Medium-term notes         2         3 <td< td=""><td>Cash flow from investments</td><td></td><td>2</td><td>82</td><td>- 80</td><td>2</td><td>54</td><td>- 52</td></td<>	Cash flow from investments		2	82	- 80	2	54	- 52
Medium-term notes         2         2           Long-term borrowings         10.15         1636         1136         1394         766           Other liabilities         328         541         541         541           Due from banks         328         541         541         541           Loars and advances to customers         45         153         1050           Financial investments         159         1479         500           Other receivables         7         99         748         748         748         748         748         748         748         749         748         748         749         748         749         748         748         748         749         748								
Long-term borrowings         10.15         1636         1136         1394         766           Other liabilities         328         541	Customer deposits			44		24		
Other liabilities         328         541           Due from banks         -	Medium-term notes		2				2	
Due from banks         45         153           Loans and advances to customers         45         153           Mortgage loans         1355         1050           Financial investments         159         1479           Other receivables         7         9           Medium- and long-term operations (over 1 year)         1646         3067         -1422         1969         3449         -1481           Due to banks         22         2597         2597         -         -         -           Repurchase agreements         969         450         -<	Long-term borrowings	10.15	1636	1136		1 394	766	
Loans and advances to customers         45         153           Mortgage loans         1355         1050           Financial investments         159         1479           Other receivables         7         9           Medium- and long-term operations (over 1 year)         1646         3067         -1422         1969         3449         -1481           Due to banks         22         2597         2597         - <td>Other liabilities</td> <td></td> <td></td> <td>328</td> <td></td> <td>541</td> <td></td> <td></td>	Other liabilities			328		541		
Mortgage loans         1355         1050           Financial investments         159         1479           Other receivables         7         9           Medium- and long-term operations (over 1 year)         1646         3067         -1422         1969         3449         -1481           Due to banks         22         2597         2597         - <td< td=""><td>Due from banks</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	Due from banks							
Financial investments         159         1479           Other receivables         7         9           Medium- and long-term operations (over 1 year)         1646         3067         -1422         1969         3449         -1481           Due to banks         22         2597         -         1         -         1         -         1         -         1         -         1         -         1         -         1         -         1         -         1         1         -         1<	Loans and advances to customers			45			153	
Other receivables         7         9           Medium- and long-term operations (over 1 year)         1646         3067         - 1422         1969         3449         - 1481           Due to banks         22         2 597         2597         -<	Mortgage loans			1355			1050	
Medium- and long-term operations (over 1 year)         1646         3067         - 1422         1969         3449         - 1481           Due to banks         22         2 597         450         22         2 597         450           Repurchase agreements         969         1875         175	Financial investments			159			1479	
Due to banks222597Repurchase agreements969450Customer deposits1875175Trading portfolio liabilities11Negative mark-to-market values of derivative financial instruments23177Other financial liabilities at fair value127335Due from banks524233Reverse repurchase agreements7979Loans and advances to customers115162Trading portfolio assets235Positive mark-to-market values of derivative financial instruments442792Other financial assets at fair value37315Financial investments7199Short-term operations29741981993Stat314314316-316	Other receivables		7			9		
Repurchase agreements969450Customer deposits1875175Trading portfolio liabilities11Negative mark-to-market values of derivative financial instruments23177Other financial liabilities at fair value127335Due from banks524233Reverse repurchase agreements7979Loans and advances to customers115162Trading portfolio assets235Positive mark-to-market values of derivative financial instruments442792Other financial assets at fair value37315Financial investments7199Short-term operations29741981993Cash and cash equivalents314314316	Medium- and long-term operations (over 1 year)		1646	3067	-1422	1969	3 4 4 9	-1481
Customer deposits1875175Trading portfolio liabilities11Negative mark-to-market values of derivative financial instruments23177Other financial liabilities at fair value127335Due from banks524233Reverse repurchase agreements7979Loans and advances to customers115162Trading portfolio assets235Positive mark-to-market values of derivative financial instruments442792Other financial assets at fair value37315Financial investments7199Short-term operations29741981993Cash and cash equivalents314314316	Due to banks			22		2 597		
Trading portfolio liabilities11Negative mark-to-market values of derivative financial instruments23177Other financial liabilities at fair value127335Due from banks524233Reverse repurchase agreements7979Loans and advances to customers115162Trading portfolio assets235Positive mark-to-market values of derivative financial instruments442792Other financial assets at fair value37315Financial investments7199Short-term operations29741981993Cash and cash equivalents314314316-316	Repurchase agreements		969				450	
Negative mark-to-market values of derivative financial instruments23177Other financial liabilities at fair value127335Due from banks524233Reverse repurchase agreements7979Loans and advances to customers115162Trading portfolio assets235Positive mark-to-market values of derivative financial instruments442792Other financial assets at fair value37315Financial investments7199Short-term operations29741981293351518161699Cash and cash equivalents314314316	Customer deposits			1875		175		
Other financial liabilities at fair value127335Due from banks524233Reverse repurchase agreements7979Loans and advances to customers115162Trading portfolio assets235Positive mark-to-market values of derivative financial instruments442792Other financial assets at fair value37315Financial investments7199Short-term operations297419812934314316-316	Trading portfolio liabilities			1		1		
Due from banks524233Reverse repurchase agreements7979Loans and advances to customers115162Trading portfolio assets235Positive mark-to-market values of derivative financial instruments442792Other financial assets at fair value37315Financial investments7199Short-term operations29741981Qash and cash equivalents314314	Negative mark-to-market values of derivative financial instruments			23		177		
Reverse repurchase agreements7979Loans and advances to customers115162Trading portfolio assets235Positive mark-to-market values of derivative financial instruments442792Other financial assets at fair value37315Financial investments7199Short-term operations29741981Qash and cash equivalents314314	Other financial liabilities at fair value						335	
Loans and advances to customers115162Trading portfolio assets235Positive mark-to-market values of derivative financial instruments442792Other financial assets at fair value37315Financial investments7199Short-term operations29741981Qash and cash equivalents314314	Due from banks		524				233	
Trading portfolio assets       23       5         Positive mark-to-market values of derivative financial instruments       442       792         Other financial assets at fair value       37       315         Financial investments       719       9         Short-term operations       2974       1981       993       3515       1816       1699         Cash and cash equivalents       314       314       316       -316	Reverse repurchase agreements		79			79		
Positive mark-to-market values of derivative financial instruments         442         792           Other financial assets at fair value         37         315           Financial investments         719         9           Short-term operations         2974         1981         993         3515         1816         1699           Cash and cash equivalents         314         314         316         -316			115			162		
Other financial assets at fair value         37         315           Financial investments         719         9           Short-term operations         2974         1981         993         3515         1816         1699           Cash and cash equivalents         314         314         316         -316				23				
Financial investments         719         9           Short-term operations         2974         1981         993         3515         1816         1699           Cash and cash equivalents         314         314         316         -316	Positive mark-to-market values of derivative financial instruments		442				792	
Short-term operations         2974         1981         993         3515         1816         1699           Cash and cash equivalents         314         314         316         -316				37		315		
Cash and cash equivalents         314         316         -316	Financial investments		719			9		
			2974	1981	993	3515		1699
Total 5565 5565 0 6012 6012 0	Cash and cash equivalents				314		316	- 316
	Total		5 565	5 565	0	6012	6012	0

A net positive amount represents a cash inflow, while a net negative amount represents a cash outflow.

#### 4. Statement of changes in equity (in CHF millions)

	Share capital	Capital reserve	Retained earnings	Reserves for general banking risks	,	Own shares		Net profit for the year	Total equity
Status at 1 January 2021	86	36	2 472	666	- 2	- 15	0	331	3 5 7 4
2020 dividend								- 310	- 310
Retained earnings			21					-21	0
Purchases of own shares (at cost)						-23			-23
Disposals of own shares (at cost)						24			24
Gain on disposals of own									
shares and dividends		0							0
Effect of exchange-rate differences					-0				- 0
Changes in scope and/or									
minority interests			-0						- 0
Net profit for the year							0	379	379
Status at 31 December 2021	86	36	2 493	666	- 2	- 15	0	379	3644
2021 dividend								- 318	- 318
Retained earnings			60					- 60	0
Purchases of own shares (at cost)						-24			- 24
Disposals of own shares (at cost)						25			25
Gain on disposals of own									
shares and dividends		- 1							- 1
Effect of exchange-rate differences					-0				-0
Changes in scope and/or									
minority interests			-0						-0
Net profit for the year							0	388	388
Status at 31 December 2022	86	35	2 554	666	- 2	- 14	0	388	3713
2022 dividend								- 327	- 327
Retained earnings			61					- 61	0
Purchases of own shares (at cost)						- 23			- 23
Disposals of own shares (at cost)						23			23
Gain on disposals of own									
shares and dividends		0							0
Effect of exchange-rate differences					- 0				-0
Changes in scope and/or									
minority interests									0
Net profit for the year							0	469	469
Status at 31 December 2023	86	35	2615	666	-2	- 14	0	469	3855

#### 5. Company name, operations, and headcount

#### 5.1 Company name, legal status, and head office

Banque Cantonale Vaudoise (BCV) was founded on 19 December 1845 by the Vaud Cantonal Parliament as a *société anonyme de droit public* (i.e., a corporation organized under public law). Its legal status is defined in the Cantonal Act Governing the Organization of Banque Cantonale Vaudoise (LBCV) of 20 June 1995, and its head office is in Lausanne.

#### 5.2 Overview of operations

BCV operates as a full-service bank with a community focus. Its corporate mandate is to contribute to the economic development of its home region, the Canton of Vaud.

It offers a full range of services in retail banking, wealth management, corporate banking, and trading. Along with its traditional areas of business (savings & loans and wealth management), BCV engages in large-corporate financing and selected trade-financing operations in commodities (primarily softs and metals). It offers a broad portfolio of financial-market services, including equity and derivatives trading and fixed-income instruments. The Bank is also active in foreign-exchange trading and in developing and issuing structured products.

BCV is the parent company of a banking and financial group, which encompasses a private bank and three fund management companies. The Bank also had a branch in Guernsey (Banque Cantonale Vaudoise Guernsey Branch) that was active in structured products until it ceased operating in December 2023.

#### 5.3 Headcount

Full-time equivalents	31 / 12 / 23	31 / 12 / 22
Group	1982	1957
of which parent company	1773	1757

### 6. Accounting principles for the consolidated financial statements

### 6.1 Basis of preparation of consolidated financial statements

The consolidated financial statements of BCV Group have been prepared in accordance with the provisions of the Swiss Code of Obligations, the Swiss Federal Act on Banks and Savings Institutions and its implementing ordinance, the FINMA Accounting Ordinance (FINMA-AO), and FINMA Circular 2020/1 on accounting rules for banks. The financial statements provide a true and fair view of the assets, financial position, and results of BCV Group.

The consolidated financial statements are based on Group companies' full-year accounts, which are prepared in accordance with generally accepted accounting principles. The accounts are closed at 31 December of every year.

#### 6.2 Scope of consolidation

Companies over which BCV has control and companies in which it has significant influence over their operations are fully consolidated. Significant influence is generally recognized by BCV when it makes a profit on and bears the risks of a company's operations.

Companies over which BCV has significant influence but no outright control (holdings of 20% to 50%) are accounted for using the equity method.

The following companies are not included in the scope of consolidation:

- holdings of no material significance in terms of financial reporting and risk
- significant holdings not acquired for strategic purposes and intended to be sold or liquidated within 12 months.

#### 6.3 Basis of consolidation

Equity is consolidated using the acquisition method. The acquisition cost of a holding is offset against the equity existing on the date on which control is transferred. Any goodwill is carried on the balance sheet under "Intangible assets."

#### 6.4 Accounting and valuation principles

#### 6.4.1 Cash and cash equivalents

Cash and cash equivalents comprise ordinary coins and banknotes and assets held with the Swiss National Bank; they are carried at nominal value.

#### 6.4.2 Due from banks

Amounts due from banks are carried at nominal value less any impairment, as set out in note 7.2 under "Risk-assessment and risk-management principles."

#### 6.4.3 Reverse repurchase agreements

Receivables from cash collateral related to reverse repurchase agreements are carried at nominal value.

Reverse repurchase agreements are not recognized on the balance sheet unless the ownership rights pass to the Group.

### 6.4.4 Loans and advances to customers and Mortgage loans

Loans and advances to customers and Mortgage loans are carried at nominal value less any impairment, as set out in note 7.2 under "Risk-assessment and risk-management principles."

#### 6.4.5 Trading portfolio assets

Trading portfolio assets include positions in equity securities, debt securities, and precious metals and are held in order to take advantage of market-price fluctuations.

These positions are carried at fair value with reference to the prices quoted on the most representative market.

### 6.4.6 Positive mark-to-market values of derivative financial instruments

Derivative financial instruments recorded at the balancesheet date are carried at fair value with reference to the prices quoted on the most representative market. For positions that are not traded on sufficiently liquid markets, fair value is determined using a valuation model. Any resulting positive mark-to-market values are recognized under this item.

Mark-to-market values relating to transactions with the same counterparty and hedged by a netting agreement are carried on the balance sheet at net value.

#### 6.4.7 Other financial assets at fair value

Securities needed to hedge structured products issued by BCV and recorded as a liability are carried under this line item. These positions are carried at fair value with reference to the prices quoted on the most representative market. For positions that are not traded on sufficiently liquid markets, fair value is determined using a valuation model.

#### 6.4.8 Financial investments

Financial investments include securities and precious metals acquired for medium- and long-term investment purposes, as well as equity securities held neither for trading nor as a long-term investment. Available-for-sale real estate acquired in connection with lending operations is also carried under this item. Held-to-maturity interest-bearing securities are carried at cost, with premiums or discounts amortized over the remaining term of the instrument using the accrual method. Gains and losses arising from their sale or early redemption are recorded proportionally up to the initial maturity date of the securities. Any related loan impairment charges or reversals are recorded on the income statement under the corresponding line item.

Interest-bearing securities not intended to be held until maturity, as well as equity securities and available-for-sale real estate, are carried at the lower of cost or market value. As a general rule, impairment charges and reversals on these assets are recorded under "Miscellaneous ordinary expenses" or "Miscellaneous ordinary income." Where impairment can be broken down into loan impairment and market-related impairment, loan impairment charges and reversals are recorded on the income statement under the corresponding line item.

#### 6.4.9 Accrued income and prepaid expenses

This item mainly consists of accrued interest and other transitory assets.

#### 6.4.10 Non-consolidated holdings

Non-consolidated holdings comprise equity securities that are held as a long-term investment, irrespective of voting rights. They also include the Group's infrastructure-related holdings, particularly joint ventures. They are carried at cost less any impairment.

These holdings are reviewed for impairment at each balance-sheet date, based on whether there is an indication of a loss in value. If there is such an indication, the Group determines the realizable value of each asset.

The realizable value is the higher of the net fair value and the value in use. The asset is written down if its carrying value exceeds its realizable value. In this case, the carrying value is reduced to the realizable value and the difference is charged to the income statement under "Depreciation and amortization of fixed assets and impairment on equity investments."

#### 6.4.11 Tangible fixed assets

Tangible fixed assets are carried at cost. Software developed by the Bank for in-house use is carried at direct production cost, and the corresponding income is recorded under "Miscellaneous ordinary income."

Tangible fixed assets are depreciated on a straight-line basis over their estimated useful lives within the following limits:

- 50 years for real estate
- 10 years for technical facilities
- 5 years for machinery, furniture, and fittings
- 5 years for computer software and hardware.

Any depreciation recorded over an asset's remaining estimated useful life or additional write-downs made subsequent to impairment reviews are charged to the income statement for the period, under "Depreciation and amortization of fixed assets and impairment on equity investments."

These assets are reviewed annually for impairment. If there is a decline in value or a change in the useful life, the carrying value of the asset is written down and the written-down value is depreciated over the remaining estimated useful life of the asset.

#### 6.4.12 Intangible assets

Any goodwill is carried on the balance sheet and amortized on a straight-line basis over its estimated useful life, up to a maximum of ten years.

Goodwill is reviewed for impairment at each balance-sheet date, based on whether there is an indication of a loss in value. In this case, the carrying value is reduced to the realizable value and the difference is charged to the income statement under "Depreciation and amortization of fixed assets and impairment on equity investments."

#### 6.4.13 Other assets

This item mainly comprises coupons, indirect taxes to be recovered, and any positive offset account balances.

#### 6.4.14 Due to banks

Amounts due to banks are carried at nominal value.

#### 6.4.15 Repurchase agreements

Commitments from cash collateral related to repurchase agreements are carried at nominal value.

Repurchase agreements are carried on the balance sheet and valued in the same way as financial investments, provided that the Group continues to be the beneficial owner.

#### 6.4.16 Customer deposits

This item comprises all amounts due to non-bank customers, carried at nominal value.

#### 6.4.17 Trading portfolio liabilities

Trading portfolio liabilities result from short positions in debt and equity securities that are established in order to take advantage of market price fluctuations. They are carried at fair value with reference to the prices quoted on the most representative market.

Securities borrowed to establish short positions are not recorded on the balance sheet insofar as BCV Group does not take ownership of the attached rights.

### 6.4.18 Negative mark-to-market values of derivative financial instruments

Derivative financial instruments recorded at the balancesheet date are carried at fair value with reference to the prices quoted on the most representative market. For positions that are not traded on sufficiently liquid markets, fair value is determined using a valuation model. Any resulting negative mark-to-market values are recognized under this line item.

Mark-to-market values relating to transactions with the same counterparty and hedged by a netting agreement are carried on the balance sheet at net value.

#### 6.4.19 Other financial liabilities at fair value

This item includes structured products that are issued by the Bank and carried at fair value with reference to a quoted market price or a valuation model. Subsequent revaluations are carried under "Net trading income and fair value adjustments."

#### 6.4.20 Medium-term notes

Medium-term notes issued by the Bank are carried at nominal value.

#### 6.4.21 Bonds and mortgage-backed bonds

This item consists of borrowings from the Central Mortgage-Bond Institution of Swiss Cantonal Banks, as well as bonds issued by the Bank. They are carried at nominal value; any discount or premium is recorded under accrued or deferred items and amortized over the term of the instrument under "Interest expense."

This line item also includes structured products that are issued by the Bank and whose host instrument and embedded derivatives are treated separately. In this case, the host instrument is recorded under this line item at nominal value as a debt issued by the Bank, while the embedded derivatives are carried as either positive or negative mark-to-market values. Any subsequent changes in fair value are recognized under "Net trading income and fair-value adjustments." Interest accrued in the interest-rate component is recorded under "Interest expense" using the accrual method.

Positions in bonds and structured products issued by BCV are deducted from this item.

#### 6.4.22 Accrued expenses and deferred income

This item mainly consists of accrued interest, taxes due on Group companies' earnings and capital, and other transitory liabilities.

Direct tax is calculated in accordance with the matching principle and is recognized in the income statement under "Taxes."

#### 6.4.23 Other liabilities

This item mainly comprises coupons, indirect taxes to be paid, and any negative offset account balances.

#### 6.4.24 Provisions

This line item includes provisions necessary for business operations, provisions for hedging recognized and inherent risks of loss, credit-risk provisions for off-balance-sheet transactions, and provisions for deferred taxes.

Deferred taxes are calculated based on differences between tax values and book values. They are recognized in the income statement under "Taxes."

#### 6.4.25 Reserves for general banking risks

To cover risks inherent in the banking business that are not already covered by specific provisions, the Group can set aside "Reserves for general banking risks." These reserves are part of shareholders' equity and are taxed or subject to a deferred tax.

#### 6.4.26 Share capital

This line item consists of the Bank's share capital.

#### 6.4.27 Capital reserve

The capital reserve comprises additional paid-in capital obtained through the issue of equity securities and the exercise of conversion rights and options, along with gains and losses realized and dividends received on own shares.

#### 6.4.28 Retained earnings

This line item represents capital accrued by the Group; it consists primarily of appropriated retained earnings and the effect of changes in the scope of consolidation.

#### 6.4.29 Currency translation reserve

Exchange-rate differences resulting from the translation of Group company accounts denominated in foreign currencies are recorded under this line item and not through profit or loss.

#### 6.4.30 Own shares

Own shares (i.e., registered shares of Banque Cantonale Vaudoise) are deducted from shareholders' equity at cost. Dividend payments and gains and losses on disposals are allocated directly to the capital reserve.

#### 6.4.31 Contingent liabilities

Contingent liabilities mainly comprise commitments to secure credits, issued in the form of bills of exchange, surety bonds, and guarantees, including irrevocable letters of credit, endorsements of re-discounted bills, advance payment guarantees, and similar facilities, such as pledges in favor of third parties.

This type of liability is contingent if, when the transaction is entered into, the main debtor has no debt towards a third party but may incur such debt at a later date.

#### 6.4.32 Irrevocable commitments

This line item includes commitments to grant loans and other services that are unused but firm and irrevocable at the balance-sheet date, together with payment commitments relative to depositor-protection schemes.

### 6.4.33 Commitments relating to calls on shares and other equity securities

This line item includes commitments relating to calls on shares and other equity securities.

#### 6.4.34 Confirmed credits

Commitments arising from deferred payments, as well as from acceptances and other confirmed credits, are included under this line item.

#### 6.4.35 Pension-fund liabilities

Pension-fund liabilities are understood to mean obligations arising under pension plans and pension funds which provide retirement, death, and disability benefits.

When preparing its year-end accounts, the Group determines, for each pension fund, whether there are any assets (benefits) or liabilities (obligations) other than the contribution benefits and related adjustments. This assessment is based on the financial situation of the pension funds as shown in their interim accounts at 30 September.

Any liabilities are carried on the balance sheet under "Provisions," while any economic benefit is carried under "Other assets." Any changes from the corresponding value in the previous financial year are recognized for each pension fund under "Personnel costs."

Adjusted contributions for the period are also carried under "Personnel costs." An economic liability arises if the Group decides or is obliged to participate in the financing of an underfunded pension fund, while an economic benefit arises if there is a potential positive effect on future cash flows as a result of pension-fund overfunding. Moreover, in the case of overfunding, an economic benefit exists if there is a lawful intention to use the overfunding to reduce the employer's contributions, to refund the contributions to the employer by virtue of local legislation, or to use them for any economic purpose of the employer other than regulatory benefits.

#### 6.5 Changes to accounting principles

No changes were made to the accounting principles in 2023.

#### 6.6 Registration of business transactions

All transactions concluded up until the balance-sheet date are recorded on the date they are concluded and are valued according to the above accounting principles.

#### 6.7 Foreign-currency translation

Transactions in foreign currencies during the year are translated at the exchange rates prevailing on the transaction date.

Assets and liabilities held in foreign currencies at the close of the financial year are translated into Swiss francs at the exchange rates prevailing on that date, provided that they are not valued at their historical rates.

Foreign-exchange gains and losses, including unrealized gains and losses on forward foreign-exchange contracts open at the balance-sheet date, are carried in the income statement. Balance-sheet items and off-balance-sheet transactions of foreign holdings are translated at year-end exchange rates set for the Group, with the exception of shareholders' equity invested in these holdings, which is translated at historical rates.

Income-statement items are translated at the average annual exchange rates set for the Group. Differences arising from the translation of shareholders' equity and the income statement are recorded directly in shareholders' equity.

Major currencies		2023		2022
in CHF	Close	Average	Close	Average
Euro	0.9297	0.9714	0.9874	1.0046
U.S. dollar	0.8417		0.9252	

#### 6.8 Funding of trading positions

The cost of funding securities held in the trading portfolios is netted against interest and dividend income from these portfolios and recorded under "Net trading income and fairvalue adjustments."

#### 6.9 Rounding

The figures contained in the tables have each been properly rounded depending on the number of significant digits used for the table; this may result in discrepancies between listed column and row totals and the sum of individual column or row items.

#### 7. Risk-assessment and risk-management principles

#### 7.1 Introduction

The Board of Directors periodically analyzes the Bank's main risks. The analyses are based on the risk-management processes and methods in place, and contain a forward-looking evaluation of the risks to which BCV is exposed. In these analyses, the Board of Directors takes into account the Bank's existing control system for managing and mitigating risks.

BCV's risk-management objectives and approach are presented in the Risk Management chapter. This section explains in more detail the principles that the Bank applies in assessing risks.

#### 7.2 Credit risk

#### 7.2.1 Exposure to credit risk

Credit risk arises from the possibility that a counterparty might default on its financial obligations to the Bank. It corresponds to the default risk set out in FINMA-AO and includes settlement risk. All forms of credit commitments to bank and non-bank counterparties, whether on or off the balance sheet, represent a credit risk for the Bank.

The Bank distinguishes five types of exposure to credit risk:

- financial exposures, which are characterized by an outflow of funds
- off-balance-sheet commercial exposures, stemming from guarantees given by the Bank or obtained in respect of counterparties
- exposures resulting from derivatives contracts with positive mark-to-market values
- exposures resulting from repos/reverse repos and securities lending/borrowing transactions
- settlement exposures, which result from a time lag between when funds or securities are sent and when funds or securities are received in exchange.

Every position that entails credit risk is clearly assigned to one of these exposure categories. The Bank uses clearly defined methods for determining exposure levels by exposure category. Overall or specific limits are set for financial, off-balance-sheet commercial, and OTC derivatives exposures. Limits are likewise set for settlement exposures to bank counterparties. When positions are unwound through a simultaneous settlement system, such as CLS (Continuous Linked Settlement), settlement risk is not considered.

For trade-finance activities, credit risk is closely linked to country risk in emerging markets. In order to monitor this type of risk, the Bank analyzes and limits both its financial exposure (financial transfer risk) and non-financial exposure (risk that a physical transaction will not be unwound), particularly with respect to emerging markets.

#### 7.2.2 Internal counterparty default ratings

The Bank considers a counterparty to be "in default" if one or more criteria are met (see definition of "in default" in note 7.2.5). Each counterparty is assigned a default rating based on clearly defined models. Each default rating is defined by an interval of default probabilities. Seven main ratings and 16 sub-ratings are used to classify counterparties according to their risk of default.

#### 7.2.3 Loss given default and expected loss

Loss given default is the amount that the Bank stands to lose on a credit-risk exposure at the time that the counterparty defaults. Loss given default is determined for each credit-risk exposure by taking into account the credit limit and the coverage ratio, which is the value of the risk mitigants expressed as a percentage of the limit. For this purpose, collateral is taken at market value (see note 7.2.4).

For non-impaired credit-risk exposure, the Bank estimates the amount that it expects to lose in a "normal" year (i.e., in the middle of the economic cycle). This amount is called the 12-month expected loss.

For credit-risk exposures not relating to trade finance and real-estate development, the expected loss is determined based on the probability of default (PD), reflected in the counterparty default rating, loss given default (LGD), and exposure at default (EAD). These three risk variables are calculated using internal models, many of which have received FINMA approval to be used as Internal Ratings-Based (IRB) approaches for determining regulatory capital requirements (see note 7.2.8). LGD and EAD models are structurally identical to the internal models used to determine regulatory capital requirements but are calibrated through the cycle to produce a conservative estimate of the expected loss over the entire cycle.

For trade-finance and real-estate-development exposures, the expected loss is estimated for each transaction, using an approach based on Basel III slotting criteria.

#### 7.2.4 Market value of collateral

The Bank measures collateral on the basis of its market value, provided a suitable market exists. Various valuation methods are used, depending on the characteristics of the collateral and the sources of information about it. Each item of collateral is clearly assigned to a valuation method.

More specifically, the market value for a real-estate asset is the estimated price at which the asset would be likely to change hands on the measurement date, between knowledgeable, willing parties in an arm's length transaction, after an appropriate marketing process.

Provided their value is below a set amount, single-family homes, condominium apartments, and income-generating real estate are valued using hedonic pricing models or capitalization pricing models in collaboration with experts. Other types of real estate and real estate with values above the set amount are valued by experts.

#### 7.2.5 Impaired loans and off-balance-sheet exposures

A loan or off-balance-sheet exposure is impaired when the counterparty is unlikely to be able to meet its future credit obligations. The counterparty is then "in default" and all its debts to the Bank are considered "non-performing."

A counterparty is "in default" when it is more than 90 days past due on any material credit obligation to the Bank or when the Bank considers that the counterparty is unlikely to pay its credit obligations to the Bank in full.

#### 7.2.6 Overdue-interest loans

A loan is considered to be an "overdue-interest" loan when at least one of the following three criteria is met:

- Advances and mortgage loans: interest and fees are more than 90 days past due.
- Current-account credits: the agreed credit limit has been exceeded owing to insufficient payments in respect of interest and fees for more than 90 days.
- The credit has been called in by the Bank.

"Overdue-interest" loans are in principle impaired.

#### 7.2.7 Provisions for credit risk

The purpose of credit-risk provisions is to recognize, at the balance-sheet date, the expected loss on impaired and non-impaired credit-risk exposures.

Provisions for non-impaired credit-risk exposures are determined individually by counterparty and meet the requirement to set aside provisions for inherent credit risks (Articles 25 and 28 FINMA-AO). The aim is to ensure that the Bank's provisions for non-impaired loans cover the expected loss. For provisioning purposes, the expected loss is calculated differently depending on the level of credit risk.

Provisions for non-impaired credit-risk exposures that have not been identified as high-risk are determined based on the 12-month expected loss, as described in note 7.2.3. These provisions are set aside for all bank and client loans, with the exception of derivatives contracts and securities lending and borrowing transactions, which have a low expected loss. The base assumption is that the Bank's expected-loss models provide reliable estimates of future annual losses. This assumption is tested each year by the units responsible for developing models and checked by an independent validation unit. The internal models have been approved for use under the IRB approach to determine the regulatory capital requirements for a large part of the Bank's credit-risk exposure (see the Bank's Basel III Pillar 3 report). They are calibrated using over ten years of past data (which includes periods of stress for the Bank).

Provisions for non-impaired credit-risk exposures that have been identified as high-risk are determined based on the expected loss at maturity. The probability of default for these exposures corresponds to the probability of default at maturity. Heightened credit risks are identified for counterparties that are "reputed to be in financial difficulty" (RD). A counterparty is classified as RD when the criteria for "in default" are not met, but when the Bank considers there to be a high risk that part of its exposure to credit risk on the counterparty will not be recovered, or when a significant breach of contract on any of the forms of credit extended to the counterparty by the Bank has occurred and has not been remedied without a temporary or permanent exemption being granted.

Provisions for impaired credit-risk exposures, as defined in note 7.2.5, are determined individually by counterparty, pursuant to Article 24 FINMA-AO. The provision calculation takes into account total credit exposures to the counterparty on and off the balance sheet, the liquidation value of the collateral, market conditions, the quality of the counterparty's management, and the counterparty's ability and willingness to honor its commitments.

The liquidation value is the estimated net realizable value of the asset. It is calculated on the basis of the current market value of the asset, taking into account sell-by objectives, current market conditions, and selling costs (including any costs of holding the asset until sale and transaction-related costs).

As an exception, in the event of a major crisis, provisions for inherent credit risks can be used to cover impaired loans. A major crisis occurs when the new provisions for impaired exposures over a 12-month period are significantly higher (by a factor of two) than the expected loss on nonimpaired exposures. However, once the crisis has ended, those provisions must be steadily built up again over a fiveyear period.

#### 7.2.8 Regulatory capital requirements for credit risk

BCV has been applying the Foundation Internal Ratings-Based (FIRB) approach to determine the regulatory capital requirements for a large part of its credit-risk exposure since 2009, having obtained approval from FINMA in December 2008. The scope of this approach is detailed in the Bank's Basel III Pillar 3 report. The International Standardized Approach (SA-BIS) is used for the remaining credit-risk exposure.

#### 7.3 Market risk on the trading book

Market risk arises from the possibility of losses on the Bank's trading book as a result of changes in market parameters, in particular the price and price volatility of the underlying security. Trading positions are positions in equities, fixed-income instruments, currencies, and precious metals. Positions in underlying instruments are classified as "simple" positions, whereas positions in futures contracts, swaps, or options are classified as "derivative" positions.

Each trading position is valued at the price quoted on a reference market or on the basis of price information calculated using a valuation model that incorporates observable market parameters.

The Bank manages its market risk on the trading book by setting limits in terms of net portfolio value, value-at-risk (VaR), stress loss, and sensitivity measures (Greeks).

VaR is a statistical measure. It is calculated with a 99% confidence interval. For a given time horizon, VaR represents the distribution of results by showing the best result among the worst 1% of possible results. It is measured at the portfolio and sub-portfolio levels. It is calculated on the basis of complete revaluations of positions by subjecting them to past changes in the various market parameters. For trading positions, the liquidation horizon is one day. For the nostro (i.e., proprietary) portfolio managed by the Asset Management Department, the liquidation horizon is six months.

Stress-loss analyses are used to measure potential losses that are not taken into account by VaR analysis. Stress scenarios seek to model the most adverse possible movements in risk factors. Scenarios are determined for all trading positions taken together as well as for the various sub-portfolios.

For all trading positions, the Bank uses static-portfolio stress scenarios to model short-term stress. Six-month scenarios are used for the nostro portfolio managed by the Asset Management Department, analyzing cumulative results over that period.

Sensitivity measures are used to monitor local exposure to risks arising from trading positions (i.e., marginal variations in risk factors). For trading book portfolios, the main sensitivity measures used are delta, gamma, vega, theta, and rho.

The Bank determines its capital requirements for market risk using the Standardized Approach (SA-BIS).

#### 7.4 Market risk on the banking book

The Bank assesses market risk on positions in the banking book by measuring interest-rate risk and liquidity risk.

#### 7.4.1 Interest-rate risk on the banking book

Interest-rate risk on the banking book arises from mismatches between the size and terms (dates on which interest rates are fixed) of asset and liability positions. It is attributable to movements in the yield curve and changes in customer behavior. These variations directly affect the Bank's interest income and the economic value of its share capital.

The Bank monitors two measures of loss arising from interest-rate risk on the balance sheet:

- loss of interest margin, which is both an economic loss and an accounting loss
- loss of economic value of share capital, which by definition is not reflected in the accounts.

Every month, the Bank calculates various measures of interest-rate risk, which enable it to monitor the impacts on the interest margin and the economic value of share capital:

- Static indicators: to monitor the economic value of share capital, the Bank calculates the duration of share capital and the sensitivity of share capital to an interest-rate shock. To monitor the net interest margin, the Bank calculates interest-rate gaps by residual maturity.
- Dynamic indicators: every month, the Bank prepares scenarios regarding interest rates and business volumes, combined with various hedging strategies. These dynamic simulations take into account customer behavior with respect to interest rates in order to simulate the interest margin and potential losses in circumstances that lie between a probable scenario and a stress scenario. For each scenario, indicators showing the duration and value of share capital are calculated for several future dates to measure the future exposure of share capital to interest-rate risk. These dynamic simulations are carried out for a three-year horizon.

In calculating all indicators, models are used to replicate variable-rate positions (adjustable-rate mortgages, traditional savings deposits with no fixed term, and sight deposits) in order to simulate as faithfully as possible the pace and magnitude of changes in customer interest rates as the market rate changes.

#### 7.4.2 Liquidity risk

Liquidity risk arises from the possibility that the Bank does not have the resources on hand to deal with the potential outflow of funds that could occur at any time in view of the liabilities that it holds, changes in its assets, and its offbalance-sheet exposures. This risk is determined by the pace of withdrawals, the concentration of liabilities, the Bank's ability to raise funds, and prevailing terms and conditions in the interbank and capital markets.

The Bank monitors its exposure to liquidity risk in the medium/long term, as well as in the short term, by preparing maturity schedules for on-balance-sheet exposures, by calculating balance-sheet ratios, and by modeling the future structure of its balance sheet using dynamic simulations. When conducting these simulations, the Bank also calculates regulatory ratios – i.e., the liquidity coverage ratio (LCR) and the net stable funding ratio (NSFR) – at different time horizons. These simulations enable the Bank to determine its long-term approach to funding, particularly as regards raising funds from the Central Mortgage-Bond Institution and on the bond market, as well as the size and composition of its liquidity ratios.

#### 7.5 Operational risk

Operational risk is inherent in the Bank's activities and arises from possible inadequacies or failures relating to processes, people, and information systems within or external to the Bank. Operational risk factors arise from:

- changes in legislation, regulations, and values particularly in Swiss and other legal and regulatory frameworks that are applicable to BCV – and in the expectations of customers and other stakeholders, and public opinion of the Bank
- erroneous or malicious behavior of employees, suppliers, bank counterparties, customers, or other parties external to the Bank
- inadequacies of information systems, infrastructure, or

the Bank's organization

• natural hazards, including climate-related physical hazards, pandemics, and other natural phenomena (e.g., seismic, hydrological, and geological hazards).

The Bank monitors its exposure to operational-risk events using a classification with eight categories :

- non-compliance
- internal fraud
- external fraud
- incidents related to human resources, including workplace safety
- incidents linked to customer relations and commercial practices
- losses of operating resources
- failure of information systems
- incidents related to transaction and process management.

An operational-risk event that has occurred is booked directly as an outright loss. Provisions are recognized for the additional costs expected but not yet incurred. The Bank determines its regulatory capital requirements for operational risk according to the Standardized Approach (SA-BIS).

#### 8. Use of hedge accounting

The Group uses derivatives as part of its asset- and liabilitymanagement strategy, primarily to hedge interest-rate risk. These transactions are recognized as macro and micro hedges, and net gains or losses after interest are recorded under "Interest and discount income" or "Interest expense." Changes in the fair value of hedging instruments are recognized in the offset accounts under "Other assets" or "Other liabilities."

Whenever derivatives are used for hedging purposes, records are kept of the transactions, the objectives and strategies of the Bank's unit in charge of managing market risk on the balance sheet, and the system used to monitor the effectiveness of the hedge.

The hedging instruments used are almost exclusively interest-rate swaps (IRSs), in which the Bank may be either the payer or the receiver; the large majority of these IRSs is denominated in Swiss francs. Micro hedges are used mainly to hedge the Bank's long-term borrowings (i.e., its own bond issues or issues made through the Central Mortgage-Bond Institution) and financial investments. Macro hedges are used mainly to hedge fixed-rate mortgages.

Micro hedges are used to reduce the risk on a clearly defined underlying position. The hedges have the same nominal value and the same maturity as the hedged position, although a large underlying position may require several hedges.

Most macro hedges are used to hedge mortgage loans. The hedging instruments mature during the same month that the interest rates on the underlying mortgage loans expire.

In order to prevent any over-hedged positions, the nominal value of the underlying positions must be 10% higher than that of the hedging instrument in order to take account of any depreciation, impairment, early redemption, or repayment. When entering into a hedging relationship, the Bank draws up documents stipulating the designation of the hedging instrument and the underlying transaction or group of transactions, together with their main features. The type of risk hedged and the system for assessing the effectiveness of the hedge are also provided.

As the Bank uses linear hedging (i.e., without an options component), there is a very close economic relationship between the underlying positions and the hedging instruments. For mortgage loans, the main difference between the hedging instrument and the underlying position is the interest rate, as the rate on the mortgage loans includes the Bank's margin.

Hedges are tested for their effectiveness every quarter. The main aim of the test is to ensure that the nominal value of the underlying positions is still at or above the nominal value of the hedging instrument. A forward-looking assessment of the hedging relationship is also conducted by measuring how the economic value of the hedging instrument and the hedged positions would be affected by a 100bp rise or fall in interest rates. To qualify as a hedge, the change in the value of the hedging instrument must offset the change in value of the underlying positions by between 80% and 125%.

Given that linear hedging is used, the hedges are unlikely to be ineffective. In the event of an over-hedged position, the excess portion of the derivative financial instrument is treated as a trading portfolio asset and recorded under "Net trading income and fair-value adjustments."

### 9. Significant events and events taking place after the closing date

#### 9.1 Significant events

On 28 December 2023, BCV signed an agreement with the trustee for Bernard L. Madoff Investment Securities LLC (BLMIS) that terminates the Fairfield fund proceedings against BCV initiated by that trustee and the liquidators of the Fairfield Sentry feeder fund. BCV signed that agreement, with no admission of liability or fault, to put an end to the burdens inherent in protracted litigation. It has thus definitively closed this case with an out-of-court settlement. The proceedings brought by the Fairfield liquidators against BCV's subsidiary Piguet Galland & Cie SA are ongoing.

#### 9.2 Events taking place after the closing date

No event liable to have a material influence on the Group's financial statements took place after the closing date.

#### 10. Notes to the consolidated balance sheet

#### 10.1 Repurchase and reverse repurchase agreements (in CHF millions)

	31 / 12 / 23	31 / 12 / 22
Book value of claims arising from cash collateral pledged in connection with securities borrowing		
or reverse repurchase agreements <sup>1</sup>	0	79
Book value of liabilities arising from cash collateral received in connection with securities lending		
or repurchase agreements <sup>1</sup>	1977	1008
Book value of securities held for own account, lent or transferred as collateral in connection		
with securities borrowing or repurchase agreements	2 0 3 5	1038
of which those that can be sold or repledged without restriction	2 0 3 5	1038
Fair value of securities received as collateral in connection with securities lending and		
those received in connection with securities borrowing and under reverse repurchase agreements,		
which can be sold or repledged without restriction	0	85
of which securities repledged as collateral	0	0
of which sold securities	0	0

<sup>1</sup>Before netting agreements

#### 10.2 Risk mitigants for loans and off-balance-sheet transactions

Impaired loans (in CHF millions)

		Type of risk mitigant			
		Mortgage	Other	Unsecured	Total
Loans and advances to customers		643	2 602	2 967	6212
Mortgages		31327	205	258	31791
Residential real estate		25 194	78	70	25 342
Office and business premises		862	1	20	882
Commercial and industrial property		694	2	81	778
Other		4577	125	87	4 789
Loans (before impairment charges/reversals)	31 / 12 / 23	31970	2807	3225	38 003
	31 / 12 / 22	31029	2 5 4 3	3 146	36718
Loans (after impairment charges/reversals)	31 / 12 / 23	31970	2807	3 1 3 0	37 908
	31 / 12 / 22	31019	2543	3064	36 626
Contingent liabilities		4	215	831	1050
Irrevocable commitments		190	7	1 2 0 3	1 400
Commitments relating to calls on shares and other equity securities				243	243
Confirmed credits				35	35
Off-balance-sheet transactions	31 / 12 / 23	193	222	2312	2 728
	31 / 12 / 22	338	327	2 2 2 3	2 889

			Realization value of risk mitigants	Net receivables	Individual impairment charge/reversal
Impaired loans and off-balance-sheet commitments	31 / 12 / 23	133	- 57	77	73
	31 / 12 / 22	151	-65	86	81
Change (absolute)		- 17	- 8	-9	-8
Change (as %)		- 11	- 13	- 11	- 10

## 10.3 Trading portfolio assets and liabilities and other financial assets and liabilities at fair value (in CHF millions)

Assets	31 / 12 / 23	31 / 12 / 22
Debt securities	0	0
of which listed	0	0
Equity securities	6	7
Commodities and precious metals	223	198
Trading portfolio assets	229	206
Debt securities	4	4
Structured products	0	0
Other assets held in order to hedge issued structured products	930	893
Other financial assets at fair value	934	897
Total	1 163	1 103
of which determined using a valuation model	0	0
of which securities eligible for repurchase agreements in accordance with liquidity regulations	0	0

3 31 / 12 / 2
0
0
2
0
2
0
2 100
2 100
4 100
0 2
3

#### 10.4 Derivative financial instruments (in CHF millions)

	Т	Trading instruments			edging instruments	
	Positive	Negative	Value of	Positive	Negative	Value of
	mark-to-market	mark-to-market	underlying asset	mark-to-market	mark-to-market	underlying asset
	value	value		value	value	
Swaps	2	1	88	423	61	9058
Futures			41			
Options (OTC)	0	0	50			
Interest-rate instruments	2	2	179	423	61	9 0 5 8
Forward contracts and swaps	706	783	46 477			
Options (OTC)	28	24	1 4 1 5			
Foreign currencies and precious metals	735	808	47 892	0	0	0
Futures			51			
Options (OTC)	37	35	551			
Equity securities and indices	37	35	602	0	0	0
<b>Total</b> 31 / 12 /	23 <b>774</b>	844	48 6 7 2	423	61	9058
of which determined using						
a valuation model	774	844	_	423	61	-
31 / 12 /	22 <b>1281</b>	1272	68818	740	39	8 866
of which determined using						
a valuation model <sup>1</sup>	1 281	1 272		740	39	

<sup>1</sup>2022 figures were adjusted; the value of all unlisted derivative financial instruments is determined using a model.

		Positive mark-to-market value	Negative mark-to-market value	Value of underlying asset
Breakdown				
Trading instruments		774	844	48672
Hedging instruments		423	61	9058
Total before netting agreements	31 / 12 / 23	1197	905	57 729
	31 / 12 / 22	2021	1 3 10	77 684
Total after netting agreements	31 / 12 / 23	719	426	57 729
	31 / 12 / 22	1 160	450	77 684
Change	absolute	- 442	-23	- 19955
	as %	- 38	-5	- 26

#### Breakdown by counterparty

	Central clearing houses	Banks and securities dealers	Other clients
Positive mark-to-market value (after netting agreements)	415	179	124

#### 10.5 Financial investments (in CHF millions)

31 / 12 / 23			31 / 12 / 22
Book value	Fair value	Book value	Fair value
5 134	4983	5 695	5315
5 134	4983	5 694	5 3 1 4
0	0	0	0
27	82	27	73
3	3	4	4
36	37	35	37
5 196	5 102	5 757	5 4 2 5
·		·	
5114	-	5674	_
	5 134 5 134 0 27 3 3 36 5 196	5134         4983           5134         4983           0         0           27         82           3         3           36         37           5196         5102	Book value         Fair value         Book value           5134         4983         5695           5134         4983         5694           0         0         0           27         82         27           3         3         4           36         37         35           5196         5102         5757

Counterparty breakdown by rating							
	AAA to AA-	A+ to A-	BBB+ to BBB-	BB+ to B-	Below B-	Not rated	Total
Book value of debt							
securities	4891	9	7			228	5134

The rating categories are based on Standard & Poor's ratings; they are used for the specific instruments to which the Bank has subscribed. If an instrument is not rated by Standard & Poor's, then a rating from another agency is used. Where there is no specific rating for a given instrument, the issuer's long-term rating is used, with the same order of rating agencies.

The Bank's unrated positions are in investment-grade debt securities issued by Swiss public-sector entities or by Switzerland's housing-construction bond issuer (EGW/CCL).

#### 10.6 Non-consolidated holdings (in CHF millions)

	Cost	Accumulated impairment charges/	Book value at year-end	Changes in allocation or	Additions	Disposals	Impairment charges/ reversals	Book value at year-end	Market value
		reversals		scope					
			2022					2023	2023
Holdings accounted for using									
the equity method	-		-					-	-
Other equity holdings	92	-6	87					87	1
listed	0	0	0					0	1
unlisted	92	-6	86					86	
Non-consolidated holdings	92	-6	87	0	0	0	0	87	1

#### 10.7 Companies in which the Group has a significant long-term direct or indirect holding

With the exception of the parent company, none of the Group companies is listed on a stock exchange.

#### Fully consolidated Group companies

			31 / 12 / 23					
Company name and headquarters	Main business			% of share capital held	% of voting rights held	% of stake held directly /indirectly		
			in millions	as %	as %	as %		
Piguet Galland & Cie SA, Yverdon-les-Bains								
(Switzerland)	Private bank	CHF	24.4	99.7	99.7	99.7 / 0		
Gérifonds SA, Lausanne	Fund management	CHF	2.9	100	100	100 / 0		
Gérifonds (Luxembourg) SA, Luxembourg	Fund management	EUR	0.1	100	100	0 / 100		
Société pour la gestion de placements								
collectifs GEP SA, Lausanne	Fund management	CHF	1.5	100	100	100 / 0		

The scope of consolidation did not change relative to end-2022.

No companies are accounted for using the equity method.

#### Main non-consolidated holdings

				31 / 12 / 23			
Company name and headquarters	Main business Capital			% of share capital held	% of voting rights held	% of stake held directly /indirectly	
			in millions	as %	as %	as %	
Central Mortgage-Bond Institution of Swiss Cantonal Banks Ltd, Zurich of which CHF 1.8 billion unpaid	Central mortgage-bond institution	CHF	2 225.0	13.6	13.6	13.6 / 0	
	Swiss stock exchange opera- tor and provider of payment						
SIX Group Ltd, Zurich	and other services	CHF	19.5	2.5	2.5	2.4 / 0.1	
Société vaudoise pour le logement (SVL) SA, Crissier (Switzerland)	Property developer for low-income housing	CHF	2.0	45.0	45.0	45 / 0	
Swiss Bankers Prepaid Services Ltd, Grosshöchstetten (Switzerland)	Development and sale of prepaid cards	CHF	10.0	3.2	3.2	3.2 / 0	
TWINT Ltd., Zurich	Swiss mobile payment system	CHF	12.8	3.2	3.2	3.2 / 0	
Viseca Payment Services Ltd., Zurich	Cashless payment services	CHF	25.0	4.8	4.8	4.8 / 0	

As the Bank's holding in SVL is not material in terms of the consolidated financial statements, it is not included in the scope of consolidation. At end-2022, SVL had total assets of CHF 11m and equity of CHF 1m.

#### Main equity security positions held under "Financial investments"

		31 / 12 / 23					
Company name and headquarters	Main business		Capital	% of share capital held	% of voting rights held	% of stake held directly /indirectly	
Swiss-listed companies			in millions	as %	as %	as %	
Banque Cantonale du Jura SA, Porrentruy							
(Switzerland)	Bank	CHF	42.0	4.8	4.8	4.8 / 0	
Romande Energie Holding SA, Morges	Purchase, sale, and manage- ment of equity holdings in						
(Switzerland)	the energy sector	CHF	28.5	3.0	3.0	3.0 / 0	

#### 10.8 Tangible fixed assets (in CHF millions)

	Cost	Accumulated depreciation and write-offs	Book value at year-end	Changes in allocation or scope	Additions	Disposals	Depreciation and write-offs	Book value at year-end
			2022					2023
Group premises	439	- 221	219	- 0	5		- 10	213
Other real estate	123	- 64	59	0	0	- 1	- 3	56
Furniture and fixtures	30	- 15	15	- 0	3		- 4	14
Computer programs	155	- 79	76		69		- 56	90
Other tangible fixed assets	199	- 191	7	0	5	-0	- 3	9
Tangible fixed assets	945	- 569	376	0	82	- 1	- 76	381

The Group has not entered into any significant operating lease or finance lease contracts.

#### 10.9 Intangible assets (in CHF millions)

The Group has no intangible assets.

## 10.10 Other assets and liabilities (in CHF millions)

	31 / 12 / 23			31 / 12 / 22		
	Other	Other	Other	Other		
	assets	liabilities	assets	liabilities		
Offset accounts	0	328	0	690		
Indirect taxes	15	34	16	11		
Coupons/coupons and securities due	1	1	0	0		
Settlement accounts	2	10	11	6		
Miscellaneous assets and liabilities	12	27	10	18		
Other assets and liabilities	30	400	37	725		

## 10.11 Assets pledged or assigned as collateral for own liabilities,

and assets with reservation of title (in CHF millions)

	31 / 12 / 23			31 / 12 / 22		
	Amount or book value of pledge	Real liability	Amount or book value of pledge	Real liability		
Cash and cash equivalents	2	0	0	0		
Due from banks	179	175	297	294		
Loans and advances to customers	294	278	423	416		
of which Covid-19 loans granted to customers <sup>1</sup>	213	200	338	335		
Mortgages pledged or assigned to Central Mortgage-Bond						
Institution of Swiss Cantonal Banks	8 5 5 5	6548	7 883	6 106		
Financial investments	952	538	1003	819		
Total assets pledged or assigned	9 982	7 5 3 9	9607	7635		

<sup>1</sup>2022 figures have been adjusted to include Covid-19 bridge loans.

The Group has no assets with reservation of title.

Securities serving as collateral in connection with securities borrowing or repurchase agreements and that can be sold or repledged are shown in note 10.1.

## 10.12 Commitments relating to own occupational pension funds BCV shares held by own occupational pension funds (in CHF millions)

	31 / 12 / 23	31 / 12 / 22
Customer deposits	153	212
Accrued income and prepaid expenses	0	0
Total	153	212

BCV's own occupational pension funds held no BCV shares at 31 December 2023.

#### 10.13 Economic situation of own occupational pension funds (in CHF millions)

There were no employer contribution reserves at end-2023 or end-2022.

Economic benefit/liability and pension expenses	Surplus / deficit <sup>1</sup>	Econo	Economic benefit/liability			Pension expenses i "Personnel co	
	31 / 12 / 23	31 / 12 / 23	31 / 12 / 22	Change	2023	2023	2022
Employer-financed pension funds:							
"Fonds de prévoyance en faveur du							
personnel de la BCV"	53.5	0	0	0	0.0	0.0	0.0
Pension funds with no surplus or defi-							
cit: "Caisse de pensions de la BCV"		0	0	0	35.7	35.7	37.3
Pension funds with surpluses:							
"Fondation de prévoyance complé-							
mentaire en faveur de l'encadrement							
supérieur de la BCV"	0.6	0	0	0	1.9	1.9	1.7
Total <sup>2</sup>	54.1	0	0	0	37.6	37.6	39.0

<sup>1</sup>The surplus or deficit of a pension fund is based on its unaudited interim accounts at 30 September 2023. <sup>2</sup>Since the intention is not to apply the surpluses to reduce or refund the employer's contributions, or for the employer to use them for any economic purpose other than regulatory benefits, there is no identifiable economic benefit to be recognized on the balance sheet.

#### Pension funds

BCV Group employees are members of the "Caisse de pensions de la Banque Cantonale Vaudoise" (CP BCV). Its purpose is to insure its members against the economic consequences of retirement, disability, and death by guaranteeing benefits in accordance with the terms of the pension-fund regulations. It is a provider of the compulsory insurance introduced under the Federal Act on Occupational Retirement, Survivors' and Disability Pension Plans (LPP) and provides coverage in excess of the minimum LPP requirements. Senior executives insured with the CP BCV are also members of the "Fondation de prévoyance complémentaire de la Banque Cantonale Vaudoise," the purpose of which is to insure its members against the economic consequences of retirement, disability, and death by guaranteeing benefits in accordance with the terms of the pension-fund regulations.

The "Fonds de prévoyance en faveur du personnel de la BCV" is an employer-operated fund that assists BCV employees in dealing with the economic consequences of old age, disability, illness, and early retirement.

#### **10.14** Issued structured products (in CHF millions)

		Carrying value						
	_	Single trea	atment	Separate treat	ment			
Underlying risk of embedded derivative	_	Recognized in trading portfolio liabilities	Recognized in other financial liabilities at fair value	Value of the host instrument	Value of the derivative	Total		
Interest-rate instruments		_	0			0		
Equity securities		_	1 108	640	- 28	1719		
Foreign currencies		_	24			24		
Commodities and precious metals		_	0			0		
Total	31 / 12 / 23	_	1132	640	- 28	1744		
	31 / 12 / 22	_	1006	731	- 68	1669		

All structured products issued by BCV comprise own debt securities.

#### Single accounting treatment

Structured products issued by the Bank and carried at fair value are booked under "Other financial liabilities at fair value," with reference to a quoted market price or a valuation model. Subsequent revaluations are recognized under "Net trading income and fair-value adjustments."

#### Separate accounting treatment

Structured products whose host instrument and embedded derivatives are treated separately are recognized as follows: the host instrument is recorded under "Bonds" at nominal value as a debt issued by the Bank, and the embedded derivatives are carried as either positive or negative markto-market values. Any subsequent changes in fair value are recognized under "Net trading income and fair-value adjustments."

Interest accrued in the interest-rate component is recorded under "Interest expense" using the accrual method.

## 10.15 Bonds and mortgage-backed bonds (in CHF millions)

					31 / 12 / 23	31 / 12 / 22
Rate	Year of issue	Nominal value	Maturity	Group-held	Amount outstanding	
1.625%	2011	125	30/11/2026	30	95	
1.500%	2014	135	28/03/2024		135	
0.500%	2016	150	13/12/2028		150	
0.400%	2016	150	07/04/2031		150	
0.500%	2017	150	12/07/2029		150	
0.250%	2017	150	28/11/2025		150	
0.400%	2021	150	05/05/2036		150	
0.200%	2021	125	22/12/2033		125	
2.100%	2023	150	07/06/2032		150	
Bond issues by BCV Lausanne <sup>1</sup>		1285		30	1255	1 105
of which subordinated bonds		0		0	0	0
Structured products issued (value of the						
host instrument)					640	731
Central Mortgage-Bond Institution of						
Swiss Cantonal Banks					6548	6 106
Bonds and mortgage-backed bonds					8 4 4 3	7 942

 $^{1}\mbox{None}$  of these issues can be called in for redemption before the maturity date..

Long-term borrowings by maturity								31 / 12 / 23
	2024	2025	2026	2027	2028	2029–2042	Total	Average
Bond issues	135	150	95		150	725	1255	0.7%
Structured products	287	215	22	18	98		640	1.5%
Central Mortgage-Bond Institution of								
Swiss Cantonal Banks	434	338	515	499	343	4419	6548	1.0%
Total	856	703	632	517	591	5 144	8443	

	Status at year-end	New issues	Redemptions	Net change in own securities	Status at year-end
	2022				2023
Bond issues	1 105	150			1255
Structured products	731	583	- 711	36	640
Central Mortgage-Bond Institution of Swiss Cantonal Banks	6 106	867	- 425		6548
Total	7942	1 600	- 1 136	36	8 4 4 3

## 10.16 Provisions

## Reserves for general banking risks (in CHF millions)

	Status at year-end	Used as allocated	Changes in scope of consolidation	Currency translation differences	Recoveries, overdue interest	New provisions charged to income statement	Releases credited to income statement	Status at year-end
	2022							2023
Provisions for deferred taxes	1					0	-0	1
Provisions for credit risk	18				0	4	-5	18
of which provisions under Art. 28.1								
FINMA-AO	9				0	1	- 1	10
of which provisions for inherent								
credit risk	9				0	3	-4	8
of which provisions for latent								
credit risk	0							0
Other provisions	7	-6		- 0	0	1	- 0	3
Total provisions	27	-6	0	-0	0	6	-5	22
Reserves for general banking risks <sup>1</sup>	666							666
Provisions for credit risk								
and country risk	94	- 5			8	26	-25	97
of which provisions for								
impaired loans	71	-5			8	7	- 18	63
of which provisions for inherent								
credit risk	22				0	18	-7	33
of which provisions for latent risks	0				0	1		2

<sup>1</sup>Reserves for general banking risks are taxable.

# 10.17 Stock options and shares granted to members of the Board of Directors, Executive Board members and other employees

Employee share-ownership plans

		2023		2022
	Shares	Value	Shares	Value
	(in units)	(in CHF)	(in units)	(in CHF)
Members of the Board of Directors	0	0	0	0
Executive Board members	29995	2 267 233	31 289	2 188 511
Other employees	255010	12 4 16 9 37	265 501	10752804
Total	285 005	14684170	296790	12 941 315

No stock options have been granted to members of the Board of Directors, Executive Board members, or other employees.

#### Employee share ownership

#### Annual performance-based compensation

For Executive Board members and department heads, 30% of their annual performance-based compensation must be taken in BCV shares with a lock-up period of five to ten years.

Other employees receiving annual performance-based compensation of CHF 21,000 or more may opt for full payment in cash, or 70% in cash and 30% in BCV shares with a lock-up period of three years. In the latter case, BCV increases the portion of shares by 30%.

Executive Board members are allocated their shares subject to approval at the Shareholders' Meeting. The number of shares allocated will be calculated based on the closing market price on 6 May 2024, rounded up to the nearest whole number.

Other employees will receive their shares at the end of April 2024. The number of shares allocated will be calculated based on the closing market price on 14 March 2024, rounded up to the nearest whole number. These employees have until 27 March 2024 to decide on the proportion they wish to receive in the form of shares. As their decision was not known at the time this report was published, the number of shares taken into account in the above table corresponds to the maximum possible number of shares. The market prices used to calculate the number of shares will be those on 14 March 2024 and 6 May 2024, so they were not known at the time of writing. As a result, the maximum possible number of shares was calculated based on the closing market price on 8 March 2024, the date of the Board of Directors' final decision on this compensation.

#### Share-ownership plan

The Executive Board and other Group employees, with the exception of employees of Piguet Galland & Cie SA, were given the opportunity to subscribe to the share-ownership plan in April 2023 on the following terms:

- The number of shares that may be purchased is determined by the level of responsibility inherent in the employee's position.
- The subscription period ran from 16 to 29 March 2023.
- The subscription price was set at CHF 68 per share, and the market price used was CHF 83.25 (closing price on 15 March, the day before the subscription period started).

The amounts (number of shares and value) shown in the table above correspond to the number of shares subscribed multiplied by CHF 15.25, which is the difference between the market price of CHF 83.25 and the subscription price of CHF 68.

#### Long-term performance-based compensation

At the beginning of each three-year share-ownership plan, participants are informed of the number of shares that will be allocated if all objectives are met in full. At the end of each plan, the Bank informs participants of the extent to which objectives have been met based on the Bank's financial results and strategic and qualitative performance. The number of shares initially allocated is multiplied by the level of attainment of the objectives in order to determine the number of shares allocated to each participant.

The amounts taken into account in the table on the previous page correspond to the expense recorded in 2023 for the various plans in progress.

#### Free shares

The Bank awards 20 BCV shares to apprentices, high school graduate trainees, and university interns who join the Bank after their training.

The number allocated and their value, based on the market price on the last business day of the month before the shares are awarded, are also shown in the table.

#### 10.18 Receivables and commitments with respect to related parties (in CHF millions)

		31 / 12 / 23			
	Receivable	Commitment	Receivable	Commitment	
Qualified shareholder	0	2 495	0	3868	
Affiliated companies	286	371	215	376	
Governing bodies	27	17	37	18	

Individuals and companies that hold at least 10% of voting rights are considered qualified shareholders.

Corporations organized under public law in Vaud Canton and public-private entities in which Vaud Canton has a qualified holding are considered affiliated companies. Transactions with members of the Board of Directors were conducted on market terms. Receivables and commitments with respect to Executive Board members were granted on the standard terms for BCV employees. Transactions with related parties were conducted on market terms.

## 10.19 Own shares

Number of shares (in units)	Average transaction price	Total	Own shares
Status at 1 January 2023		86061900	179 226
of which shares reserved for long-term performance-based compensation			108219
Purchases	88		265 874
Sales	84		-271790
Status at 31 December 2023		86061900	173 310
of which shares reserved for long-term performance-based compensation			110023

Own shares were traded at market prices. The proceeds of the sale of own shares were allocated directly to the capital reserve.

## 10.20 Maturity structure of financial instruments (in CHF millions)

		Maturity							
		Sight	Callable	up to	3 to	12 months	over	Fixed	Total
				3 months	12 months	to 5 years	5 years	assets	
Cash and cash equivalents		12 600	2						12602
Due from banks		430		121	111				662
Reverse repurchase agreements									0
Loans and advances to customers		115	1277	1718	437	1215	1 365		6128
Mortgage loans		895	412	2 881	2673	12 504	12 415		31780
Trading portfolio assets		229							229
Positive mark-to-market values of derivative									
financial instruments		719							719
Other financial assets at fair value		934							934
Financial investments		27	100	259	354	1 4 9 5	2926	36	5 196
Current assets	31 / 12 / 23	15950	1791	4978	3 5 7 5	15215	16706	36	58251
	31 / 12 / 22	17 107	1768	5933	3618	14310	16056	35	58827
Due to banks		3 090	245	2611	7				5953
Repurchase agreements				1977					1977
Customer deposits		15 290	14018	6 5 9 6	551	0	20		36 475
Trading portfolio liabilities		2							2
Negative mark-to-market values of derivative									
financial instruments		426							426
Other financial liabilities at fair value		1132							1132
Medium-term notes						2	0		2
Bonds and mortgage-backed bonds				226	629	2 4 4 3	5 1 4 4		8 4 4 3
Borrowed funds	31 / 12 / 23	19940	14263	11411	1 187	2 445	5 164		54 410
	31 / 12 / 22	20948	14 422	10 408	1921	2 4 3 9	4 6 4 0		54778

## 10.21 Breakdown of assets and liabilities by Swiss and foreign domicile (in CHF millions)

Swiss         Foreign         Swiss         Foreign           Cash and cash equivalents         12602         12916           Due from banks         248         414         444         743           Reverse repurchase agreements         79         206         79           Loans and advances to customers         5764         364         5759         442           Mortgage loans         31780         30425         79           Trading portfolic assets         229         206         70           Positive mark-to-market values of derivative         71         070         00           Chern financial assets at fui value         310         624         300         597           Financial investments         4107         1089         4443         1313           Accrued income and prepaid expenses         121         0         70         0           Nan-consolidated holdings         86         1         86         1         1313           Accrued income and prepaid expenses         321         0         70         0           Inangible fixed assets         381         376         0         11           Inangible fixed assets         3807         555         393			31 / 12 / 23		31 / 12 / 22
Due from banks       248       414       444       743         Reverse repurchase agreements       79         Loans and advances to customers       5764       364       5759       442         Mortgage loans       31780       30425       30425         Trading portfolio bassets       229       206       206         Positive mark-to-market values of derivative       71       100       712       191       970         Other financial assets at fair value       310       624       300       597         Financial instruments       207       512       191       970         Other financial assets at fair value       310       624       300       597         Financial investments       4107       1089       4443       1313         Acctrued income and prepaid expenses       121       0       70       0         Non-consolidated holdings       86       1       86       1       86       1         Tangible fixed assets       3097       285       5       93       7         Due to banks       3098       2855       1728       4247         Repurchase agreements       1977       1008       2       30 <tr< th=""><th></th><th>Swiss</th><th>Foreign</th><th>Swiss</th><th>Foreign</th></tr<>		Swiss	Foreign	Swiss	Foreign
Reverse repurchase agreements         79           Loans and advances to customers         5764         364         5759         442           Mortgage Ioans         31780         30425         7           Trading portfolio assets         229         206           Positive mark-to-market values of derivative         70         0           Innancial instruments         207         512         191         970           Other financial instruments         207         512         191         970           Other financial instruments         207         512         191         970           Other financial instruments         207         512         191         970           Non-consolidated holdings         4107         1089         4443         1313           Accrued income and prepaid expenses         121         0         70         0           Non-consolidated holdings         86         1         86         1           Tading be assets         -         -         -         2         3           Other assets         28         2         3         7           Due to banks         3098         2855         1728         4247           Repurc	Cash and cash equivalents	12 602		12916	
Loans and advances to customers         5764         364         5759         442           Morgage loans         31780         30425         30425           Trading portfolio assets         229         206           Positive mark-to-market values of derivative         707         512         191         970           Other financial assets at fair value         310         624         300         597           Financial investments         4107         1089         4443         1313           Accrued income and prepaid expenses         121         0         70         0           Non-consolidated holdings         86         1         86         1           Intangible assets         381         376         0           Other assets         28         2         35         2           Other assets         28         3         307         5250         4147           Total as %         95         5         93         7         0           Due to banks         3098         2855         1728         4247           Repurchase agreements         1977         1008         2         3           Use to anks         3098         2855 <td< td=""><td>Due from banks</td><td>248</td><td>414</td><td>444</td><td>743</td></td<>	Due from banks	248	414	444	743
Morgage loans         31780         30425           Trading portfolio assets         229         206           Positive mark-to-market values of derivative         1         191         970           Other financial instruments         207         512         191         970           Other financial instruments         207         512         191         970           Other financial instruments         207         512         191         970           Other financial investments         4107         1089         4443         1313           Accrued income and prepaid expenses         121         0         70         0           Non-consolidated holdings         86         1         86         1           Tangible fixed assets         381         376         0         1           Other assets         28         2         35         2           Assets         55863         3007         55250         4 147           Total as %         95         5         93         7           Due to banks         3098         2 855         1 728         4 247           Repurchase agreements         1977         1008         1007         1008 <t< td=""><td>Reverse repurchase agreements</td><td></td><td></td><td></td><td>79</td></t<>	Reverse repurchase agreements				79
Trading portfolio assets         229         206           Positive mark-to-market values of derivative financial instruments         207         512         191         970           Other financial assets at fair value         310         624         300         597           Financial instruments         4107         1089         4443         1313           Accruced income and prepaid expenses         121         0         70         0           Non-consolidated holdings         86         1         86         1           Tangible fixed assets         381         376         0           Intangible assets         28         2         35         2           Other assets         28         5         5         3         7           Total as %         95         5         93         7           Due to banks         3098         2855         1728         4247           Repurchase agreements         1977         1008         2         130           Customer deposits         215         212         218         2         3           Negative mark-to-market values of derivative financial liabilities         1132         1006         Medum-term notes         2         2<	Loans and advances to customers	5764	364	5 759	442
Positive mark-to-market values of derivative financial instruments         207         512         191         970           Other financial assets a fair value         310         624         300         597           Financial investments         4 107         1089         4443         1313           Accrued income and prepaid expenses         121         0         70         0           Non-consolidated holdings         86         1         86         1           Tangible fixed assets         381         376         0           Intangible assets         28         2         35         2           Other sasets         28         2         35         2           Due to banks         3098         2855         1728         4247           Repurchase agreements         1977         1008         C           Customer deposits         34065         2410         35615         280           Trading portfolio liabilities         2         3         131         1006         1006           Medium-tern notes         2         1006         4443         7896         466           Accrued expenses and deferred income         182         0         153         1	Mortgage loans	31780		30 425	
fnancial instruments         207         512         191         970           Other financial assets at fair value         310         624         300         597           Financial investments         4107         1089         4443         1313           Accrued income and prepaid expenses         121         0         70         00           Non-consolidated holdings         86         1         86         1           Tangible fixed assets         381         376         0           Intangible assets         28         2         35         2           Assets         55863         3007         55250         4147           Repurchase agreements         1977         1008         1008         1008           Cuber banks         3098         2855         1728         4247           Repurchase agreements         1977         1008         1008         1006           Repurchase agreements         1977         1008         1132         1006         1001           Repart mark-to-market values of derivative         1132         1006         1132         1006         1132         1006         1004         1132         1006         1132         1         1006 <td>Trading portfolio assets</td> <td>229</td> <td></td> <td>206</td> <td></td>	Trading portfolio assets	229		206	
Other financial assets at fair value         310         624         300         597           Financial investments         4107         1089         4443         1313           Accrued income and prepaid expenses         121         0         70         0           Non-consolidated holdings         86         1         86         1           Tangible fixed assets         381         376         0           Intangible assets         28         2         35         2           Other assets         28         2         35         2           Asset         55863         3007         55250         4147           Total as %         95         5         93         7           Due to banks         3098         2855         1728         4247           Total as %         95         5         93         7           Due to banks         3098         2855         1728         4247           Total as %         95         5         93         7           Due to banks         3098         2855         1728         4247           Total as %         92         210         35         1008           Cus	Positive mark-to-market values of derivative				
Financial investments       4107       1089       4443       1313         Accrued income and prepaid expenses       121       0       70       0         Non-consolidated holdings       86       1       86       1         Tangible fixed assets       381       376       0         Other assets       28       2       35       2         Assets       55863       3007       55250       4147         Total as %       95       5       93       7         Due to banks       3098       2855       1728       4247         Repurchase agreements       1977       1008       2       3         Customer deposits       34065       2410       35615       2780         Trading portfolio liabilities       2       3       3       3       3         Negative mark-to-market values of derivative financial instruments       215       212       212       238         Other financial liabilities at fair value       1132       1006       46443       7896       46         Accrued expenses and deferred income       182       0       153       1       1         Other finabilities       400       0       722       3	financial instruments	207	512	191	970
Accrued income and prepaid expenses       121       0       70       0         Non-consolidated holdings       86       1       86       1         Tangible fixed assets       381       376       0         Intangible assets       28       2       35       2         Other assets       28       2       35       2         Asset       55863       3007       55250       4147         Total as %       95       5       93       7         Due to banks       3098       2855       1728       4247         Repurchase agreements       1977       1008       2       3         Customer deposits       34065       2410       35615       2780         Trading portfolio liabilities       2       3       3       1006         Megative mark-to-market values of derivative financial liabilities at fair value       1132       1006       1006         Medium-term notes       2       2       3       1006       100         Medium-term notes       2       2       27       27       28       23       1006       100       132       1006       100       100       122       3       100       135<	Other financial assets at fair value	310	624	300	597
Non-consolidated holdings         86         1         86         1           Tangible fixed assets         381         376         0           Intangible fixed assets         28         2         35         2           Other assets         28         2         35         2           Assets         55863         3007         55250         4147           Total as %         95         5         93         7           Due to banks         3098         2855         1728         4247           Repurchase agreements         1977         1008         Customer deposits         34065         2410         35615         2780           Trading portfolio liabilities         2         3         Negative mark-to-market values of derivative financial liabilities at fair value         1132         1006         Medium-term notes         2         2         2         2         2         3         1006         Medium-term notes         2         2         3         1006         Medium-term notes         2         2         2         3         1006         Medium-term notes         2         2         2         3         1006         Medium-term notes         2         2         2         3	Financial investments	4 107	1089	4 4 4 3	1313
Tangible fixed assets       381       376       0         Other assets       28       2       35       2         Assets       55 863       3007       55 250       4147         Total as %       95       5       93       7         Due to banks       3098       2 855       1728       4 247         Repurchase agreements       1977       1008       1007       1008         Customer deposits       34 065       2 410       35 615       2 780         Trading portfolio liabilities       2       3       1006       1006         Negative mark-to-market values of derivative       1132       1006       1006       1004       1132       1006       1006       1004       1132       1006 </td <td>Accrued income and prepaid expenses</td> <td>121</td> <td>0</td> <td>70</td> <td>0</td>	Accrued income and prepaid expenses	121	0	70	0
Intangible assets         28         2         35         2           Assets         55863         3007         55250         4147           Total as %         95         5         93         7           Due to banks         3098         2855         1728         4247           Repurchase agreements         1977         1008         1008         1008           Customer deposits         34065         2410         35615         2780           Trading portfolio liabilities         2         3         1006         1006         1006           Megative mark-to-market values of derivative         1132         1006         100         1006         1006 <td>Non-consolidated holdings</td> <td>86</td> <td>1</td> <td>86</td> <td>1</td>	Non-consolidated holdings	86	1	86	1
Other assets         28         2         35         2           Assets         55863         3007         55250         4147           Total as %         95         5         93         7           Due to banks         3098         2855         1728         4247           Repurchase agreements         1977         1008         2           Customer deposits         34065         2410         35615         2780           Negative mark-to-market values of derivative         1         2         3         3           Negative mark-to-market values of derivative         1         2         1006         3           Other financial liabilities at fair value         1132         1006         3         1           Medium-term notes         2         2         3         1           Other liabilities         8443         7896         46           Accrued expenses and deferred income         182         0         153         1           Other liabilities         400         0         722         3           Provisions         22         27         27           Reserves for general banking risks         666         666         666	Tangible fixed assets	381		376	0
Assets         55 863         3 007         55 250         4 147           Total as %         95         5         93         7           Due to banks         3098         2 855         1728         4 247           Repurchase agreements         1977         1008           Customer deposits         34 065         2 410         35 615         2 780           Trading portfolio liabilities         2         3         3         Negative mark-to-market values of derivative financial instruments         2 15         2 12         2 138           Other financial liabilities at fair value         1 132         1 006         Medium-term notes         2         3           Bonds and mortgage-backed bonds         8 443         7 896         46         46           Accrued expenses and deferred income         1 82         0         1 53         1           Other liabilities         400         0         7 22         3           Provisions         22         27         27         27           Reserves for general banking risks         666         666         666         5         35         35         35         35         35         35         35         35         35         35	Intangible assets				
Total as %         95         5         93         7           Due to banks         3098         2855         1728         4247           Repurchase agreements         1977         1008         1008         1008           Customer deposits         34065         2410         35615         2780           Trading portfolio liabilities         2         3         Negative mark-to-market values of derivative financial instruments         215         212         212         238           Other financial liabilities at fair value         1132         1006         Medium-term notes         2         3         106           Medium-term notes         2         0         153         1           Other finabilities         4400         0         722         3           Provisions         22         27         1006         133         1           Other liabilities         400         0         722         3         1           Provisions         22         27         27         2         2         27         2         2         2         1         1         2         1         1         2         1         1         2         1         2         1	Other assets	28	2	35	2
Due to banks         3 098         2 855         1 728         4 247           Repurchase agreements         1977         1008         1006         1008	Assets	55863	3007	55 2 50	4 147
Repurchase agreements         1977         1008           Customer deposits         34065         2410         35615         2780           Trading portfolio liabilities         2         3         3           Negative mark-to-market values of derivative financial instruments         215         212         212         238           Other financial liabilities at fair value         1132         1006         2         3           Medium-term notes         2         3         1         3         1           Other liabilities at fair value         1132         1006         466         666         666         666         666         666         5         1	Total as %	95	5	93	7
Repurchase agreements         1977         1008           Customer deposits         34065         2410         35615         2780           Trading portfolio liabilities         2         3         3           Negative mark-to-market values of derivative financial instruments         215         212         212         238           Other financial liabilities at fair value         1132         1006         2         3           Medium-term notes         2         3         1         3         1           Other liabilities at fair value         1132         1006         466         666         666         666         666         666         5         1					
Customer deposits         34065         2410         35615         2780           Trading portfolio liabilities         2         3         3           Negative mark-to-market values of derivative financial instruments         215         212         212         238           Other financial liabilities at fair value         1132         1006         3         3           Medium-term notes         2         3         3         3         3           Bonds and mortgage-backed bonds         8443         7896         46         46         3         1	Due to banks	3 098	2855	1728	4247
Trading portfolio liabilities       2       3         Negative mark-to-market values of derivative       1132       212       212       238         Other financial instruments       215       212       212       238         Other financial liabilities at fair value       1132       1006         Medium-term notes       2       2         Bonds and mortgage-backed bonds       8443       7896       46         Accrued expenses and deferred income       182       0       153       1         Other liabilities       400       0       722       3         Provisions       22       27       27         Reserves for general banking risks       666       666       666         Share capital       86       86       66         Capital reserve       35       35       35         Retained earnings       2615       2554       254         Currency translation reserve       -2       -2       -2         Own shares       -14       -14       -14         Minority interests in equity       0       0       0         Net profit       469       388       388	Repurchase agreements	1977		1008	
Negative mark-to-market values of derivative         financial instruments       215       212       212       238         Other financial liabilities at fair value       1132       1006         Medium-term notes       2       2         Bonds and mortgage-backed bonds       8443       7896       466         Accrued expenses and deferred income       182       0       153       1         Other liabilities       400       0       722       3         Provisions       22       27       2         Reserves for general banking risks       666       666       666         Share capital       86       86       666		34 065	2410	35615	2 780
financial instruments         215         212         212         238           Other financial liabilities at fair value         1132         1006           Medium-term notes         2         2           Bonds and mortgage-backed bonds         8443         7896         46           Accrued expenses and deferred income         182         0         153         1           Other liabilities         400         0         722         3           Provisions         22         27         2         3           Reserves for general banking risks         666         666         666           Share capital         86         86         666		2		3	
Other financial liabilities at fair value         1132         1006           Medium-term notes         2           Bonds and mortgage-backed bonds         8443         7896         46           Accrued expenses and deferred income         182         0         153         1           Other liabilities         400         0         722         3           Provisions         22         27         2           Reserves for general banking risks         666         666         666           Share capital         86         86         666         666           Capital reserve         35         35         35         35           Retained earnings         2615         2554         2554         2554           Currency translation reserve         -2         -2         -2         2         2         2         35         36         36         36	Negative mark-to-market values of derivative				
Medium-term notes       2         Bonds and mortgage-backed bonds       8443       7896       46         Accrued expenses and deferred income       182       0       153       1         Other liabilities       400       0       722       3         Provisions       22       27         Reserves for general banking risks       666       666         Share capital       86       86         Capital reserve       35       35         Retained earnings       2615       2554         Currency translation reserve       -2       -2         Own shares       -14       -14         Minority interests in equity       0       0         Net profit       469       388         Total liabilities and shareholders' equity       53 392       5478       52 082       7 314		215	212	212	238
Bonds and mortgage-backed bonds         8 443         7 896         46           Accrued expenses and deferred income         182         0         153         1           Other liabilities         400         0         722         3           Provisions         22         27         27           Reserves for general banking risks         666         666         666           Share capital         86         86         666         666           Capital reserve         35         35         35         35           Retained earnings         2615         2554         2554         2554           Currency translation reserve         -2         -2         -2         2         2         2         35	Other financial liabilities at fair value	1 1 3 2		1006	
Accrued expenses and deferred income       182       0       153       1         Other liabilities       400       0       722       3         Provisions       22       27         Reserves for general banking risks       666       666         Share capital       86       86         Capital reserve       35       35         Retained earnings       2615       2554         Currency translation reserve       -2       -2         Own shares       -14       -14         Minority interests in equity       0       0         Net profit       469       388         Total liabilities and shareholders' equity       53 392       5478       52 082       7 314		2			
Other liabilities         400         0         722         3           Provisions         22         27         27           Reserves for general banking risks         666         666           Share capital         86         86           Capital reserve         35         35           Retained earnings         2615         2554           Currency translation reserve         -2         -2           Own shares         -14         -14           Minority interests in equity         0         0           Net profit         469         388           Total liabilities and shareholders' equity         53 392         5478         52 082         7 314	Bonds and mortgage-backed bonds	8 4 4 3		7 896	46
Provisions2227Reserves for general banking risks666666Share capital8686Capital reserve3535Retained earnings26152554Currency translation reserve-2-2Own shares-14-14Minority interests in equity00Net profit469388Total liabilities and shareholders' equity53 392547852 0827314	Accrued expenses and deferred income	182	0	153	1
Reserves for general banking risks       666       666         Share capital       86       86         Capital reserve       35       35         Retained earnings       2615       2554         Currency translation reserve       -2       -2         Own shares       -14       -14         Minority interests in equity       0       0         Net profit       469       388         Total liabilities and shareholders' equity       53 392       5478       52 082       7 314	Other liabilities	400	0	722	3
Share capital         86         86           Capital reserve         35         35           Retained earnings         2615         2554           Currency translation reserve         -2         -2           Own shares         -14         -14           Minority interests in equity         0         0           Net profit         469         388           Total liabilities and shareholders' equity         53 392         5478         52 082         7 314		22		27	
Capital reserve         35         35           Retained earnings         2615         2554           Currency translation reserve         -2         -2           Own shares         -14         -14           Minority interests in equity         0         0           Net profit         469         388           Total liabilities and shareholders' equity         53 392         5478         52 082         7 314	Reserves for general banking risks	666		666	
Retained earnings         2615         2554           Currency translation reserve         -2         -2           Own shares         -14         -14           Minority interests in equity         0         0           Net profit         469         388           Total liabilities and shareholders' equity         53 392         5478         52 082         7 314		86		86	
Currency translation reserve         -2         -2           Own shares         -14         -14           Minority interests in equity         0         0           Net profit         469         388           Total liabilities and shareholders' equity         53 392         5478         52 082         7 314	Capital reserve	35		35	
Own shares         -14         -14           Minority interests in equity         0         0           Net profit         469         388           Total liabilities and shareholders' equity         53 392         5478         52 082         7 314	Retained earnings	2615		2 5 5 4	
Minority interests in equity         0         0           Net profit         469         388           Total liabilities and shareholders' equity         53 392         5478         52 082         7 314	Currency translation reserve	-2		-2	
Net profit         469         388           Total liabilities and shareholders' equity         53 392         5478         52 082         7 314	Own shares	- 14		- 14	
Total liabilities and shareholders' equity53 3925 47852 0827 314	Minority interests in equity	0		0	
		469		388	
Total as %         91         9         88         12	Total liabilities and shareholders' equity	53 392	5 4 7 8	52082	7 3 1 4
	Total as %	91	9	88	12

## 10.22 Breakdown of assets by country/country group based on domicile (in CHF millions)

		31 / 12 / 23		31 / 12 / 22
	Absolute value	as % of total	Absolute value	as % of total
Europe	2 375	4	3 383	6
Germany	910	2	1 369	2
France	375	1	614	1
Luxembourg	308	1	336	1
United Kingdom	236	0	462	1
Netherlands	135	0	128	0
Sweden	77	0	87	0
Ireland	64	0	69	0
Other	270	0	316	1
Asia	183	0	336	1
Latin America, the Caribbean	66	0	98	0
United States, Canada	214	0	206	0
Other	169	0	125	0
Foreign assets	3 0 0 7	5	4 1 4 7	7
Switzerland	55863	95	55 250	93
Assets	58 870	100	59 397	100

## 10.23 Breakdown of assets by solvency of the country group in which the risk is domiciled (in CHF millions)

			31 / 12 / 23		31 / 12 / 22
Internal country rating	Standard & Poor's rating	Absolute value	as % of total	Absolute value	as % of total
1&2	AAA to AA-	2714	88	3 8 2 5	91
3	A+ to A–	88	3	101	2
4	BBB+ to BBB–	29	1	50	1
5	BB+ to BB-	33	1	56	1
6	B+ to B-	174	6	120	3
7	CCC+ to C	18	1	17	0
Not rated	Not rated	24	1	29	1
Foreign exposure		3 0 8 0	100	4 199	100

## 10.24 Breakdown of assets and liabilities by currency (in CHF millions)

		CHF	EUR	USD	Other	Total
Cash and cash equivalents		12 576	24	2	1	12602
Due from banks		18	252	186	206	662
Reverse repurchase agreements						0
Loans and advances to customers		5253	335	524	17	6 1 2 8
Mortgage loans		31777	3			31780
Trading portfolio assets		6			223	229
Positive mark-to-market values of derivativ	/e					
financial instruments		670	37	11	0	719
Other financial assets at fair value		307	177	359	90	934
Financial investments		4439	757	0	0	5 196
Accrued income and prepaid expenses		108	13	1	0	122
Non-consolidated holdings		86		1		87
Tangible fixed assets		381				381
Intangible assets						0
Other assets		23	8	1	-2	30
Positions carried as assets		55644	1606	1084	536	58870
Delivery claims arising from spot and					550	30070
forward transactions and options		15 527	13 340	16764	3660	49 290
Assets	31 / 12 / 23	71 170	14 946	17849	4 196	108 160
100000	31 / 12 / 22	75 401	20 449	28174	4996	129 020
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
Due to banks		4609	461	660	223	5953
Repurchase agreements		1 503	474			1977
Customer deposits		33 080	1 5 9 5	1 4 4 9	352	36 4 7 5
Trading portfolio liabilities		2			000	2
Negative mark-to-market values of derivat	ive					
financial instruments		409	9	8	0	426
Other financial liabilities at fair value		672	157	302	1	1 1 3 2
Medium-term notes		2	10/	502		2
Bonds and mortgage-backed bonds		8 4 4 3				8 4 4 3
Accrued expenses and deferred income		174	4	4	0	182
Other liabilities		296	28	71	5	400
Provisions		10	1	11	0	22
Reserves for general banking risks		666				666
Share capital		86				86
Capital reserve		35				35
Retained earnings		2615				2615
Currency translation reserve		-2				-2
Own shares		- 14				- 14
Minority interests in equity		0				0
Net profit		469				469
Positions carried as liabilities		53 055	2729	2 504	581	58 870
Delivery commitments arising from spot a	nd		2,2)	2301	501	30070
forward transactions and options		18 202	12 145	15 508	3 4 97	49 352
Total liabilities and		10 202		15 500	5 177	17 552
shareholders' equity	31 / 12 / 23	71257	14874	18013	4078	108 222
	31 / 12 / 22	75 466	20 372	28287	4 886	129011
	51112122	, , , 100	203/2	20207		127011
Net position by currency	31 / 12 / 23	- 87	72	- 164	117	
The position by currency	31 / 12 / 22	-65	77	- 114	111	
	JI/ 12/22	-05	//	114	111	

## 11. Notes to off-balance-sheet transactions

## 11.1 Contingent liabilities

Contingent receivables (in CHF millions)

	31 / 12 / 23	31 / 12 / 22	Absolute change	Change as %
Irrevocable and similar guarantees	602	673	- 70	- 10
Other guarantees	448	443	5	1
Contingent liabilities	1050	1116	- 65	-6
Contingent receivables	0	0	0	0

## 11.2 Confirmed credits (in CHF millions)

	31 / 12 / 23	31 / 12 / 22	Absolute change	Change as %
Commitments arising from deferred payments	35	37	-2	- 5

## 11.3 Fiduciary transactions (in CHF millions)

	31 / 12 / 23	31 / 12 / 22	Absolute change	Change as %
Fiduciary investments with third parties	799	651	148	23
Fiduciary loans	0	0	0	n/a
Fiduciary transactions	799	651	148	23

#### **11.4 Assets under management** (in CHF millions)

Breakdown	31 / 12 / 23	31 / 12 / 22	Absolute change	Change as %
Assets held by collective investment vehicles			-	
under own management	32723	31 334	1 389	4
Assets under discretionary management agreements	19890	18 007	1883	10
Other assets under management	60331	59 537	793	1
Total assets under management				
(incl. double-counted)	112 944	108 879	4065	4
of which double-counted	12 142	11 058	1 084	10
Change	31 / 12 / 23	31 / 12 / 22	Absolute change	Change as %
Initial total assets under management				
(incl. double-counted)	108 879	112 887	- 4 009	- 4
Net fund inflows/outflows	539	2 995	- 2 457	- 82
Changes in prices, interest, dividends, and exchange rates	3 5 2 7	-7004	10 5 3 1	- 150
Final total assets under management				
(incl. double-counted)	112 944	108 879	4065	4

#### Assets under management

All customer assets held or managed for investment purposes are included under "Assets under management." As defined in the new Swiss accounting rules for banks, assets under management mainly comprise customer deposits in the form of savings and investments and term accounts, together with fiduciary investments and all duly valued assets in custody accounts. Assets held for investment purposes by institutional investors, companies, and individual customers, along with investment fund assets, are included unless they are custody-only assets for which the Group provides only safekeeping and corporateaction services. Deposits for which additional services are provided (such as investment management, advice, and fund administration) also come under "Assets under management."

#### Net new money

Net new money, which is determined in accordance with the same scope as assets under management, is the sum of inflows from new customers, outflows from departing customers, and movements in the assets of existing customers during the financial year. Changes in assets under management resulting from price fluctuations, exchange-rate movements, interest and dividend payments, and commissions and fees are not part of the net new money calculation. Nor does it include changes in assets under management resulting from the acquisition, disposal, or closure of companies or complete business lines.

## 12. Notes to the consolidated income statement

## 12.1 Net interest income before loan impairment charges/reversals

Funding of trading positions and negative interest (in CHF millions)

	2023	2022	Absolute change	Change as %
Banks and reverse repurchase agreements	190.3	20.9	169.3	809
Customers	621.2	493.1	128.0	26
Interest and dividends on financial investments	36.7	21.4	15.3	71
Other interest income	124.6	10.5	114.1	1087
Total interest income	972.7	546.0	426.8	78
Banks and repurchase agreements	110.1	33.7	76.4	227
Customers	182.8	- 5.7	188.5	n/a
Medium-term notes and bonds	83.2	55.9	27.3	49
Other interest expense	0.0	0.4	- 0.4	- 100
Total interest expense	376.0	84.2	291.8	346
Net interest income before loan impairment charges/reversals	596.7	461.7	135.0	29

Net interest income before loan impairment charges/ reversals was not affected by negative interest, while in 2022 CHF 2.5m in negative interest was deducted from interest income and CHF 45.8m in negative interest was deducted from interest expense. The cost of funding trading positions, credited to other interest income, was not material for 2023 or for 2022.

## 12.2 Fees and commissions on securities and investment transactions (in CHF millions)

	2023	2022	Absolute change	Change as %
Securities administration	47.0	47.0	0.0	0
Brokerage	30.6	31.5	- 0.9	-3
Income from new issues	7.6	8.2	- 0.6	- 8
Management fees	72.7	72.1	0.6	1
Investment-fund operations	126.1	129.3	- 3.1	-2
Other	4.3	3.5	0.8	23
Total	288.4	291.6	- 3.2	- 1

## 12.3 Fees and commissions on other services (in CHF millions)

	2023	2022	Absolute change	Change as %
Payment cards, ATMs, transfers, and checks	30.0	23.5	6.6	28
Administrative services for institutional clients, and statements	18.6	17.8	0.8	4
Account management fees	21.1	21.1	0.0	0
Document collection fees and bancassurance	4.3	5.3	- 1.0	- 19
Safe rentals, numbered accounts, and mail holding services	5.3	5.4	- 0.1	- 3
Total	79.3	73.1	6.2	9

## 12.4 Net trading income and fair-value adjustments (in CHF millions)

Breakdown by business sector	2023	2022	Absolute change	Change as %
Retail Banking	18.2	19.2	- 1.0	-5
Corporate Banking	10.6	10.9	- 0.3	- 3
Wealth Management	24.1	21.4	2.7	12
Trading	55.8	58.5	- 2.7	-5
Corporate Center	81.5	78.7	2.7	3
Total	190.1	188.7	1.4	1

#### Trading income and fair-value adjustments

27.9	27.5	0.4	2
169.8	168.7	1.0	1
197.7	196.2	1.5	1
25.8	26.0	- 0.3	- 1
172.5	- 410.6	583.1	142
- 146.7	436.7	- 583.4	- 134
- 7.6	- 7.5	0.1	2
190.1	188.7	1.4	1
	169.8 197.7 25.8 172.5 - 146.7 - 7.6	169.8         168.7           197.7         196.2           25.8         26.0           172.5         -410.6           -146.7         436.7           -7.6         -7.5	169.8         168.7         1.0           197.7         196.2         1.5           25.8         26.0         -0.3           172.5         -410.6         583.1           -146.7         436.7         -583.4           -7.6         -7.5         0.1

## 12.5 Personnel costs (in CHF millions)

	2023	2022	Absolute change	Change as %
Fixed and variable compensation	281.8	268.7	13.1	5
of which charges related to share-based compensation and other				
variable compensation (including the portion paid in cash)	48.8	41.6	7.2	17
Employee benefits	28.6	28.7	- 0.1	- 0
Contributions to staff pension funds	37.6	39.0	- 1.4	- 4
Other personnel expenses	16.2	16.5	- 0.3	-2
Total	364.1	352.9	11.2	3

## 12.6 Other operating expenses (in CHF millions)

	2023	2022	Absolute change	Change as %
Premises	26.0	21.3	4.7	22
IT	75.3	72.2	3.1	4
Machinery, furniture, vehicles, etc.	3.8	2.6	1.2	48
Office supplies	1.1	1.1	0.1	7
Telecommunications and shipping	5.7	6.4	- 0.6	- 10
Marketing and communications, gifts, and subscriptions	17.7	17.5	0.2	1
Financial information	15.4	15.1	0.3	2
Auditor fees	1.9	2.3	- 0.4	- 18
of which for financial and prudential audits	1.7	2.2	- 0.5	- 22
of which for other services	0.2	0.1	0.1	39
Other professional fees	5.9	4.6	1.3	29
Payment transactions	13.7	11.4	2.2	20
Issuing fees	1.6	1.5	0.0	3
Miscellaneous operating expenses	8.4	7.8	0.6	8
Total	176.6	163.7	12.9	8

## 12.7 Depreciation and amortization of fixed assets and impairment on equity investments (in CHF millions)

	2023	2022	Absolute change	Change as %
Real estate	17.0	17.4	- 0.4	-2
Computer programs	55.9	49.0	6.9	14
Other investments	3.2	3.3	- 0.1	- 3
Holdings	0.0	0.0	0.0	n/a
Total	76.1	69.6	6.4	9

## 12.8 Other provisions and losses (in CHF millions)

	2023	2022	Absolute change	Change as %
Provisions for credit risk	- 0.4	- 1.3	- 0.9	- 71
Miscellaneous provisions	1.1	4.9	- 3.7	- 77
Miscellaneous losses	0.9	1.9	- 0.9	- 51
Total	1.7	5.4	- 3.8	- 69

## 12.9 Extraordinary income (in CHF millions)

	2023	2022	Absolute	Change
			change	as %
Disposals of tangible fixed assets	1.5	0.8	0.7	85
Other extraordinary income	0.4	0.4	- 0.0	-6
Total	1.9	1.2	0.7	56

## 12.10 Extraordinary expenses (in CHF millions)

	2023	2022	Absolute change	Change as %
Miscellaneous extraordinary expenses	0.0	0.0	0.0	n/a
Total	0.0	0.0	0.0	n/a

## 12.11 Taxes (in CHF millions)

	2023	2022	Absolute change	Change as %
Direct federal tax	38.7	31.7	7.0	22
Cantonal and municipal taxes	35.2	28.7	6.5	23
Foreign taxes	0.2	0.3	- 0.0	-7
Deferred taxes	0.0	- 0.0	0.0	16
Total	74.2	60.6	13.6	22
Weighted average tax rate, based on operating profit	14%	14%		

Tax breakdown by country		2023		2022
	Absolute		Absolute	
	value	As % of total	value	As % of total
Switzerland	73.9	99.7	60.3	99.6
Luxembourg	0.2	0.3	0.3	0.4
Total	74.2	100.0	60.6	100.0

## 12.12 Breakdown of operating profit by Swiss and foreign origin (in CHF millions)

	2023		2022		
	Swiss	Foreign	Swiss	Foreign	
Net interest income	596.2	- 0.1	464.1	0.4	
Net fee and commission income	326.1	13.0	328.6	14.8	
Net trading income	190.0	0.1	188.4	0.3	
Other ordinary income	34.6		42.8	- 0.0	
Total income from ordinary banking operations	1 146.9	13.1	1024.0	15.4	
Personnel costs	363.2	0.9	352.1	0.9	
Other operating expenses	175.3	1.3	162.4	1.3	
Operating expenses	538.5	2.3	514.5	2.2	
Depreciation and amortization of fixed assets and impairment on equity					
investments	76.1	0.0	69.6	0.0	
Other provisions and losses	1.7		5.4		
Operating profit	530.7	10.8	434.4	13.3	

## 12.13 Earnings per share

2023	2022
Net profit attributable to BCV Group shareholders (CHF millions) 469.2	388.3
Average number of shares in issue during the period (in units)86 061 90080	6061900
Average number of own shares held during the period (in units)         - 200 186         -	- 197 572
Average number of outstanding shares during the period (in units)85 86171485	5864328
Basic earnings per share (CHF) 5.46	4.52

There are no ongoing financial transactions that would dilute earnings per share.

## 13. Other information

## 13.1 Regulatory capital requirements (in CHF millions)

	31 / 12 / 23	31 / 12 / 22
Common Equity Tier 1 (CET1) capital	3 4 6 5	3 369
Instruments and reserves	3 499	3 400
Regulatory adjustments	- 34	- 31
Additional Tier 1 (AT1) capital	0	0
Instruments	0	0
Regulatory adjustments	0	0
Tier 2 (T2) capital	25	22
Compulsory reserves in equities and general provisions	25	21
Regulatory adjustments	0	1
Total eligible capital	3 4 90	3 391
Risk-weighted assets		
Credit risk	16810	16749
Non-counterparty-related assets	491	474
Market risk	141	119
Operational risk	1909	1789
BIS required capital	19352	19 132
BIS ratios		
CET1 ratio	17.9%	17.6%
T1 ratio	17.9%	17.6%
Total capital ratio	18.0%	17.7%
Leverage Ratio	5.6%	5.5%
Liquidity ratios		
Liquidity Coverage Ratio (LCR)	129%	129%
Net Stable Funding Ratio (NSFR) <sup>1</sup>	120%	124%

<sup>1</sup>Ratio provided on a voluntary basis and calculated according to FINMA's most recent directive

In December 2008, the Bank obtained approval from FINMA to use the Basel Foundation Internal Ratings-Based approach to determine regulatory capital requirements for credit risk. It began applying this approach in 2009. In accordance with Basel III Pillar 3 disclosure requirements, the Bank publishes a report containing information on its capital adequacy, risk-assessment methods, and the level of risk taken. The report also gives information on the Group and parent-company leverage and liquidity ratios.

The report is available in the Investor Relations section of the BCV website.

#### 13.2 Business sector information

#### 13.2.1 Methodology

Results by business sector are presented at BCV Group level and are broken down according to the Bank's activities.

**Retail Banking** covers operations with retail customers who have up to CHF 500,000 in assets and no wealthmanagement services, or a mortgage loan worth up to CHF 1.2m. It also includes the Digital and Multichannel Banking Department, which works to expand the Bank's digital offering.

**Corporate Banking** handles SMEs (including microbusinesses), real-estate professionals, large corporations, public-sector enterprises, and trade finance.

Wealth Management addresses the needs of private and institutional clients. This sector also includes custody activities, occupational pensions, and the subsidiaries Piguet Galland & Cie SA, Gérifonds SA, and GEP SA.

**Trading** encompasses financial market transactions (forex, equities, fixed-income instruments, metals, options, derivatives, and structured products) conducted by the Bank on behalf of customers and for its own account, as well as custody activities.

The Corporate Center comprises the Board of Directors, executive management, the Human Resources Department, the Strategy & Organization Department, the Corporate Communications Department, the Service Quality Unit, the Finance & Risks Division (Risk Management, Financial Accounting, Controlling, ALM & Financial Management, Compliance, and Legal), the Credit Management Division (Credit Analysis, Credit Analysis Support, and Credit Recovery Management), and the Business Support Division (IT Solutions, IT Services, Facility Management & General Services, Back Office, and Security).

As a general rule, revenue is allocated to the sector to which the client or his/her advisor is attached.

For sectors dealing with clients, "Net interest income before loan impairment charges/reversals" corresponds to the gross commercial margin, i.e., the difference between the customer rate and the money-market rate, taking into account the nature and duration of the transaction (Funds Transfer Pricing, or FTP, method).

Because interest rates were still negative during part of 2022, commercial margins on accounts are calculated with a minimum of zero for our retail, private banking, and corporate clients (except Large Corporates and Trade Finance).

For the Corporate Center, net interest income before loan impairment charges/reversals comprises the net gain/loss on asset and liability management, on interbank activities, and on fixed assets as well as gross interest on impaired loans handled by the Credit Recovery Management Department.

Loan losses correspond to expected losses for sectors dealing with clients. The difference between new provisioning needs and expected loan losses, together with loan impairment charges/reversals, changes in existing provisions, recoveries on repaid loans, and changes in provisions for non-impaired loans, are booked to the Corporate Center.

Income from customer-driven forex and structuredproducts trading is allocated to Trading, which reallocates part of this income to the business sector to which the client is attached.

"Other income" is allocated based on the nature of the item.

Operating expenses and depreciation and amortization are allocated in two stages. The first of these involves charging direct expenses to the sector that uses the resources (personnel, premises, IT, etc.). In the second stage, indirect expenses are allocated on the basis of services provided among sectors.

Taxes are calculated per sector according to the tax rates in effect.

Balance-sheet and off-balance-sheet volumes reflect clientrelated business. In general, following the same rule used for income, business volumes are allocated to the sector to which the client or his/her advisor is attached.

Customer business volumes and revenues in foreign currencies are booked to the relevant client-facing business

sector using exchange rates set at the start of the year; any subsequent foreign-currency translation differences (see note 6.7) are booked to the Corporate Center.

The definition of assets under management can be found in note 11.4 to the consolidated financial statements.

Shareholders' equity is allocated to the business sectors at 13.0% of RWAs. Surplus equity is booked to the Corporate Center.

	Retail Banking		Corporate Bankin	
	2023	2022	2023	2022
13.2.2 Customer business volumes by sector				
(in CHF millions)				
Loans and advances to customers <sup>1</sup>	127	162	5 1 1 3	5 000
Mortgage loans	9947	9613	12 422	11527
Total customer loans	10074	9775	17 535	16527
Customer deposits <sup>1</sup>	11976	11710	12043	12 446
Off-balance-sheet commitments <sup>1</sup>	62	100	1915	2073
Assets under management				
(including double-counted)	14681	13997	16851	15661
13.2.3 Results by business sector (in CHF millions)				
Net interest income before loan impairment charges/reversals	153.0	121.9	242.8	227.9
Net interest income before loan impairment charges/reversals Loan impairment charges/reversals²	- 2.7	- 3.0	- 21.2	- 23.8
Net interest income before loan impairment charges/reversals Loan impairment charges/reversals <sup>2</sup> Net interest income after loan impairment charges/reversals		- 3.0 118.9	- 21.2 221.6	
Net interest income before loan impairment charges/reversals Loan impairment charges/reversals <sup>2</sup> Net interest income after loan impairment charges/reversals Net fee and commission income	- 2.7 150.3 62.1	- 3.0 118.9 53.5	- 21.2 221.6 38.4	- 23.8
Net interest income before loan impairment charges/reversals Loan impairment charges/reversals <sup>2</sup> Net interest income after loan impairment charges/reversals	- 2.7 150.3	- 3.0 118.9	- 21.2 221.6	- 23.8 204.1 45.5
Net interest income before loan impairment charges/reversals Loan impairment charges/reversals <sup>2</sup> Net interest income after loan impairment charges/reversals Net fee and commission income	- 2.7 150.3 62.1 18.2 0.9	- 3.0 118.9 53.5 19.2 1.1	- 21.2 221.6 38.4 10.6 2.7	- 23.8 204.1 45.5 10.9 3.1
Net interest income before loan impairment charges/reversals Loan impairment charges/reversals <sup>2</sup> Net interest income after loan impairment charges/reversals Net fee and commission income Net trading income	- 2.7 150.3 62.1 18.2	- 3.0 118.9 53.5 19.2	-21.2 221.6 38.4 10.6	- 23.8 204.1 45.5 10.9
Net interest income before loan impairment charges/reversals Loan impairment charges/reversals <sup>2</sup> Net interest income after loan impairment charges/reversals Net fee and commission income Net trading income Other income	- 2.7 150.3 62.1 18.2 0.9	- 3.0 118.9 53.5 19.2 1.1	- 21.2 221.6 38.4 10.6 2.7	- 23.8 204.1 45.5 10.9 3.1
Net interest income before loan impairment charges/reversals Loan impairment charges/reversals <sup>2</sup> Net interest income after loan impairment charges/reversals Net fee and commission income Net trading income Other income <b>Revenues</b> Personnel costs Operating expenses	- 2.7 150.3 62.1 18.2 0.9 <b>231.5</b> - 47.1 - 39.5	- 3.0 118.9 53.5 19.2 1.1 <b>192.7</b>	-21.2 221.6 38.4 10.6 2.7 <b>273.3</b>	- 23.8 204.1 45.5 10.9 3.1 <b>263.7</b> - 32.8
Net interest income before loan impairment charges/reversals Loan impairment charges/reversals <sup>2</sup> Net interest income after loan impairment charges/reversals Net fee and commission income Net trading income Other income <b>Revenues</b> Personnel costs	- 2.7 150.3 62.1 18.2 0.9 <b>231.5</b> - 47.1	- 3.0 118.9 53.5 19.2 1.1 <b>192.7</b> - 44.3	-21.2 221.6 38.4 10.6 2.7 <b>273.3</b> -33.4	- 23.8 204.1 45.5 10.9 3.1 <b>263.7</b> - 32.8 - 10.8
Net interest income before loan impairment charges/reversals Loan impairment charges/reversals <sup>2</sup> Net interest income after loan impairment charges/reversals Net fee and commission income Net trading income Other income <b>Revenues</b> Personnel costs Operating expenses	- 2.7 150.3 62.1 18.2 0.9 <b>231.5</b> - 47.1 - 39.5	- 3.0 118.9 53.5 19.2 1.1 <b>192.7</b> - 44.3 - 36.1	-21.2 221.6 38.4 10.6 2.7 <b>273.3</b> -33.4 -11.5	- 23.8 204.1 45.5 10.9 3.1 <b>263.7</b> - 32.8 - 10.8 - 1.8
Net interest income before loan impairment charges/reversals Loan impairment charges/reversals <sup>2</sup> Net interest income after loan impairment charges/reversals Net fee and commission income Net trading income Other income <b>Revenues</b> Personnel costs Operating expenses Depreciation, amortization, and write-offs	- 2.7 150.3 62.1 18.2 0.9 <b>231.5</b> - 47.1 - 39.5 - 14.2	- 3.0 118.9 53.5 19.2 1.1 <b>192.7</b> - 44.3 - 36.1 - 14.1	-21.2 221.6 38.4 10.6 2.7 <b>273.3</b> -33.4 -11.5 -1.9	-23.8 204.1 45.5 10.9 3.1 <b>263.7</b> -32.8 -10.8 -18 -59.8
Net interest income before loan impairment charges/reversals Loan impairment charges/reversals <sup>2</sup> Net interest income after loan impairment charges/reversals Net fee and commission income Net trading income Other income <b>Revenues</b> Personnel costs Operating expenses Depreciation, amortization, and write-offs Interdivisional billing Other provisions and loses <b>Operating profit</b>	$ \begin{array}{r} -2.7 \\ 150.3 \\ 62.1 \\ 18.2 \\ 0.9 \\ 231.5 \\ -47.1 \\ -39.5 \\ -14.2 \\ -50.4 \\ \end{array} $	- 3.0 118.9 53.5 19.2 1.1 <b>192.7</b> - 44.3 - 36.1 - 14.1 - 46.2	-21.2 221.6 38.4 10.6 2.7 <b>273.3</b> -33.4 -11.5 -1.9 -61.3	-23.8 204.1 45.5 10.9 3.1 <b>263.7</b> -32.8 -10.8 -18 -59.8 -4.2
Net interest income before loan impairment charges/reversals Loan impairment charges/reversals <sup>2</sup> Net interest income after loan impairment charges/reversals Net fee and commission income Net trading income Other income <b>Revenues</b> Personnel costs Operating expenses Depreciation, amortization, and write-offs Interdivisional billing Other provisions and loses	$ \begin{array}{r} -2.7 \\ 150.3 \\ 62.1 \\ 18.2 \\ 0.9 \\ 231.5 \\ -47.1 \\ -39.5 \\ -14.2 \\ -50.4 \\ -0.9 \\ \end{array} $	$ \begin{array}{r} -3.0 \\ 118.9 \\ 53.5 \\ 19.2 \\ 1.1 \\ 192.7 \\ -44.3 \\ -36.1 \\ -14.1 \\ -46.2 \\ -1.1 \\ \end{array} $	-21.2 221.6 38.4 10.6 2.7 <b>273.3</b> -33.4 -11.5 -1.9 -61.3 -3.1	- 23.8 204.1 45.5 10.9 3.1 <b>263.7</b>
Net interest income before loan impairment charges/reversals Loan impairment charges/reversals <sup>2</sup> Net interest income after loan impairment charges/reversals Net fee and commission income Net trading income Other income <b>Revenues</b> Personnel costs Operating expenses Depreciation, amortization, and write-offs Interdivisional billing Other provisions and loses <b>Operating profit</b>	$ \begin{array}{r} -2.7 \\ 150.3 \\ 62.1 \\ 18.2 \\ 0.9 \\ 231.5 \\ -47.1 \\ -39.5 \\ -14.2 \\ -50.4 \\ -0.9 \\ 79.5 \\ \end{array} $	- 3.0 118.9 53.5 19.2 1.1 <b>192.7</b> - 44.3 - 36.1 - 14.1 - 46.2 - 1.1 <b>51.0</b>	-21.2 221.6 38.4 10.6 2.7 <b>273.3</b> -33.4 -11.5 -1.9 -61.3 -3.1 <b>162.0</b>	-23.8 204.1 45.5 10.9 3.1 <b>263.7</b> -32.8 -10.8 -18 -59.8 -4.2 <b>154.3</b>

#### 13.2.4 Indicators

Average shareholders' equity (in CHF millions) <sup>4</sup>	265	275	1371	1 360
ROE (%)	25.8	16.0	10.2	9.8
Cost/income ratio (%) <sup>5</sup>	64.5	71.9	36.7	36.6
Average headcount	362	355	187	189

2022 figures were adjusted to facilitate like-for-like comparison.

<sup>2</sup> Expected loan losses are allocated to the business sectors. The difference between new provisioning needs and expected loan losses is booked to the Corporate Center.

<sup>3</sup> Taxes are calculated per business sector according to the tax rates in effect.

- <sup>4</sup> Equity is allocated to the business sectors at 13.0% of RWAs; surplus equity is booked to the Corporate Center.
- <sup>5</sup> Costs used for calculating the cost/income ratio per sector comprise: personnel costs; operating expenses; depreciation, amortization, and write-offs; and interdivisional billing. Income comprises income before loan impairment charges.

<sup>&</sup>lt;sup>1</sup> Customer business volumes and revenues in foreign currencies are booked to the relevant client-facing business sector using exchange rates set at the start of the year; any subsequent foreign-currency translation differences (see section 6.7) are booked to the Corporate Center.

BCV Grou		Corporate Center		Trading		Management	Wealth A
202	2023	2022	2023	2022	2023	2022	2023
620	6 128	153	- 22	0	7	886	903
30 42	31780	715	690	0	0	8 570	8722
3662	37908	868	668	0	7	9456	9625
38 39	36475	1633	888	23	17	12 582	11551
288	2728	626	675	9	9	83	67
108 87	112944	1645	1132	0	0	77 575	80 28 1
461.	596.7	- 18.2	20,3	2.1	7.0	128.0	173.5
2.	- 0.5	32.5	25.9	- 0.0	- 0.0	- 3.0	- 2.5
464.	596.1	14.4	46.2	2.1	7.0	125.0	171.0
343.	339.1	2.8	1.0	- 2.8	- 4.8	244.4	242.5
188.	190.1	78.7	81.5	58.5	55.8	21.4	24.1
42.	34.6	37.8	30.1	0.0	0.0	0.8	0.8
1039.4	1 160.0	133.6	158.8	57.8	58.0	391.5	438.4
- 352.	- 364.1	- 147.3	- 152.5	- 12.9	- 13.2	- 115.8	- 117.9
- 163.	- 176.6	- 67.6	- 72.9	- 8.2	- 8.5	- 40.9	- 44.2
- 69.	- 76.1	- 41.0	- 47.8	- 2.8	- 2.4	- 9.9	- 9.8
0.	0	165.9	175.6	- 3.3	- 3.6	- 56.6	- 60.2
- 5.	- 1.7	1.1	3.6	- 0.5	- 0.5	- 0.7	- 0.7
447.	541.5	44.7	64.7	30.1	29.8	167.6	205.5
1.	1.9	1.2	1.8	0.0	0.0	0.0	0.0
- 60.	- 74.2	- 4.9	- 8.2	- 4.2	- 4.1	- 23.3	- 28.6
388.	469.2	41.0	58.3	26.0	25.7	144.4	177.0

371	370	89	95	1643	1536	3739	3635
47.7	39.1	29.0	27.4	0	0	12.5	10.7
52.7	56.6	47.8	47.0	0	0	53.2	56.6
549	549	50	49	808	800	1957	1943

## 13.3 Consolidated income statement – 5-year overview (in CHF millions)

	2019	2020	2021	2022	2023
Interest and discount income	570.3	511.2	480.5	524.5	936.0
Interest and dividend income from financial investments	27.9	22.6	18.0	21.4	36.7
Interest expense	- 101.4	- 59.4	- 26.0	- 84.2	- 376.0
Net interest income before loan impairment					
charges/reversals	496.9	474.4	472.6	461.7	596.7
Loan impairment charges/reversals	9.8	- 15.1	- 8.2	2.8	- 0.5
Net interest income after loan impairment					
charges/reversals (NII)	506.7	459.4	464.4	464.5	596.1
Fees and commissions on securities and					
investment transactions	259.4	266.6	312.1	291.6	288.4
Fees and commissions on lending operations	44.5	36.2	42.1	39.1	30.5
Fees and commissions on other services	73.6	63.0	67.8	73.1	79.3
Fee and commission expense	- 54.6	- 55.5	- 64.7	- 60.4	- 59.1
Net fee and commission income	322.9	310.2	357.3	343.4	339.1
Trading income on fixed-income instruments and equity	22.2	21.6	22.2	075	07.0
securities	22.8	21.6	38.2	27.5	27.9
Trading income on foreign currencies, banknotes, and preci-	111 (	12/0	1175	1607	1(0.0
ous metals	111.6	124.9	117.5	168.7	169.8
Trading fee and commission expense	- 6.3	- 7.4	- 12.5	- 7.5	- 7.6
Net trading income and fair-value adjustments	128.1	139.2	143.2	188.7	190.1
Gains/losses on disposals of financial investments	0.5	2.0	4.3	10.1	0.5
Income from equity investments	13.7	6.5	5.5	5.5	6.8
of which other non-consolidated holdings	13.7	6.5	5.5	5.5	6.8
Real-estate income	7.5	7.1	7.0	6.6	5.0
Miscellaneous ordinary income	22.9	21.2	24.3	22.9	23.4
Miscellaneous ordinary expenses	- 0.3	- 0.4	- 0.6	- 2.3	- 1.0
Other ordinary income	44.3	36.4	40.5	42.8	34.6
	1.115			1210	5
Total income from ordinary banking operations	1002.0	945.2	1 005.4	1039.4	1 160.0
· · · · · · · · · · · · · · · · · · ·					
Personnel costs	- 339.3	- 339.2	- 349.3	- 352.9	- 364.1
Other operating expenses	- 165.2	- 156.2	- 155.8	- 163.7	- 176.6
Operating expenses	- 504.5	- 495.4	- 505.2	- 516.7	- 540.8
Depreciation and amortization of fixed assets and impair-					
ment on equity investments	- 71.3	- 72.1	- 72.0	- 69.6	- 76.1
Other provisions and losses	- 7.2	- 5.0	0.6	- 5.4	- 1.7
Operating profit	418.9	372.7	428.8	447.7	541.5
Extraordinary income	0.7	4.8	12.6	1.2	1.9
Extraordinary income Extraordinary expenses	- 0.2	- 0.1	- 0.2	- 0.0	- 0.0
Change in reserves for general banking risks	0.0	0.0	0.0	- 0.0	0.0
Taxes	- 56.6	- 46.7	- 62.5	- 60.6	- 74.2
Net profit	<u> </u>	330.8	378.7	388.3	469.2
Minority interests	- 0.0	- 0.0	- 0.0	- 0.0	- 0.0
Net profit attributable to BCV Group shareholders	362.9	330.8	378.7	388.3	469.2
net pront attributable to be v Group shareholders	302.9	0.00	5/0./	5.00.5	407.2

## 13.4 Consolidated balance sheet – 5-year overview (in CHF millions)

	31 / 12 / 19	31 / 12 / 20	31 / 12 / 21	31 / 12 / 22	31 / 12 / 23
Cash and cash equivalents	8 3 8 4	11550	12 600	12916	12602
Due from banks	1 186	1347	952	1 187	662
Reverse repurchase agreements	239	236	158	79	0
Loans and advances to customers	5 7 5 2	5812	6209	6201	6 1 2 8
Mortgage loans	27016	28037	29373	30 425	31780
Trading portfolio assets	277	312	200	206	229
Positive mark-to-market values of derivative					
financial instruments	273	321	368	1 160	719
Other financial assets at fair value	784	886	1212	897	934
Financial investments	3811	4084	4287	5 757	5 196
Accrued income and prepaid expenses	85	87	67	70	122
Non-consolidated holdings	69	69	86	87	87
Tangible fixed assets	433	412	393	376	381
Intangible assets	5	2	0	0	0
Other assets	36	31	46	37	30
Assets	48 3 5 2	53 186	55952	59 397	58 870

Due to banks	1703	2948	3 378	5975	5953
Repurchase agreements	1 502	2781	1 458	1 008	1977
Customer deposits	33 0 48	35 424	38 195	38 395	36 475
Trading portfolio liabilities	2	1	2	3	2
Negative mark-to-market values of derivative					
financial instruments	213	329	273	450	426
Other financial liabilities at fair value	918	969	1340	1 006	1132
Medium-term notes	3	2	2	0	2
Bonds and mortgage-backed bonds	7 094	6911	7 3 1 3	7942	8 4 4 3
Accrued expenses and deferred income	154	145	139	154	182
Other liabilities	114	75	183	725	400
Provisions	16	27	24	27	22
Liabilities	44766	49612	52 308	55683	55 0 1 5
Reserves for general banking risks	701	666	666	666	666
Share capital	86	86	86	86	86
Capital reserve	35	36	36	35	35
Retained earnings	2 4 1 9	2 4 7 2	2 493	2 5 5 4	2615
Currency translation reserve	- 2	- 2	-2	-2	- 2
Own shares	- 18	- 15	- 15	- 14	- 14
Minority interests in equity	0	0	0	0	0
Net profit	363	331	379	388	469
Shareholders' equity	3 586	3574	3644	3713	3855
Total liabilities and shareholders' equity	48 352	53 186	55952	59 397	58870

# Report of the statutory auditor

to the General Meeting of Banque Cantonale Vaudoise, Lausanne

#### Report on the audit of the consolidated financial statements

#### Opinion

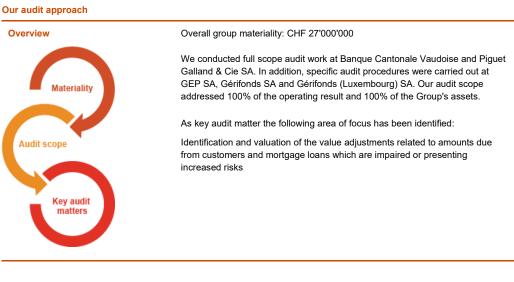
We have audited the consolidated financial statements of Banque Cantonale Vaudoise and its subsidiaries (the Group), which comprise the consolidated balance sheet as at 31 December 2023, consolidated income statement, consolidated cash flow statement, consolidated statement of changes in equity for the year then ended and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements (pages 119 to 160) give a true and fair view of the consolidated financial position of the Group as at 31 December 2023 and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with accounting rules for banks and comply with Swiss law.

#### **Basis for opinion**

We conducted our audit in accordance with Swiss law and Swiss Standards on Auditing (SA-CH). Our responsibilities under those provisions and standards are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements" section of our report. We are independent of the Group in accordance with the provisions of Swiss law and the requirements of the Swiss audit profession, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



#### Materiality

The scope of our audit was influenced by our application of materiality. Our audit opinion aims to provide reasonable assurance that the consolidated financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the consolidated financial statements.

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PricewaterhouseCoopers SA is a member of the global PricewaterhouseCoopers network of firms, each of which is a separate and independent legal entity.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall group materiality for the consolidated financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and in aggregate, on the consolidated financial statements as a whole.

Overall group materiality	CHF 27'000'000
Benchmark applied	Operating result (profit before tax and changes in reserves for general banking risks and extraordinary elements operating result)
Rationale for the materiality benchmark applied	We chose this benchmark because it is a generally accepted reference to measure the results of a group.

#### Audit scope

We designed our audit by determining materiality and assessing the risks of material misstatement in the consolidated financial statements. In particular, we considered where subjective judgements were made; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the consolidated financial statements as a whole, taking into account the structure of the Group, the accounting processes and controls, and the industry in which the Group operates.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Identification and valuation of the value adjustments related to amounts due from customers and mortgage loans which are impaired or presenting increased risks

#### Key audit matter

Mortgages and loans are one of the bank's main activities and represent approximately two thirds of its balance sheet as at 31 December 2023. The valuation of a counterparty's default risk relies largely on the use of rating methods developed by the Bank. The valuation of the loans which are impaired or presenting increased risks relies on an analysis method that takes into account various elements such as market factors, the client's estimated willingness to repay and financial capacity or the estimation of the collateral's value. The analysis method used considers hypotheses and parameters over which the Bank benefits from a margin of appreciation. Exposures that create greater uncertainty are typically those that result from unsecured loans or those that are subject to a collateral's loss of value.

For further information on methods regarding identification and valuation of the value

#### How our audit addressed the key audit matter

Our procedures consisted in particular in assessing and testing the key controls related to the granting, recording and monitoring of mortgages and loans as well as the methodology used for the identification of default risk and the valuation of the loan impairment charges. For non-impaired exposures, we have verified and tested the following controls:

- controls to assess the risk of default as part of the counterparty rating process;
- annual review by the Risk Management department of the credit risk model used as part of the IRB approach.

For exposures considered impaired, we tested and verified the following controls:

- controls relating to the identification of signs of failure in order to determine the scope of overdue and/or impaired exposures;
- controls relating to the relevance and approval of the hypotheses and parameters of the internal model used to determine value adjustments;

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adjustments related to amounts du	How our audit addressed the key audit matter
customers and mortgage loans wh	ich are impaired adjustments for default risk.
or presenting increased risks and v adjustments for non-impaired loans following notes to the consolidated	s, refer to theWe have concluded that we can rely on the key controls verified.and parentIn addition, on the basis of sample tests, we verified that:
company financial statements of B Cantonale Vaudoise as at 31 Dece	
<ul> <li>Note 7.2 «Risk credit» (p. 131 Annual report)</li> <li>Note 10.2 «Risk mitigants for</li> </ul>	<ul> <li>à 133 of the - automatically generated alert reports are reliable;</li> <li>the retained value of the collateral (market or liquidation value)</li> <li>has been established, respectively updated, in accordance with</li> </ul>
balance-sheet transactions, in (p. 137 of the Annual report)	- the amount of value adjustments was determined in
	<ul> <li>accordance with accounting principles;</li> <li>the amount of value adjustments for non-impaired receivables which are not identified as increased risks was determined using the IRB approach implemented by the Bank.</li> </ul>
	The methods applied to determine the need for value adjustments for both impaired and non-impaired receivables are appropriate.
Other matter	
The consolidated financial statemen	ts for the year ended 31 December 2022 were audited by another statutory auditor , expressed an unmodified opinion on those consolidated financial statements.
Other information	
-	e for the other information. The other information comprises the information included clude the consolidated financial statements, the financial statements and our
Our opinion on the consolidated fina form of assurance conclusion thereous	incial statements does not cover the other information and we do not express any on.
and, in doing so, consider whether t	onsolidated financial statements, our responsibility is to read the other information he other information is materially inconsistent with the consolidated financial ed in the audit, or otherwise appears to be materially misstated.
statements or our knowledge obtain	rmed, we conclude that there is a material misstatement of this other information, we
C C	
If, based on the work we have perfo are required to report that fact. We h	
If, based on the work we have perfo are required to report that fact. We h Board of Directors' responsibilitie The Board of Directors is responsibl view in accordance with accounting	ave nothing to report in this regard. es for the consolidated financial statements e for the preparation of consolidated financial statements that give a true and fair rules for banks and the provisions of Swiss law, and for such internal control as the cessary to enable the preparation of consolidated financial statements that are free



Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Swiss law and SA-CH will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Swiss law and SA-CH, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud
  or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient
  and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from
  fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions,
  misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's
  internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the
  disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a
  manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate to the Board of Directors or its relevant committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors or its relevant committee with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them regarding all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated to the Board of Directors or its relevant committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



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## Report on other legal and regulatory requirements

In accordance with art. 728a para. 1 item 3 CO and PS-CH 890, we confirm the existence of an internal control system that has been designed for the preparation of the consolidated financial statements according to the instructions of the Board of Directors.

We recommend that the consolidated financial statements submitted to you be approved.

PricewaterhouseCoopers SA

Beresford Caloia

Licensed audit expert Auditor in charge

Lausanne, 21 March 2024

air Marie-Eve Fortier

Licensed audit expert



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# Financial Statements Parent Company Financial Statements

## 1. Balance sheet (in CHF millions)

	Notes	31 / 12 / 23	31 / 12 / 22	Absolute change	Change as %
Cash and cash equivalents		12 329	12631	- 302	-2
Due from banks		887	1 329	- 442	- 33
Reverse repurchase agreements	5.1	0	79	- 79	- 100
Loans and advances to customers	5.2	5874	5932	- 58	- 1
Mortgage loans	5.2	31 109	29773	1 3 3 6	4
Trading portfolio assets	5.3	229	206	23	11
Positive mark-to-market values of derivative					
financial instruments	5.4	717	1 158	- 440	- 38
Other financial assets at fair value	5.3	934	897	37	4
Financial investments	5.5	5 172	5732	- 560	- 10
Accrued income and prepaid expenses		121	69	52	75
Holdings		194	194	0	0
Tangible fixed assets		357	353	4	1
Other assets	5.6	20	29	-9	- 32
Assets	5.18	57 944	58 383	- 438	-1
Total subordinated assets		0	0	0	n/a
off which subject to mandatory conversion					,u
and/or conditional write-off		0	0	0	n/a
Due to banks		5 980	5 984	- 3	- 0
Repurchase agreements	5.1	1977	1 0 0 8	969	96
Customer deposits		35 582	37 412	- 1830	- 5
Trading portfolio liabilities	5.3	2	3	- 1	- 26
Negative mark-to-market values of derivative					
financial instruments	5.4	424	458	- 34	-7
Other financial liabilities at fair value	5.3/5.10	1132	1 0 0 6	127	13
Medium-term notes		2	0	2	n/a
Bonds and mortgage-backed bonds		8 4 4 3	7 942	500	6
Accrued expenses and deferred income		165	139	26	19
Other liabilities	5.6	389	710	- 321	- 45
Provisions	5.11	19	24	-5	-21
Liabilities		54 115	54684	- 569	-1
Reserves for general banking risks	5.11	666	666	0	0
Share capital	5.12/5.15/5.16	86	86	0	0
Regulatory capital reserve		7	7	0	0
of which tax-exempt paid-in capital		7	7	0	0
Regulatory retained earnings		86	86	0	0
Optional retained earnings		2 5 4 0	2 481	59	2
Own shares		- 14	- 14	-0	-2
Profit for the year		458	386	72	19
Shareholders' equity		3829	3 698	131	4
Total liabilities and shareholders' equity		57944	58 383	- 438	-1
Total subordinated liabilities		0	0	0	n/a
of which subject to mandatory conversion				0	, a
and/or conditional write-off		0	0	0	n/a
			<u> </u>	0	11/0

<b>Off-balance-sheet transactions</b> (in CHF millions)	Notes	31 / 12 / 23	31 / 12 / 22	Absolute change	Change as %
Contingent liabilities	5.2	1047	1 120	- 72	-6
Irrevocable commitments	5.2	1 3 9 3	1 491	- 98	-7
Commitments relating to calls on shares and					
other equity securities	5.2	243	243	0	0
Confirmed credits	5.2	35	37	- 2	-5

## 2. Income statement (in CHF millions)

	Notes	2023	2022	Absolute change	Change as %
Interest and discount income		916.5	514.2	402.3	78
Interest and dividend income from financial investments		36.5	21.2	15.2	72
Interest expense		- 372.9	- 83.1	289.8	349
Net interest income before loan impairment					
charges/reversals	7.1	580.1	452.3	127.8	28
Loan impairment charges/reversals	· · · ·	- 0.9	2.8	3.7	132
Net interest income after loan impairment					
charges/reversal (NII)		579.2	455.1	124.1	27
Fees and commissions on securities					
and investment transactions		188.8	192.2	- 3.4	-2
Fees and commissions on lending operations		30.4	39.1	- 8.6	- 22
Fees and commissions on other services		75.9	69.6	6.3	9
Fee and commission expense		- 20.3	- 20.9	- 0.6	- 3
Net fee and commission income		274.8	280.1	- 5.2	-2
Trading income on fixed-income instruments and equity securities		27.9	27.5	0.4	2
Trading income on foreign currencies, banknotes, and preci-		27.5	27.5	0.1	<u> </u>
ous metals		155.2	157.2	- 2.0	- 1
Trading fee and commission expense		- 8.4	- 8.4	0.0	0
Net trading income and fair-value adjustments	7.2	174.7	176.3	- 1.6	-1
	7.2	17 1.7	1/0.5	1.0	<u> </u>
Gains/losses on disposals of financial investments		0.5	9.9	- 9.5	- 95
Income from equity investments		20.0	20.3	- 0.3	-2
Real-estate income		4.9	6.4	- 1.5	-23
Miscellaneous ordinary income		23.8	23.4	0.5	2
Miscellaneous ordinary expenses		- 1.1	- 2.0	- 0.8	- 42
Other ordinary income		48.1	58.0	- 10.0	- 17
Total income from ordinary banking operations		1076.8	969.6	107.2	11
Personnel costs	7.3	- 317.0	- 308.4	8.6	3
Other operating expenses	7.4	- 158.4	- 147.0	11.5	8
Operating expenses		- 475.4	- 455.4	20.1	4
Depreciation and amortization of fixed assets					
and impairment on equity investments		- 72.9	- 66.4	6.5	10
Other provisions and losses	7.5	- 1.1	- 5.0	- 3.9	- 78
Operating profit		527.4	442.8	84.6	19
Extraordinary income	7.6	0.5	1.1	- 0.6	- 55
Extraordinary expenses	7.7	- 0.0	0.0	0.0	n/a
Taxes	7.8	- 70.0	- 57.7	12.2	21
Profit for the year		457.9	386.2	71.7	19
Appropriations	8				
Profit for the year		457.9	386.2		
Profit shown on the balance sheet		457.9	386.2		
Appropriation of profit					
- Allocation to optional retained earnings		87.8	59.2		
- Allocation to regulatory retained earnings		0.0	0.0		
- Distribution from distributable profit		370.1	327.0		

## 3. Statement of changes in equity (in CHF millions)

	Share capital	Capital reserve	Regulatory retained earnings	Reserves for general banking risks	Optional retained earnings	Own shares	Profit/loss for the year	Total equity
Status at 1 January 2021	86	7	87	666	2 399	- 15	335	3 565
Allocation to other reserves					25		- 25	0
2020 dividend							- 310	- 310
Purchases of own shares						-23		-23
Disposals of own shares						23		23
Gain on disposals of own shares and dividends			0					0
Profit/loss for the year							375	375
Status at 31 December 2021	86	7	87	666	2 425	- 15	375	3631
Allocation to other reserves					56		- 56	0
2021 dividend							- 318	- 318
Purchases of own shares						- 23		- 23
Disposals of own shares						24		24
Gain on disposals of own shares and dividends			- 1					- 1
Profit/loss for the year							386	386
Status at 31 December 2022	86	7	86	666	2 481	- 14	386	3 6 9 8
Allocation to other reserves					59		- 59	0
2022 dividend							- 327	- 327
Purchases of own shares						-23		-23
Disposals of own shares						22		22
Gain on disposals of own shares and dividends			0					0
Profit/loss for the year							458	458
Status at 31 December 2023	86	7	86	666	2 540	- 14	458	3829

## 4. Parent company name and accounting principles

#### 4.1 Company name, legal status, and head office

Banque Cantonale Vaudoise (BCV) was founded on 19 December 1845 by the Vaud Cantonal Parliament as a *société anonyme de droit public* (i.e., a corporation organized under public law). Its legal status is defined in the Cantonal Act Governing the Organization of Banque Cantonale Vaudoise (LBCV) of 20 June 1995, and its head office is in Lausanne.

## 4.2 Accounting principles for the parent company financial statements

BCV's financial statements have been prepared in accordance with the provisions of the Swiss Code of Obligations, the Swiss Federal Act on Banks and Savings Institutions and its implementing ordinance, the FINMA Accounting Ordinance (FINMA-AO), and FINMA Circular 2020/1 on accounting rules for banks. The financial statements present the economic situation of the Bank such that a third party can form a reliable opinion.

#### 4.3 Accounting and valuation principles

The valuation principles used to draw up the parent company financial statements are the same as those used for the consolidated financial statements, with the exception of the following items:

#### 4.3.1 Holdings

This line item comprises shares and other equity securities held as long-term investments. They are carried at cost less any impairment.

## 4.3.2 Own shares

Dividend payments on own shares and gains and losses on own-share disposals are allocated directly to regulatory retained earnings, while for the consolidated financial statements they are allocated to the capital reserve.

#### 4.4 Changes to accounting principles

No changes were made to the accounting principles in 2023.

#### 4.5 Risk-assessment and risk-management principles

Risk-assessment and risk-management principles for the parent company are the same as those for the Group; they are detailed in note 7 to the consolidated financial statements.

#### 4.6 Use of hedge accounting

Information on the use of hedge accounting by the parent company is the same as for the Group; it is provided in note 8 to the consolidated financial statements.

#### 4.7 Events taking place after the closing date

No event liable to have a material influence on the parent company's financial statements took place after the closing date.

## 5. Notes to the balance sheet

## 5.1 Repurchase and reverse repurchase agreements (in CHF millions)

	31 / 12 / 23	31 / 12 / 22
Book value of claims arising from cash collateral pledged in connection with securities borrowing		
or reverse repurchase agreements <sup>1</sup>	0	79
Book value of liabilities arising from cash collateral received in connection with securities lending		
or repurchase agreements <sup>1</sup>	1977	1008
Book value of securities held for own account, lent or transferred as collateral in connection		
with securities borrowing or repurchase agreements	2 0 3 5	1038
of which those that can be sold or repledged without restriction	2 0 3 5	1038
Fair value of securities received as collateral in connection with securities lending and		
those received in connection with securities borrowing and under reverse repurchase agreements,		
which can be sold or repledged without restriction	0	85
of which securities repledged as collateral	0	0
of which sold securities	0	0

<sup>1</sup> Before netting agreements

## 5.2 Risk mitigants for loans and off-balance-sheet transactions

## Impaired loans (in CHF millions)

		Type of risk mitigant			
		Mortgage	Other	Unsecured	Total
Loans and advances to customers	· · ·	634	2 364	2954	5951
Mortgages		30657	205	258	31 120
Residential real estate		24536	78	70	24684
Office and business premises		850	1	20	870
Commercial and industrial property		694	2	81	778
Other		4577	125	87	4 789
Loans (before impairment charges/reversals)	31 / 12 / 23	31 2 90	2 569	3212	37071
	31 / 12 / 22	30 370	2 2 8 9	3 1 3 2	35 791
Loans (after impairment charges/reversals)	31 / 12 / 23	31 2 90	2 569	3 1 2 4	36984
	31 / 12 / 22	30 359	2 2 8 9	3057	35 705
Contingent liabilities		11	205	832	1047
Irrevocable commitments		187	7	1 1 9 9	1 3 9 3
Commitments relating to calls on shares and other equity securities				243	243
Confirmed credits				35	35
Off-balance-sheet transactions	31 / 12 / 23	197	212	2 308	2 7 1 8
	31 / 12 / 22	345	324	2 2 2 1	2 890

			Realization value of risk mitigants	Net receivables	Individual impairment charge/reversal
Impaired loans and off-balance-sheet commitments	31 / 12 / 23	121	- 50	71	67
	31 / 12 / 22	124	- 45	79	74
Change (absolute)		-3	5	- 8	-7
Change (as %)		- 2	11	- 10	-9

# 5.3 Trading portfolio assets and liabilities and

other financial assets and liabilities at fair value (in CHF millions)

Assets	31 / 12 / 23	31 / 12 / 22
Debt securities	0	0
of which listed on a recognized stock exchange	0	0
Equity securities	6	7
Commodities and precious metals	223	198
Trading portfolio assets	229	206
Debt securities	4	4
Structured products	0	0
Other assets held in order to hedge issued structured products	930	893
Other financial assets at fair value	934	897
Total	1163	1 103
of which determined using a valuation model	0	0
of which securities eligible for repurchase agreements in accordance with liquidity regulations	0	0

/ 23	31 / 12 / 22
0	0
0	0
2	3
0	0
2	3
0	0
132	1006
132	1 0 0 6
134	1 008
10	22
	/ 23 0 2 0 2 0 132 132 134 10

## 5.4 Derivative financial instruments (in CHF millions)

		Trading instruments			Н	edging instruments	
	Posit	ve	Negative	Value of	Positive	Negative	Value of
	mark-to-mar		to-market	underlying asset	mark-to-market	mark-to-market	underlying asset
	va	ue	value		value	value	
Swaps		2	1	92	424	68	9 167
Futures				41			
Options (OTC)		0	0	50			
Interest-rate instruments		2	2	183	424	68	9 167
Forward contracts and swaps	7	14	783	46 690			
Options (OTC)		29	25	1 4 2 2			
Foreign currencies and precious meta	ls 7	43	808	48 113	0	0	0
Futures				51			
Options (OTC)		37	35	551			
Equity securities / indices		37	35	602	0	0	0
Total 31	/ 12 / 23 7	32	844	48 897	424	68	9 167
of which determined using							
a valuation model	7	82	844	_	424	68	-
	/ 12 / 22 12	33	1272	69 108	740	51	8975
of which determined using							
a valuation model <sup>1</sup>	1 2	83	1 272	_	740	51	_

<sup>1</sup>2022 figures were adjusted; the value of all unlisted derivative financial instruments is determined using a model.

		Positive mark-to-market value	Negative mark-to-market value	Value of underlying asset
Breakdown		·		
Trading instruments		782	844	48 897
Hedging instruments		424	68	9167
Total before netting agreements	31 / 12 / 23	1206	912	58 064
	31 / 12 / 22	2023	1 323	78 083
Total after netting agreements	31 / 12 / 23	717	424	58 064
	31 / 12 / 22	1 1 5 8	458	78 083
Change	absolute	- 440	- 34	- 20019
	as %	- 38	-7	- 26

#### Breakdown by counterparty

	Central clearing houses	Banks and securities dealers	Other clients
Positive mark-to-market value (after netting agreements)	415	179	123

#### 5.5 Financial investments (in CHF millions)

					31 / 12 / 23		31 / 12 / 22
				Book valu	e Fair value	Book value	Fair value
Debt securities				511	4 4964	5674	5296
of which securities intend	ded to be held until m	naturity		511	4 4964	5674	5 296
of which securities availe	ible for sale				0 0	0	0
Equity securities	-			2	2 77	23	69
of which significant hold	ings (minimum of 109	% of capital or ι	oting rights)		3 3	4	4
Available-for-sale real estat	e and goods acquire	d in connectio	n with lending ope	ra-			
tions				3	6 37	35	37
Financial investments				5 17	2 5078	5732	5 402
including securities eligib	le for repurchase agre	ements in acco	rdance				
with liquidity regulations				511	4 –	5674	
Counterparty breakdown by rating							
	AAA to AA-	A+ to A-	BBB+ to BBB-	BB+ to B-	Below B-	Not rated	Total
Book value of debt							
securities	4886					228	5114

The rating categories are based on Standard & Poor's ratings; they are used for the specific instruments to which the Bank has subscribed. If an instrument is not rated by Standard & Poor's, then a rating from another agency is used. Where there is no specific rating for a given instrument, the issuer's long-term rating is used, with the same order of rating agencies.

The Bank's unrated positions are in investment-grade debt securities issued by Swiss public-sector entities or by Switzerland's housing-construction bond issuer (EGW/CCL).

#### 5.6 Other assets and liabilities (in CHF millions)

	31 / 12 / 23			31 / 12 / 22		
	Other	Other	Other	Other		
	assets	liabilities	assets	liabilities		
Offset accounts	0	322	0	678		
Indirect taxes	15	33	16	11		
Coupons/coupons and securities due	1	0	0	0		
Settlement accounts	2	10	11	6		
Miscellaneous assets and liabilities	3	24	3	15		
Other assets and liabilities	20	389	29	710		

#### 5.7 Assets pledged or assigned as collateral for own liabilities, and assets with reservation of title (in CHF millions)

	31 / 12 / 23			31 / 12 / 22
	Amount or book value	Real	Amount or	Real
		liability	book value	liability
	of pledge	0	of pledge	
Cash and cash equivalents	0	0	0	0
Due from banks	176	175	294	294
Loans and advances to customers	290	278	419	416
of which Covid-19 loans granted to customers <sup>1</sup>	213	200	338	335
Mortgages pledged or assigned to Central Mortgage-Bond				
Institution of Swiss Cantonal Banks	8555	6548	7883	6 106
Financial investments	952	538	1003	819
Total assets pledged or assigned	9973	7 5 3 9	9 599	7635

<sup>1</sup>2022 figures have been adjusted to include Covid-19 bridge loans.

BCV has no assets with reservation of title.

Securities serving as collateral in connection with securities borrowing or repurchase agreements and that can be sold or repledged are shown in note 5.1.

#### 5.8 Commitments relating to own occupational pension funds

#### BCV shares held by own occupational pension funds (in CHF millions)

	31 / 12 / 23	31 / 12 / 22
Customer deposits	153	212

BCV's own occupational pension funds held no BCV shares at 31 December 2023.

#### 5.9 Economic situation of own occupational pension funds (in CHF millions)

There were no employer contribution reserves at end-2023
or end-2022.

Economic benefit/liability and pension expenses	Surplus / deficit <sup>1</sup>	Economic benefit/liability			Contributions adjusted for the period	Pension expenses i "Personnel co	
	31 / 12 / 23	31 / 12 / 23	31 / 12 / 22	Change	2023	2023	2022
Employer-financed pension funds:							
"Fonds de prévoyance en faveur du							
personnel de la BCV"	53.5	0	0	0			0.0
Pension funds with no surplus or defi-							
cit: "Caisse de pensions de la BCV"		0	0	0	31.1	31.1	32.7
Pension funds with surpluses:							
"Fondation de prévoyance complé-							
mentaire en faveur de l'encadrement							
supérieur de la BCV"	0.6	0	0	0	1.5	1.5	1.3
Total <sup>2</sup>	54.1	0	0	0	32.6	32.6	34.0

<sup>1</sup>The surplus or deficit of a pension fund is based on its unaudited interim accounts at 30 September 2023.

<sup>2</sup> Since the intention is not to apply the surpluses to reduce or refund the employer's contributions, or for the employer to use them for any economic purpose other than regulatory benefits, there is no identifiable economic benefit to be recognized on the balance sheet.

#### Pension funds

BCV Group employees are members of the "Caisse de pensions de la Banque Cantonale Vaudoise" (CP BCV). Its purpose is to insure its members against the economic consequences of retirement, disability, and death by guaranteeing benefits in accordance with the terms of the pension-fund regulations. It is a provider of the compulsory insurance introduced under the Federal Act on Occupational Retirement, Survivors' and Disability Pension Plans (LPP) and provides coverage in excess of the minimum LPP requirements. Senior executives insured with the CP BCV are also members of the "Fondation de prévoyance complémentaire de la Banque Cantonale Vaudoise," the purpose of which is to insure its members against the economic consequences of retirement, disability, and death by guaranteeing benefits in accordance with the terms of the pension-fund regulations.

The "Fonds de prévoyance en faveur du personnel de la BCV" is an employer-operated fund that assists BCV employees in dealing with the economic consequences of old age, disability, illness, and early retirement.

#### 5.10 Issued structured products (in CHF millions)

	_		Carrying	value		
		Single trea	atment	Separate treat	ment	
Underlying risk of embedded derivative		Recognized in trading portfolio liabilities	Recognized in other financial liabilities at fair value	Value of the host instrument	Value of the derivative	Total
Interest-rate instruments	· · ·	_	0			0
Equity securities		_	1 108	640	- 28	1719
Foreign currencies		-	24			24
Commodities and precious metals		_	0			0
Total	31 / 12 / 23	_	1 1 3 2	640	- 28	1744
	31 / 12 / 22	_	1006	731	- 68	1669

All structured products issued by the Bank have a debenture component.

#### Single accounting treatment

Structured products issued by the Bank and carried at fair value are booked under "Other financial liabilities at fair value," with reference to a quoted market price or a valuation model. Subsequent revaluations are recognized under "Net trading income and fair-value adjustments."

#### Separate accounting treatment

Structured products whose host instrument and embedded derivatives are treated separately are recognized as follows: the host instrument is recorded under "Bonds" at nominal value as a debt issued by the Bank, and the embedded derivatives are carried as either positive or negative markto-market values. Any subsequent changes in fair value are recognized under "Net trading income and fair-value adjustments."

Interest accrued in the interest-rate component is recorded under "Interest expense" using the accrual method.

## 5.11 Provisions

## Reserves for general banking risks (in CHF millions)

	Status at year-end	Used as allocated	Changes in scope of con- solidation	Currency translation differences	Recoveries, overdue interest	New provisions charged to income statement	Releases credited to income statement	Status at year-end
	2022							2023
Provisions for credit risk	18				0	4	-5	18
of which provisions under Art. 28.1								
FINMA-AO	9				0	1	- 1	10
of which provisions for inherent credit								
risk	9				0	3	-4	8
of which provisions for latent credit								
risk	0							0
Other provisions	6	-5			0	1	- 0	1
Total provisions	24	- 5	0	0	0	5	- 5	19
Reserves for general banking risks <sup>1</sup>	666							666
Provisions for credit risk and								
country risk	87	- 5			7	24	-23	90
of which provisions for								
impaired loans	65	- 5			7	7	- 16	57
of which provisions for inherent credit								
risk	22				0	18	-7	33
of which provisions for latent risks	0							0

<sup>1</sup> Reserves for general banking risks are taxable

## 5.12 Share capital (in CHF millions)

		2023	2022				
		Number of shares (in units)	Total par value	Number of shares (in units)	Total par value		
Share capital							
Registered share, fully paid-in	Par value	value CHF 1.00			CHF 1.00		
Status at 1 January		86 06 1 900	86	86 061 900	86		
No movement		0	0	0	0		
Status at 31 December		86061900	86	86061900	86		
of which share capital qualifying for dividends			86		86		

#### Participation certificate capital

BCV does not have any participation certificate capital.

#### Conditional capital

BCV does not have any conditional capital.

#### Authorized capital

BCV does not have any authorized capital.

# 5.13 Stock options and shares granted to members of the Board of Directors, Executive Board members, and other employees

Employee share-ownership plans

		2023		2022
	Shares	Value	Shares	Value
	(in units)	(in CHF)	(in units)	(in CHF)
Members of the Board of Directors	0	0	0	0
Executive Board members	29995	2 267 233	31 289	2 188 5 1 1
Other employees	248645	12 307 352	258 931	10623443
Total	278 640	14574585	290 220	12811954

No stock options have been granted to members of the Board of Directors, Executive Board members, or other employees.

#### Employee share ownership

#### Annual performance-based compensation

For Executive Board members and department heads, 30% of their annual performance-based compensation must be taken in BCV shares with a lock-up period of five to ten years.

Other employees receiving annual performance-based compensation of CHF 21,000 or more may opt for full payment in cash, or 70% in cash and 30% in BCV shares with a lock-up period of three years. In the latter case, BCV increases the portion of shares by 30%.

Executive Board members are allocated shares subject to approval at the Shareholders' Meeting. The number of shares allocated will be calculated based on the closing market price on 6 May 2024, rounded up to the nearest whole number.

Other employees will receive their shares at the end of April 2024. The number of shares allocated will be calculated based on the closing market price on 14 March 2024, rounded up to the nearest whole number. These employees have until 27 March 2024 to decide on the proportion they wish to receive in the form of shares. As their decision was not known at the time this report was published, the number of shares taken into account in the above table corresponds to the maximum possible number of shares. The market prices used to calculate the number of shares will be those on 14 March 2024 and 6 May 2024, so they were not known at the time of writing. As a result, the maximum possible number of shares was calculated based on the closing market price on 8 March 2024, the date of the Board of Directors' final decision on this compensation.

#### Share-ownership plan

The Executive Board and other BCV employees were given the opportunity to subscribe to the share-ownership plan in April 2023 on the following terms:

- The number of shares that may be purchased is determined by the level of responsibility inherent in the employee's position.
- The subscription period ran from 16 to 29 March 2023.
- The subscription price was set at CHF 68 per share, and the market price used was CHF 83.25 (closing price on 15 March, the day before the subscription period started).

The amounts (number of shares and value) shown in the table above correspond to the number of shares subscribed multiplied by CHF 15.25, which is the difference between the market price of CHF 83.25 and the subscription price of CHF 68.

#### Long-term performance-based compensation

At the beginning of each three-year share-ownership plan, participants are informed of the number of shares that will be allocated if all objectives are met in full. At the end of each plan, the Bank informs participants of the extent to which objectives have been met based on the Bank's financial results and strategic and qualitative performance. The number of shares initially allocated is multiplied by the level of attainment of the objectives in order to determine the number of shares allocated to each participant. The amounts taken into account in the table on the previous page correspond to the expense recorded in 2023 for the various plans in progress.

#### Free shares

The Bank awards 20 BCV shares to apprentices, high school graduate trainees, and university interns who join the Bank after their training.

The number allocated and their value, based on the market price on the last business day of the month before the shares are awarded, are also shown in the table.

#### 5.14 Receivables and commitments with respect to related parties (in CHF millions)

		31 / 12 / 23		31 / 12 / 22
	Receivable	Commitment	Receivable	Commitment
Qualified shareholder	0	2 494	0	3868
Group companies	238	63	156	54
Affiliated companies	286	371	215	376
Governing bodies	26	9	36	10

Individuals and companies that hold at least 10% of voting rights are considered qualified shareholders.

Corporations organized under public law in Vaud Canton and public-private entities in which Vaud Canton has a qualified holding are considered affiliated companies. Transactions with members of the Board of Directors were conducted on market terms. Receivables and commitments with respect to Executive Board members were granted on the standard terms for BCV employees. Transactions with related parties were conducted on market terms.

#### 5.15 Significant shareholder (in CHF millions)

			31 / 12 / 22			
	Number of shares (in units)	Total par value	Stake	Number of shares (in units)	Total par value	Stake
Voting rights						
Vaud Canton, direct interest	57 622 520	57.6	66.95%	57 622 520	57.6	66.95%

Shareholders with more than 5% of voting rights are considered significant shareholders.

#### 5.16 Own shares and breakdown of share capital

Number of shares (in units)	Average transaction price	Total	Own shares
Status at 31 December 2022		86061900	179 226
of which shares reserved for long-term performance-based compensation			108 2 19
Purchases	88		265874
Sales	84		-271790
Status at 31 December 2023		86061900	173 310
of which shares reserved for long-term performance-based compensation			110023

The breakdown of share capital is provided in note 5.12.

Own shares were traded at market prices. The proceeds of the sale of own shares were allocated directly to the capital reserve.

#### Non-distributable reserves

If the combined total of regulatory retained earnings and the regulatory capital reserve does not exceed half the amount of the Bank's share capital (i.e., CHF 43m), these line items can be used only to cover losses. There are no regulatory restrictions on how optional reserves can be used.

The Bank must set part of its reserves aside in order to meet regulatory capital requirements.

- 5.17 Compensation and loans granted to the Board of Directors and Executive Board
- 5.17.1 Compensation and loans granted to members of the Board of Directors and the Executive Board

Compensation breakdown (see pages 190–191)

#### Members of the Board of Directors

For 2023, the members of the Board of Directors in office in 2023 (including the member who stepped down on 30 June) were accorded total compensation of CHF 1,400,000. Benefit expense resulting from compensation to the Board of Directors totaled CHF 140,717 (social security, unemployment insurance, accident insurance, and family allowances). The Bank does not make any occupationalpension contributions on behalf of the members of the Board. By law and in accordance with pension-fund regulations, members of the Board of Directors who are not receiving retirement benefits must join the "Caisse de pensions de la Banque Cantonale Vaudoise" and pay all of their occupational-pension contributions themselves.

Compensation comprises fees, remuneration, and expenses.

The Vice Chair receives additional fixed compensation of CHF 20,000. For the members of the Board committees – the Audit and Risk Committee and the Compensation, Promotions and Appointments Committee – annual compensation was set as follows: CHF 40,000 for the chair and CHF 20,000 for the other members of the Audit and Risk Committee; and CHF 20,000 for the chair and CHF 10,000 for the other members of the Compensation, Promotions and Appointments Committee.

The average compensation of Board members, excluding the Chair, amounted to CHF 128,333.

Since 1 November 2002, serving members of the Board of Directors have not been granted any preferential terms for banking services.

#### Members of the Executive Board

For 2023, the eight members of the Executive Board in office in 2023 were accorded total compensation of CHF 8,675,397. This includes annual performance-based compensation for an aggregate amount of CHF 4,450,000.

This compensation will be submitted to shareholders for approval at the Shareholders' Meeting on 25 April 2024. If approved, this amount will be paid in May 2024 in two parts: CHF 3,115,000 in cash and the remaining CHF 1,335,000 in the form of shares locked up for between five and ten years. Benefit expense resulting from compensation to the Executive Board totaled CHF 1,286,297 for occupational pensions and CHF 832,930 for other benefits (social security, unemployment insurance, accident insurance, income replacement, and family allowances), subject to approval of the proposed annual performance-based compensation at the Shareholders' Meeting.

#### Allocation of shares during 2023

#### Members of the Board of Directors

Since 2018, the members of the Board of Directors receive their compensation entirely in cash.

#### Members of the Executive Board

For 2023, Executive Board members in office at 31 December 2023 will receive a number of locked-up BCV shares equivalent to 30% of their annual performance-based compensation. The number of locked-up shares will be determined in accordance with the closing share price on 6 May 2024. They also subscribed to 6,000 locked-up shares under the employee share-ownership program.

#### Other fees and compensation

Members of the Board of Directors and Executive Board received no fees or other compensation from BCV that are not included in the above compensation. Moreover, all fees and other amounts received by Executive Board members representing BCV on the boards of directors of other companies are remitted to the Bank. In 2023, such payments to the Bank amounted to CHF 311,222.

# Loans to members of the Board of Directors and Executive Board

Serving members of the Board of Directors are not accorded preferential terms on loans granted to them. For members of the Executive Board, as well as for all employees, the interest on variable-rate first mortgages was 1.9% at 31 December 2023. In 2023, the interest charged on short-term mortgage loans and on medium- and long-term fixed-rate loans was between 0.3 and 0.35 percentage points above market rates, depending on the term of the loan.

#### Share ownership

#### Members of the Board of Directors

Under a resolution adopted by the Board of Directors on 7 October 2002, each director is required to own a minimum of 1,000 BCV shares, which must be acquired before the end of their first term. At 31 December 2023, directors and their close relations held a total of 43,012 BCV shares.

#### Members of the Executive Board

At 31 December 2023, Executive Board members and their close relations held 133,192 BCV shares.

#### Compensation of members of the Board of Directors for the 2023 financial year (in CHF)

		Fees C	ommittee-related	Other	Total	Other
			compensation			benefits <sup>1</sup>
Eftychia Fischer	Chair	600 000	0	30 000	630 000	44 390
Jean-François Schwarz	Vice Chair	115 000	20 000	10 000	145 000	16746
Jack G. N. Clemons	Member	95 000	20 000	10 000	125 000	15 698
Ingrid Deltenre	Member	95 000	20 000	10 000	125 000	16710
Fabienne Freymond Cantone	Member	95 000	10 000	10 000	115 000	15 0 4 2
Stefan Fuchs	Member from 1 July 2023	47 500	20 000	5 000	72 500	11262
Peter Ochsner	Member until 30 June 2023	47 500	20 000	5 000	72 500	8 3 7 3
Pierre-Alain Urech	Member	95 000	10 000	10 000	115 000	12 496
Total		1 190 000	120 000	90 000	1 400 000	140717
Average compensation	Excluding Chair	98 3 3 3	20 000	10 000	128 333	16055

'Social security, unemployment insurance, accident insurance, and family allowances. The Bank does not make any occupational-pension contributions on behalf of the members of the Board. By law and in accordance with pension-fund regulations, members of the Board of Directors who do not receive retirement benefits must join the "Caisse de pensions de la Banque Cantonale Vaudoise" and pay all of their occupational-pension contributions themselves.

#### Compensation of members of the Board of Directors for the 2022 financial year (in CHF)

		Fees C	ommittee-related compensation	Other	Total	Other benefits <sup>1</sup>
Eftychia Fischer	Chair	600 000	0	30 000	630 000	42 779
Jean-François Schwarz	Vice Chair	115 000	20 000	10 000	145 000	16739
Jack G. N. Clemons	Member	95 000	20 000	10 000	125 000	15601
Ingrid Deltenre	Member	95 000	20 000	10 000	125 000	16 595
Fabienne Freymond Cantone	Member	95 000	10 000	10 000	115 000	13932
Peter Ochsner	Member	95 000	40 000	10 000	145 000	16738
Pierre-Alain Urech	Member	95 000	10 000	10 000	115 000	12 490
Total		1 190 000	120 000	90 000	1 400 000	134874
Average compensation	Excluding Chair	98 333	20 000	10 000	128 333	15 349

<sup>1</sup>Social security, unemployment insurance, accident insurance, and family allowances. The Bank does not make any occupational-pension contributions on behalf of the members of the Board. By law and in accordance with pension-fund regulations, members of the Board of Directors who do not receive retirement benefits must join the "Caisse de pensions de la Banque Cantonale Vaudoise" and pay all of their occupational-pension contributions themselves.

#### Compensation of members of the Executive Board for the 2023 financial year (in CHF)

		Total		Pascal Kiener
				CEO
	Shares		Shares	
	(in units)		(in units)	
Fixed salary		4660068		960 000
Annual performance-based compensation paid in cash <sup>1</sup>		3115000		539000
Annual performance-based compensation paid in shares <sup>1,2</sup>		866 139		128988
Shares acquired under employee share-ownership program <sup>3</sup>	6000	11 390	1 000	1898
Stock options (BCV has no employee stock-option plan)	0		0	
Other		22 800		6000
Total	·	8675397		1 635 886
Previous year <sup>4</sup>		8 377 266		1 524 839
2021–2023 long-term performance-based compensation plan				
Shares allocated at CHF 105.80 per share <sup>5</sup>	11046	1168667	1578	166952
Previous year <sup>4</sup>	11 960	1 003 444	1850	155 215
Total		9844064		1 802 838
Previous year <sup>4</sup>		9380710		1 680 054
Occupational pension		1286297		150 381
Other benefits <sup>6</sup>		832 930		150337
Previous year <sup>4</sup>				
Occupational pension		1 317 320		152 721
Other benefits <sup>6</sup>		721 142		145 214

<sup>1</sup>Subject to approval at the 2024 Annual Shareholders' Meeting

<sup>2</sup>The number of shares will be calculated based on the market price on 6 May 2024, and rounded up to the nearest unit. The value of the shares (in Swiss francs) is discounted according to the duration of the share lock-up period.

<sup>3</sup>Difference between the subscription price (CHF 68) and the market price on 15 March 2023 (CHF 83,25) at its discounted value <sup>4</sup>Eight Executive Board members until 31 October 2022; nine Executive Board members from 1 November to 31 December 2022 due to the leadership transition in the Private Banking Division

<sup>5</sup>Market price on 8 March 2024

<sup>6</sup> Social security, unemployment insurance, accident insurance, income replacement and family allowances

## Loans to members of governing bodies (in CHF)

					31 / 12 / 23
	Position	Nominal	Secured	Unsecured	Drawn down
Board of Directors					
Eftychia Fischer	Chair	2 100 000	2 100 000		2 100 000
Jean-François Schwarz	Vice Chair	11050000	11 050 000		10700000
Jack G. N. Clemons	Member	365 000	365 000		365 000
Ingrid Deltenre	Member	0			
Fabienne Freymond Cantone	Member	0			
Stefan Fuchs	Member	0			
Pierre-Alain Urech	Member	0			
Total		13515000	13515000	0	13 165 000
Previous year		13 5 15 000	13515000	0	13 165 000
Executive Board					
Total		15203000	15203000		13 609 000
Previous year		26657000	26 552 000		23 694 000
Thomas W. Paulsen <sup>1</sup>	Member	5554000	5 554 000	0	4831000

<sup>1</sup> Largest individual loan granted to an Executive Board member

No loans were granted to close relations (i.e., persons living under the same roof) of the members of the Board of Directors and Executive Board on terms not in keeping with market practice.

# Loans to companies with links to members of governing bodies (in CHF)

No loans were granted to companies with links to members of governing bodies.

#### Share and option ownership

		31 / 12 / 23	31 / 12 / 22
		Shares	Shares
		(in units)	(in units)
Board of Directors			
Eftychia Fischer	Chair	1060	1060
Jean-François Schwarz	Vice Chair	36910	36910
Jack G. N. Clemons	Member	1 000	1000
Ingrid Deltenre	Member	1740	1740
Fabienne Freymond Cantone	Member	1 0 0 2	1002
Stefan Fuchs <sup>1</sup>	Member	1 000	
Pierre-Alain Urech	Member	300	300
Total		43012	42 012

#### <sup>1</sup>Joined BCV on 1 July 2023

Executive Board			
Pascal Kiener	CEO	27 006	21937
Andreas Diemant	Corporate Banking	9434	8 865
Christian Meixenberger	Business Support	17 003	13752
Thomas W. Paulsen	CFO	9245	9281
Bertrand Sager	Credit Management	42 790	49 499
José François Sierdo	Retail Banking	11660	14663
Christian Steinmann	Private Banking	449	0
Fabrice Welsch	Asset Management & Trading	15 605	12 330
Total		133 192	130 327

Members of the Board of Directors and Executive Board held no options at 31 December 2023.

#### 5.17.2 Compensation and loans granted to former members of the Board of Directors and Executive Board

#### Compensation of former members of the Board of Directors and Executive Board for the 2023 financial year

No compensation was paid directly or indirectly to former members of the Board of Directors or Executive Board, or to their close relations, for the 2023 financial year.

# Loans granted to former members of the Board of Directors and Executive Board

Since 1 November 2002, serving members of the Board of Directors have not been granted any preferential terms for banking services, while former members who held office prior to this date continue to receive preferential terms that are in line with market practice for the banking industry. Retired Executive Board members continue to receive preferential terms that are in line with market practice for the banking industry.

Jean-François Schwarz, a retired Executive Board member who receives a pension from the "Caisse de pensions de la Banque Cantonale Vaudoise," joined the Board of Directors on 1 January 2019 and will continue to receive preferential terms, in line with market practice for the banking industry, on his fixed-term mortgage loans until they mature. He will receive no other preferential terms during his time in office, like the other members of the Board of Directors.

#### 5.18 Breakdown of assets by solvency of the country group in which the risk is domiciled (in CHF millions)

			31 / 12 / 23		31 / 12 / 22
Internal country rating	Standard & Poor's rating	Absolute value	as % of total	Absolute value	as % of total
1&2	AAA to AA-	2 5 9 3	88	3 703	91
3	A+ to A–	87	3	101	2
4	BBB+ to BBB-	27	1	49	1
5	BB+ to BB-	33	1	55	1
6	B+ to B-	172	6	118	3
7	CCC+ to C	18	1	17	0
Not rated	Not rated	12	0	19	0
Foreign exposure		2 9 4 3	100	4062	100

#### 6. Notes to off-balance-sheet transactions

#### 6.1 Fiduciary transactions (in CHF millions)

	31 / 12 / 23	31 / 12 / 22	Change absolute	Change as %
Fiduciary investments with third parties	504	388	115	30

#### 6.2 Assets under management

As BCV is not required to disclose these figures, they are provided voluntarily and only on a consolidated basis (see note 11.4 to the consolidated financial statements).

#### 7. Notes to the income statement

## 7.1 Net interest income before loan impairment charges/reversals Funding of trading positions and negative interest (in CHF millions)

	2023	2022	Absolute change	Change as %
Banks and reverse repurchase agreements	189.4	20.6	168.8	819
Customers	604.3	483.1	121.2	25
Interest and dividends on financial investments	36.5	21.2	15.2	72
Other interest income	122.9	10.5	112.4	1071
Total interest income	953.0	535.4	417.6	78
Banks and repurchase agreements	110.1	33.6	76.5	228
Customers	179.7	- 5.8	185.5	n/a
Medium-term notes and bonds	83.2	55.9	27.3	49
Other interest expense	0.0	- 0.5	0.5	100
Total interest expense	372.9	83.1	289.8	349
Net interest income before loan impairment charges/reversals	580.1	452.3	127.8	28

Net interest income before loan impairment charges/reversals was not affected by negative interest, while in 2022 CHF 2.5m in negative interest was deducted from interest income and CHF 45.8m in negative interest was deducted from interest expense. The cost of funding trading positions, credited to other interest income, was not material for 2023 or for 2022.

## 7.2 Net trading income and fair-value adjustments (in CHF millions)

Breakdown by business sector	2023	2022	Absolute change	Change as %
Retail Banking	18.2	19.2	- 1.0	-5
Corporate Banking	10.6	10.9	- 0.3	- 3
Wealth Management	9.5	9.9	- 0.4	- 4
Trading	55.8	58.5	- 2.7	- 5
Corporate Center	80.6	77.8	2.8	4
Total	174.7	176.3	- 1.6	-1
Trading income and fair-value adjustments				
Trading in some on fixed in some instruments and equity securities	27.0	275	0.4	2

27.9	27.5	0.4	2
155.2	157.2	- 2.0	- 1
183.1	184.7	- 1.6	- 1
25.8	26.0	- 0.3	- 1
172.5	- 410.6	583.1	142
- 146.7	436.7	- 583.4	- 134
- 8.4	- 8.4	0.0	0
174.7	176.3	- 1.6	-1
	155.2 <b>183.1</b> 25.8 172.5 - 146.7 - 8.4	183.1         184.7           25.8         26.0           172.5         -410.6           -146.7         436.7           -8.4         -8.4	155.2         157.2         - 2.0           183.1         184.7         - 1.6           25.8         26.0         - 0.3           172.5         - 410.6         583.1           - 146.7         436.7         - 583.4           - 8.4         - 8.4         0.0

## 7.3 Personnel costs (in CHF millions)

	2023	2022	Absolute change	Change as %
Fixed and variable compensation	245.2	235.0	10.2	4
of which charges related to share-based compensation and other				
variable compensation (including the portion paid in cash)	41.5	35.7	5.7	16
Employee benefits	25.1	25.1	- 0.0	- 0
Contributions to staff pension funds	32.6	34.0	- 1.4	- 4
Other personnel expenses	14.0	14.2	- 0.2	-2
Total	317.0	308.4	8.6	3

## 7.4 Other operating expenses (in CHF millions)

	2023	2022	Absolute change	Change as %
Premises	23.7	19.0	4.7	25
IT	69.4	66.4	3.0	5
Machinery, furniture, vehicles, etc.	3.8	2.6	1.2	48
Office supplies	0.9	0.9	0.0	3
Telecommunications and shipping	5.4	6.1	- 0.7	- 11
Marketing and communications, gifts, and subscriptions	15.8	16.0	- 0.2	-2
Financial information	13.3	13.1	0.2	1
Auditor fees	1.5	1.9	- 0.4	- 20
of which for financial and prudential audits	1.3	1.7	-0.4	- 25
of which for other services	0.2	0.1	0.1	39
Other professional fees	4.8	3.9	0.8	21
Payment transactions	13.7	11.4	2.2	20
Issuing fees	1.6	1.6	0.0	2
Miscellaneous operating expenses	4.6	4.2	0.5	11
Total	158.4	147.0	11.5	8

## 7.5 Other provisions and losses (in CHF millions)

	2023	2022	Absolute change	Change as %
Provisions for credit risk	- 0.4	- 1.3	0.9	71
Miscellaneous provisions	0.6	4.7	- 4.2	- 88
Miscellaneous losses	0.9	1.6	- 0.7	- 44
Total	1.1	5.0	- 3.9	- 78

## 7.6 Extraordinary income (in CHF millions)

	2023	2022	Absolute	Change
			change	as %
Disposals of tangible fixed assets	0.2	0.8	- 0.6	- 77
Other extraordinary income	0.3	0.3	0.0	4
Total	0.5	1.1	- 0.6	- 55

## 7.7 Extraordinary expenses (in CHF millions)

	2023	2022	Absolute	Change
			change	as %
Miscellaneous extraordinary expenses	0.0	0.0	0.0	n/a
Total	0.0	0.0	0.0	n/a

#### 7.8 Taxes (in CHF millions)

	2023	2022	Absolute change	Change as %
Direct federal tax	36.6	30.3	6.3	21
Cantonal and municipal taxes	33.4	27.5	5.9	21
Total	70.0	57.7	12.2	21
Weighted average tax rate, based on operating profit	13%	13%		

#### 8. Proposal by the Board of Directors

At the Annual Shareholders' Meeting to be held on 25 April 2024, the Board of Directors will recommend the following appropriation of profit and distributions:

The proposed allocation of available earnings of CHF 457.9m is as follows:

	Dividend in CHF	Number of shares	Appropriation
	per registered share	(in units)	(in CHF millions)
Payment of an ordinary dividend	4.30	86061900	370.1
Allocation to regulatory retained earnings			0.0
Allocation to optional retained earnings			87.8
			457.9

If this resolution is adopted, the dividend will be payable, after deduction of Swiss withholding tax, at the Bank's head office and branches beginning on 2 May 2024.

# Report of the statutory auditor

to the General Meeting of Banque Cantonale Vaudoise, Lausanne

#### Report on the audit of the financial statements

#### Opinion

We have audited the financial statements of Banque Cantonale Vaudoise (the Company), which comprise the balance sheet as at 31 December 2023, income statement and statement of changes in equity for the year then ended and notes to the financial statements, including a summary of significant accounting policies.

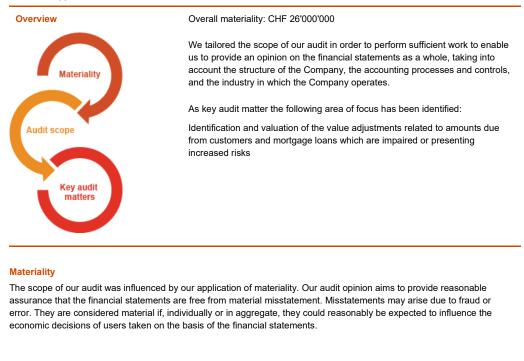
In our opinion, the financial statements (pages 174 to 197) comply with Swiss law and the Company's articles of incorporation.

#### **Basis for opinion**

We conducted our audit in accordance with Swiss law and Swiss Standards on Auditing (SA-CH). Our responsibilities under those provisions and standards are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the Company in accordance with the provisions of Swiss law and the requirements of the Swiss audit profession, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.





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Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall materiality for the financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and in aggregate, on the financial statements as a whole.

Overall materiality	riality CHF 26'000'000	
Benchmark applied	Operating result (profit before tax and changes in reserves for general banking risks and extraordinary elements operating result)	
Rationale for the materiality benchmark applied	We chose this benchmark because it is a generally accepted reference to measure the results of a bank.	

#### Audit scope

We designed our audit by determining materiality and assessing the risks of material misstatement in the financial statements. In particular, we considered where subjective judgements were made; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Identification and valuation of the value adjustments related to amounts due from customers and mortgage loans which are impaired or presenting increased risks

#### Key audit matter

Mortgages and loans are one of the bank's main activities and represent approximately two thirds of its balance sheet as at 31 December 2023. The valuation of a counterparty's default risk relies largely on the use of rating methods developed by the Bank. The valuation of the loans which are impaired or presenting increased risks relies on an analysis method that takes into account various elements such as market factors, the client's estimated willingness to repay and financial capacity or the estimation of the collateral's value. The analysis method used considers hypotheses and parameters over which the Bank benefits from a margin of appreciation. Exposures that create greater uncertainty are typically those that result from unsecured loans or those that are subject to a collateral's loss of value.

For further information on methods regarding identification and valuation of the value adjustments related to amounts due from customers and mortgage loans which are impaired or presenting increased risks and value adjustments for non-impaired loans, refer to the following notes to the consolidated and parent

#### How our audit addressed the key audit matter

Our procedures consisted in particular in assessing and testing the key controls related to the granting, recording and monitoring of mortgages and loans as well as the methodology used for the identification of default risk and the valuation of the loan impairment charges. For non-impaired exposures, we have verified and tested the following controls:

- controls to assess the risk of default as part of the counterparty rating process;
- annual review by the Risk Management department of the credit risk model used as part of the IRB approach.

For exposures considered impaired, we tested and verified the following controls:

- controls relating to the identification of signs of failure in order to determine the scope of overdue and/or impaired exposures;
- controls relating to the relevance and approval of the hypotheses and parameters of the internal model used to determine value adjustments;
- controls relating to the determination of the amount of value adjustments for default risk.

3 Banque Cantonale Vaudoise | Report of the statutory auditor to the General Meeting

pwc

Key audit matter	How our audit addressed the key audit matter		
company financial statements of Banque Cantonale Vaudoise as at 31 December 2023:	We have concluded that we can rely on the key controls verified. In addition, on the basis of sample tests, we verified that:		
<ul> <li>Note 7.2 «Risk credit» (p. 131 à 133 of the Annual report)</li> <li>Note 5.2 «Risk mitigants for loans and off- balance-sheet transactions, impaired loans» (p. 179 of the Annual report)</li> </ul>	<ul> <li>the selected credit files were assigned to the corresponding rating class;</li> <li>automatically generated alert reports are reliable;</li> <li>the retained value of the collateral (market or liquidation value) has been established, respectively updated, in accordance with market practices;</li> <li>the amount of value adjustments was determined in accordance with accounting principles;</li> <li>the amount of value adjustments for non-impaired receivables which are not identified as increased risks was determined using the IRB approach implemented by the Bank.</li> </ul>		
	The methods applied to determine the need for value adjustments for both impaired and non-impaired receivables are appropriate.		
21			
Other matter The financial statements for the year ended 31 Decen dated 28 March 2023, expressed an unmodified opini	nber 2022 were audited by another statutory auditor whose report, on on those financial statements.		
Other information			
-	ormation. The other information comprises the information included lated financial statements, the financial statements and our		
Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.			
	s, our responsibility is to read the other information and, in doing y inconsistent with the financial statements or our knowledge rially misstated.		
If, based on the work we have performed, we conclude that there is a material misstatement of this other informa are required to report that fact. We have nothing to report in this regard.			
Board of Directors' responsibilities for the financi	al statements		
Swiss law and the Company's articles of incorporation	ion of the financial statements in accordance with the provisions of n, and for such internal control as the Board of Directors determines		
is necessary to enable the preparation of financial sta fraud or error.	tements that are free from material misstatement, whether due to		



Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Swiss law and SA-CH will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Swiss law and SA-CH, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the
  Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

We communicate to the Board of Directors or its relevant committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors or its relevant committee with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them regarding all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated to the Board of Directors or its relevant committee, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

pwc

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#### Report on other legal and regulatory requirements

In accordance with art. 728a para. 1 item 3 CO and PS-CH 890, we confirm the existence of an internal control system that has been designed for the preparation of the financial statements according to the instructions of the Board of Directors.

Furthermore, we confirm that the proposed appropriation of available earnings complies with Swiss law and the Company's articles of incorporation. We recommend that the financial statements submitted to you be approved.

PricewaterhouseCoopers SA

Beresford Caloia

Licensed audit expert Auditor in charge

Lausanne, 21 March 2024

211

Marie-Eve Fortier Licensed audit expert

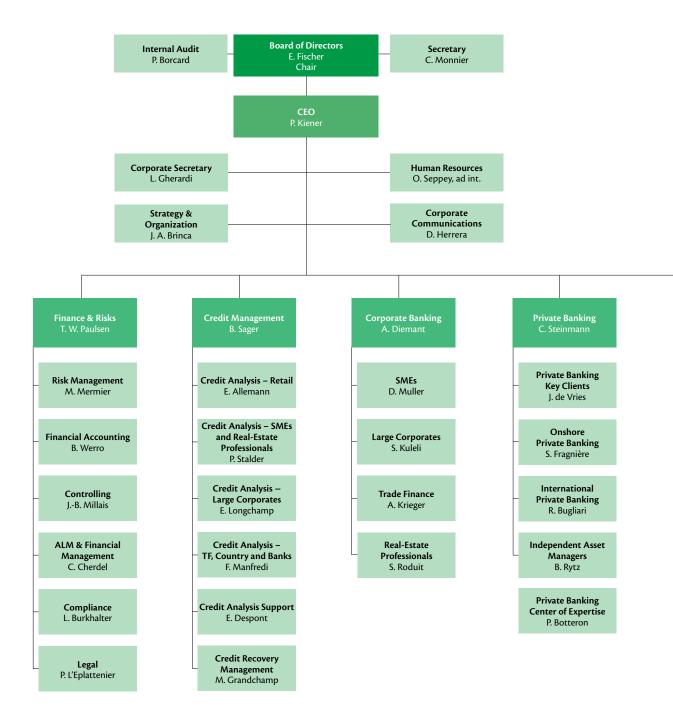


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# **Organization Chart**

#### As at 1 March 2024



## **Retail Banking** J. F. Sierdo

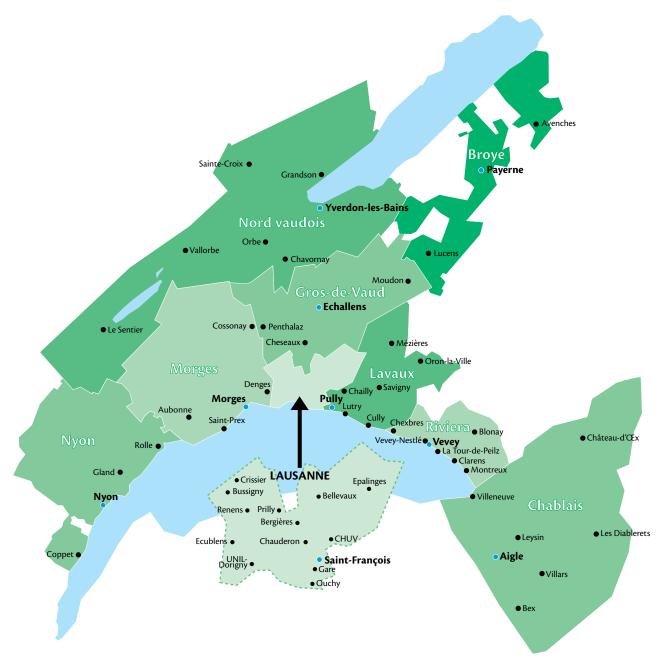
Retail Banking Branch Offices S. Launaz

Digital & Multichannel Banking M. Charbonnel



# **Retail Network**

As at 1 March 2024



# **Regional Managers**

## As at 1 March 2024

#### Broye region

Retail banking Private banking SME

#### Chablais region

Retail banking Private banking SME Cristina Martinez Hubert Joye Gilles Verdon

Dario Bucci Vincent Mottier David Hunacek

Aleksandar Radic

Stéphane Binggeli

Pierre-Yves Zimmermann

## Gros-de-Vaud region

Retail banking Private banking SME

#### Lausanne region

Retail banking Private banking SME

#### Lavaux region

Retail banking Private banking SME Jean-Daniel Dreifuss Christophe Millius Henri-Pierre Monney

David Platel Cédric Molleyres Cédric Ottet

#### Morges region

Retail banking Private banking SME

#### Nord Vaudois region

Retail banking Private banking SME

## Nyon region

Retail banking Private banking SME

#### **Riviera** region

Retail banking Private banking SME Cédric Weissert Daniel Vuffray Patrick Blanc

Pascal Udry Hubert Joye, ad int. Alexandre Berthoud

Christophe Chérix Valérie Grivel Jean-Marc Pichon

Elena Lederrey Vincent Mottier, ad int. Rachel Perroud

# **Branch Offices**

#### As at 1 March 2024

#### Broye region

Avenches Route de Lausanne 9 Case postale 1580 Avenches

**Lucens** Avenue de la Gare 4 A Case postale 1522 Lucens

**Payerne** Rue du Temple 9 Case postale 1530 Payerne

#### Chablais region

**Aigle** Rue du Collège 2 Case postale 1860 Aigle

**Bex** Rue Centrale 5 Case postale 1880 Bex

**Château-d'Œx** Grand-Rue 82 Case postale 1660 Château-d'Œx

Les Diablerets Les Ormonts 7 Case postale 1865 Les Diablerets

**Leysin** Place du Marché Case postale 1854 Leysin

Villars Avenue Centrale 119 Case postale 1884 Villars

Villeneuve Grand-Rue 1 Case postale 1844 Villeneuve

#### Gros-de-Vaud region

**Cheseaux-sur-Lausanne** Rue du Pâquis 1 Case postale 1033 Cheseaux-sur-Lausanne

Echallens Place de la Gare 7 Case postale 1040 Echallens

**Moudon** Rue du Temple 10 Case postale 1510 Moudon

**Penthalaz** Place Centrale 3 Case postale 1305 Penthalaz

#### Lausanne region

**Bellevaux** Route Aloys-Fauquez 116 1018 Lausanne

**Bergières** Avenue Bergières 42 Case postale 1000 Lausanne 22

#### Bussigny

Rue St-Germain 2 A Case postale 1030 Bussigny

**Chauderon** Place Chauderon 8 Case postale 1001 Lausanne

CHUV

Rue du Bugnon 46 Case postale 1011 Lausanne

**Crissier** Centre MMM Case postale 1023 Crissier **Écublens** Chemin du Croset 3 Case postale 1024 Écublens

**Épalinges** Place de la Croix-Blanche 17 Case postale 1066 Épalinges

Lausanne – Gare Place de la Gare 10 Case postale 1001 Lausanne

**Ouchy** Avenue d'Ouchy 76 1006 Lausanne

**Prilly** Route de Cossonay 21 Case postale 1008 Prilly

**Renens** Rue du Midi 15 Case postale 1020 Renens

**UNIL** Internef – Dorigny Case postale 1015 Lausanne

Lausanne – St-François

Place St-François 14 Case postale 1001 Lausanne

#### Lavaux region

**Chailly** Avenue de Chailly 10 Case postale 1000 Lausanne 12

**Cully** Place de l'Hôtel de Ville 7 Case postale 1096 Cully

**Lutry** Route de Lavaux 166 Case postale 1095 Lutry

**Mézières** Rue du Théâtre 2 Case postale 1083 Mézières

**Oron-la-Ville** Le Bourg 16 Case postale 1610 Oron-la-Ville

**Pully** Rue de la Poste 8 Case postale 1009 Pully

Savigny Place du Forum 2 Case postale 1073 Savigny

#### Morges region

Aubonne Chemin du Mont-Blanc 2 Case postale 1170 Aubonne

Cossonay Rue des Etangs 5 Case postale 1304 Cossonay-Ville

Denges Route de Genève 107 B Case postale 1026 Denges

Morges Hôtel-de-Ville Place de l'Hôtel-de-Ville 2 Case postale 1110 Morges 1

St-Prex Route de Rolle 2 Case postale 1162 St-Prex

#### Nord Vaudois region

Chavornay Route d'Yverdon 2 Case postale 1373 Chavornay

#### Grandson

Place du Château 8 Case postale 1422 Grandson

#### Le Sentier

Grand-Rue 36 Case postale 1347 Le Sentier

#### Orbe Place du Marché 9 Case postale 1350 Orbe

Ste-Croix Rue Neuve 2

Case postale

1450 Ste-Croix Vallorbe Rue de l'Horloge 1 Case postale

# Yverdon-les-Bains

1337 Vallorbe

Rue des Remparts 17 Case postale 1401 Yverdon-les-Bains

## Nyon region

Coppet

Rue Froide 1 Case postale 1296 Coppet

## Gland

Avenue du Mont-Blanc 14 A Case postale 1196 Gland

#### Nyon

Rue Perdtemps 6 Case postale 1260 Nyon 1

# Rolle

Case postale 1180 Rolle

Grand-Rue 60

1814 La Tour-de-Peilz Montreux Grand-Rue 50 Case postale

**Riviera** region

Case postale

1807 Blonay

Chexbres

Grand-Rue

Clarens

Case postale

1071 Chexbres

Avenue Vinet 15

La Tour-de-Peilz

Grand-Rue 38

Case postale

Case postale

1815 Clarens

Route du Village 7

Blonay

1820 Montreux Vevey – Gare Place de la Gare Case postale

1800 Vevey 1

Vevey – Nestlé Avenue Nestlé 55 Case postale 1800 Vevey 1

#### Thanks

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