

BCV at a glance 2024



BCV at a glance

Key figures

(in CHF millions)	2024	2023	Change as %
Total assets	60 629	58 870	+ 3
Total income	1 155	1 160	- 0
Operating profit	515	541	- 5
Net profit	441	469	- 6
Assets under management	124 164	117 296	+ 6

Ratios

Cost/income ratio	55.2%	53.2%
ROE	11.5%	12.5%
Tier 1 capital ratio	16.8%	17.9%
Total capital ratio	16.9%	18.0%

2024 highlights

Global economy remains steady despite decreasing visibility

- In a less inflationary environment, central banks cut their policy rates to support global output, which was steady but lacked real momentum. Global GDP growth eased slightly to 3.2%, and remained uneven across geographies: the US again posted solid figures, while the eurozone showed continued weakness. Forward visibility was lower as a result of growing geopolitical tensions.
- The Swiss and Vaud economies held up well, however, with each expanding by around 1% in 2024. While the weak economic trend in neighboring countries impacted Switzerland's export-driven sectors, consumer spending stayed solid and unemployment remained low (2.4% on average in Switzerland and 3.9% in Vaud).

We posted the second-best financials in our history

- We delivered the second-best full-year results in our history, excluding exceptional items, following our record year in 2023.
- Our revenues were stable at CHF 1.16bn, while operating expenses rose by 3% to CHF 557m, mainly reflecting inflation-driven salary increases, the insourcing of IT hosting services, and Bank projects, including in cybersecurity and asset management. Operating profit stood at CHF 515m (-5%).
- Net profit came in at CHF 441m (-6%), which remains well above pre-pandemic levels. That corresponds to an ROE of 11.5% – one of the best in BCV's peer group.

We are proposing a 2024 dividend of CHF 4.40 per share

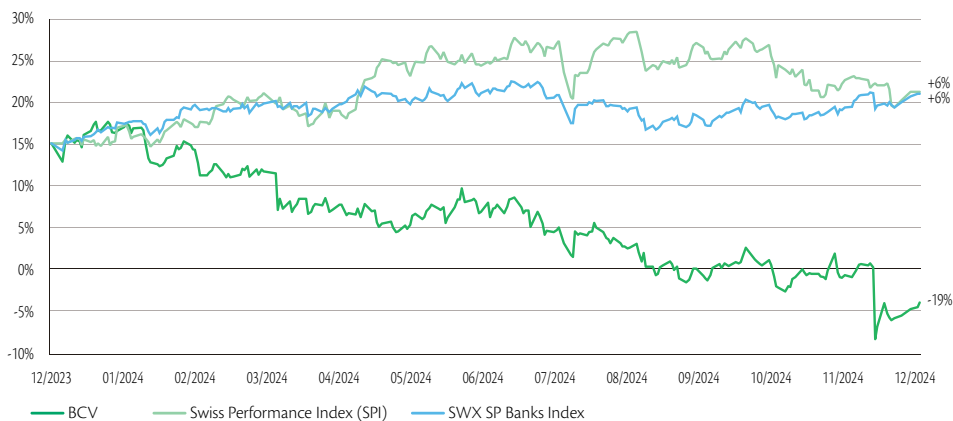
- Given our confidence going forward and our solid financial position, the Board of Directors is recommending that shareholders approve a CHF 0.10 increase in our ordinary dividend to CHF 4.40 per share, for a total payout of CHF 379m.

We continued to make progress in our strategic focus areas

- We pressed ahead with our digital strategy, rolling out a dozen new features across all our platforms.
- Several years ago, we launched a major bank-wide program to continuously improve our service quality and recommendation rate. Our hard work in this area has paid off: BCV has now been the most-recommended bank in Vaud Canton since 2018, or for seven straight years.
- Our Sustainability Report is being published at the same time as our annual report and will be submitted to a vote at our Annual Shareholders' Meeting on 8 May 2025. The Sustainability Report includes the carbon-reduction targets we have set by business line in keeping with the commitments of both the canton and the federal government. This report complies with Switzerland's Ordinance on Climate Disclosures, which took effect this year.

The BCV share

Total shareholder return¹



¹ Stockmarket performance over the period plus dividends and capital distributions

Listed on:	SIX Swiss Exchange	Ticker symbols:	BCVN
Par value:	CHF 1	Swiss security number:	53 175 175
		ISIN code:	CH0531751755

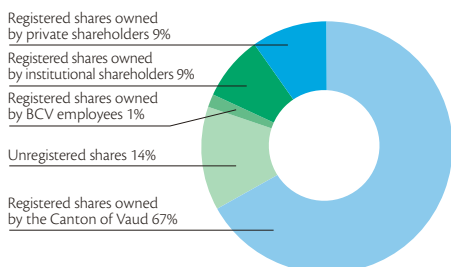
	2020 ²	2021	2022	2023	2024
Number of shares outstanding (in thousands)	86 062	86 062	86 062	86 062	86 062
Period-end share price (in CHF)	96.30	70.80	88.75	108.50	83.50
Share price high/low (unadjusted, in CHF) - high	101.40	101.60	98.80	108.50	112.50
- low	67.50	67.30	70.70	81.20	79.15
Dividend per share (in CHF)	3.60	3.70	3.80	4.30	4.40³
Dividend yield ⁴ (as %)	3.7	5.2	4.3	4.0	5.3

² All figures have been restated post 10-for-1 stock split of the BCV share on 28 May 2020

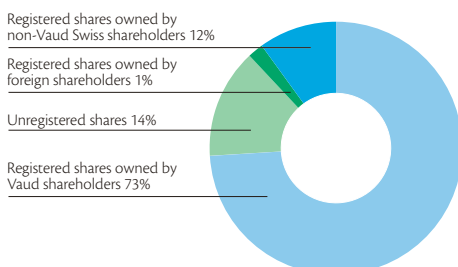
³ Dividend to be proposed at the 2025 Shareholders' Meeting

⁴ Relative to the period-end share price

Share ownership structure



Share ownership by geographical zone



Consolidated balance sheet

(in CHF millions)	31 / 12 / 24	31 / 12 / 23	Absolute change	Change as %
Cash and cash equivalents	10 614	12 602	- 1 988	- 16
Due from banks	1 139	662	477	72
Reverse repurchase agreements	0	0	0	n/a
Loans and advances to customers	5 959	6 128	- 170	- 3
Mortgage loans	34 207	31 780	2 427	8
Trading portfolio assets	317	229	88	38
Positive mark-to-market values of derivative financial instruments	510	719	- 209	- 29
Other financial assets at fair value	1 131	934	196	21
Financial investments	6 065	5 196	868	17
Accrued income and prepaid expenses	113	122	- 9	- 7
Non-consolidated holdings	87	87	0	0
Tangible fixed assets	379	381	- 2	- 1
Intangible assets	0	0	0	n/a
Other assets	111	30	81	274
Assets	60 629	58 870	1 759	3
Total subordinated assets	0	0	0	n/a
<i>of which subject to mandatory conversion and/or conditional write-off</i>	0	0	0	n/a
Due to banks	5 941	5 953	- 12	- 0
Repurchase agreements	1 253	1 977	- 725	- 37
Customer deposits	37 672	36 475	1 197	3
Trading portfolio liabilities	1	2	- 1	- 31
Negative mark-to-market values of derivative financial instruments	517	426	91	21
Other financial liabilities at fair value	1 564	1 132	432	38
Medium-term notes	4	2	2	101
Bonds and mortgage-backed bonds	9 444	8 443	1 001	12
Accrued expenses and deferred income	215	182	33	18
Other liabilities	80	400	- 321	- 80
Provisions	12	22	- 10	- 44
Liabilities	56 703	55 015	1 688	3
Reserves for general banking risks	666	666	0	0
Share capital	86	86	0	0
Capital reserve	35	35	0	0
Retained earnings	2 714	2 615	99	4
Currency translation reserve	- 2	- 2	0	2
Own shares	- 13	- 14	1	7
Minority interests in equity	0	0	0	n/a
Net profit	441	469	- 29	- 6
<i>of which minority interests</i>	0	0	- 0	n/a
Shareholders' equity	3 927	3 855	72	2
Total liabilities and shareholders' equity	60 629	58 870	1 759	3
Total subordinated liabilities	0	0	0	n/a
<i>of which subject to mandatory conversion and/or conditional write-off</i>	0	0	0	n/a

Consolidated income statement

(in CHF millions)	2024	2023	Absolute change	Change as %
Interest and discount income	968.8	936.0	32.8	3
Interest and dividend income from financial investments	50.7	36.7	14.0	38
Interest expense	-464.5	-376.0	88.4	24
Net interest income before loan impairment charges/reversals	555.0	596.7	-41.7	-7
Loan impairment charges/reversals	-1.4	-0.5	0.9	162
Net interest income after loan impairment charges/reversals (NII)	553.6	596.1	-42.6	-7
Fees and commissions on securities and investment transactions	318.0	288.4	29.6	10
Fees and commissions on lending operations	31.4	30.5	0.9	3
Fees and commissions on other services	85.8	79.3	6.4	8
Fee and commission expense	-65.7	-59.1	6.6	11
Net fee and commission income	369.5	339.1	30.4	9
Trading income on fixed-income instruments and equity securities	25.2	27.9	-2.7	-10
Trading income on foreign currencies, banknotes, and precious metals	177.8	169.8	8.1	5
Trading fee and commission expense	-8.2	-7.6	0.7	9
Net trading income and fair-value adjustments	194.8	190.1	4.7	2
Gains/losses on disposals of financial investments	3.0	0.5	2.6	541
Income from equity investments	7.0	6.8	0.2	3
<i>of which other non-consolidated holdings</i>	7.0	6.8	0.2	3
Real-estate income	3.5	5.0	-1.5	-30
Miscellaneous ordinary income	24.6	23.4	1.2	5
Miscellaneous ordinary expenses	-0.4	-1.0	-0.6	-61
Other ordinary income	37.7	34.6	3.0	9
Total income from ordinary banking operations	1 155.5	1 160.0	-4.5	-0
Personnel costs	-386.9	-364.1	22.7	6
Other operating expenses	-169.8	-176.6	-6.8	-4
Operating expenses	-556.7	-540.8	15.9	3
Depreciation and amortization of fixed assets and impairment on equity investments	-81.9	-76.1	5.8	8
Other provisions and losses	-2.0	-1.7	0.3	19
Operating profit	515.0	541.5	-26.5	-5
Extraordinary income	0.6	1.9	-1.3	-70
Extraordinary expenses	-0.0	-0.0	-0.0	n/a
Taxes	-74.9	-74.2	0.8	1
Net profit	440.6	469.2	-28.6	-6
Minority interests	-0.0	-0.0	-0.0	n/a
Net profit attributable to BCV shareholders	440.6	469.2	-28.6	-6

Overview of BCV

Our legal status

Banque Cantonale Vaudoise (BCV) was founded on 19 December 1845 by the Vaud Cantonal Parliament (Grand Conseil vaudois) as a société anonyme de droit public (i.e., a corporation organized under public law). The Canton of Vaud is BCV's majority shareholder, with 66.95% of the share capital. BCV is listed in the Vaud Commercial Register and is subject to all applicable legislation. Its legal status is defined in the Cantonal Act Governing the Organization of Banque Cantonale Vaudoise (LBCV) of 20 June 1995. BCV's commitments are not underwritten by the Canton. However, customer deposits are covered by a nationwide system of investor protection concerning Swiss banks and securities dealers. This system insures deposits of up to CHF 100,000 per person and per bank.

Our core businesses

With revenues of CHF 1.16bn in 2024 and total assets of CHF 60.6bn, BCV Group is Switzerland's sixth-largest banking group. BCV, the Group's main entity, is the country's fourth-largest universal bank and second-largest cantonal bank. It is also the largest bank in Vaud, with a network of nearly 60 staffed branches and more than 160 ATMs throughout the Canton. The Bank's organizational structure is based on four client-oriented divisions: Retail Banking, Private Banking, Corporate Banking, and Asset Management & Trading. We offer a comprehensive range of financial services to all client segments. BCV Group had 2,089 full-time-equivalent employees at 31 December 2024. At that date, in addition to the parent company, BCV Group comprised the private bank Piguet Galland & Cie SA, the fund management firm GÉRIFONDS SA (with its Luxembourg-based subsidiary), and the real-estate fund management company GEP SA (Société pour la gestion de placements collectifs).

Our missions

Pursuant to Article 4 of the LBCV, BCV's corporate mandate is to offer a comprehensive range of banking services to the local community and to contribute to the development of all sectors of the Vaud economy and to the financing of the Canton's public-sector institutions and entities. Also, as part of our community focus, we provide mortgage financing in Vaud. The law also stipulates that BCV is to be guided by the principles of economically, environmentally and socially sustainable development. More generally, our missions are to create value for our shareholders and clients, to be a benchmark employer, and to be a good corporate citizen.

Our strategy

Our current strategic phase – *vista* – was rolled out in 2019 and builds on those enacted in previous years. Our aim is to maintain the positive trend that the Bank's business lines have been experiencing over the past few years. This phase is also designed to position the Bank to respond to the main challenges we will face in the coming years, such as heightened competition, advancements in digital technology, and ever-changing customer needs.

For the business lines, we are targeting:

- Above-market growth in asset management, SMEs, and onshore private banking;
- At least market growth in retail banking;
- A focus on the profitability of our commodities trade finance and large corporates businesses;
- Continued development of our other business lines.

We have identified several strategic focus areas that will enable us to meet future challenges. These goals include:

- Continuing to improve our service quality along the entire value chain to create an even better customer experience;
- Enhancing our distribution channels (branches, digital services, and call centers) to give customers an integrated multichannel experience;
- Capturing more of the cross-selling potential inherent in our universal bank business model;
- Implementing operational improvements through targeted measures;
- Increasing our attractiveness as an employer and fostering continuous skills development among our employees;
- Sharpening our focus on corporate social responsibility (CSR) measures, including a wider range of sustainable banking products, socially responsible investment options, and mortgage solutions.

The Group aims to achieve sustainable growth, with revenues and operating profit trending along the same lines as in recent years. We are targeting a cost/income ratio of 55% to 57% and an ROE of 10% to 12%. We consider a CET1 ratio of 13% to be a minimum threshold.

In line with the approach adopted over the last 15 years, BCV decided to extend its dividend policy for another five years beginning with the 2023 reporting period. We intend to pay an ordinary dividend of CHF 4.30–4.70 per share, barring significant changes in the economic or regulatory environment or in the Bank's situation.

Key figures – 5-year overview

Balance sheet (in CHF millions)	2020	2021	2022	2023	2024
Total assets	53 186	55 952	59 397	58 870	60 629
Advances to customers	33 849	35 582	36 626	37 908	40 166
Customer deposits	35 424	38 195	38 395	36 475	37 672
Shareholders' equity	3 574	3 644	3 713	3 855	3 927

Assets under management (in CHF millions) ¹					
Assets under management	103 159	112 887	113 539	117 296	124 164
<i>cash and cash equivalents</i>	31 729	33 736	39 524	37 551	38 456
<i>investment funds</i>	27 402	30 927	27 156	28 766	32 990
<i>shares</i>	22 336	23 906	21 298	23 581	23 206
<i>bonds</i>	8 536	8 925	9 088	10 262	11 193
<i>other</i>	13 156	15 393	16 474	17 136	18 320

Headcount					
Full-time equivalents	1 909	1 932	1 957	1 982	2 089

Income statement (in CHF millions)					
Total income	945	1 005	1 039	1 160	1 155
Operating expenses	495	505	517	541	557
Depreciation and amortization of fixed assets and impairment on equity investments	72	72	70	76	82
Other provisions and losses	5	- 1	5	2	2
Operating profit	373	429	448	541	515
Net profit	331	379	388	469	441

Liquidity and capital ratios ²					
Liquidity Coverage Ratio (LCR)	136%	157%	129%	129%	129%
Leverage Ratio	5.8%	5.6%	5.5%	5.6%	5.5%
Tier 1 capital ratio	17.7%	17.2%	17.6%	17.9%	16.8%
Total capital ratio	17.8%	17.3%	17.7%	18.0%	16.9%

Income ratios					
Operating profit/average shareholders' equity	10.5%	12.0%	12.3%	14.5%	13.4%
Cost/income ratio ³	58.7%	56.7%	56.6%	53.2%	55.2%
Operating profit per employee (in CHF thousands)	195.8	221.9	230.5	276.7	251.1
ROE	9.3%	10.7%	10.7%	12.5%	11.5%

Credit ratings					
Standard & Poor's					
Long term	AA / stable	AA / stable	AA / stable	AA / stable	AA / stable
Short term	A-1+	A-1+	A-1+	A-1+	A-1+
Moody's					
Long term	Aa2 / stable	Aa2 / stable	Aa2 / stable	Aa2 / stable	Aa2 / stable
Short term	Prime-1	Prime-1	Prime-1	Prime-1	Prime-1

¹⁾ 2022 and 2023 figures were adjusted to facilitate like-for-like comparison, following the change in the scope of assets under management as of the 2024 fiscal year.

²⁾ More detailed information on Group and parent company liquidity and capital ratios can be found in the Basel III Pillar 3 report, which is available at www.bcv.ch.

³⁾ Excluding goodwill amortization and write-downs



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